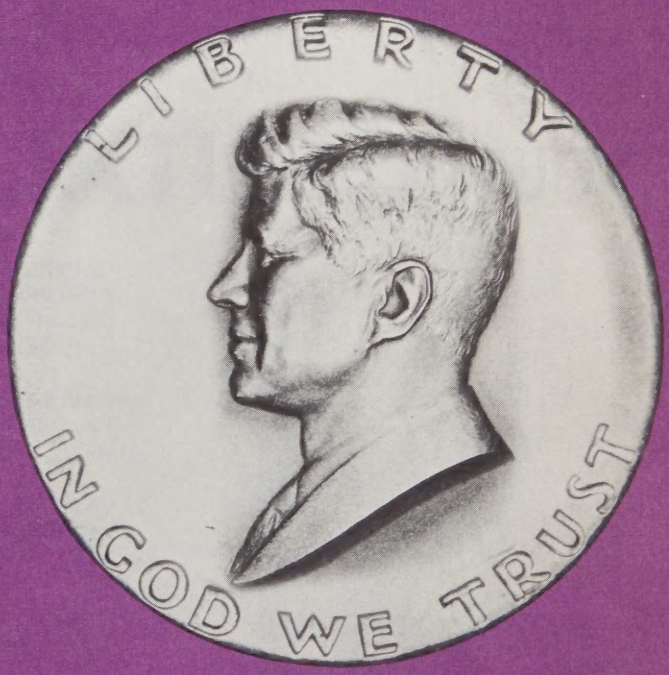
FILE COPY
Editorial

The Coin Dealer

Iola, Wisconsin
January, 1964

Postage Paid
at
Iola, Wisconsin

The New U. S. Half Dollar?





Vol. 2 No. 1

MR. DEALER

WHO'S THE MOST IMPORTANT MAN FOR YOU TO KNOW IN THE COIN BUSINESS ?

YOUR CAPITAL JOBBER, OF COURSE!

and the reasons are simple:

1. **CAPITAL IS THE BIGGEST SELLING PLASTIC HOLDER IN THE COIN BUSINESS.** Why not sell the line that is most often asked for? Why not sell the line that provides the largest selection of holders? Sell CAPITAL!

2. **CAPITAL JOBBERS HANDLE ALL MAJOR NUMISMATIC SUPPLIES.** Your CAPITAL jobber also sells the most preferred Numismatic supplies. He's a specialist — a big source of supply for you. Sell CAPITAL!

3. **CAPITAL CREATES BRAND PREFERENCE THROUGH NATIONAL ADVERTISING.** CAPITAL advertises in Coin World, Numismatic News, The Numismatist, Coins Magazine, Numismatic Scrapbook, and Coin Dealer. CAPITAL advertises to **your** readers. Sell CAPITAL!

4. **YOU GET IMMEDIATE DELIVERY OF CAPITAL HOLDERS.** Your CAPITAL jobber keeps a healthy supply of CAPITAL holders on hand. In the event that he runs out of a specific holder, we'll ship to him immediately. Sell CAPITAL!

5. **A CONSTANT FLOW OF NEW HOLDERS AND PRODUCTS FROM CAPITAL** — CAPITAL people stay on top of the coin business, developing new holders and new allied products with handsome profits to you. Sell CAPITAL!

6. **QUALITY IS MORE THAN A TERM AT CAPITAL . . . IT'S A WAY OF LIFE.** Holders from CAPITAL are made like a fine jewel. Our people are proud craftsmen with a tradition of quality workmanship. That's why we guarantee satisfaction. Sell CAPITAL!

IF YOU DON'T KNOW THE CAPITAL JOBBER NEAREST YOU, LET US KNOW AND WE'LL PUT YOU IN TOUCH WITH A MAN YOU CAN RELY ON.

QUALITY IS NOT EXPENSIVE . . . . IT'S PRICELESS

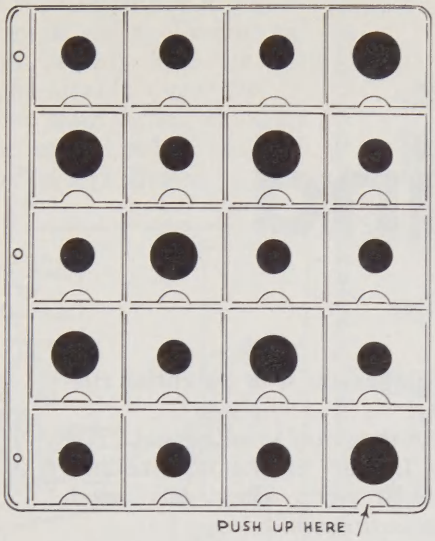
CAPITAL PLASTICS, INC.

3136 Dellwood Ave. N.W. **Phone GR 7-2281** **Canton, Ohio**

Cowens

FOR VINYL ACCESSORIES

Free Sample
Upon Request



THUMB-CUT COIN PAGE - *Pat. Applied For*

- *20 pockets for 2 x 2 inserts*
- *keeps snug fit*
- *won't stick to plastic or paper*
- *fits in 2 or 3 ring binder*
- *heavy glass-clear vinyl*

No Groping, No Fumbling when inserting or removing 2 x 2's - $20.50 per 100 Prepaid

Regular Coin Page - 20 Openings -
$18.50 per 100 Prepaid

FOLD & STAPLE READY 2x2's

Dupont Mylar Lined
Heavy Patent Coated Board
in 5 colors:- Pink, Blue
Yellow, Orange and White

4 Sizes (1¢ - $1)

$ 8.50 per M
$37.50 per 5 M
In attractive Leatherette Box
Add 12¢ Per Hundred Prepaid

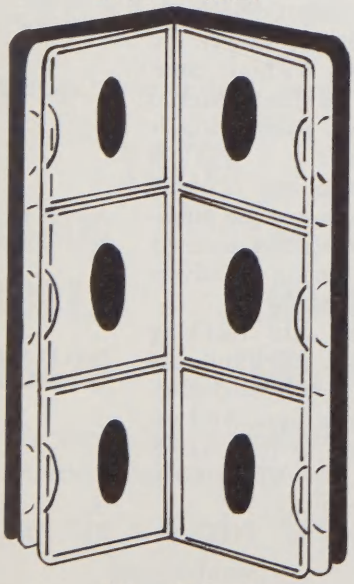
DO IT YOURSELF 2x2's

Clearest Most Inert Film Used
8 Ply Patent Coated Board
in 5 colors:- Pink, Blue
Yellow, Orange and White

4 Sizes (1¢ - $1)

$ 7.00 per M
$32.50 per 5 M
In attractive Leatherette Box
Add 12¢ Per Hundred Prepaid

SLIM LINE
COIN WALLET



3" x 7"

- *Bill pages* - $17.50 per hundred
- *Single Bill envelopes* $10.50 per 150 pcs. *(3 sizes) (One size or assorted)*
- *Thumb-Cut Coin Wallet*
- *All coins visible both sides*
- *Red, blue and tan vinyl coverings*
- *2 Price List compartments*

36 Coin Wallet (5"x 7")	$9.00 per doz.
24 Coin Wallet (3"x 7")	$6.60 per doz.
18 Coin Wallet (3"x 7")	$4.80 per doz.
12 Coin Wallet (3"x 7")	$3.60 per doz.

ALL PRICES PREPAID

DEALERS:- ASK YOUR NEAREST
SUPPLIERS FOR OUR PRODUCTS



SELF-CLOSING
COIN ENVELOPE

24 envelopes per Sheet with identification pocket on each envelope

50 Sheets
(1200 Envelopes)
$12.00 Prepaid

FLAP-COIN
ENVELOPE

30 per Cello-bag

30¢ per Bag
(20 Bags Min.)
Prepaid

COWENS – S. O. SCHICKMAN

P.O. Box 1167, Miami 1, Florida
250 N. E. 68th Street Miami 38, Florida

One of a Kind

"The Coin Dealer" is the outgrowth of a forward-looking dream. When "Numismatic News" was born, it was the fond hope of the publisher that this hobby would grow and become the successful giant it is today. The "News" has nurtured and aided that growth.

It was foreseen that someday coin dealers would emerge from their back rooms and attic dens into the clear fresh air of successful commercial enterprise. The "News" also nurtured that growth and, to serve today's successful dealers, another publication became necessary.

"The Coin Dealer" is now in its 6th month of life. And already it has taken on the healthy color of a growing infant. It isn't making money yet, that takes awhile. But it is thrivingly alive and that is more than you can say for another dealer publication which appeared shortly after "The Coin Dealer."

We know "The Coin Dealer" is not all it will become. Just as we know that the hobby has not reached full growth. And we also realize that those dealers who have grown up with hobby have a little way to go yet too.

Many dealers are so new in this field that they don't realize the size of the operation they're engaged in. They don't realize there are nearly 15,000 other dealers who are competing with them for sales, and they don't realize that almost every one of these other 15,000 dealers is a potential customer!

And they don't realize that "The Coin Dealer" is the one medium through which they can reach these customers.

The teletype circuits are growing up too, becoming serious business procedures instead of toys. But they're not the answer. They'll never replace a trade publication as a medium of intellectual, business and goods exchange for the coin dealer.

Nor can the "house organ" of another dealer fulfil this need. For no matter what his intentions, the coin dealer or coin dealing or investing organization which owns a publication cannot escape the fact that this is an adjunct to his own successful business ventures and that it will reflect this fact in all its operations.

Today there is only ONE trade publication published solely to benefit the dealers, without commercial interests in the material it advertises. That publication is "The Coin Dealer".

The dealers who are looking ahead have begun to see the possibilities of mature business dealings and have already begun to advertise in "The Coin Dealer".

Don't be fooled into thinking anything else can supplant the trade publication for direct dealer-to-dealer communications. And remember that there is only ONE such publication — "The Coin Dealer".

Mrs. Brown of Rural Route 2 had a perfect squelch for a persistent sales girl who had telephoned to interest her in buying a new garbage disposal. Mrs. Brown explained she already had two but the salesgirl wouldn't give up. "Would you mind telling me what brand you have?" asked the girl. "Pigs" replied Mrs. Brown.



"It's not much of a coin collection . . . however we could loan you bus fare home on it."

Uncirculated Silver Dollar Rolls

$28.50 per roll

Postage & insurance prepaid

1879S

1880S **18830**

1881S **18840**

1882S **18850**

Money order or cashiers check gets faster service.

Bennie's Coin Shop

465 Huffman
Dayton, Ohio 45403

EMBOSSED

Choose from assorted DYMO TAPE COLORS

DYMO LABELMAKER

YOU MAKE PROFESSIONAL, SELF-STICKING PLASTIC RAISED-LETTER LABELS RIGHT ON-THE-SPOT... TAKES JUST SECONDS

- ***dial letters*** — As easy as a telephone. Letters, numbers, symbols.
- ***emboss*** — Just a firm squeeze of the handle. That's all.
- ***finish*** — Pull trigger to cut off, pull down tab and apply.

1001 USES



9.95 LIST

A Practical Tool
Hundreds of Uses

Label coin albums, stamp albums, etc., etc. Simple and inexpensive. Full discount to dealers. Inquire on your letterhead.

COIN CARE CORPORATION

"Dept. 8," 1627 W. Anaheim St. Long Beach, Calif. 90813

PRESERVE — BEAUTIFY — ENHANCE THE VALUE OF YOUR COINS WITH . . .

CCC — COPPER COIN CLEANER

Our own product, unequalled for cleaning coins, particularly useful on coins of copper or nickel. Easy to use, rapid and economical. In stores a 4-oz. bottle is $1.00. By mail the 4-oz. bottle is $1.00 postpaid in the U.S. or Canada.

CCD — COPPER COIN DARKENER

Our new product. Use it to restore the color of age to coins which have been cleaned. Introduced in 1962 and 15,000 bottles sold in four months. In stores the 4-oz. bottle is $1.00. The same bottle will be sent by mail for $1.00, postpaid in U.S. or Canada.

"CARE"

Recommended for conditioning and preserving coins. Improves appearance and protects against corrosion. The 2-oz. bottle will treat thousands of coins. In stores, $1.35 or by mail, postpaid in the U.S. or Canada, $1.50.

"V. M. CLOTH"

For "high-lighting" and improving appearances of badly worn coins. Valuable accessory when used according to directions. Price: 50c, postpaid in the U.S. or Canada.

"JEWELUSTER"

We have ourselves used and recommended this dip for more than 12 years; principally for removing tarnish from proof and uncirculated silver coins (Commemorative halves, etc.). 5-oz. plastic jar is $1.00 in stores, or $1.25 postpaid in U.S. or Canada.

DEALERS' INTRODUCTORY OFFER: Get six bottles of "CCC" (4-oz.), "CCD," or "JEWELUSTER" for $4.00 postpaid, or six "CARE" for $5.40 postpaid. Order six each of the four accessories for $17.40 postpaid and receive six V. M. cloths free.

COIN CARE CORPORATION

"Dept. 8," 1627 W. Anaheim St. Long Beach, Calif. 90813

The Post Office: You Pay for It, Use It!

One of the Coin Dealer's best friends is the Post Office Department. And the best way a dealer can use the Post Office is to be well informed about the services available.

How many times have you wondered, what is the best way to send these coins? Should I send them first class registered, or fourth class insured? Can I send them COD, can I insure them in addition to Postal insurance? Is there such a thing as third class mail?

Of course, most of your questions can be answered easily by the Postal Manual. But not everybody has a Postal Manual and, though it is possible for anyone to obtain one, most of us don't feel we need one.

The Postal Manual is sold for $8.00 complete. This includes chapters three through eight, which are made up of internal operating procedures of the Post Office Department and are generally not needed by other than postal employees.

Chapters one and two contain the information necessary to using the mails to ship numismatic material and these two chapters sell for $4.00.

Another publication which may prove helpful to the dealer — particularly if he handles stamps — is the Postal Bulletin. A weekly newssheet designed to transmit timely or transitional instructions and information relating to the Postal Service, the Postal Bulletin contains philatelic information as well as any changes or revisions in airmail, money order, parcel post or any other mailing procedures. It costs $2.25 per year.

These publications should be ordered, prepaid, from the Superintendent of Documents, Government Printing Office, Washington 25, D.C.

One thing we hear a lot about is the ZIP Code. Right now it's a nuisance, because it's different and we have to learn to use it. But when it gets into nationwide operation, it will cut down both delivery time and mailing costs. This doesn't mean there'll be a postage reduction — it simply means there may not be any drastic postage increases in the near future.

With the present system of sorting mail, from eight to ten individuals handle a letter in nearly as many different post offices. With ZIP, this number will be cut down to two or three. Contracts are being discussed currently on scanning machines which can read not only typewritten and printed ZIP numbers in addresses, but longhand numbers as well. And these scanning and sorting machines will, by means of ZIP numbers, be able to sort mail at fantastic rates of speed.

So now is a good time to get into the ZIP act. Learn the system early so you can use it automatically when it goes into full swing.

And here is a good place to mention postal zones.

Postal zones are artificially constructed areas of the United States, based on distances from the post office from which you do your mailing, which are used as a basis of rates for certain classes of mail.

There are a couple of good ways to find out what zone you're mailing to. One of these ways is to purchase a Directory of Post Offices from the Superintendent of Documents for $2.50.

This book, in conjunction with an Official Zone Key to the Parcel Post Guide, tells what zone every post office in the United States is in. The book also contains ZIP numbers of every U.S. post office, all of which are listed according to State, alphabetically by city and by county.

The Zone Key is available from your local postmaster and will prove very helpful in preparing your mailings.

The other method of finding which zone you're mailing to is to construct a United States zone map which will show zones fairly closely. If you know the scale of

(more on page 8)

BOOKS WHOLESALE

To dealers only! Please order on letterhead (or send proof you are a dealer). Include remittance with order, please. Books postpaid! (Less than $35 add 50¢.) $10 minimum order.

FREE: one Numismatic Bibliography ($6) — limit one — with book or supply order of $65.00!

JUST OFF THE PRESS

So-Called Dollars. Hibler & Kappen. ($12.50) ..... $ 7.75
U.S. Fractional Currency. (Rothert) $1.00) doz. 7.20
U.S. Postage & Frac. Currency. Christoph & Krause ($1.50) Each Net $1.00, Doz. 9.60
Both above Books — ½ Doz. $7.75, 1 Doz. 14.00
Counterfeit Gold Coins. A. Dieffenbacher. ($41.00 plus 5% duty). Few left @ 35.00
Silver Dollars of N. & S. America, 1963 reprint .....$2.40 net, 4 for $9.00
American Store or Business Cards (Dr. Wright) reprint ($5.00), Net $3.50.

U.S.A.

All Whitman Publications (Catalogue on request) ..... 40% Off
Counterfeit, Mis-struck & Unofficial U. S. Coins ($4.50) ..... $ 3.00
Illustd. History of U. S. Coins. Kosoff. ($7.50) 4.50
Manual for Collectors, Investors. Reinfeld. ($1.50) 1.00
Guide to Coin Investment. 1st ed. Net $1.75; 3rd ed. 3.25
Major Variety & Oddity Guide, 2nd ed. ($2.00) Min. 4 ..... 5.00
Numismatic Fly. Eagle, Indian, Lincoln Cent Errors. Just off the press! ($2.50). Min. order 1/3 doz. 1.50
Market Value Index of Circ. U. S. Coins ($1.75) 1.05
Guide to Grading U. S. Coins ($1.75) (Min. order 1/3 doz.) 1st ed. Net $.65; 2nd ed. 1.05
Appraising & Selling Your Coins (Green Book). Min. order 1/3 doz. 2nd ed. Net $1.00; 3rd ed. 1.20
Transportation Tokens U. S., Canada. Atwood ($7.50) 1st ed. $3.50, 2nd ed. 4.50
Hard Times Tokens (Low) with Adams Plates ($10) 7.00
U. S. Copper Cents. Newcomb. ($10) 6.50
Early Quarter Dollars. Browning. No Plates ($3.95) Net $3.25; Plates alone ($7.95) Net $6.00. Both 8.50
Treasury of American Coins. Reinfeld ($3.95) 2.45
Coin Dictionary & Guide. Chamberlain & Reinfeld ($3.95) 2.45

GENERAL AND FOREIGN

Numismatic Bibliography. Lists 3,138 Books by Author and Index. Sigler ($6.00) ..... $ 4.75
Treasury of World Coins. Reinfeld. ($3.95) 2.45
Catalogue of World's Most Popular Coins. Reinfeld ($6.95) 4.25
Coins of the World. Carson. ($15) 10.75
Gold Coins of World. Friedberg. ($15) 8.75
Coins of British World. Friedberg. ($12.50) 7.25
British Copper Coins. Seaby. Vol. 1. Regal coins ($2) Net $1.60; Vol. 2 Tokens ($2) Net $1.60; Both 3.00
Standard Cat. of British Coins. Vol. 1. Seaby. ($3.25) 2.50
Scott's Standard Coin Cat. Copper & Nickel Coins of the World ($2.95). Reprint 1963 ..... 1.75
Scott's Standard Coin Cat. Silver & Gold Coins of the World ($2.95). Reprint 1963 ..... 1.75
Coin of Mexico. S. A. Import ($4) 2.50
Coins of Mexico. Utberg. 3rd Ed. Deluxe ($3.75) Net $2.40; Paper cover ($2) Net $1.35; Pocket Ed. ($1) ..... .60
Roman Coins. Mattingly. ($12.50) 8.75
Coins of Bible Days. Banks. ($4.75) 3.75
Roman Coins and Their Values. Seaby ($2.50) 2.00
Roman Silver Coins, Seaby. Vol. 1, Rep. to Augustus ($3.50) Net $2.75; Vol. 2, Tiberius to Commodus ($5.50) Net $4.50; Both 6.85

PAPER MONEY

Paper Money of the U.S. 4th Ed. Friedberg ($12.50) ..... $ 7.75
Confed. & So. States Currency. Bradbeer ($7.50) 5.00
Confed. Treasury Notes. Chase. ($6) 4.25
Confederate Bonds. Criswell ($10) 6.00
U. S. Canadian & Confed. Paper Money. Werlich. Latest Ed. ($3.95) 2.75
Texas Confed. County Notes & Private Scrip. Bieciuk & Corbin ($2.95) 1.85
Depression Scrip of the U.S. Kappen & Mitchell ($7.50) 5.75
Paper Money Around the World. Loeb ($3.25) 2.25
Story of Paper Money (Odd & Curious). Quiggin. ($2.50) 1.90

SPECIAL OFFER

With a book order of $60 or more, we will supply one each of the following while our supply lasts:
German Talers 1700-1800 (Davenport) $15.00
German Talers since 1800 (Davenport) 10.00
European Crowns 1700-1800 (Davenport) 15.00
Limit one each of above. Order must also include other books totaling $60 or more.

WANTED TO BUY

A Pleasant, Quick-Cash Deal awaits you if you have Rare or Choice Items we can use. Just NOW we especially need the following (MUST BE NICE BU):

Commemoratives: Albany $52.00; Ark. — '39 Set $295.00; Boones — Type $9.00, Sets: 1935/34 $270.00, 1937 $200.00, 1938 $285.00; Cincinnati $105.00, Set $325.00; Clevelands $18.00; Grants $18.00, Star $115.00; Hawaii $500.00; Illinois $19.00; Marylands $37.00; Missouri $105.00, 2*4 $125.00; Norfolk $58.00; New Rochelle $67.00; Robinson $21.00, Oregon '39 Set $97.50; Pan Pacific (Gem) $88.00; San Diegos $16.00; Texas Type $12.00, Sets: 1935, 36, 37 $38.00, '38 $87.00. Send list of all others nice BU before shipping, with quantities for sale. Also, ask for our latest complete type set (48) and entire series (144) TOP buying prices.

Choice BU Rolls: Nickels; 1938S, 39S, 40S, 42D, 42S, 43P. Dimes; 39S, 42S, 50S, 51S. Quarters; 39S, 40P, 40D, 42S. Half Dollars; 48P, 49P, 50P, 50D, 51P, 51S, 52S. All must be choice BU rolls. Please quote best price.

Vatican Sets (with Gold): 1929 to 1959, Without Gold: 1959, 1960, 1961, 1962 Ecumenical.

Foreign Proof Sets: Top Quality Sets Wanted — Paying TOP prices for following: British Caribbean Terr., Ceylon, Cyprus, Great Britain (all years), Guernsey, Jersey, New Zealand, Nigeria, South Africa — With Gold, all years (Paying 1956, 1957, 1958, 1959 each $68.00, No Gold, 1957, 1958, 1959 each $15.00). Ship any of So. Africa — write, advising Quantities of all others.

Ask for our 1964 SUPPLY CATALOGUE (on your letterhead). If you'll give us a Try, here's where you'll make your "Headquarters."

Bebee's, inc.

4514 North 30th Street **"Pronto Service"** **Omaha, Nebraska 68111**

Continued from page 6

the map you plan to use, you can draw circles representing the zones, using your city as the center of the circle.

These are the distances which the radius of each circle should cover:

Zones 1 & 2 — up to 150 miles
Zone 3 — 150 to 300 miles
Zone 4 — 300 to 600 miles
Zone 5 — 600 to 1,000 miles
Zone 6 — 1,000 to 1,400 miles
Zone 7 — 1,400 to 1,800 miles
Zone 8 — Everything over 1,800 miles

This method isn't entirely accurate, but is a lot more simple to use.

And now, mailing itself.

Can numismatic material be mailed first class? Obviously, yes. Can this material be insured? No. But it can be registered.

So what is first class mail?

First class mail includes letters, postal and post cards, airmail weighing not to exceed eight ounces, whether sealed or unsealed, all matter wholly or partly in writing except authorized additions to second, third and fourth-class mail and matter sealed or closed against inspection.

First class mail has to be at least three inches in width and 4½ inches in length. But there is no maximum limit of size on first class mail, with exceptions which apply only to envelopes, cards and self-mailers with postage paid at the first-class rate.

But there is a weight limit. Forty pounds to local, first and second zones and twenty pounds when addressed to the third through the eighth zones when mailed from a first class office. But when the matter is mailed either to or from any second, third or fourth class Post Office, the weight limit jumps to 70 pounds.

A 70-pound first-class parcel? That'd be pretty expensive, wouldn't it?

The first-class rate is five cents per ounce or fraction of an ounce. Seventy pounds would cost $56.

Airmail rates are slightly different. The charge is eight cents an ounce up to eight ounces. From there on it costs according to which zone the material goes to. Maximum charge — a 70-pound package to the eighth zone — is $56.08.

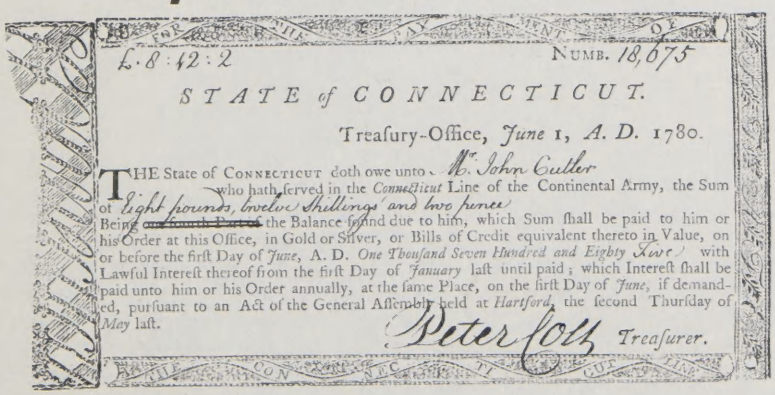
Protection of first-class mail comes in two forms — registry and commercial coverage known as parcel post insurance.

Added protection for valuable and important mail and evidence of mailing and delivery may be obtained by having it registered.

The law requires the sender to tell the postal clerk the FULL value of the matter to be registered. And the fact that private insurance may be carried on the same piece of mail doesn't make any difference in declaring value.

There are three classifications of matter given in the Manual: Money; Merchandise; and Jewelry, Gems and Precious Metals. The full value of money must be declared, the market value or cost of merchandise and the market value of the last of the three must also be declared.

Connecticut Continental Army Payment Notes 1780-1782



L. 8 : 42 : 2 NUMB. 18,675

STATE of CONNECTICUT.

Treasury-Office, June 1, A. D. 1780.

THE State of CONNECTICUT doth owe unto Mr. John Cutler who hath served in the Connecticut Line of the Continental Army, the Sum of Eight pounds, twelve shillings and two pence Being ~~Arrears~~ the Balance found due to him, which Sum shall be paid to him or his Order at this Office, in Gold or Silver, or Bills of Credit equivalent thereto in Value, on or before the first Day of June, A. D. One Thousand Seven Hundred and Eighty Five with Lawful Interest thereof from the first Day of January last until paid; which Interest shall be paid unto him or his Order annually, at the same Place, on the first Day of June, if demanded, pursuant to an Act of the General Assembly held at Hartford, the second Thursday of May last.

Peter Colt Treasurer.

Actual size 7½" x 3¾"

These notes were made out to Revolutionary War soldiers for back pay due them after their discharge from service, and were interest bearing. For various reasons, such as lack of address, removal from the state, some of these were never delivered to the soldiers and remained in the Treasurer's office waiting to be claimed. Eventually they were acquired by a collector and wound up in the Hoard. I have about 60 in stock. Each one, although 175 years old, looks like it was printed recently.

Recommended retail price $12.50
Wholesale price 3 different for $22.50

Dealers: I still have available the Colonial Notes illustrated in the December and November issues, the Bank of New England sheets shown in the October issue. Recent acquisition — Commercial Bank of New England, Newport, R. I., $1-1-2-3, 4 sheets for $20.00.

Abraham Slopak
(ANA 18429)
Box 187 Colchester, Conn. 06415

RCDA

FIRST ANNUAL NATIONAL RCDA CONVENTION, June 4-7, 1964, in RENO, NEVADA — Come one — Come All — Everybody Welcome!

BOURSE TABLES LIMITED to 125 tables, and the same are being reserved rapidly; Tables are $80.00 each, and should be reserved now, as tomorrow may be too late. Send your remittance to Mr. Merle Crandall, Bourse Chairman, P. O. Box 572, Stateline, Calif.

Mr. Don A. Denny is General Chairman, Box 5296, Reno, Nevada. The Northern Nevada Numismatic Association is our host, and holding this joint convention with RCDA.

There's lots of fun in Reno — NO DIVORCES PLEASE! Let's just work first, and then play — OK?

RETAIL COIN DEALERS ASSN., INC.
by: Wilson F. Walters, Executive Secretary
Box 536, Denison, Texas

Whether numismatic "money" comes under the heading of money or merchandise is a little doubtful, although it definitely comes under the merchandise heading of commercial insurance.

Registration rates are controlled by a rather elaborate chart which gives rates for coverage from the minimum evaluation to more than $15,000,000. This fee will depend somewhat on whether the mailed piece is covered by commercial insurance. Payment for losses may also be influenced by whether the piece is covered by commercial insurance.

Since third and fourth class mail or airmail which contains third or fourth class matter may be insured by the Post Office Department, it will be well to define third and fourth class mail.

Third class mail consists of mailable matter which is not mailed or required to be mailed as first class mail, which is not entered as second class mail and which is less than 16 ounces in weight.

Each piece of third class mail may weigh up to 16, but not including 16 ounces, and there is no maximum size limit. The same minimum size limits apply as to first class mail.

Third class rates begin at four cents for the first two ounces or fraction of two ounces, plus two cents for each additional ounce or fraction of an ounce.

The Manual goes on and on describing what fourth class mail is. In brief, fourth class mail is any mailable matter not included in the first, second or third classes.

Each addressed piece must weigh 16 ounces or more but with the following limitations; Parcels mailed at or to any 2nd, 3rd, or 4th class office, to or from any rural or star route, to or from any Army, Air Force or fleet office, to or from any post office in Alaska or Hawaii, or to, from or between any territory of possession of the U.S., must not exceed 70 pounds. Parcels mailed at a first class office in the U.S. for delivery at the same or any other first class office in the U.S. are limited to 40 pounds when they will be delivered in local, first and second zones and are limited to 20 pounds when addressed to the third through the eight zones, with certain exceptions.

Size limits for fourth class mail state that parcels mailed at a first class office in the U.S. for delivery at the same or another first class office in the U.S. must not exceed 72 inches in length and girth combined. All parcels going to other class offices are limited to 100 inches in length and girth combined.

To arrive at the size of the parcel measure the longest side and add to the distance around the parcel at its thickest part.

Fourth class rates go by zones, with special charts applying to catalogs, printed advertising matter and library materials.

Dealers and suppliers may mail books under the educational materials rate if they so desire. Most numismatic books pass the mini-

(turn page)

Presenting Pollard's Popular Products

"Mylar Window"

ALL NEW

2 x 2

EASY TO MOUNT — EASY TO DISPLAY

Featuring the Durable Crystal Clear Inert "Dupont Mylar" with Attached Windows. Your Coin is Cradled Between Two Pieces of the Clearest and Strongest Window Available. The Extremely Tough —Almost Invisible—Mylar Will Protect Your Coin Better and You Can View Coin as if Suspended in Mid Air—Surrounded by Heavy White Stock Board—Easy to Mount Coin—place on Mylar Window —Fold and Staple or Glue. No Fumbling or Cutting to Insert and Center Coin. Order Today.

DEALERS: 90c per 100 (1,000 up). JOBBERS: 85c per 100 (10M) (80c 25M). Packed 100 in Coin Box add 15c for Box—Larger Quantities **WRITE.**

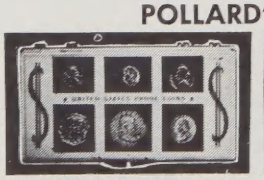


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Heavy cardboard with Waffle Grained Leatherette Glazed Covering — 4 colors — Black, Brown, Maroon & Blue — Retail 35c.

Dealers Quantity	Prices Postpaid	
12 Boxes	.21 Each	$ 2.52
72 Boxes	.17½ Each	12.60
144 Boxes	.15 Each	21.60
288 Boxes	.12¾ Each	36.72

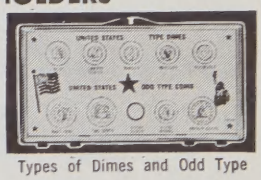
POLLARD'S PLASTIC COIN HOLDERS



For Mint Sealed Proof Sets



For Wartime Nickels



Types of Dimes and Odd Type

Each holder is colorfully printed and illustrated in red, white and blue, except the proof set holder which is titled in gold.

Other holders available for Mint Sets, War II cents, types of (1c & 5c) 25c-50c & $1.00, Retail $1.00 each
Dealers: Sample order 1 each of 9 different holders — $5.40 — 50 your choice $27.50 (100 for $50.00) Postpaid

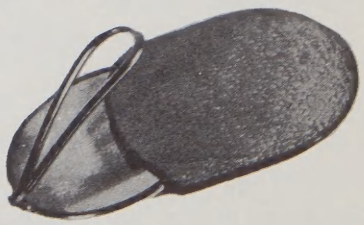


Pollard's 3 piece lifetime plastic holder titled "U.S. Proof Set" with 6 plastic screws — Black or White. Retails up to $1.75. Dealers Special: 50 holders for $32.50 — 100 for $60.00 Postpaid.

NEW ITEMS 40%	
Dymo-M4 Labelmaker	$ 9.95
Dymo-M55 Tapewriter	29.95
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Screw Top Tubes	.10
2nd Ed. Spadone	2.00
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2½" Magnifier With bending handle in leather case Retail $1.50

Dealers Special $7.20 per Doz.



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Continued from page 9

mum page regulation — 24 pages. However, the regulation states the books must contain no advertising except the incidental announcements of books. Advertising, according to the regulation, includes paid advertising and the publishers' own advertising.

Rates for educational matter, effective January 1, 1964 are 10¢ for the first pound and 5¢ for each additional pound or fraction.

Postal insurance is simple and inexpensive. The mail must bear the complete names and addresses of sender and addressee. And the following are not acceptable for insurance: Parcels containing matter offered for sale, addressed to prospective purchasers who have not ordered or authorized their sending. If such matter is received in the mail, payment will not be made for loss, rifling or damage.

Liability for insured mail is limited to $200. This is probably the greatest disadvantage of insuring through the Post Office. However, rates for postal insurance somewhat compensate for this disadvantage.

The fee is ten cents for the first ten dollars of liability. From $10 to $50, the fee is 20¢; from $50 to $100, 30¢; and from $100 to $200, 40¢.

There are extra services available with insurance, at extra cost. The Post Office will guarantee restricted delivery (delivery only to the addressee) for 50¢ and will supply return receipts, when requested at the time of mailing, for 10¢. However, neither of these services is available for mail insured for $10 or less.

Commercial insurance, often called Parcel Post Insurance, is available from a number of insurance companies.

Property covered by this type of insurance usually covers merchandise as *specifically identified* in the policy and *incidental to the Insured's business*, shipped by parcel post (fourth class), first class or registered mail.

(more on page 12)

COIN SAFE

PROTECT YOUR VALUABLE COINS AGAINST LOSS OR WEAR.

In a patent pending TULCO individual COIN-SAFE, you can "lock in" to store or carry any coin up to the size of a crown.

COIN-SAFE . . . easy to use and made of clear heavy guage soft vinyl plastic for total visibility. 2x2" size fits any standard brown-kraft envelope, all vinyl display pages or coin wallets.



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Only $1.59 for pack of 96

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TULSA COIN COMPANY
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DEALERS' SPECIAL

Jiffy Padded Shipping Bags

Bag. No.	Size	No. per case	Dealer Price
000	4x8	500	$12.00
00	5x10	250	10.00
0	6x10	250	10.57
1	7¼x12	100	4.75
2	8½x12	100	6.25
3	8½x14½	100	7.50
4	9½x14½	100	9.00
5	10½x16	100	14.00

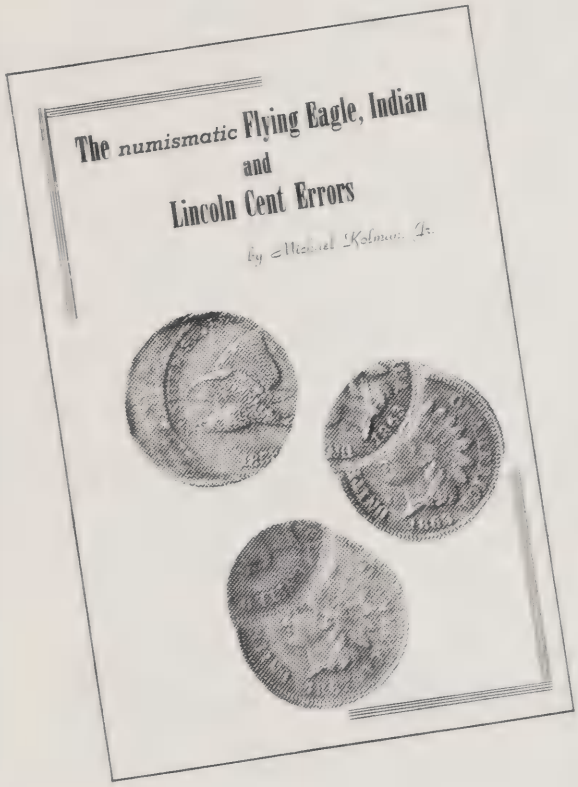
Price FOB Minneapolis. Please add postage or we will bill you.

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The Numismatic Public Has Long Been Waiting For The Only Book Of Its Kind!

FEDERAL BRAND ENTERPRISES, INC.,

announces the release of

THE numismatic FLYING EAGLE, INDIAN and LINCOLN CENT ERRORS by Michael Kolman, Jr.

- Over 60 pages of text and 8 pages of plates on only this phase of mint error research.
- Only factual research offered the public in this volume.
- Erroneous Publicity Statements eliminated.
- Over 20 Years of "know-how", research and hard work.
- Now we give you the Flying Eagle and Indian Cents combined with the revised Lincoln Cent Data.
- Price Only $2.50, plus 25c postage and handling.

The following dealers are jobbers for the Numismatic Flying Eagle, Indian and Lincoln Cent Errors: Wilson E. Pollard, Illinois, Indiana, Kentucky, West Virginia; Earl Schill, Michigan; Bebee's North Dakota, South Dakota, Nebraska, Kansas, Oklahoma; King and Queen Coin Co., California; Nelson A. Lowe & Associates, Washington, Oregon and Idaho. Territories for qualified jobbers are still open for discussion.

Dealers write for fair trade discount prices

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Counts 2700 Coins Per Minute

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COIN COUNTER

A professional machine in manual and electric models speeds the rewrapping job. Counts continuously, or indicate the number of coins you want in the wrapper and it stops automatically.

ALSO

Manual and electric mixed coin sorters and manual portable counter.

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IN CANADA:

E. A. Horton Sales, Ltd.

299 Bering, Toronto 18, Ontario

Continued from page 10

Here again the merchandise is covered only if the addressee has ordered it or if he is a regular customer. In other words, just as you cannot recover unordered merchandise sent through the mail, you cannot collect for its loss, or for damage.

There are two forms of this insurance available. One, the "Open Form", is designed for larger accounts where the annual premium developed will amount to $50 or more. This type is usually issued on a monthly or quarterly reporting basis.

Liability is limited to $100 on parcel post mail and $500 on registered mail or on a parcel post package which carries government insurance. These limits can be increased in some cases.

Under the open form the company provides forms for the sender to keep an accurate record of every package with detailed listings of the merchandise insured.

The other type of commercial insurance is the "Coupon Form". The sender purchases a book of coupons from the insurance company at a cost of about five cents a coupon. One coupon — five cents — will provide coverage on matter valued up to $25 in unregistered first class mail or ordinary parcel post. To get the Maximum coverage on this kind of mail, five coupons-25¢ — must be enclosed with the package.

For registered mail or government insured parcel post one coupon will cover a package valued at $50 and the $500 maximum valuation will be covered by eight coupons.

When using the coupons, the stubs must be filled out completely and kept as a record. The coupons are enclosed in the package or letter.

It is also possible to insure incoming shipments under the open form of insurance. An additional $5 fee is charged and each shipment must be recorded just as outgoing shipments are.

The open form can also be used to cover shipments going to foreign countries — at special rates.

Confederate Supplier to the World

Quantity	Description	Retail	Your Cost
100	Genuine 1864 Confederate States $10 Bills	$150.00	$ 75.00
100	Southern Broken Bank Notes Over 100 Years Old	100.00	55.00
10	Different Genuine Authentic Confederate States War Bonds	180.00	95.00
10	Sets Genuine Choice Mint Christmas Seals—1932 to 1962 (30 seals)	9.00	4.50
20	Different Genuine Beautiful Uncut Sheets of Currency—4 notes each	250.00	100.00

The Only Standard for Confederate
CRISWELL CURRENCY SERIES, VOL. I
"Confederate and Southern States Bonds"
(with beautiful colored plates—300 pages) 10.00 6.00

CRISWELL'S

401-405 Corey Avenue St. Petersburg Beach, Florida 33706

Another form of mail which can be used is Collect On Delivery (COD), but this would be used so infrequently in the coin business that it doesn't deserve much discussion.

Since the purchaser of coins usually likes to inspect them before he makes his payment, COD would put him in an uncomfortable spot, to say the least. For the Postal Manual directs that he may open the package only AFTER the COD charges have been paid.

The maximum COD Charge that will be collected is $200 and this, of course, includes postage and any registration fees. Charges for registration, by the way, are slightly different for COD Mail.

However, commercial parcel post insurance cannot be used with COD mail. For one of the stipulations of parcel post insurance is that the postage must be fully prepaid.

So, after you've gone through the long process of discovering which is the best way of mailing and protecting your shipment, what if the parcel is lost?

Naturally, you make a claim.

Your local postmaster has the forms for filing a Postal insurance or registry claim. However, a waiting period is required to give the Post Office sufficient time either to deliver the parcel or, in the event it cannot be delivered, to return it to you. This waiting period is ten days for registered mail, 15 days for insured mail and 30 days for COD.

(The only hitch in Postal registry or insurance comes under "Nonpayable Claims." The article says, "Payment will not be made in excess of the *actual* value of the article . . ."

We are not sure whether numismatic items will be valued by the Post Office at their current market value or simply at their face value.)

Here's what you can receive in payment of your claim. The total value of the article lost — not the total coverage. In other words, if you register a $20 item for $100, you will collect $20, not $100. You

(more on next page)

PRINTING
IMPRINTED ENVELOPES

Low Price . . . High Quality

Envelopes — Air Mail

(Red & Blue Border)

Size 6¾ (6½ x 3⅝")	Order #AME—6		
Quantity	1,000	2,000	5,000
Price	$8.50	$15.00	$35.00

(3 or 4 lines of copy, black ink)

Size 10 (9½ x 4⅛")	Order #AME—10		
Quantity	1,000	2,000	5,000
Price	$11.00	$20.00	$48.00

(3 or 4 lines of copy, black ink)

Envelopes — Window Envelopes

3 or 4 lines of copy, upper left, blue or black INK. Size 6¾ Trycite window, good quality!

	Order #KK—6		
Quantity	1,000	2,000	5,000
Price	$8.00	$15.00	$34.00
Size 10	Order #KK—10		
Quantity	1,000	2,000	5,000
Price	$10.85	$19.00	$40.95

Regular Business Envelopes

3 or 4 lines of copy in upper left corner, black or blue ink.

Size 6¾ (6½ x 3⅝")	#L—61		
Quantity	1,000	2,000	5,000
Price	$7.00	$12.00	$27.00
Size 10 (9½ x 4-1/16")	#L—71		
Quantity	1,000	2,000	5,000
Price	$9.00	$16.00	$37.60

Print or Type copy to be printed.
PLEASE ADD FOR POSTAGE . . .
Envelopes shipped directly to you from factory. No c.o.d. orders. Cash with order!

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!!! Can You Identify a Genuine 1856 Flying Eagle Cent?!!
!!! Or a Worn, No-Date 1916 Standing Liberty Quarter?!!

The Major Variety Oddity Guide of U.S. Coins, now in its second printing, lists this and many other items.

The first printing sold 40,000 copies. If you haven't gotten your copy yet, don't miss out on the following features.

- **100 glossy pages full of photos and 2,500 listings.**
- **Attractive 4-color cover, averaging over 500 detailed photos.**
- **Exclusive new varieties and listings, 1793 to 1963.**
- **Values, mint reports and other helpful information.**



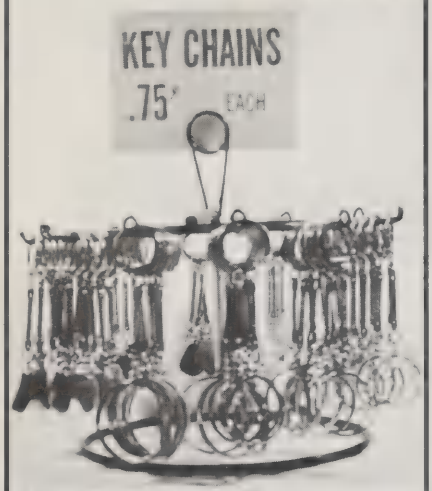
Dealer Inquiries Invited.

- **Over 100 panel contributors, including some of the country's leading experts.**
- **Guage charts of off-center, clip and rotated dies.**
- **Plus many other features important to the hobby.**

This book is a real winner. Thousands of satisfied customers point the way to greater sales and profits for you.

Ampere Coin Shop
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Another THINS® Product



100 Assorted Key Chains (with rack) $35.00
Additional Key Chains, any size ..... .35
Necklaces, 18" or 24" chain with any size coin ring ..... doz. 4.50

THINS PRODUCTS, Dayton, Ohio 45403
291 Linden Avenue
Phone: 252-6801 Area Code 513

Continued from page 13

will also collect the postage paid in mailing the parcel.

In the case of damaged merchandise you will receive a sum sufficient to pay for repairs plus the postage for sending it away to have repairs made. In most cases this is not applicable to numismatic material. So, you can also receive the full amount of the item's value if it is not repairable — but the item then becomes the property of the Post Office Department.

However, if the parcel is insured by commercial insurance in addition to Postal insurance or registry, the Post Office will not pay the full value. Instead, there is a formula used for prorating the total amount of insurance to be paid between the Postal Service and the insurance company.

It's evident that there are a number of ways to send parcels through the mail. Usually there is only one BEST way for an individual shipment. It will probably pay to discover which method is best — it could save a lot of money and could mean the difference between losing and keeping a customer.

* * *

"I would like some powder please," said the young miss to the drugstore clerk.
"Yes, miss. Face, gun or bug."



"I started this coin business on a shoestring . . . of course the shoestring was wrapped around fifty thousand dollars my aunt left me!"



Snap-Lock PROOF SET HOLDERS (storage for mint-sealed proof or mint sets) — unsulfured cardboard insert, tastefully imprinted. Available for American or Canadian mint sets. Also with appropriate decal for these special occasions: Wedding, Happy Birthday, A Gift That Grows In Value, Graduation, Anniversary, Bar Mitzvah, New Arrival. Suggested retail: 60¢ to 75¢. Your cost: 40¢ each up to 25 assorted, 36¢ each 50 to 100, 33¢ each for 100 and over. Please specify assortment.



COIN COLLECTOR OR STAMP COLLECTOR FIGURINE, hand painted, fine detailing, 7 inches high. Cash price: $1.33 each. (Thousands sold at $2.95)

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Special Low Cash Prices For A Limited Time



INDIAN HEAD PENNY JEWELRY, gold washed: Necklace $1.50, Keychain $1.50, Cuff Links $1.50, Earrings $1.50, Charm Bracelet $4.50, Tie Tack $.90.

2 X 2 PLASTIC BOX with black foam insert, fits all coins and most medals: 6¢ each. Minimum order, 100.

WE guarantee prepaid shipment within 24 hours of receipt of order accompanied by check, cash or money order.

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If you would like to obtain your foreign coin stocks at wholesale prices, simply drop us a postcard. Coins available in Modern Sets, Type Sets, Special Assortments, Tray-Mixtures, Packets, etc.

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Because You Sell at a Profit.....

You May Have Your Own Attractive 1964 U.S. Coin Price List For Your Business

Here is the way to add prestige and profit to your business, not to mention the ease with which you can now price your coins.

Our 1964 Edition is the 12th consecutive year we have published a price list of U. S. coins. It is widely used throughout the country, and the prices are as close to the real market as are to be found in any list or catalog, barring none. Pricing was completed in December, so you are not working with ancient prices or those made up by guessing ahead a few months. As usual, key coins and high priced material which may not always be available, are marked for your convenience "Price on Request." In addition, to prevent the list from becoming obsolete before the 1965 edition is published, three different single sheets printed on both sides, listing necessary price revisions, corrections, and additions will be made available to you three times during the year, at no extra charge.

This attractive Coin Price List sells the items that are hard to sell and for the right prices. Not only can you use it to a certain extent in buying, but collectors can use it as a check list. Do not overlook the listing of popular coin supplies in the back of the list. 48 pages plus covers, priced to sell for 35¢ —— you can even make money on your advertising! Isn't this what you have been waiting for . . . . a copyrighted list that will sell your coins for the right price?

YOUR COST IS ONLY . . . . . .

5000 lists (or more) with your imprint	.17	each
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1000 — 1750 lists with your imprint	.18½	each
500 — 750 lists with your imprint	.19	each
250 lists with your imprint	.20	each

Above prices include the three supplements.

Postage is extra on all lists. Figure 20 pounds for 250 lists. 750 lists or more will go by truck shipment charges collect. Any order received without postage added will automatically go by truck shipment.

Unless special arrangements are made, no quantities of less than 250 will be sold and none will be supplied without imprint. For your own protection this list will not be sold to anyone other than legitimate coin dealers. Here's a hint for you . . . . . when selling the list over the counter or through the mail, I include a mimeographed refund slip to encourage return orders. The slip may be turned in on any purchase of $3.00 or more of coins or coin supplies. In this way the list is free to customers, yet the 35¢ charge is imposed on the casual curiosity seeker. Keep a record and you will see that your advertising is free. Not only advertising, but think of the time you save in answering the countless questions that we all get every day we are open.

The list is made so that it may be mailed without an envelope, or included in a #10 envelope with other advertising and still should go for 4¢ (as yet we do not know the exact weight.) Size is 3¾" x 8½", made to fit into a coat or shirt pocket. We will send a copy of the 1963 list to you upon receipt of postage (10¢ first class, 16¢ airmail.)

REMEMBER, you can't expand your business without advertising. **This coin list is the most effective and lowest cost advertising you can get!** Ideal for both over-the-counter and mail order business.

DEADLINE FOR FIRST PRINTING ORDERS: January 20, 1964. Delivery scheduled for first week in February. DON'T DELAY. Your check must accompany your order as the lists have no value to me when imprinted with someone else's name.

Dick Ruddoff

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"MINT ERRORS OUR SPECIALTY"

Tourists Mean Business For Mexican Coin Dealer

By Dr. Russel Raymond Voorhees

Many Americans have two hobbies, collecting coins and visiting foreign countries. One of the most popular and most interesting foreign countries which Americans visit in increasing numbers is Mexico. It is close at hand, just across the Rio Grande from Texas, and offers new and strange sights for the tourists. The fact that Mexico can easily be reached by automobile makes that country unusually attractive.

Many American tourists, especially those from the Eastern and Middle Western part of the United States enter Mexico by way of Brownsville, Texas where they have a very fine modern highway southward and then westward to Mexico City, the capital of the Republic.

After entering Mexico most tourists drive on to Ciudad Victoria which is the capital of the State of Tamaulipas. There they spend the night and more often several days getting their first taste of Mexico. One of the most popular hotels in Ciudad Victoria is the Sierra Gorda, a modern hotel, facing Plaza Hidalgo, the very center of the city.

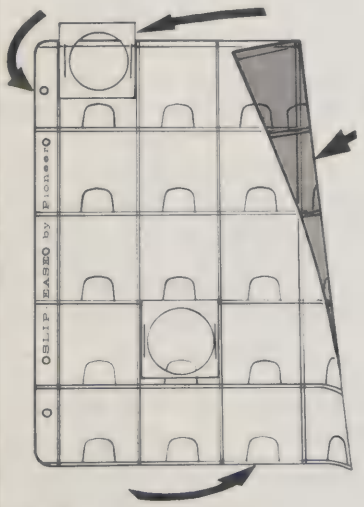
That which interests the coin collecting tourists is to be found in the lobby of the entrance to the hotel. Here Ricardo Blackmore has his business of newspapers, magazines, tobacco products, some candy bars AND a side line business as a dealer in Mexican coins.

Many of the American tourists visiting Mexico hope to pick up some Mexican coins, especially the earlier and older ones while touring Mexico. They get their first opportunity with Sr. Blackmore. This gentleman's father was Eng-

Easy pop-out holes for 2-3 or 5 ring binders

Slip Ease Coin Page

Top entrance for 2x2



Tough heavy duty.
12 mill vinyl. Glass clear.

Check These Features

Finger cut-away on REVERSE side of page. Easy to push 2x2 upward with finger tip pressure. Keeps coin holder from getting soiled.

- **QUALITY**
12 gauge vinyl polished to glass clarity. Tough material that will withstand rugged use without splitting at seams.

- **20 POCKETS**
Large enough to accommodate thick 2x2 & firm enough to hold small or thinner sizes.

SLIP EASE DEALER PRICE $20.00 PER HUNDRED. Plain Page (Without Slip Feature) $19.00 Per Hundred.

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EASY—MADE do-it-yourself 2 x 2, 100 in 9" black box. All white or 6 assorted colors. Sizes for 1c, 5c, 10c, 25c, 50c or $1. Dealer lot of 50 boxes (5,000 pieces) for only $35.00 postpaid.

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"Every owner of rare American coins should make this his numismatic bible!"
—Rear Admiral O. H. Dodson, Past President, A.N.A.

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ARCO BOOKS
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lish, which accounts for the Anglo Saxon name instead of the usual Spanish name. He speaks sufficient English to be able to converse with Americans who seldom speak any Spanish.

Sr. Blackmore is continually picking up older Mexican coins from various sources which he has cultivated so can always show a visiting coin collector quite a variety of coins that the collector doesn't have but wants. He reports that many collectors not only buy for their own personal collection but also buy considerable quantities of the older Mexican coins to take back to the States with them for sale to other collectors. Thus at times the business runs into a nice figure. The business is entirely in Mexican coins.

As a sort of side line to the side line, Sr. Blackmore also accepts U.S. Money in exchange for Mexican money thus making the usual profit that a currency exchange makes in buying and selling foreign exchange.

The only advertising that Sr. Blackmore does is a large sign in English indicating that he has old Mexican coins for sale. That does the trick. Tourists mean business for this Mexican side line coin dealer.

This looks like an idea that coin dealers in such cities as New York, New Orleans and other port cities that attract foreign tourists might copy. Many of them are likely collectors of U. S. Coins.



"Mr. Fogarty made a remark about little kids in coin shops and I disintegrated him!"

DOUBLE EAGLES — CARSON CITY

1871-CC XF	280.00	1882-CC VF	80.00
1872-CC UNC	260.00	1883-CC UNC	130.00
1872-CC XF	200.00	1883-CC AU	90.00
1872-CC VF	140.00	1883-CC XF	80.00
1873-CC UNC	240.00	1883-CC VF	75.00
1873-CC XF	140.00	1884-CC UNC	130.00
1873-CC VF	110.00	1884-CC AU	110.00
1874-CC UNC	110.00	1884-CC XF	80.00
1874-CC XF	80.00	1884-CC VF	75.00
1874-CC VF	70.00	1885-CC UNC	280.00
1875-CC UNC	130.00	1885-CC VF	160.00
1875-CC AU	100.00	1889-CC UNC	120.00
1875-CC VF	80.00	1889-CC AU	100.00
1876-CC UNC	110.00	1889-CC VF	80.00
1876-CC VF	80.00	1890-CC UNC	100.00
1877-CC UNC	120.00	1890-CC AU	90.00
1877-CC AU	110.00	1890-CC XF	80.00
1877-CC XF	80.00	1890-CC VF	75.00
1877-CC VF	70.00	1891-CC VF	175.00
1878-CC UNC	200.00	1892-CC UNC	130.00
1878-CC VF	115.00	1892-CC AU	100.00
1879-CC XF	200.00	1892-CC XF	80.00
1879-CC VF	160.00	1893-CC UNC	200.00
1882-CC UNC	140.00	1893-CC AU	130.00
1882-CC AU	115.00	1893-CC XF	85.00

Observe these prices for a short time only. Cashier's check or money order only accepted. Postage and insurance prepaid.

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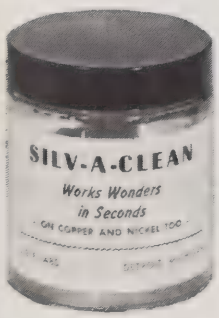
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Dealer and Jobber Inquiries Solicited

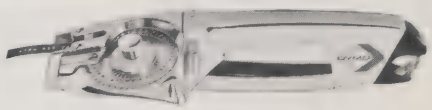
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1 Dymo M-4 Labelmaker, 9 rolls 12' tape, carrying case, $18.95, Dealers net $11.37.

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Israel Strikes State Medal

The Terra Sancta Medal is struck by the State of Israel and specially designed for pilgrims and visitors to the Holy Land.

On the obverse, the artist sought to portray a pilgrim's vision of the Land by means of a relief in perspective in the style of ancient maps. The hills of Judaea and Galilee, the towns of Jaffa and Haifa, of Jerusalem, Nazareth and Tiberias are subtly evoked. On Mount Tabor, the monastery stands out, while the Sea of Galilee and the Dead Sea, deeply incused, are linked by the words "Terra Sancta".

The map has been treated in a somewhat exaggerated manner with regard to the mountains, towns and seas. The artist has also treated freely the shape of the country — following the concepts of medieval cartography, thus succeeding in adapting that shape to the rounded confines of the medal.

The reverse bears the verse "Love Thy Neighbour as Thyself" (Leviticus XIX, 18) in Hebrew, French and English. The beauty of the simple words inspired the artist, and the difficulty of creating a harmonious pattern out of two different types of script and three languages constituted an artistic challenge. The Latin lettering of the French and English in the centre is encircled by the Hebrew lettering that runs around both. The result strikes a medieval note echoing the mood of the obverse.

The prices, if they are of interest, are as follows: Bronze $4.50, Silver 59 mm $29.50, Silver 35 mm $8.00, Gold 35 mm $90.00.

Gifts and Counter Sales



Retail Tie Clasp, 50¢ each; Retail Cuff Links, 95¢ per pair.

Dealers net tie clasps $3.60 per dozen; dealers net cuff links $3.42 per ½ dozen.

Lighters retail $1.95 each; Dealers net $14.04 per dozen.

A brand new shiny cent permanently bonded to these handsome sure-fire lighters makes for a HOT item.



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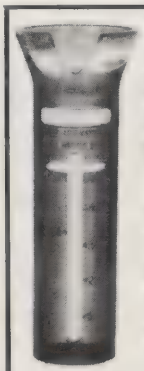




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CRYSTAL COIN SHOP
917 Main St. Wakefield, Mass.

"RARE" SILVER DOLLARS

May Soon Break in Your Area

A total of 40,000,000 unsorted silver dollars still remain in mint vaults and all will probably be distributed within the next few months. Although it is unknown exactly what dates will be found, our confidential sources indicate very few common dates are left. There are still a wide variety of good dates from all mints including CC and Liberty Seated to come. Since our last writing the following dates have been released: 1878P, 1878S,O, 1880S,O, 1881S,O, 1882S,O, 1883O, 1884O, 1885S,O, as well as all the early P mints. These are more or less common dates but show a good indication of what's to come.

Last year about this time eastern dealers were able to obtain the formerly rare 1898O, 02O, 03O, and 04O, among others, from their banks. Several months later banks in Montana got mint bags of 1897P, 99P and many other dates. California and Nevada received similar dates a month later. The releasing of "rare" dollars is nothing new. It began some nine years ago with the release of approximately 50 bags of each date of the CC mint with the exception of the 79CC, 89CC and 93CC. It is thought that these bags are still to come.

If good dollars come to your area, will you be ready for them?

Here is a suggestion that may help keep you from missing the boat just when the crucial time arrives. Go to your bank today or as soon as you can (there is no time to lose). Have a nice long talk with your head teller; making sure he is not busy at the time. Be honest and tell him exactly what you want and why. Don't be afraid to show him the red book, etc. Don't worry about any coin shortage in your area. If you can get on the right side of this man, he can overcome this for you; believe me he can.

Be sure he knows you have the cash to back up your plan and that you are willing to take care of all expenses.

When you are fortunate enough to get the good dates, will you know how to market them? The best and safest thing would be to store them away for investment; but in most cases this is not practical. About the worst thing you could do is sell them locally. Also bad is advertising them in the national coin papers. Both of the above will cause an avalanche of collectors and hoarders to descend on all the banks in your locality and you will be quickly cut off from your supply.

Whatever you do, don't panic as one Kansas City dealer did when he got a bag of 030's. He soon flooded his local market and got $3.00 or $4.00 each. At the same time, I had a standing offer of $15,000 and couldn't buy any.

If you will be kind enough to call me, I'll arrange to buy your coins for cash and will usually be able to complete the transaction within 24 hours. Particularly wanted are all dollars with mintage less than 6,000,000. I have investors waiting with up to $2 million available for the purchase of these dollars, so no quantity is too large. No, I will not pay full retail for them but I will make you a fair offer. Unlike some other dealers, I back up my offers and all my deals are firm. My point is made and I hope you will help us both by remembering this ad.

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New Issues news about Coin Shops

A new coin shop was opened in November in the northern Wisconsin resort area city of Rhinelander. The shop, called the Northern Coin Exchange, is located at 201 West Davenport, Rhinelander, Wisconsin. The owner is Robert R. Foster, operator of the Lake Mildred Resort. He has been a numismatist for twenty years and has heard several fellow collectors express a wish for such a store in the area. His Coin Exchange shop stocks a complete line of coin collectors supplies.

In Sandy, Oregon, Wesley and Alice Kent have opened a coin shop in their home at 205 North Bruns Street. The business, to be known as Kent's Koins, deals principally in Lincoln cents, Jefferson nickels, Mercury and Roosevelt dimes in circulated condition, and brilliant uncirculated U.S. coins. Whitman supplies are also available.

Robert P. Harris announced recently the opening of a coin shop at 4535B Stevens Creek Road in the Import Plus Shopping Center in Santa Clara, California. In mail order business for five years Harris has concentrated on building up a stock of circulated U.S. coins from one cent through fifty cent denominations so that he has one of the largest stocks of that type of material in the San Jose area. He also has a large stock of foreign coins and a complete line of coin accessories, and expects to handle stamps and stamp accessories on a modified basis. He is open for business all day Saturday and Sunday, and every night to 8:30 p.m.

Gene's Coin Exchange, located in the heart of Flushing, New York at 13680 Roosevelt Avenue, held a grand opening in November.

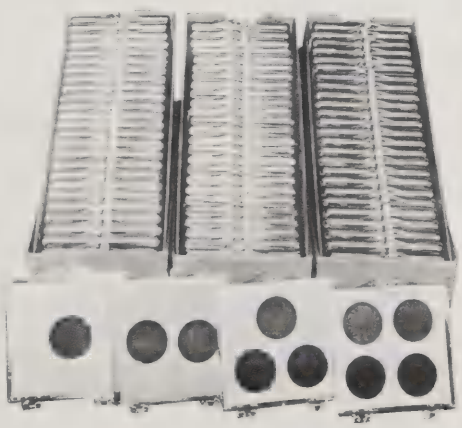
Mr. and Mrs. Gardner Seaholm announced recently that they are stocking coins and coin collectors supplies at the Rice Theatre in Eagle Lake, Texas.

The A.A.A. Associates Coin Shop and Coin Supplies was opened in December by John Orde, treasurer of the Mantua Terrace Coin Club of New Jersey, and a charter member of the Hunting Park Coin Club of Philadelphia. The new coin shop is located at 537 Mantua Avenue in Woodbury, New Jersey, and is open from 9 a.m. to 5 p.m. daily.

Coins and books on coins and stamps as well as stamps and philatelic supplies are available at the Stamp Niche, a new store opened by Clifton Lane at 1027 10th Street, Modesto, California.

A new coin shop in Indianapolis, Indiana is the W & W Coin and Hobby Shop at 1537 South East Street. Harry Wincel of the shop is also interested in the organiza-

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2 x 2 plastic Snap-Shut Square Thin's are available in 1, 2, 3 and 4-hole holders for cents, and individual holders for 5c, 10c, 25c, 50c and $1. Tarnish-free cardboard insert available in white, blue, green, pink and yellow.

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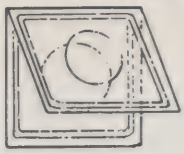
Byron T. Arkebauer, Florida numismatist, has opened another coin shop at 2403 14th Street West in Bradenton, Florida. The shop is on the Tamiami Trail, directly across from the world's largest trailer park. Arkebauer deals in U.S. and Foreign Coins and Currency.

The Charlotte Coin Shop opened a short time ago in the Queen Charlotte Hotel in Charlotte, North Carolina by Ned Greenberg, is associated by teletype with about 125 dealers in the American Numismatic Exchange. He became interested in coins and opened the Georgia Coin Exchange in Atlanta on a part time basis a few years ago while employed in credit insurance business there. A few months ago he decided to go into the coin business full time and moved to Charlotte, where he had lived before going to Atlanta, and opened the Coin Shop there.

Frank E. Bell recently opened Bell's Southern Wisconsin Coin Store in Room 201 and 123 West Milwaukee Street, Janesville, Wisconsin. Business hours are forenoons during the week and all day Saturdays. Bell deals in American coins, copper, nickels, silver and steel, but no bills or foreign money. He stocks coin tubes, books and supplies of all types.

November 2 was the opening date for the Coin Corner operated by Lee Soucy in the M & W Stationery shop at 712 Broadway in Plainview, Texas. It is the first coin store in Plainview or for many miles around. Soucy became a collector three years ago, then began investing in coins and is a partner of a dealer in Lubbock who deals in large quantities. He is assisted in operation of the Coin Corner by Will Stambaugh, a collector for several years, and Steve Metzger. More than $50,000 in rare coins was displayed at the grand opening celebration. The Coin Corner specializes in buying and selling of domestic coins and stocks a complete line of major coin accessories and supplies.

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PROTECTIVE RIM AROUND OUTER EDGE PREVENTS SCRATCHING COIN SURFACE

One piece construction. All plastic (no inserts) — Inert — Just snap coin in cavity — (It pressure fits). Fold down and put one staple about ⅛" under coin. That's all. Or you can seal coin in with cement and brush applicator if you prefer. Each coin fits cavity perfectly. Crystal clear viewing from all angles — including edges. Will fit all our pages and wallets. 6 sizes to choose from 1¢ thru $1.00 sizes.

100 Holders (All Same Denomination)
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2.35 HD.
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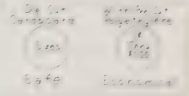
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Holders for Triplets, Crowns and #4 are extra heavyweight for sturdiness

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In Nice 2x2x9" Coin Box With Instructions
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Collector's Research Expands Activities

Collectors Research Reg'd of Montreal, specializing in foreign numismatics, have now expanded their activities to include the foreign paper money division with the appointment of Wayne L. Jacobs as Manager. Mr. Jacobs is a member of the Canadian Numismatic Association, American Numismatic Society, International Banknote Society, Token and Medal Society and the Maryland Foreign Papermoney Club. He has had several papers published in the journals on numismatics the most recent of which appeared in the Canadian Numismatic Journal November 1963 on Nova Scotia's Regal Tokens.

Mr. Jacobs will manage this Division by mail from Rollingdam, Char. Co. New Brunswick, Canada. At the present Mr. Jacobs works from customer want lists but fixed price lists are contemplated in the near future and perhaps mail auctions will be held periodically.

Regency Releases Book, Catalog

Canadian Numismatic Publishing Institute, publishing division of Regency Coin And Stamp Company Limited, proudly announces February 1964 Release of their new reprint THE CANADIAN COIN CABINET by Dr. Joseph LeRoux, M.D.

This is the first reprint of the famous second edition reference work by Dr. LeRoux. This book established a numbering and coding system for Canada's tokens and medals which is still in use.

The LeRoux book, which up until now has been a very rare and difficult book to obtain, with this reprinting of the 1892 — 2nd Edition with supplements, opens up

(more on page 24)

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Siam Porcelain Coins, many different, 25 for	6.50
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Nepal, 4 Different Coins in set, 10 sets	4.50
*Ancient Roman Coins, Denarii, uncirculated, 10 for	50.00
*Ancient Greece, Numidia, bronze, VG, 5 for	15.00
*Swiss 13th Century Bracteates, silver, 10 for	10.00
*Ancient Rome, Marc Anthony Legionary Denarii, 10 for	30.00
*Ancient Gaul, Silver Tectosages, 1st Cent. B.C., 10 for	25.00
Somali (Elephant Coins) 2 different, 50 of each	15.00
Malaya Square Cent, 1961, Unc., 100 for	4.00
*Athens 12th Cent. Denarii Silver, 10 for	10.00
*Venice Crusader Denarii, 13th Cent. 10 for	5.00
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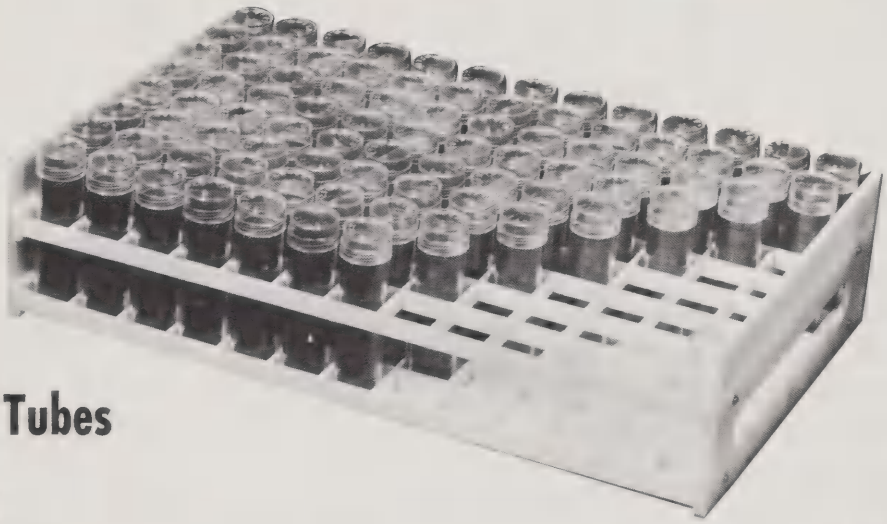
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C-7	U.S. Type Nickels	5
C-8	U.S. Type Dimes	5
C-9	U.S. Type Quarters	5
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16 DIFFERENT HOLDERS.

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Continued from page 22

new vistas for Canadian and United States collectors, in a vast field of commemorative medals and medallets as well as making available to collectors Dr. LeRoux's numbering system. To add to the importance of this reprint as a valuable reference work, Regency has combined in this reprint the following famous shorter Canadian reference works.

"Canadian Blacksmith Tokens" by Howland Wood, "The Coinage of Nova Scotia and The Wellington Tokens Relating to Canada" by Dr. Eugene G. Courteau, and "Copper Tokens of Upper Canada" by R. W. McLachlan.

The book has been printed on fine heavy quality paper and beautifully cloth bound. It is complete with all the original illustrations and the original English and French text, total of 580 pages. Pre-publication orders are now accepted at $14.00 each. After February 1st, 1964, the price will be $16.50. This reprint is limited to 1,000 numbered copies.

In another action, Regency announces that its 8th edition of "Cash of for Your Canada, U.S., Great Britain c Coins and Bills" is a completely revised book with 100 information-packed pages.

For the first time in any premium book, gold coins and crowns of the world are covered. In addition; the book covers Canada, United States and Great Britain coinage, plus Canada's Paper money and tokens.

The retail price of the premium book is 60c. Regency has both a dealer and distributor discount setup and they will be happy to send price information to any dealers and distributors interested.

Rembrandt Honored On Regency Medal

The most recent release of Regency Coin & Stamp Co., Canada, is the "Rembrandt" medal they are handling.

The medal is 68MM in bronze and will sell for $8.50.

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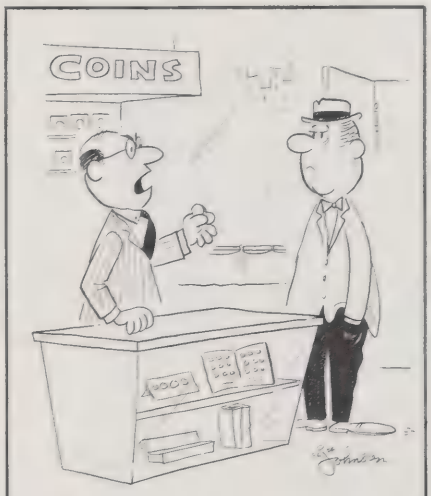
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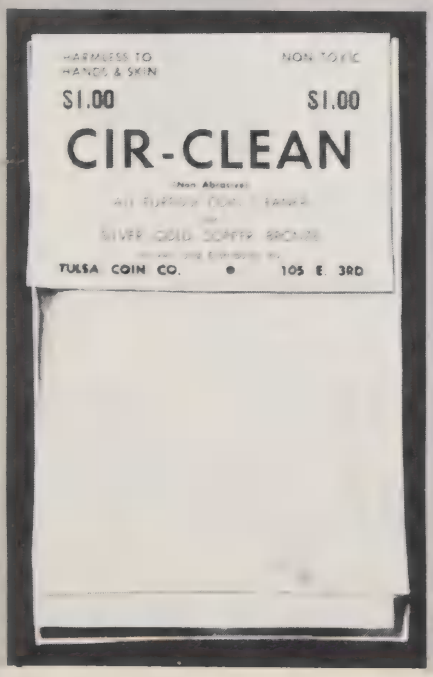


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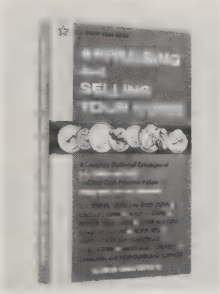


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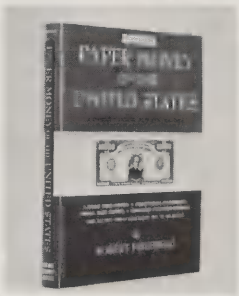
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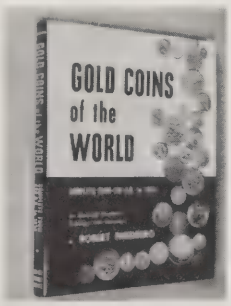
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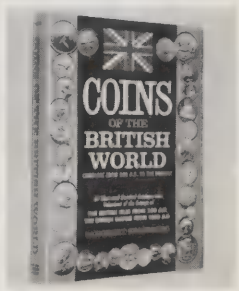
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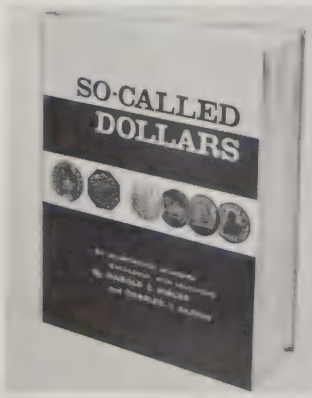
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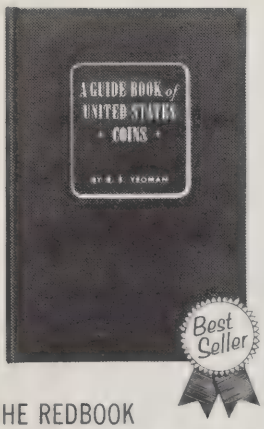
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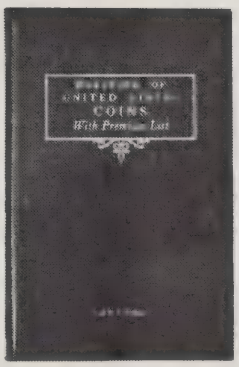


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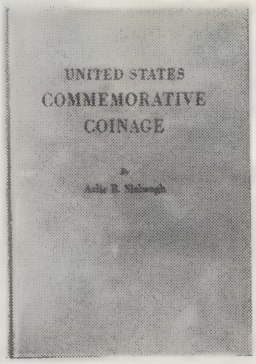


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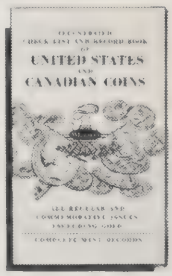


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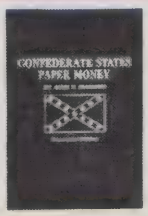
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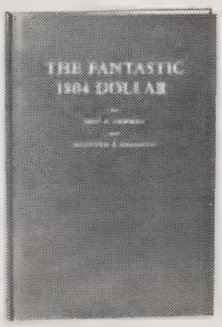
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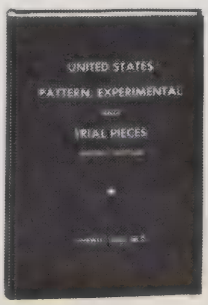


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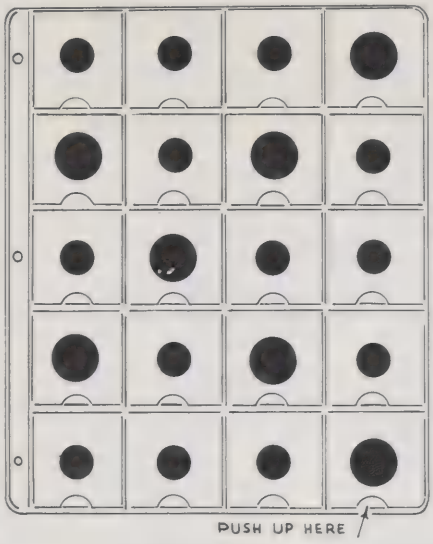
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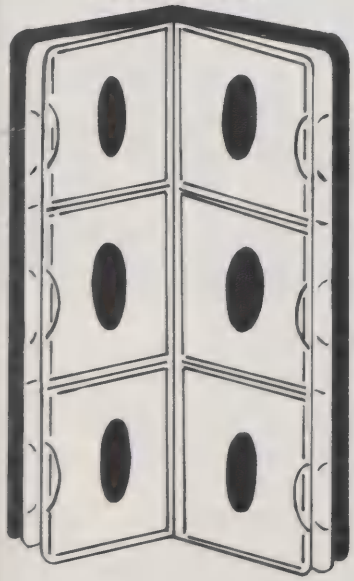
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Now on the horizon is a new publication. It should be designed to serve the investment side of numismatics. But it will be published by an organization whose central purpose is the buying and selling of coins. The paper will be secondary, an adjunct to the real business of the firm. We wish them all the success they can have, but we'd like to point out that a house organ is not always the best kind of advertising medium. We won't knock them, just mention that there are pitfalls.

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Advertising volume has reached an all-time high in the "Numismatic News". This, of course, has demanded a new high in editorial content with consequent increases in production costs.

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WHY FIGHT BACK?

Within the last couple of months, numismatics has received a dark-colored eye at the hands of several national circulation magazines. They equate all collecting with fringe investing, and warn that numismatic investment is a rotten poor business, comparable to investing in tulip bulbs.

What seems obvious to some of us is that these stories were "planted" by members of the numismatic fraternity who can't quite keep up with the times. And, what is also quite obvious is that the stories were not based solidly on fact.

We have no desire to protect investment pushers who are making wild-eyed claims about getting rich without realizing where the gain from their investment is coming from. But we have been around long enough to know that this is a tremendously diversified business. We can't all be doing the same kind of business and we must realize the other branches of the hobby are just as real as the one in which we are engaged.

Numismatics today is a stronger, more solid business than it has ever been. And the presence of some shaky elements doesn't change that fact.

Don't weaken the whole business by taking pot shots at parts of it. If we manage to damage the part we're shooting at, the effects of that damage will certainly be felt in our own area.

Let's be strong together!



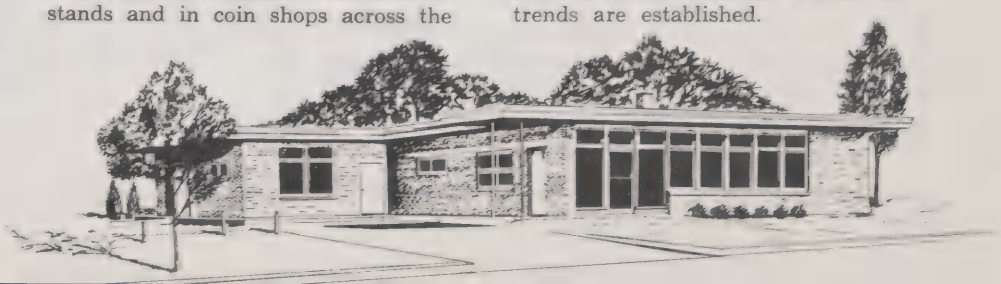
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In the eyes of the internal revenuers, just what is a Part-Time Dealer: Businessman or Hobbyist?

By Joseph Arkin, C.P.A., M.B.A.

Many persons who dabble in coins do so as an adjunct to other means of making a livelihood. Whether the operation of a part-time coin endeavor is, for tax purposes, a business or a hobby is very important.

If the sideline operation does qualify as a business, the net profit or loss is added or substracted from other income in order to arrive at adjusted gross income. Thus, the losses (excess of expenses over income) can be deducted from taxable income and you may still claim the optional standard deduction. This deduction provides for the use of the Government tax tables where adjusted gross income is under $5000, or 10% (limited to $1000) on incomes in excess of $5000.

If the sideline operation is held not to qualify as a business, then its expenses are not deductible from gross income. In some instances, they may qualify as deductible items if you elect to itemize your deductions (taxes, interest, charity, medical, casualty losses, etc.) and file a long-form" return. In some situations, the taxing authorities may not allow any

(more on page 8)

A part time coin dealer will have an easier time defending his tax deductions than the collector of pretty girls.





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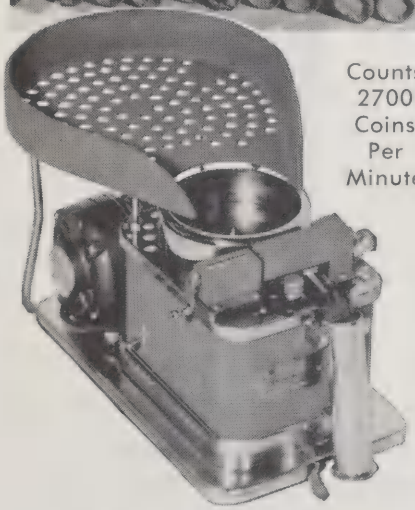
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deductions at all and consider the expenses of the operation to be personal in nature.

Precisely what is a trade or business? As a result of various court decisions we can define a trade or business as that branch of activities wherein an individual expends his everyday efforts to gain a livelihood. To call an activity a trade or business, a taxpayer apparently has to devote to it a substantial part of his business time. Also, he may have more than one trade or business at the same time.

Actually, there are no exact tests to determine whether you are engaged in a trade or in a hobby. It is a factual problem that varies in each particular case. The tests generally used by Treasury agents when examining your tax returns are 1) The amount of time you spend on the sideline operation in relation to the amount of time you spend in other commercial activities 2) The manner of operating the sideline venture. Do you run it like a business? Do you keep accurate and full records of income and expenses? 3) The amount of income generated 4) Whether a profit is shown in any year or if each year shows a loss 5) Does the agent feel that you are honestly striving for a profit as opposed to providing yourself with recreational activity?

Let us be specific. Suppose you own and operate a small retail clothing store as a sideline engage in the collection, display and sale of coins through the mail. How might your sideline expenses be treated?

As business expenses: If you can substantiate that you are in fact operating a bonafide business, you can file Schedule C (Pofit or Loss from Business of Profession). Thus, all expenses in connection with the operation can be deducted from the income received. The resultant profit or loss is taken into account and combined with other items of taxable income. These expenses include, but are not limited to: wages, rent, telephone, labor taxes, insurance, light and power, depreciation of equip-

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Factors weighing in your favor in attempting to prove the operation of a business as opposed to a hobby operation, would be the scope of the enterprise, employment of assistants, the use of business quarters, the number of hours spent at this work—and of course, the best proof would be an excess of income over expenses. Some, but not all of these items mentioned are a must in trying to prove that you are indeed running a business for profit.

As profit-seeking venture expenses: You can deduct those expenses which you incur in non-business ventures where the primary purpose was for the production of income. For instance, a person who invests in stocks and bonds as a supplement to his income, is not engaged in the "business" of selling stocks and bonds, but nevertheless expenses in connection therewith would be deductible. These expenses might include subscriptions to advisory services, safe deposit box rental, accounting fees, etc. The expenses which fall into this category can be deducted on Form 1040 on page 2, under the heading "Miscellaneous."

For those who cannot prove that they are in business this classification does afford a means of deducting expenses, but the deduction is available only to those who elect to itemize their deductions.

Factors which will allow you to avail yourself of this type of deduction will include consideration of the limited amount of time spent in the operation as compared to other income-producing activities, the smallness of the operation, and the fact that you only make casual or isolated sales.

To be able to deduct expenses, or to deduct expenses in excess of

(more on page 10)

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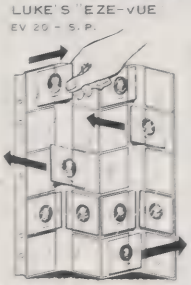
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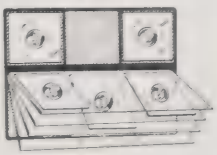
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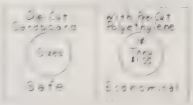
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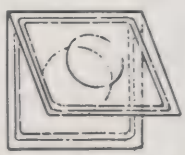
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income, you must show that you are carrying on your sideline operation for a profit. Failure to prove profit-seeking motives will cause you to lose your deduction for expenses, as more fully explained in the next paragraph.

As personal or hobby expenses: The person who likes to collect coins purely for his own joy and satisfaction is not engaged in a business, nor has he entered into a transaction for profit. Thus, his expenses are considered to be hobby expenses, personal in nature, and not tax-deductible.

Listed herein are several examples of how the courts have handled the deductibility of expenses of sideline businesses. While not directly connected with coins and collecting as such, an analogy can be drawn.

Example No. 1. An attorney lost more than $11,000 in a flower raising business. The treasury agent who examined his return disallowed the deduction and held that it was a non-deductible hobby loss, saying that the attorney never reasonably expected to make a profit from such a business. The court disagreed and overruled the Treasury Department's contentions. The court held that while an experienced horticulturist might not have reasonably expected to make a profit, it does not follow that an attorney would not have expected one. The attorney convinced the court that he had no personal interest in flowers as such, and just sought to make a profit. When he finally came to realize that he could not make a profit from the venture, he gave it up. (Morton TC Memo 1957-101.)

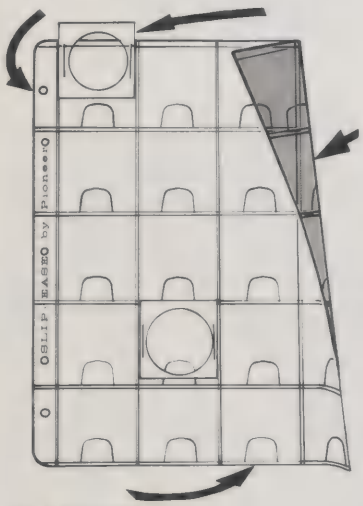
Example No. 2. A photographer operated a studio as his sole means of support. He eventually gave up his studio and operated a photographic enterprise from his home. He made field trips, sold photos to magazines and gave lectures on his explorations. The Treasury Department disallowed his expenses and held that he was engaging in the hobby of photo-

(more on page 12)

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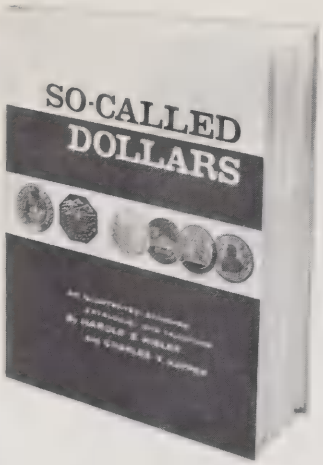
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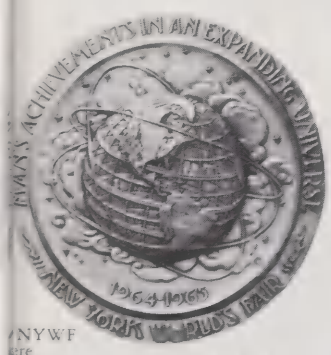
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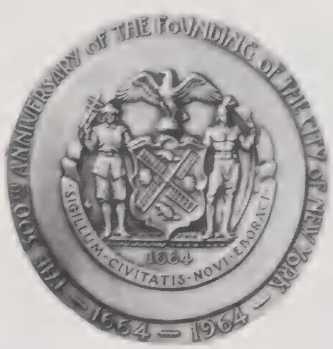
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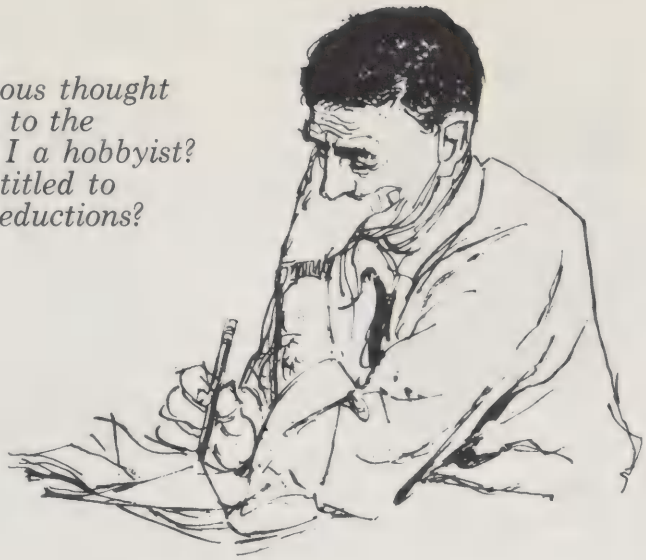
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graphy. The court overruled the Treasury Department and held that the taxpayer's concern with photography was more than a hobby, even though he sutained a loss in certain years. His primary motive was profit and that was his intention. (Eggert, TC Memo 1957-221.)

As previously stated, each fact situation will have to be evaluated on the basis of the particular set of facts. Your best bet is to seek the counsel of a qualified lawyer

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* * *

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*Venice Crusader Denarii, 13th Cent. 10 for	5.00
German Pre-War Currency, many different, 100 for	4.00
*Austria, 100 each: 10, 5 & 2 Groschen, 300 coins	10.00
Argentine, 5 Coins in Card, 1956-57, 10 cards	4.00

Sage Coin Company
646 Lincoln Road
Miami Beach, Florida

New Issues news about Coin Shops

Shreveport, Louisiana has a new coin shop opened just after the new year began, at 714 Azalea Drive. The shop was opened by Jack and Ava Setzer, who dissolved their J & A Coins business in Center, Texas, and incorporated with a new business partner, Jimmy Rosenbloom, to form Se Ro Coins, Inc. The new and modern Se Ro shop will handle all numismatic supplies, United States Gold and Coins, Currency of Mexico and United States, medals, tokens and other numismatic items, and will also attempt to handle a complete selection of foreign coins. The firm plans to cater to large and small collectors for all their needs and will offer supplies at wholesale to those who have dealers sales permits. They will make coin appraisals on request and will purchase large or small collections and coin estates, but ask that anyone having something to sell write before sending material. Mail order business will be a specialty and prompt service is promised. The mail address is Se Ro Coins, Inc., Box 5567, Southfield Station, Shreveport, Louisiana.

The Connecticut Valley Coin Company recently announced the opening of a new coin store at 97 Center Street, Manchester, Connecticut. Store hours are 9 a.m. to 9 p.m. Monday through Friday, and until 6 p.m. Saturdays. The retail operation is conducted by Edwin and Charlotte Blow in conjunction with their continued mail order service. They offer a fine selection of U.S. and foreign coins, supplies and accessories for hobbyists and investors, and also feature teletype service.

A large coin collection is featured along with a large gun dis-

(more on page 16)

New LUCO Market Tested Products From Detroit

Introductory Dealer Offer

One Each of Following, $2.95
Remit with order



4 oz. Silver Cleaner	$1.00
6 oz. Steel Cent Cleaner	1.00
2 oz. Coin Preservative	1.35
4 oz. Copper Cleaner	1.00
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Dealer and Jobber Inquiries Solicited

Dealers: Send for price list of all leading lines.

Tom Jones
10812 W. Warren Dearborn, Michigan
Area 313 — 582-5366

DYMO LABEL MAKER



Dymo M-4 Labelmaker
Plastic, $9.95, Dealer net $5.97. Vinyl tape ¼"X12', $1.00, Dealer net 60¢.

Dymo M-4 Kit.
1 Dymo M-4 Labelmaker, 9 rolls 12' tape, carrying case, $18.95, Dealers net $11.37.

Dymo M54 Tapewriter
Aluminum alloy, enamel finish, $14.95. Dealer net $8.97. ⅜" vinyl tape $1.25, dealer net 75¢.

Dymo M54 Tool'N'Tape Kit.
1 Dymo M-54 Tapewriter, 8 rolls assorted colors tape, plastic tape applicator, carrying case $24.95, dealer net $15.97.

Dymo M-55 Tapewriter
Aluminum, chrome plated, $29.95. Dealer net $17.97 / ⅜" vinyl tape $1.25, dealer net 75¢.

Dymo M-55 Executive Tool'N'Tape Kit.
1 Dymo M-55 Tapewriter, 1 interchangeable vertical wheel 9 extra rolls ⅜" tape, plastic tape applicator, executive carrying case, $49.95, Dealer net $29.97.

Complete line in stock, including all tapes in solid and striped colors. U.S. only. All items fully warranteed.

AUTHENTIC ANTIQUITIES from the ANCIENT NEAR EAST

40% Discount on all Items to Dealers

SERVANT FIGURES FROM THE TOMBS OF ANCIENT EGYPT!



The SHAWABTI or USHABTI is a funerary figurine most often in the form of the mummified god Osiris. They are usually found in the tombs of the XIIIth (1786 - 1680 B.C.) to XXVIth (663 - 525 B. C.) Dynasties. Generally made of a fine glazed blue or green faience, they were deposited in the tombs to do the work of the deceased.

Selected blue or green faience shawabtis, average height 3" to 4", mounted: ..... Each $25.00

Average specimens, as excavated: ..... Each 15.00

A few CHOICE specimens up to 6" in height, with hieroglyphic inscriptions are available: ..... Each 50.00

Encased in Lucite with Description - Add $10.00

GENUINE ANCIENT OIL LAMPS

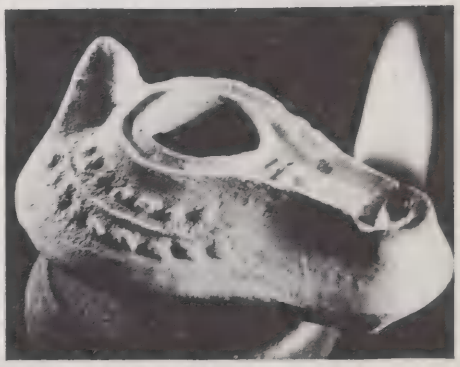
During a recent expedition to the Near East we were fortunate to be at the site when a large excavation of ancient terracotta oil lamps took place. This site dates to the Late Roman and Early Byzantine periods, from the 5th to 7th Centuries A. D. We have mounted each lamp on a hardwood base certificate of authenticity.

Selected lamps, mounted on hardwood bases, boxed: ..... Each $10.00

Imperfect lamps, as excavated, unmounted: ..... Each 5.00

A limited number of selected lamps with CHRISTIAN CROSSES are available, mounted on hardwood bases, boxed: ..... Each 15.00

Encased in Lucite with Description - Add $10.00



FLINTS FROM THE DAWN OF CIVILIZATION

Crude grey, tan and brown microliths from the PALAEOLITHIC PERIOD actually dating back to at least 5,000 to 10,000 years before Christ!

Selected pieces, average lengths 2½" to 4": ..... Each $2.00

Average pieces, as excavated: ..... Each 1.00

Encased in Lucite with Description - Add $7.00

WEAPONS FROM THE BRONZE AGE OF ANCIENT IRAN!

Recently excavated in the mountains of Luristan, on the border of Mesopotamia, and at the senational new site of Amlesh, at the shores of the Caspian Sea, near Russian Azerbaidzhan, these weapons date from the 25th to 5th Centuries B.C., most of them dating from the 12th to 8th Centuries B.C. They all have the fine malachite green patina typical of these areas and make excellent display pieces.

BRONZE ARROWHEADS. Selected specimens, length 3" to 7": ..... Each $ 5.00

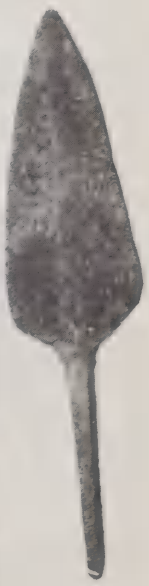
Average specimens, as excavated, lengths 2" to 3": ..... Each 3.00

Encased in Lucite with Description - Add $7.50

BRONZE SPEARHEADS AND KNIFE BLADES.

Selected specimens, lengths 12" to 20": ..... Each $25.00

Average specimens, as excavated, lengths 9" to 12": ..... Each 15.00



All of the items listed are guaranteed to be genuine. A prompt refund will be made for all items returned within three days of their receipt. All items are offered subject to prior sale. Please remit cash, check or money order.

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Montreal, Quebec, Canada

play and a 13-position pistol range at the Midwest Sporting Goods shop which recently held a grand opening at 8565 Plainfield Road, Lyons, Illinois. The owners, Charles Maloun and Noel Cerrvo keep the store open from 9 a.m. to 10:30 p.m. seven days a week.

February 1 was the opening date or the Utopia Coin Shop operated by John Parthe of Broad Channel at 176-35 Union Turnpike in Flushing, New York. The shop carries a full line of numismatic and collectors supplies. On the same premises the Utopia Stamp Shop offers a full line of stamps and supplies. The shop is ten minutes by automobile from the Worlds Fair.

Edward Moschetti announces that he has opened a coin shop in his home at Pittsburgh, Pennsylvania. Eddie's Coin Shop at 1429 Hawthorne Street deals in uncirculated rolls, United States and Canadian proof sets, circulated coins, certain gold coins and accessories.

James Connery opened a coin shop in the Sholem Building at 113 East Court Street, Paris, Illinois about January 1, after completing remodeling of the store. Connery has operated a coin shop for four years in connection with a tavern business which he sold a few weeks ago.

Jo-Rene Coins, well known by attendance at coin events in the Southwest, has opened a mail order business in Dallas, Texas. The manager is Mrs. Irene Gentile who has had more than 25 years of experience in the numismatic field. A current price list may be obtained by writing to Jo-Rene Coins, 2214 Walraven Lane, Dallas, Texas.

Don Olson, treasurer of the Cheshire Coin Club, recently opened a coin shop at 9 South Main Street, over the Cheshire Spa in Cheshire, Connecticut. Don's Coin Shop is open from 5 to 8 p.m. Wednesdays and Thursdays, from 5 to 9 p.m. Fridays, and from 10 a.m. to 6 p.m. Saturdays. Olson has been a coin collector for about eight years, specializing in American and Canadian coins.

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Our own product, unequalled for cleaning coins, particularly useful on coins of copper or nickel. Easy to use, rapid and economical. In stores a 4-oz. bottle is $1.00. By mail the 4-oz. bottle is $1.00 postpaid in the U.S. or Canada.

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Recommended for conditioning and preserving coins. Improves appearance and protects against corrosion. The 2-oz. bottle will treat thousands of coins. In stores, $1.35 or by mail, postpaid in the U.S. or Canada, $1.50.

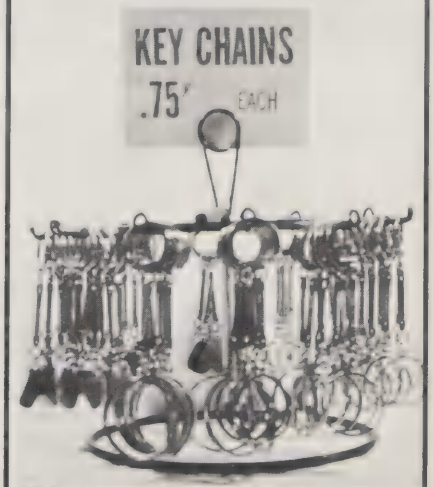
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For "high-lighting" and improving appearances of badly worn coins. Valuable accessory when used according to directions. Price: 50c, postpaid in the U.S. or Canada.

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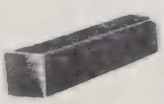
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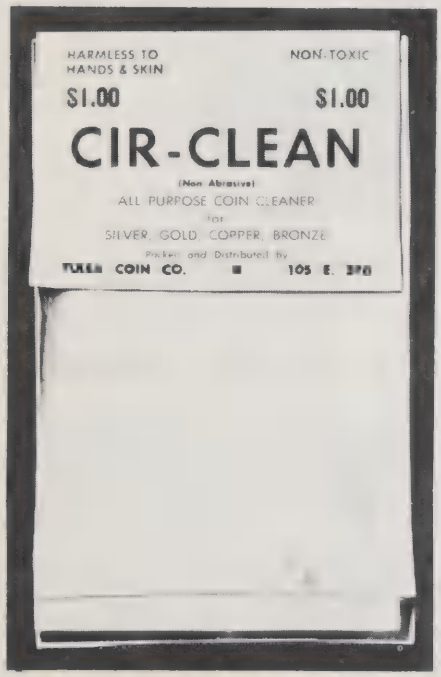
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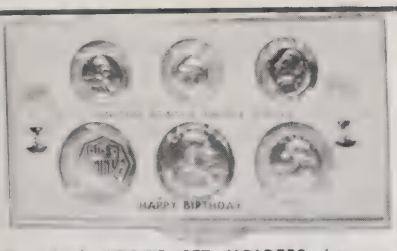
Convention Trail

Over a period of a week and a half, publisher Chet Krause visited three conventions recently where he took these photos. Upper left, the G. G. Finnell table, manned by Bob Finnell, as it appeared at both Clearwater and Tampa, Fla. Upper right, the illuminated map of the American Numismatic Exchange. Right, dealer John E. Nelson at his Tampa bourse table. Lower right, dealer R. J. Salisbury and collector James Ross talk things over at Tampa. Lower left, The Lukes — Luke Coin Supply Co. — lean over their table at Houston.









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INDIAN HEAD PENNY JEWELRY, gold washed: Necklace $1.50, Keychain $1.50, Cuff Links $1.50, Earrings $1.50, Charm Bracelet $4.50, Tie Tack $.90.

2 X 2 PLASTIC BOX with black foam insert, fits all coins and most medals: 6¢ each. Minimum order, 100.

WE guarantee prepaid shipment within 24 hours of receipt of order accompanied by check, cash or money order.

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20	Different Genuine Beautiful Uncut Sheets of Currency—4 notes each	250.00	100.00
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TULCO "PERFECT FIT" PLASTIC HOLDERS

Display with justifiable pride your valuable collections in the finest precision-machined rigid plastic holders.

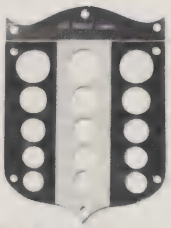
All TULCO "Perfect Fit" holders have dates or denomination (depending on type) etched in 23K gold — not just printed on the surface. Edges are polished to satin smoothness and plastic screws secure holders tightly — coins won't turn or rattle.



No. 1 CH 2x6" U.S. Proof Set
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STANDARD WHOLESALE AND QUANTITY JOBBER DISCOUNTS ON REQUEST

ANA Convention Bourse Filling

Cleveland, the site of the A.N.A. Convention, August 18 to 21, offers visitors many other "things to do" to add to their enjoyment if they wish to plan additional activities besides Convention business. A few minutes away from the Convention headquarters at the Cleveland-Sheraton Hotel is Cleveland's World Port which should be a beehive of activity during Convention time.

The summer Pop Concert at the Auditorium, which is also downtown and close to the hotel should be another "must" to attend.

Besides Cleveland's world famous Museums of Art, Natural Science, and Health, and the Zoological Gardens, harness racing and big-time running meets are scheduled at Cleveland suburban tracks.

The Cleveland Public Library, which is also near the hotel, houses the World-Famous John G. White Collection of Folklore, Orientalia, and Chess. This collection includes a library of numismatic material, which although not world famous, contains a tremendous amount of reference works. During the convention, some of the rarest books in the collection will be displayed — specific times will be announced at a later date.

Of course, the entire John G. White collection, which includes the largest chess library in the world is open daily for viewing.

Applications for bourse space are still being accepted by Richard Krotz. And all who wish to exhibit are requested to apply early to Donald Decker or James Kirkwood. Direct all communications to Box 735, Cleveland, Ohio, 44122.

Harco Revises Stamp Catalog

A cover composed of brands in the Harco Philatelic line is not the

(more on page 25)

Save $$$$$$$

Low Cost High Quality

New Starbright Three piece Plexiglas holders at new low cost to dealers.

New Tapered holes

Special Get acquainted offers

2x6 Three piece plexiglas holders regular Imprinting "U.S. Proof Set"
Wholesale 10 for $6.00

2x2 Three piece holders regular imprinting 1¢ thru $1.00 U.S. & Canada.
Wholesale 10 for $3.30

Colors: Red, White, Blue, Green, Black, White. Offer expires March 31, 1964.

Gerberich Plastics

1329 S. Union St. Aurora, Illinois

DOUBLE EAGLES — CARSON CITY

1871-CC XF	280.00	1882-CC VF	80.00
1872-CC UNC	260.00	1883-CC UNC	130.00
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1872-CC VF	140.00	1883-CC XF	80.00
1873-CC UNC	240.00	1883-CC VF	75.00
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1873-CC VF	110.00	1884-CC AU	110.00
1874-CC UNC	110.00	1884-CC XF	80.00
1874-CC XF	80.00	1884-CC VF	75.00
1874-CC VF	70.00	1885-CC UNC	280.00
1875-CC UNC	130.00	1885-CC VF	160.00
1875-CC AU	100.00	1889-CC UNC	120.00
1875-CC VF	80.00	1889-CC AU	100.00
1876-CC UNC	110.00	1889-CC VF	80.00
1876-CC VF	80.00	1890-CC UNC	100.00
1877-CC UNC	120.00	1890-CC AU	90.00
1877-CC AU	110.00	1890-CC XF	80.00
1877-CC XF	80.00	1890-CC VF	75.00
1877-CC VF	70.00	1891-CC VF	175.00
1878-CC UNC	200.00	1892-CC UNC	130.00
1878-CC VF	115.00	1892-CC AU	100.00
1879-CC XF	200.00	1892-CC XF	80.00
1879-CC VF	160.00	1893-CC UNC	200.00
1882-CC UNC	140.00	1893-CC AU	130.00
1882-CC AU	115.00	1893-CC XF	85.00

Observe these prices for a short time only. Cashier's check or money order only accepted. Postage and insurance prepaid.

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Without Actual Cost to You.....
Because You Sell at a Profit.....

You May Have Your Own Attractive 1964 U.S. Coin Price List For Your Business

Here is the way to add prestige and profit to your business, not to mention the ease with which you can now price your coins.

Our 1964 Edition is the 12th consecutive year we have published a price list of U. S. coins. It is widely used throughout the country, and the prices are as close to the real market as are to be found in any list or catalog, barring none. Pricing was completed in December, so you are not working with ancient prices or those made up by guessing ahead a few months. As usual, key coins and high priced material which may not always be available, are marked for your convenience "Price on Request." In addition, to prevent the list from becoming obsolete before the 1965 edition is published, three different single sheets printed on both sides, listing necessary price revisions, corrections, and additions will be made available to you three times during the year, at no extra charge.

This attractive Coin Price List sells the items that are hard to sell and for the right prices. Not only can you use it to a certain extent in buying, but collectors can use it as a check list. Do not overlook the listing of popular coin supplies in the back of the list. 48 pages plus covers, priced to sell for 35¢ —— you can even make money on your advertising! Isn't this what you have been waiting for . . . . a copyrighted list that will sell your coins for the right price?

YOUR COST IS ONLY . . . . . .

5000 lists (or more) with your imprint	.17	each
2000 — 4750 lists with your imprint	.17½	each
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250 lists with your imprint	.20	each

Above prices include the three supplements.

Postage is extra on all lists. Figure 20 pounds for 250 lists. 750 lists or more will go by truck shipment charges collect. Any order received without postage added will automatically go by truck shipment.

Unless special arrangements are made, no quantities of less than 250 will be sold and none will be supplied without imprint. For your own protection this list will not be sold to anyone other than legitimate coin dealers. Here's a hint for you . . . . . when selling the list over the counter or through the mail, I include a mimeographed refund slip to encourage return orders. The slip may be turned in on any purchase of $3.00 or more of coins or coin supplies. In this way the list is free to customers, yet the 35¢ charge is imposed on the casual curiosity seeker. Keep a record and you will see that your advertising is free. Not only advertising, but think of the time you save in answering the countless questions that we all get every day we are open.

The list is made so that it may be mailed without an envelope, or included in a #10 envelope with other advertising and still should go for 4¢ (as yet we do not know the exact weight.) Size is 3¾" x 8½", made to fit into a coat or shirt pocket. We will send a copy of the 1963 list to you upon receipt of postage (10¢ first class, 16¢ airmail.)

REMEMBER, you can't expand your business without advertising. **This coin list is the most effective and lowest cost advertising you can get!** Ideal for both over-the-counter and mail order business.

DEADLINE FOR FIRST PRINTING ORDERS: January 20, 1964. Delivery scheduled for first week in February. DON'T DELAY. Your check must accompany your order as the lists have no value to me when imprinted with someone else's name.

Dick Rudolf

TWIN CITY STAMP & COIN SHOP

[illegible] West 4th Street — St. Paul 2, Minnesota

5000 Lincoln Pennies $55

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2,500 PENNIES $28.00
1,000 NICKELS 55.00
500 DIMES 55.00
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Send Money Order or Certified Check. Guaranteed 100% untouched as we are not in the numismatic business or full money-back refund.

Counted and Bagged Direct from our own Vending Machines. Spend a profitable evening finding valuable Coins in circulation throughout the Middle Atlantic States. Shipped Collect.

FREE

A Combination 1c, 5c, 10c Coin Counter and 100 Coin Wrappers with each order at $55.00.

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We can make prompt shipment of the following from our stock of over 2,000 items.

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AND MANY, MANY MORE.

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Jiffy Padded Shipping Bags

Bag. No.	Size	No. per case	Dealer Price
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00	5x10	250	10.00
0	6x10	250	10.57
1	7¼x12	100	4.75
2	8½x12	100	6.25
3	8½x14½	100	7.50
4	9½x14½	100	9.00
5	10½x16	100	14.00

Price FOB Minneapolis. Please add postage or we will bill you.

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Jim Cope's

NEW INSTANT COIN HOLDER

★ FASTEST TO USE ★ ABSOLUTE PROTECTION

No Staples — No Trimming — No Glue

Jim Cope's new Instant Coin Holder is manufactured from the finest grade crystal clear vinyl and pure white paper stock. They are specially designed — every coin is a perfect fit!

SIX SIZES AVAILABLE

CENT NICKEL DIME QUARTER HALF DOLLAR DOLLAR

Box of 100 $2.00 postpaid

Full discount to dealers and jobbers, Write.

Send Self addressed envelope for FREE SAMPLES

You will like the Instant Holder. . . . Same high quality and money back guarantee that we give with the popular Jim Cope vinyl Coin Page.

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Another THINS® **Product**



Indian Cent Tie Bars,
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Gold Lacquer ..... $9 Doz.
(Gift boxed in Doz. lots only)

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Phone: 252-6801 Area Code 513

only difference in the new Harco Catalog.

The format has also been changed somewhat in that albums of all different brands have been arranged by price, starting with the lowest. The same has been done with the stamp outfits.

The catalog is completely retail priced so it may be shown (or given) to collector customers.

The catalog is offered to dealers without imprint and photo montage on the inside back cover for $15 per hundred, net.

For further information write to Harold Cohn & Co., 3224 N. Halsted St., Chicago, Ill. 60657.

Cox Produces Coin Caddy

Melvin Cox, Shreveport, La., has developed and is producing a coin caddy carrying case.

Constructed of sturdy wood and finished in Mahogany, the case will hold 100 rolls: nickels, dimes or pennies.

Other features of the caddy are that it has a strong carrying handle, a safety latch and a removable lid.

In pre-release tests, Cox said he filled the case with cents and dropped it from a height of six feet. Although the finish was marred, the sturdy case remained intact and in excellent shape.

The handle is so strong, he says, that a man cannot pull it off the case by exerting all his strength against it.

The caddy is being distributed by Phila-Numist Supply Co., New Orleans. Suggested retail price for the caddy is $12.95. Wholesale price is $7.95 with an additional dollar-a-caddy charge if ordered in lots of less than 10.

Capital Introduces New Plastic Duet

Capital Plastics, Inc., of Canton, Ohio recently announced two new products for collectors — Capital's Coin Caddy and a new line of Canadian Holders, both items available immediately to both domestic and Canadian Markets.

The Caddy consists of a reinforced, red cardboard box, plasticized for strength and beauty and an inside block of pliable urethane foam, accurately pierced with 25 openings for 25 rolls of coins in any make of tube or bank wrappers.

Tubes are protected from sliding by the grip and cushioning effect of the urethane foam even when the caddy is partially full.

The Caddy is available in two sizes — for nickels and quarters and smaller for cents and dimes. It will retail for 60¢.

Included in the new line of Canadian Holders are the following: Large Canadian Cents, Small Canadian Cents, Silver Five Cent Pieces, Canadian Dimes, Canadian Quarters, Canadian Half Dollars, Canadian Dollars, Commemorative Dollars, Commemorative Coins, Proof-like Sets, Canadian Gold Pieces, Canadian Type Sets and Canada Mint Sets (for 5 sets).

For more information write Capital Plastics, Inc., 3136 Dellwood Ave. N. W., Canton, Ohio.

Work With Your Bank

There are a lot of ways to improve your business, and cooperating with the leading bank in your community isn't the poorest one.

For instance, the Bank of Los Angeles held an open house for nine days recently. The feature attraction at the open house was Les DePoy's 1911 Canadian silver dollar, obtained for the bank through the services of Ray Lundgren, owner of the Century Coin & Stamp Co.

This one coin probably accounted for as many visitors—especially the numismatic variety—as any other single attraction at the open house.

It isn't always possible to obtain the 1911 dollar for display, nor would everybody want it. It's appropriate here to mention that J. V. McDermott's 1913 Liberty Nickel is continually making the rounds of coin shows and displays too. And it's no secret that both McDermott and DePoy have received enough free publicity because of their coins to easily cover their value in advertising costs, to say nothing of the increase in value which probably has been caused by all the publicity.

If you don't want to get a well-known coin for the bank display, how about making up a display from your own stock? There are a lot of things the general public should know about coins and, by adding your name to the display you can teach them something, advertise the hobby and advertise your own business at the same time.

Also, it shouldn't have to be mentioned that while you're accomplishing all the rest you're building up an excellent working relationship with the bank. And when you need something, often a good friend at the bank can make a big difference.

THE NEW TT COIN CASE SERIES

for HOUSING COMPLETE SETS

PROTECTION UNLIMITED!



OUTSTANDING FEATURES

of this OUTSTANDING case . . .

HANDSOME BEIGE EXTERIOR OF RUGGED STYRENE with textured finish for added beauty. Distinctive sculptured eagle. Measures 10⅞ x 7⅜ x 1⅛ and stands upright for library effect.

SOLID BRASS LATCH when released simultaneously opens case and discloses left and right inner sheets, revealing obverse of all coins.

INNER SHEETS OF INERT POLYSTYRENE are rigid and durable. Beautiful frosted texture except for recessed clear coin windows.

CRYSTAL CLEAR COIN VIEWING LENSES precision molded. Exclusive TT patented grip-tite feature; coin will not become loose, turn or fall out. Lens bearing coin is sealed upon insertion in recessed window. Air, moisture and tarnish proof!

INDEPENDENT CONTROL OVER EACH OPENING. Each lens lifts easily out of position without displacing or disturbing other lenses. No pins — no screws — no staples — no acetate slides — no unnecessary exposure.

ATTRACTIVE PRESSURE-SENSITIVE DATED LABELS with hi-gloss finish are easily applied. Extra lenses or labels available at nominal cost. Reverse may be labeled with price and condition.

EASY REMOVAL OF INNER SHEETS from case permits compact storage in safes, vaults, etc. Coin windows remain scratch-free and marproof even when sheets are stacked.

HISTORICAL, INFORMATIVE COIN BOOKLET FREE with each case ordered. Mintage figures to date are included.

YOU HAVE NOTHING TO LOSE! If for any reason you are not 100% satisfied return your shipment within 10 days for immediate refund. You may keep booklet.

MAIL YOUR ORDER TODAY

TICKER and TREASURE, 1229 S. Wabash Ave., Chicago, Illinois 60605

Attractively priced at $8.95 per case

(✓) # Case(s)	Series		No. of Coin Openings	Delivery Dates	Do Not Write
	FLYING EAGLE & INDIAN 1c	1856-1909S	80	Stock	
	LINCOLN CENTS	1909-1937D	80	Stock	
	LINCOLN CENTS	1937S to Date	80	Stock	
	3c, SHIELD, LIBERTY NICKEL	1865-1912S	80	Stock	
	BUFFALO NICKELS	1913-1938S	80	Stock	
	JEFFERSON NICKELS	1938 to Date	80	Stock	
	LIBERTY HEAD DIMES	1892-1916S	80	Stock	
	MERCURY DIMES	1916-1945	80	Stock	
	ROOSEVELT DIMES	1946 to Date	80	Stock	
	CENTS-NICKELS-DIMES	Miscellaneous	80	Stock	
	U.S. PROOF SETS	General	60	Stock	
	U.S. MINT SETS	General	60	Stock	
	LIBERTY STANDING QUARTERS	1916-1930S	48	Mar.	
	WASHINGTON QUARTERS	1932-1949D	48	Mar.	
	WASHINGTON QUARTERS	1950 to Date	48	Mar.	
	FRANKLIN HALF DOLLAR	1948 to Date	48	Mar.	

(additional series to follow) Total Cases _____

Extra labels _____ 45c per set Total Remittance $_____

NAME_____ Date_____

ADDRESS_____

CITY AND STATE_____

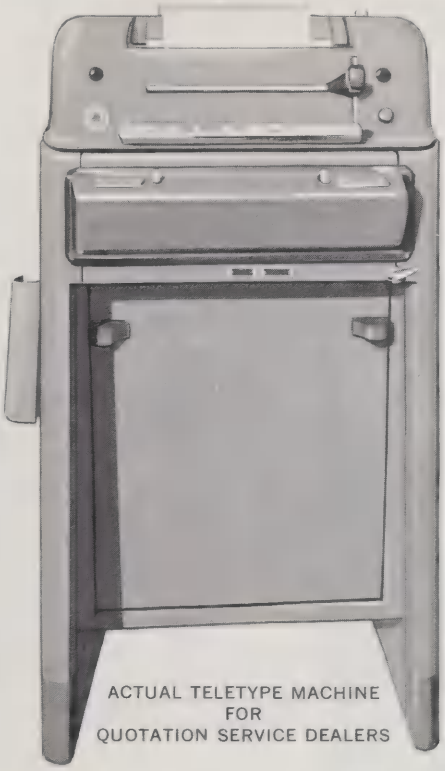
'SATISFACTION INSURANCE' carries a MONEY BACK GUARANTEE Ill. Res. add 4% Tax.

TT **Ticker and Treasure**

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ALL PRICES SUBJECT TO 40% DISCOUNT TO BONAFIDE DEALERS ONLY. PREPAID ON ORDERS OVER $50 NET.

UNITED STATES COIN EXCHANGE...



ACTUAL TELETYPE MACHINE
FOR
QUOTATION SERVICE DEALERS

QUOTATION SERVICE!

A SPECIALIZED TELETYPE SERVICE,
PROVIDING UP-TO-THE-MINUTE **NATIONAL**
MARKET DATA FOR AS LITTLE
AS $85 PER MONTH

NOW AVAILABLE FOR INSTALLATION IN YOUR DEALERSHIP

WHAT IS THE USCE QUOTATION SERVICE?

Quotation Service is an all-new dealer aid, available only from the United States Coin Exchange, Numismatic Commodity Exchange. It is designed specifically to provide dealers with *low cost access to complete, national market information*—as established in exchange transactions made by 175 participating USCE members in 140 cities across the United States and Canada.

HOW DOES THE QUOTATION SERVICE OPERATE?

Quotation Service speeds information straight from the trading floor! Within minutes, buy and sell offers made by participating members of the exchange are flashed to Quotation Service dealers' teletype receivers. As a subscriber to the new USCE service, you don't transact business directly through the exchange. USCE will refer you to a participating member in your area, and he will act as your broker in any action you wish to take on quotation service items.

WHAT WILL QUOTATION SERVICE DO FOR YOUR BUSINESS?

The steady flow of national market data provided by USCE will stimulate and expand the interest of your customers and investment clients. In addition, it is a tremendous advantage in buying and selling for your own stock. Quotation Service dealers will be able to make acquisitions from and sales to over 175 numismatic centers across the United States and Canada.

HOW MUCH DOES QUOTATION SERVICE COST?

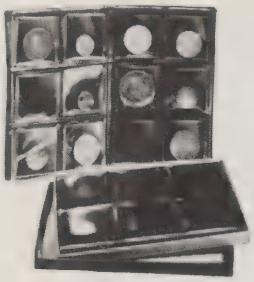
USCE's new service is an economical one. The Quotation Service membership fee depends on the equipment you select. Two high quality teletype receivers are available—one for $85 a month, and a deluxe model for $100 a month. There is a *one-time-only* installation charge of $50—and USCE will provide on site supervision of installation. The monthly rental fee is your only financial obligation to USCE—*there are no extras!*

Quotation Service Memberships Available To Bona Fide Dealers Now. Send Check For One Month's Fee ($85 or $100) plus $50 Installation Charge, or Write For Further Information To:

UNITED STATES COIN EXCHANGE

1068 PENOBSCOT BUILDING • DETROIT 26, MICHIGAN

Stock Market-type screens flashing Quotation Service Data Available At $300 a month. Participating Memberships at $180-$240 a month still available in some areas. Write for a brochure and full information.



COIN WALLET $1.00

Blue vinyl wallet holds 24 coins in pockets which accommodate any 2″ x 2″ holders or envelopes.



COIN TUBES

CENTS THROUGH DOLLARS

2 for 15¢

Precision molded of water-clear polystyrene to close tolerances. Chemically inert. Positive-seal cap for absolute, moisture-proof protection.

POLYETHYLENE and CELLOPHANE ENVELOPES



3 sizes: small, medium, large. Coins are completely visible and protected.



BIL-SERT 50¢

COIN-SERT 50¢

3-RING BINDER $2.00

Vinyl Bil-Sert page with 3 big pockets for currency. Coin-Sert page in 2 sizes: 20 pockets (2″ x 2″) and 12 pockets (2½″ x 2½″) for coins, medals and oversized coins. Ring binder custom-made.

BIG PROFITS

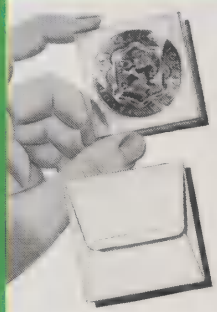
all-year 'round!

Whitman

LOW-COST COIN and CURRENCY PROTECTORS

for Coin Collectors

. . . the fastest growing group of hobbyists!



ACETATE 2″ x 2″ COIN ENVELOPES

2 for 5¢

WHITE and KRAFT 2″ x 2″ COIN ENVELOPES

White 40¢ to 50¢ per 100
Kraft 30¢ to 40¢ per 100

Made of heavy-gauge clear acetate and strong 24-pound weight paper.



PLASTIC COIN STORAGE BOX 95¢

Blue polystyrene, rigid, durable. Tight sealing cover. Stores 2″ x 2″ holders and envelopes. Stacks securely.



COIN-VU VINYL ENVELOPES

2 SIZES 2¢ each

2″ x 2″ and 2½″ x 2½″

Polished vinyl envelopes, flexible, will not crack. Fit Coin-Serts and Coin-Wallet.



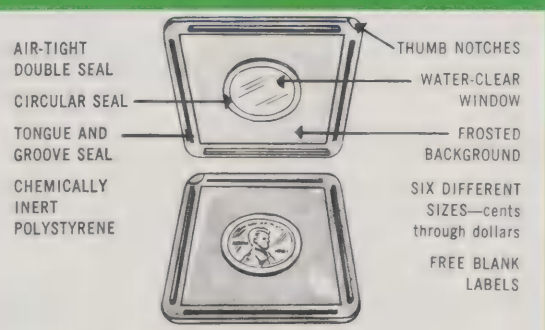
DECALS
787 Decals for U.S. Coins

DECALS
740 Decals for Foreign Coins

LABELS
454 Labels

$1.00 each

Decals are gold lettering on clear acetate. Labels printed in black on blue background. Both adhere to practically any surface.



2″ x 2″ PLASTIC COIN HOLDERS

10¢ each—Box of 25 with labels $2.50



Acetate Currency Holders

Small size: 5″ x 2⅞″	Medium size 5⅜″ x 2⅞″	Large size: 7⅛″ x 3⅜″
10¢	15¢	15¢

Heavy-gauge clear acetate. Top edge offset trimmed, 3 sides electronically sealed.

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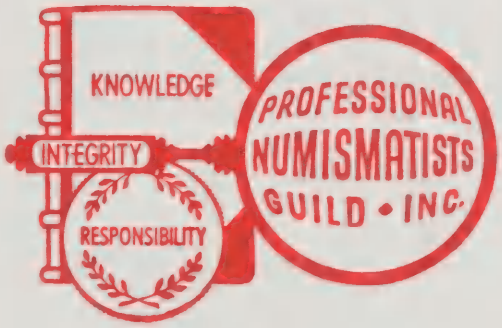
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Editorial

The Coin Dealer

Iola, Wisconsin
March, 1964

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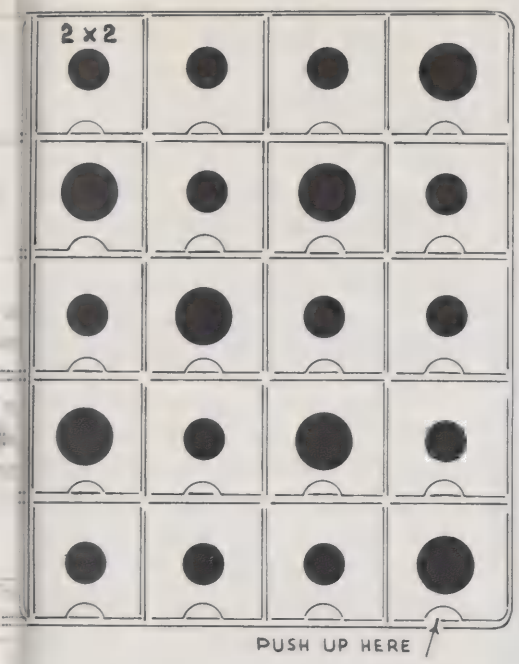
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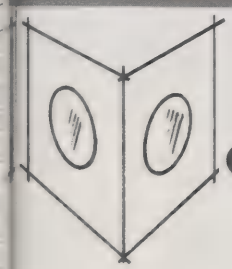
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New Service Installed At Iola Teletype Quotation Service

In keeping in step with the ever increasing complexion changes in the numismatic hobby and business, Krause Publications have installed a machine which has had a profound and lasting effect on the numismatic hobby, the TELETYPE.

In the little over one year since teletype came on the numismatic scene, its impact has been heavily impressed on the market, and it has definitely established itself as a permanent fixture and influence.

During this short time, teletype has from some quarters received heavy castigation. Because of the deep collector insight, and full respect for coin dealing as a business and profession, on the part of the staff at IOLA, no such criticism was fathered by Krause Publications.

While the staff fully realizes that not every influence which teletype has had on the hobby is good, by the same token it has examined the situation in the correct light to realize that, just as with any other experience in our everyday lives, not everything is black.

After giving teletype the time to establish its station in the numismatic field, it was deemed appropriate and proper to install the service at THE COIN COLLECTORS' CAPITAL.

However, it must be borne in mind that this is not the commercial circuit. Rather, it is merely a QUOTATION SERVICE, or monitoring service offered by the United States Coin Exchange, one of the major teletype services.

As a monitoring service, NO SALES may be offered or consummated over it. Its only use will be to provide an up-to-date reflection of the current markets on the various coins offered.

As has been the case since NUMISMATIC NEWS was founded in October of 1952 by Chester L. Krause, we are not now nor have we ever been engaged in buying or selling coins. Nor do we have subsidiary companies engaged in such operations. We have no commercial interest in any teletype circuit.

The only coins which are purchased by anyone on the Iola staff, are purchased for their personal collections, or for reference and illustrative purposes in the development of feature articles for the various publications.

A teletype receiver from the United States Coin Exchange is being utilized as a supplement to our Standard Price Guide Tele-Quotes panel in the compilation of the Standard Price Guide for both NUMISMATIC NEWS and COINS MAGAINE. This teletype receiver, the Quotation Service as offered by USCE, is the same as anyone can rent.

Its purpose at Iola, as utilized in the compilation of the Tele-Quotes, is to enable the production of the only accurate, truly independent guide to current coin prices compiled by any numismatic periodical.

For the past two years, the pricing of the Standard Price Guide has been completely in the hands of a group of contributing panelists. The use of this panel has enabled the presentation of an accurate indication of the AVERAGE prices coins realize across the nation, because the panelists were selected according to their geographical locations and proximity to the prime numismatic markets.

About The Cover

Illustrated on the cover are the emblems of four of the main dealer organizations for coin dealers in the United States and Canada.

Being a member of any of these organizations allies a dealer with numerous others in the same field of endeavor. It also adds to his stature in the eyes of collectors, as the display of these emblems to them denotes a serious and honest dealer in whom they can place their trust.

The oldest of these organizations is the international organization, the International Association of Professional Numismatists. This organization, established in 1951, is comprised of dealers both on this continent and in Europe, primarily.

Established in 1955, the Professional Numismatists Guild, Inc., is the United States counterpart of the international organization.

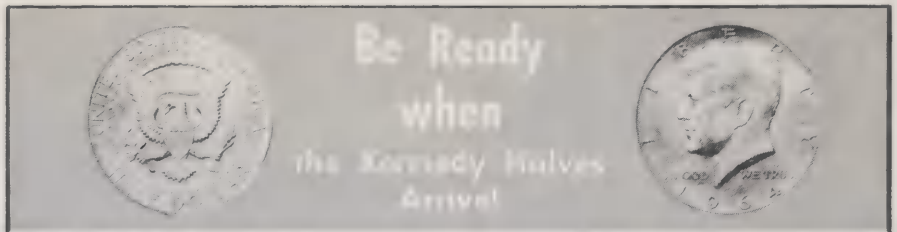
A second dealer organization in the United States is the more recently established, 1961, Retail Coin Dealers Association.

The most recently established of the dealer organizations is the Professional Numismatists Guild of Canada. Drawing upon a heavy concentration of dealers in Canadian material, this organization is primarily concentrated in Canada.

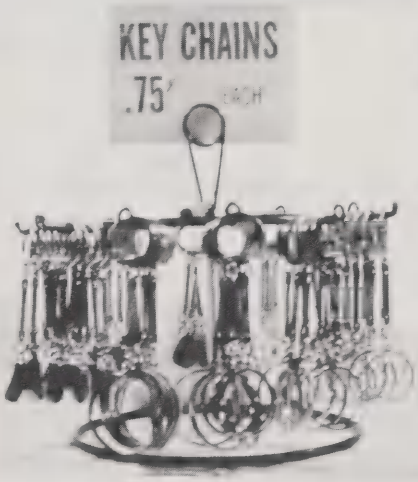
Now, the information provided by these panelists will be supplemented by the teletype. The availability of the up-to-the-minute price information provided by teletype will enable the editors to keep the Tele-Quotes even more up-to-date than it has been possible to do with the panel alone in the past.

In addition to benefiting the reader-collector, this will also aid the dealer. While no guide can ever be compiled to represent exactly 100 PER CENT of the market, this even more accurate guide should help alleviate that small friction which develops between collectors and dealers regarding the difference between guide prices and dealer asking prices.

One thing must be kept in mind regarding ANY publication originating from Iola. It will not become bound by the opinion of any one person, or the teletype in arriving at prices published in the Standard Price Guide Tele-Quotes. Rather, any of the publications will continue to reflect a CONSENSUS OF OPINION.



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New Issues news about Coin Shops

The Nesco Manor Coin Shop, Inc. opened recently six miles north of Hazleton, Pennsylvania on route 309. Grand opening ceremonies were held January 23-25. The owner is Clarence Kramer, a retired Hazleton policeman who opened his first coin and supply shop at 725 Alter Street, Hazleton in December of 1962 and closed it last August when he began construction of the new and modern shop out of town. He says it will be one of the finest coin shops in eastern Pennsylvania, with a complete line of coin supplies, United States and foreign coins, medals and tokens, gold, numismatic jewelry, and numismatic literature. He will also make appraisals of coin estates and collections by appointment. Added features of the shop are a coffee bar, and the display of Kramer's famous collection of 3,400 wooden nickels from all over the world. Kramer is a charter member of the Anthracite Coin Club and also belongs to the Wilkes-Barre and Panther Valley Coin Clubs.

The coin shop known as the Coin Box in Ventura, California has been purchased by John R. Nichols of Ventura. Nichols has been active in numismatic circles of the area, having served as president of the Ventura County Coin Club last year as well as on various coin club committees. He has been named chairman of the Coinarama to be held this year. His new business at 2407 East Main Street in Ventura will carry a complete line of coins and supplies and has a Bid Board. He also plans to stock stamp supplies and some stamps.

The opening of the Pixie Coin Shop at 526 New Brunswick Avenue in Fords, New Jersey has been announced by the owner, J. Yaros. He carries a large selection of United States, Canadian and foreign coins and a large stock of numismatic supplies.

Ken Rimondi, who operates the Seatle Coin Shop in Seattle, Washington, recently moved his $50,000 stock from 316 Virginia Street to larger quarters at 508 Pike Street.

A new coin store to be called the Coin Box has been opened at 23 West Seventh Street, St. Paul, Minnesota. Owners of the new shop are William DeWitte of Minneapolis and Meade Balsimo of Route 4, Stillwater, Minnesota. The store offers United States and foreign coins, albums, folders and other supplies for coin collectors. Balsimo is present at all times to help customers and give free appraisals.

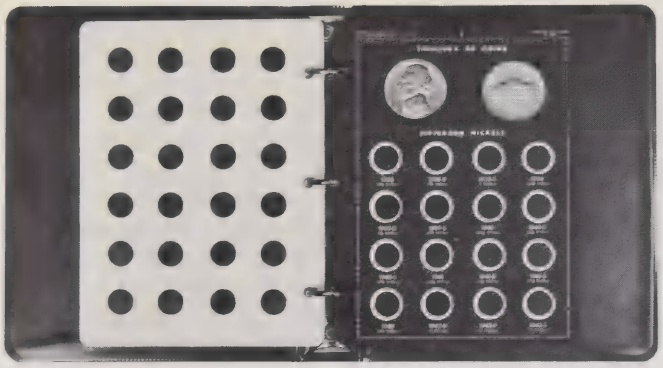
Collectors Research Limited of Montreal, Quebec, Canada, recently incorporated, has purchased the stock and facilities of Montreal Hobby Sales in Montreal. Kenneth M. Gaver of the Collectors Research firm said that Montreal Hobby Sales will continue to operate as a separate company, but that coverage of the foreign field likely will be expanded and other hobby fields may be developed under the new ownership.

The Grand Opening of the Illinois Valley Coin Shop in La Salle, Illinois was held Saturday, February 8. Florian Liss, owner of the new shop at 150 Marquette Street, La Salle, reports that he is the only full time dealer in a radius of sixty miles that has United States Coin Exchange teletype service. He has been a vest pocket dealer for the past four years.

Ted Holmquist and Larry Camp have purchased the Washington Rare Coins shop at 1341 "G" Street N.W. in Washington, D. C. The business is open from 9:30 a.m. until 7 p.m. daily, Monday through Saturday. It's stock included United States coins and

(more on page 10)

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STYLE NO.	TITLE	NO. OF PAGES	CONTENTS
CENTS			
201.	Flying Eagle & Indian Head 1856-1909	3	Page 1: 1856-1864CN Page 2: 1864BR-1881 Page 3: 1882-1909-S
202.	Lincoln Head 1909-to date	6	Page 1: 1909-1915-D Page 2: 1915-S-1926-D Page 3: 1926-S-1937-D Page 4: 1937-S-1947-D Page 5: 1947-S-1957-D Page 6: 1958-to date
NICKELS			
203.	Liberty Head 1883-1912	2	Page 1: 1883-1891 Page 2: 1892-1912-S
204.	Buffalo 1913-1938		Page 1: 1913-1918-P Page 2: 1918-D-1927-D Page 3: 1927-S-1938
205.	Jefferson 1938-to date	4	Page 1: 1938-1942-S Page 2: 1943-P-1951-P Page 3: 1951-D-1961 Page 4: 1961-D-to date
DIMES			
206.	Liberty Head 1892-1916	3	Page 1: 1892-1897-P Page 2: 1897-O-1907-P Page 3: 1907-D-1916-S
207.	Mercury Head 1916-1945	3	Page 1: 1916-1924-P Page 2: 1924-D-1936-S Page 3: 1937-1945-S
208.	Roosevelt 1946-to date	3	Page 1: 1946-1950-S Page 2: 1951-1960-D Page 3: 1961-to date
QUARTERS			
209.	Liberty Head 1892-1916	4	Page 1: 1892-1897-P Page 2: 1897-O-1903-S Page 3: 1904-1909-S Page 4: 1910-1916-D
210.	Liberty Standing 1916-1930	2	Page 1: 1916-1921 Page 2: 1923-1930-S
211.	Washington Head 1932-to date	5	Page 1: 1932-1937-P Page 2: 1937-D-1944-P Page 3: 1944-D-1951-P Page 4: 1951-D-1959-P Page 5: 1959-D-to date

STYLE NO.	TITLE	NO. OF PAGES	CONTENTS
HALF DOLLARS			
212.	Liberty Head 1892-1915	6	Page 1: 1892-1894-S Page 2: 1895-1898-S Page 3: 1899-1903-P Page 4: 1903-O-1907-P Page 5: 1907-D-1911-P Page 6: 1911-D-1915-S
213.	Liberty Walking 1916-1947	6	Page 1: 1916-1918-P Page 2: 1918-D-1923-S Page 3: 1927-S-1936-P Page 4: 1936-D-1940-S Page 5: 1941-1944-S Page 6: 1945-1947-D
214.	Franklin Head 1948-1963	4	Page 1: 1948-1950 Page 2: 1950-D-1954-D Page 3: 1954-S-1961 Page 4: 1961-D-1963
214A.	Kennedy Head	1	Page 1: 1964-1967
SILVER DOLLARS			
215.	Liberty Head 1878-1921	11	Page 1: 1878-1879-S Page 2: 1879-CC-1881-CC Page 3: 1882-1884-P Page 4: 1884-O-1886-O Page 5: 1886-S-1889-O Page 6: 1889-S-1891-S Page 7: 1891-CC-1893-CC Page 8: 1894-1896-S Page 9: 1897-1899-S Page 10: 1900-1902-S Page 11: 1903-1921-S
216	Peace type 1921-1935	3	Page 1: 1921-1923-D Page 2: 1923-S-1927-P Page 3: 1927-D-1935-S

GENERAL PAGES

The following pages which are without printing at the openings may be used for collecting any U.S. or foreign coins of the appropriate sizes.

STYLE NO.	COIN SIZE	NO. OF OPENINGS
301	Small Cents	30
302	Nickels	24
303	Dimes	30
304	Quarters	20
305	Half Dollars	12
306	Silver Dollars	9

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A Dealer Entertains and Educates the Public

"Money Museum . . . A Business Booster"

By Alpha LaForce

One effective method for a coin dealer to attract public attention and gain new customers is to open a "Money Museum." Over 4,400 persons passed through the turnstile gate of Criswell's St. Petersburg Beach, Florida "Money Museum" in its first three months of operation.

Unfortunately, the museum also attracted the attention of some visitors who didn't pass through the turnstile gate, but gained entrance from the roof through a small air conditioning duct which had been overlooked in the attraction's alarm system.

The day this reporter visited the Museum, doors were temporarily closed to the public while Grover C. Criswell Jr. and Robert Nichols, museum curator, conferred with insurance adjustors following the theft of loot valued at over $250,000. About 90% of the stolen goods belonged to Irving M. Moskovitz of Detroit, who loaned part of his $1 million gold collection to the museum for display. The museum theft was the fourth theft of rare coin collections in the Tampa Bay area in a two week period.

One thing is certain. When the museum reopens, safety precautions will assure that such a theft could not happen again!

The opening of the museum in November, 1963 climaxed the 17 year career of professional numismatist Grover C. Criswell Jr., the richest man in the world — in authentic Confederate currency, the field in which he specializes.

Beginning his operation in the mail order category, Criswell was one of the first dealers to promote the popularity of Confederate money and is a recognized authority in this field, also author of two published volumes dealing with Confederate and Southern States Currency and Bonds.

In July, 1963 he opened his first retail store at St. Petersburg Beach, Florida and began preparing for the opening of his unique Money Museum, the result of years of research and accumulation of rare, curious and odd pieces of money from all corners of the globe and periods of history.

"The museum has benefited our business in many ways," explains Criswell. "More than 75% of the museum's visitors purchase supplies in our adjoining store. The museum's attractions stimulate interest in coin and currency collecting and many new collectors begin with the purchase of coin books, starter kits or albums. Quite a few coin dealers and collectors visit the museum also. They usually buy at least one additional piece for their collection."

In his store, which adjoins the museum, Criswell displays coin sets, albums, catalogues, all types of supplies as well as novelty items in the numismatic field, of interest to tourists as souvenirs.

Approximately 1,650 children were among museum guests. Criswell has found that confederate

Robert C. Nichols (l), museum curator, and Grover C. Criswell, Jr. hold one of the 19th century lithographic stones on display at museum. This stone was used to print money.



currency appeals particularly to youngsters and many of them start a collection after touring the museum.

"A number of persons bring in items to sell or even to donate to the museum" adds Criswell. "We have acquired a number of good pieces in this manner since we opened, such as some rare Chinese knife money. Visitors from various states bring in state currency; ex-service men bring in pieces they picked up overseas."

The museum features money from every state and period of history, including such items as depression scrip from 1933; government bonds picturing cows, bulls, trains, etc., "funny money" picturing hunters, quails, turkeys, bears, lions and a very complete and interesting Civil War Section.

The Civil War Section contains many rare and valuable pieces of currency and bonds, like a $5.00 Confederate States of America note which is one of the most famous of any issued.

In addition, this section contains many other valuable and interesting documents such as bounty notices, army discharge certificates and copies of old newspapers, some advertising "slaves for sale."

There are several authentic copies of old song hits such as Jerome Kern's "Leave It To Jane", and an engraving that is a copy of the famous painting "Declaration of Independence" by John Trumbull. The section is a nearly complete education in Civil War history.

"Floyd Christian, Pinellas County's Superintendent of Schools, has approved the museum for educational visitation," says Criswell. "This means school groups will be coming in regularly. We've already had quite a few boy and girl scout troops. Of particular interest to them is our display of notes from Rhodesia, issued under authority of Colonel Powell, the founder of the Boy Scouts."

Treasures collected from all corners of the world for odd and curious money displays draw much attention. One showcase contains

(more on page 20)



View shows one of aisles at Money Museum. Currency displays are on glass fronted panels between partitions for easy viewing. Sections are keyed by states and periods of history represented.

Here, visitor museum views display of old government banknotes and bonds in display rack.



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continued from page 6

coins of ancient Rome, Canada, Mexico, South America, the Orient, and Europe.

Marvin Withers and his sister Darline Withers recently opened a coin and stamp store at 1212 Main Street in Great Bend, Kansas. Withers' Kansas Coin and Stamp Company offers United States and fofreign coins for collectors and investors with the quick service provided by teletype connection with 200 United States and Canadian dealers. They also have a bid board and carry albums folders and other coin collectors supplies, and are stocking stamp collectors supplies.

* * *

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Other holders available for Mint Sets, War II cents, types of (1c & 5c) 25c-50c & $1.00, Retail $1.00 each Dealers: Sample order 1 each of 9 different holders — $5.40 — 50 your choice $27.50 (100 for $50.00) Postpaid



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Dymo-M55 Tapewriter	29.95
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Papal Medals Catalog Available

Somer James, President of Regency Coin & Stamp Co. Ltd. of Winnipeg, announces the release of a new 16 page 8½ x 11 size catalogue fully illustrated covering 130 different Papal and Vatican Commemorative Medals.

Mr. James reports an increasing interest in Papal Medals and everything to do with the Vatican as the result of the great amount of publicity during 1963 and early 1964 eminating from Rome covering the activities of the Pope and the Ecumenical Council.

This catalogue also covers the beautiful and interesting series of 1963-1964 Ecumenical Council Medals released by the Regency Company. All the medals are produced in painstaking detail and faithfully depict in magnificent high relief various Popes beginning with Pope Paul III, who lived from 1534 to 1594.



Particular emphasis is placed on a new series of Commemorative Medals of Pope Paul VI and Pope John XXIII. There is also an excellent coverage of many interesting Papal Commemorative Medals of the 20th Century. The catalogue itself is an interesting numismatic reference work.

Mr. James also advised that during the course of 1964, it is ex-

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Introductory Dealer Offer

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Remit with order



4 oz. Silver Cleaner	$1.00
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Dealer and Jobber Inquiries Solicited

Dealers: Send for price list of all leading lines.

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Dymo M-4 Labelmaker

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Dymo M-4 Kit.

1 Dymo M-4 Labelmaker, 9 rolls 12' tape, carrying case, $18.95, Dealers net $11.37.

Dymo M54 Tapewriter

Aluminum alloy, enamel finish, $14.95. Dealer net $8.97. ⅜" vinyl tape $1.25, dealer net 75¢.

Dymo M54 Tool'N'Tape Kit.

1 Dymo M-54 Tapewriter, 8 rolls assorted colors tape, plastic tape applicator, carrying case $24.95, dealer net $15.97.

Dymo M-55 Tapewriter

Aluminum, chrome plated, $29.95. Dealer net $17.97 / ⅜" vinyl tape $1.25, dealer net 75¢.

Dymo M-55 Executive Tool'N'Tape Kit.

1 Dymo M-55 Tapewriter, 1 interchangeable vertical wheel 9 extra rolls ⅜" tape, plastic tape applicator, executive carrying case, $49.95, Dealer net $29.97.

Complete line in stock, including all tapes in solid and striped colors. U.S. only. All items fully warranteed.

pected that they will be adding additional Commemorative Medals covering the activities of Pope Paul. One example of this is the new Pope Paul Commemorative Medal for the recent visit of Pope Paul to the Holy Land in January 1964.

The catalogue is free on request from the Regency office on Rupert Ave. in Winnipeg.

New Coin Holders Announced By Capital

A new, budget-tailored line of holders, called the Comet Line, has been announced by Capital Plastics. The new line will retail for 95¢ and features the beauty and protection of plastics with the economy of a sulphur-free, snowy white display-board center piece.

Each holder is titled and completely descriptive at openings. The new Comet Line also fea-

Confederate Supplier to the World

Quantity	Description	Retail	Your Cost
100	Genuine 1864 Confederate States $10 Bills	$150.00	$ 75.00
100	Southern Broken Bank Notes Over 100 Years Old	100.00	55.00
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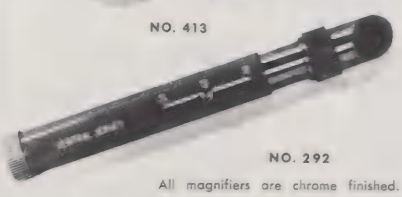
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NO. 413



NO. 417



NO. 292

All magnifiers are chrome finished.



NO. 415

No.	Description	Dealer Cost Each	Special price per doz.	Sub-Jobber price 10 doz. or more	Retail Each
415	10x w/ leather case	$ .60	$ 6.84	$ 6.25	$1.00
417	20x & 30x w/ leather case	1.50	17.16	16.20	2.50
413	16x field w/ leather case	1.65	18.84	17.88	2.75
292	Vari-power Miscroscope 20x—40x—60x	2.37	27.00	25.56	3.95

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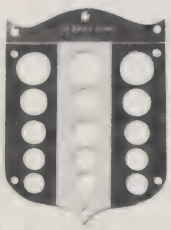
All TULCO "Perfect Fit" holders have dates or denomination (depending on type) etched in 23K gold — not just printed on the surface. Edges are polished to satin smoothness and plastic screws secure holders tightly — coins won't turn or rattle.



No. 1 CH 2x6" U.S. Proof Set
5-opening, dated or plain
$1.75



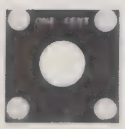
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U.S. Wartime Silver Nickels
11-opening
$5.00



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$1.00



No. 81 CH 5¾x7"
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20-opening
$7.50



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$1.50



No. ■ CH 6x8"
U.S. 20th Century
17-opening
$10.00

Order your TULCO holder today! Specify style and color: Wine Red, Midnight Blue, Ebony Black, Frosty White.

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tures screw-type construction, typical of all Capital holders, assuring the maximum in coin security and protection.

There are already 17 different holders in the line with more in the planning stage. Holders are for the more popular sets of coins and are 4" x 6½".

For additional information about the COMET Line of holders, please see a Capital Jobber or write Capital Plastics, Inc., 3136 Dellwood Ave. N.W. Canton, Ohio.

Payne Publishing Co. Enters New Quarters

Payne Pulishing Co., Inc., publishers of the Coin Dealer Newsletter, announce they have completed their move into new quarters at 13725 South Normandie Avenue, Gardena, Calif.

In addition to new offices and greatly enlarged facilities for their printing plant and publishing activities, the new building includes offices and the Control Center for a wholly-owned subsidiary, Pacific Coast Teletape Corp. PCT is a west coast teletape coin exchange of about seventy-five California coin dealers.

Payne Publishing Co., Inc., is the publisher of George W. Haylings forthcoming book on coin investment. "The Profit March of Your Coin Investment 1935 to 1971". The book is scheduled for release in February 1964.

Capital Designs Holders For Truman Library

Restoration is underway of the Truman Library Coin Collection, under the direction of Stack's, nationally known Numismatic specialists of New York City.

The original collection, donated to Mr. Truman by former Secre-

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CCC Copper Coin Cleaner

Our own product, unequalled for cleaning coins, particularly useful on coins of copper or nickel. Easy to use, rapid and economical. In stores a 4-oz. bottle is $1.00. By mail the 4-oz. bottle is $1.00 postpaid in the U.S. or Canada.

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For "high-lighting" and improving appearances of badly worn coins. Valuable accessory when used according to directions. Price: 50c, postpaid in the U.S. or Canada.

"JEWELUSTER"
We have ourselves used and recommended this dip for more than 12 years; principally for removing tarnish from proof and uncirculated silver coins (Commemorative halves, etc.). 5-oz. plastic jar is $1.00 in stores, or $1.25 postpaid in U.S. or Canada.

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COIN CARE CORPORATION
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tary of the Treasury, John W. Snyder, was stolen from the Truman Library in November of 1962. The Collection consisted of a complete type set of coins minted during the administration of each President.

Capital Plastics, Inc., of Canton, Ohio, was selected to custom manufacture the holders for the collection and subsequently donated their service and products.

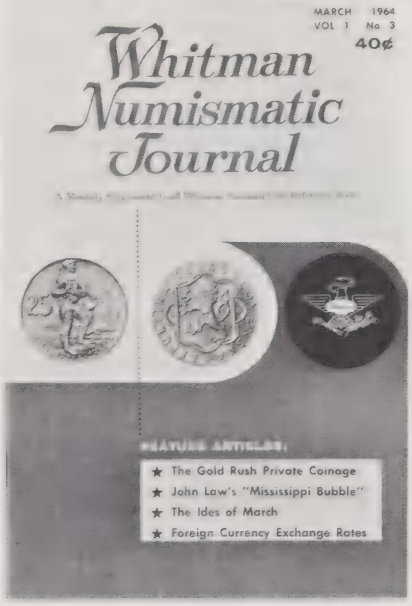
Mr. Paul Jenkins, President of Capital, said "We are proud to offer the services of our firm to design and manufacture the holders for this famous collection, and are currently in the process of designing the holders for presentation to Stack's and the Honorable Mr. Snyder for approval. A steel etching of each President will highlight the design of the plastic holders."

* * *

Girl: "Gracious Jean, I haven't seen you for seven years. You certainly look a lot older."
Friend: "You, too, dear. I wouldn't have recognized you except for the dress and hat."

Whitman Journal Sells in Shops

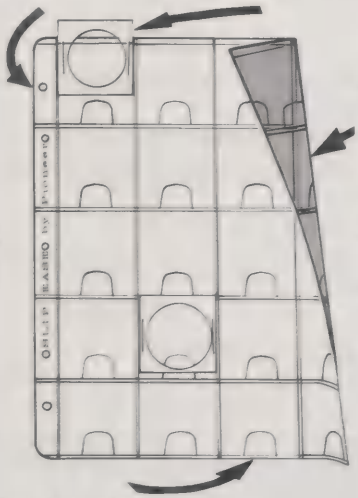
Whitman has come up with another money-making gimmick for dealers. They are offering the



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- **QUALITY**
12 gauge vinyl polished to glass clarity. Tough material that will withstand rugged use without splitting at seams.

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Large enough to accommodate thick 2x2 & firm enough to hold small or thinner sizes.

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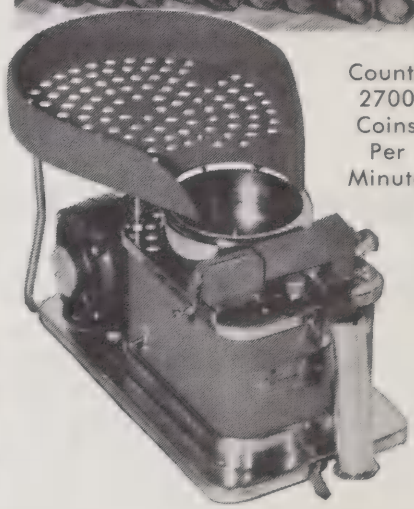
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Sidney Smith's New Expanded Biscayne Boulevard Coin Shop

Presenting an attractive shop in quiet surroundings

Local and out of state coin collectors have been coming in droves to visit the expanded new facilities of Sid Smith Coins, Miami, Florida.

Sidney, a well known figure in numismatic circles (and pretty hard to miss because of his size), has redecorated two beautiful new stores on one of Miami's most heavily traveled routes, Biscayne Boulevard.

The interior of this coin collectors' haven is beautifully furnished and carpeted throughout. It contains, as we're told, the largest collection of coins in Florida. Handsome modern chairs are arranged in a comfortable seating area so that those customers who do not want to talk around the store may sit and leisurely inspect the many catalogs and phamphlets that are on display.

In an interview with Mr. Smith, he commented, "If it has to do with coin collecting, we have it in our store and if we don't have it, we'll get it." Sidney Smith has been in the coin field some 16 years.

He became fascinated and intrigued with coins while operating another business in Akron, Ohio. In 1954 he started to buy heavily and the following year he attended his first convention after which time he began advertising in various coin periodicals.

In 1955 the Smith family moved to Miami, Florida, and it wasn't until 1958 that Sidney opened a small store at 2512 Biscayne Boulevard. This store has grown tremendously and now, as you can see from the pictures, has developed into a coin shop that any dealer would be proud to own.

During the years that Sidney has operated his store, he has continued to travel and is a prominent figure at most of the conventions around the country. Presently, he is averaging 25 to 30 conventions a year in all parts of the United States. When asked why he travels so extensively he remarked, "Through my attendance at the conventions I manage to supply coins for my customers' want lists and I am also able to keep abreast of the market and find out what is going on".

Since the remodeling and the increase in business, Sidney has hired Roy Renderer as the store manager. Mr. Renderer is not a newcomer to numismatics, he has done extensive trading on his own and has had quite a number of years of experience to the coin field. He has a deep knowledge of the business and Sidney informed us he is very fortunate having a man of Roy's background working with him.

Sidney has enjoyed long time

Sid Smith and store manager Roy Renderer in deep discussion about the value of a particular coin.



memberships in many numismatic organizations, being a life member of the American Numismatic Association, Canadian Numismatic Association and Florida United Numismatists.

He is a charter member of Florida United Numismatists, Great Eastern Numismatic Association and the Retail Coin Dealers Association. A member of the Miami Coin Club, Hialeah Coin Club, Gold Coast Coin Club, Ft. Lauderdale Coin Club, Miami Beach Collectors Club, Jacksonville Coin Club, and others too numerous to mention.

In January Sidney was elected a fellow in the Royal Numismatic Society of Great Britain and about the same time he was elected a fellow of the American Numismatic Society.

Sidney wishes everyone the best of luck in their collecting and dealing activities, and invites any collectors or dealers who get to his part of the country to be sure and stop by and say, Hello.

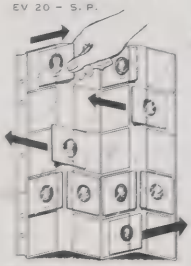
This is an interior photo of the Sid Smith Coin Store, Miami, Florida. Sid Smith talking to one of his customers.



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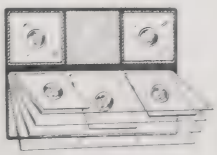
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ANA — TNA

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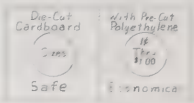
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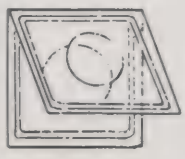
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100 Holders — 100 Pressure Labels
8" Alligator Grain Coin Box **1.40 HD.**

(Dealers & Jobbers Inquiries Invited)

RCDA — CSNA

continued from page 9

such items as spearhead money from the Baturi district of Africa, hippopotamus tusk money, club shaped iron used as exchange in the E. Camerouns of Africa.

Legends on cards on the outsides of showcases are keyed to numbers on exhibits explaining their use and origin. For example 12 small or six large pieces of spearhead money buy a wife. Another case displays the Gizzi penny of Africa, with the legend that tradition warns if either end becomes broken, the penny loses its soul.

Other exhibits include Burma "tok" or marriage money, dipped in egg for fertility, "pants money" (coin of the Wong Mong period), hand carved India ring money and Ethiopian cartridge money. One cartridge would buy a chicken, 6 eggs, and a quantity of barley bread. Cowrie shells from the South Sea islands are still accepted for money in various parts of the world, according to the legend.



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1874-CC VF	70.00	1884-CC VF	75.00
1875-CC UNC	130.00	1885-CC UNC	280.00
1875-CC AU	100.00	1885-CC VF	160.00
1875-CC VF	80.00	1889-CC UNC	120.00
1876-CC UNC	110.00	1889-CC AU	100.00
1876-CC VF	80.00	1889-CC VF	80.00
1877-CC UNC	120.00	1890-CC UNC	100.00
1877-CC AU	110.00	1890-CC AU	90.00
1877-CC XF	80.00	1890-CC XF	80.00
1877-CC VF	70.00	1890-CC VF	75.00
1878-CC VF	115.00	1891-CC F	80.00
1879-CC XF	200.00	1892-CC UNC	130.00
1879-CC VF	160.00	1892-CC AU	100.00
1882-CC UNC	140.00	1892-CC XF	80.00
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The museum's opening was publicized in extensive local and area newspaper ads and on TV. Ads tooth money and ancient Chinese money trees.

The museum gives visitors free featured unusual items like whale copies of thousand dollar Confederate bills. These are also distributed through motels and other tourist facilities. Many out-of-state visitors mail these to the folks at home, carrying Criswell's ad all over the country. For a limited period, some of the souvenir bills admitted adult visitors to the museum for half price — 50¢. Usual admission rate is $1.00.

Besides the actual revenue taken in at the admittance gate, the educational value of the museum plus the public interest stimulated in the numismatic field result in tangible and long-term benefits to the business — on the spot sales of coins and supplies bring in immediate revenue. Besides these financial benefits, Grover C. Criswell Jr. enjoys the pride of a collector who brings joy to thousands through exhibition of his treasures in his multi-million dollar "Money Museum."

Here Mr. Criswell, owner of Money Museum, points out African spearhead money in glass fronted showcase of odd and curious money. Items are numbered and cards on side of case give legends and origin of money. Note example of primitive African art, statue on top of showcase. This may have been a primitive type of exchange.

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Somer James ---------- Nick Gorbinski

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April 25-26, 1964

La Concha Hotel, 3100 Boardwalk

Convention hours; Saturday April 25, 10 a.m. to 10 p.m., Sunday April 26, 10 a.m. to 5 p.m.

Bourse tables are being reserved rapidly. Tables are $45.00 each, and include one table, one exhibit case, room for Saturday night at La Concha Hotel, one registration with badge, one name sign, and one desk light.

Remember Atlantic City Coin Club policy — first come — first served.

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DON'T RUN A COIN BUSINESS JUST FROM YOUR SHOP!

by Leo Rosenhouse

"Contrary to what a lot of coin dealers think," the profit margin in numismatic dealings has dropped almost 10 per cent during the last couple of decades," states Manuel Gouveia, of the Sacramento Stamp and Coin Company at 4911 15th Avenue in Sacramento, California.

"However," adds Gouveia, "there's still ample profiting from volume management and cost cutting, but frequently the real profits come from a dealer's buiness efforts which occur beyond the physical boundaries of his store."

Gouveia isn't intimating that the coin business is full of hard knocks. Actually, "Anyone starting a coin dealing business today can make money," insists Gouveia who has dealt with hobbyists and collectors for more than 40 years and claims selling coins is his greatest love. "The way to do it is to be reasonable about the profit margin one anticipates and look for a slow start.

"Dealing in coins pays its due rewards if the businessman knows his subject and wins the respect of the customer, who may often prove to be a crakerjack collecter and sharp in the history of coins and their relative exchange values.

"That's my immediate advice to any beginning dealer. Bone up on your subject! Know it better than anyone else in your community. Understand coins so well that word gets about you are a specialist. If you can't give numismatics that much time and attention, then stay out of the field for you're bound to lose money unless knowledge of money and its various representations come easily to you. Boil it down to this. .have a strong love for coins and know them inside out. It is one of my concepts for success."

Anyone going into coin business today doesn't have to worry about competition if he is selective about where he locates, Gouveia believes.

"Let me use myself as an example," Gouveia says. "I did a careful survey of towns and communities before selecting to settle in Sacramento. I wanted to do business in a city with a good economic future, not subject to financial disturbances or geared to any single industry which could spell diasaster for all businessmen if it went bad.

"I settled for the State Capitol of California because it is one of the 10 most prosperous towns in America and experiencing a population explosion, doubling in size in but a 15—year period. Statistics like these are available at a Chamber of Commerce or from economic survey books in libraries. All you have to do is look them up and do so simple checking.



"The job is terrible, the pay is poor, tips are few but numismatically speaking it is very rewarding."

'Picking a prosperous town to open a coin shop is only the beginning. Don't get too close to an established competitor. Remember, it take time before coin collectors get to know you and want to deal with you. I think the smart young man starting afresh in the coin business today would do best by steering clear of the downtown district with its high rents and diverting shops that sell related merchandise.

"Go instead into the new surburban shopping centers where you can get a fine new place at reasonable rental or lease and attract an immediate patronage. The new customer—that is, the collecter who has just settled in a new community center—will accept you as established because he hasn't been in the community any longer than you have. Once your business is established for a reasonable time period, you'll be delighted at how coin customer will come to you from all parts of the city."

Asked about his thoughts on what business principle makes a coin dealer more successful than any other factor, Manuel Gouveia was prompt with his answer. "Look my shop over," he said. "You'll find it's not much different from any other. It measures 45 feet in length by 15 feet in width and I have five glass top display cases filled with an assortment of coins, neatly catalogued and displayed. More than 25 running feet, or about 30 percent of my front section of my three unit shop is given over to strict display of coins. Does this make it the big success factor that supports myself, my wife and small child in comfort?"

Gouveia answered his own question by shaking his head. "A numismatic man doing business doesn't depend entirely upon the

trade that walks in and out of his shop," he explained. "You can't profit well just on that, for the coin business is much too involved and competitive nowadays for shop dealings only."

He demonstrated by pointing to his telephone. "I'm working with that instrument about three hours each day making deals all over town and in places as far away as Reno and San Francisco. I have three impressive box advertisement in the Yellow Pages of the Telephone Directory in Sacramento and other towns to let coin collectors know who I am and where I can be reached. You can make handsome profits over the telephone. It is my most important business partner and it does so well by me that I have more than one in the shop, just in case I have to manage two conservations at once."

Next, Gouveia opened a Sunday newspaper and showed me a couple of conservative advertisements. "I don't advertise during week days," he said. "People are busy and preoccupied. The daily reader, I think, doesn't entertain much thought about his collection except when he has time for leisure. . .so, I stick to the Sunday papers. They are very well read, and by the entire family. I make certain my advertisements are featured on a page or a section that deals with cultural events. I want to attract the intelligent, middle-class reader with spending money and a yearning for a distinctive hobby. I pay for the privilege of placing my advertisements in choice space, but it's worth the extra cost.



Manuel Gouveia, of the Sacramento Stamp and Coin Company, in Sacramento, California, is shown inspecting coins which he purchases by the bag from the Philadelphia mint. He buys in volume to increase his profit margin.

John Mullen (left) and Dana Fuller, are coin collectors interested in the neat display of proof sets which proprietor Manuel Gouveia points to from his glass counter. He affiliates with the numismatic club to which the men belong and they came to the shop to inspect his collection following a club meeting.



"Such Sunday readers become my early weekday customers. They visit my shop on Mondays or Tusedays, usually right after work or in the early evening. I can count on them and predict their appearance. For me, it's money in the bank because most come as hobbyists wanting to buy!

"So many of these newspaper readers are just browsers. They are curious and anxious for a new hobby, and I get them started on coin collecting. I sell them starter

(more on page 24)

continued from page 23

sets and attractive proofs. I've discovered that at least 30,000 persons save coins in the Sacramento area. I'm referring to the city population when I make that statement. There's a quarter of a million people in town today, and twice that many in a 25 mile radius. Get a good news advertisement out and you do a better business. I hope this serves as an illustration of the admonition I make that a coin dealer shouldn't just limit himself to his shop activities. Walk-in business is vital, but you must reach out for trade to make your profits."

Next Gouveia opened his wallet and drew out an assortment of crisp cards which he laid out on display counter. "They're membership cards," he explained: "I made it my business to become affiliated with every important collector's club in the Sacramento Valley. I go to six different club meetings a month and talk coins with more than 1100 coin enthusiasts who are inclined to become my customers because they get to know me very well.

"Don't ask me how I do this. . it's an after business hours occupation, but, like the postman who proverbially takes long walks on his holidays, I love coins. You can't keep me away from these meetings . . .they're my life! They are also my bread and butter. It's surprising how much vital business one does nowadays away from his shop. The process is a must for the coin man."

Manuel Gouveia also has membership in four important numismatic associations and carries identification listings in numismatic journals. "That, too, is a qualifying business necessity," he adds. "You can't acquire recognition overnight, but don't waste time getting it. This is a business where every accepted acquisition adds to your income."

In Gouveia's personal opinion, customer courtesy is vital, but the next most important value in the coin business is respect for one's competition.

"I'm not a man to downgrade a competitor," he claims, "for there are times all of us who deal with coins are grateful that a counterpart is around.

"I've found I can make more money by being considerate of my competition. When a collector comes to me for an item I don't carry, I get on the phone and find who has it and send my patron there. True, the competitor is grateful and does the same for me, but it is the effect on the customer that counts.

"He marks down the procedure as a venture in honest dealing and has confidence in me. I don't lose that customer by sending him elsewhere. Invariably, he returns to me."

Gouveia smiled. "I'm holding out a bit when I say that," he admitted. "Not long ago, I ran a personal survey on walk in customers who visit suburban coin shops and found that nearly 75 per cent had already been to all of the downtown shops seeking particular coins.

"By the time they come to me, most know exactly what they want.

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We are all very pleased that Mrs. Eva B. Adams could be with us, and it is indeed nice to have such a charming, gracious, and business personality as our guest. Mrs. Adams is also a native daughter of the State of Nevada.

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by: Wilson F. Walters, Executive Secretary

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"Of course, the profit-minded dealer has a good relationship with suppliers and can get the customer serviced quickly. When a competitor hasn't got what is wanted, it is a serious mistake to tell the customer you are sorry and let him walk out of your shop. He is likely lost forever. The thoughtful dealer makes certain to take the customer's name, address and telephone and contacts him soon afterwards with definite information on the item he wants, even if it consist only of information where the item might be obtainable in an area beyond the range of the dealer's operations. You might not make an immediate profit this way, but you gain a potential customer."

Walk into Manuel Gouveia's neat coin shop in Sacramento, and you'll nearly always find a cluster of customers. Gouveia knows that people like money, and so does he.

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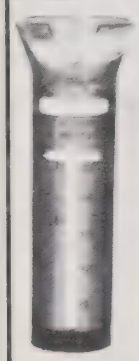
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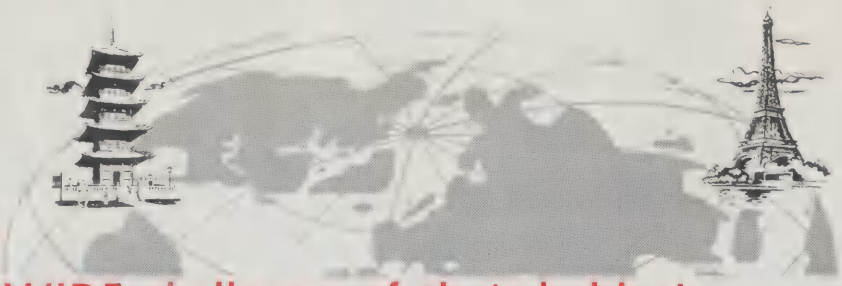
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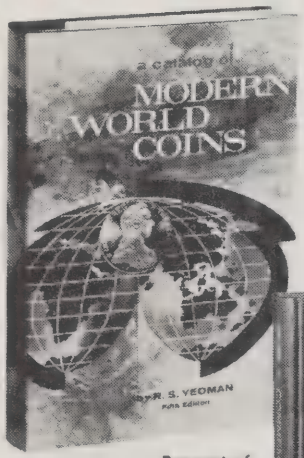
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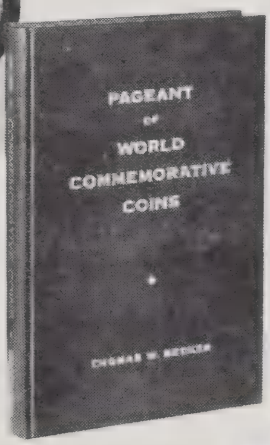




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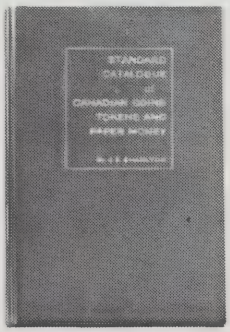
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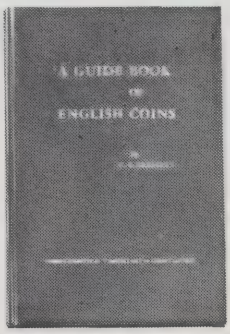
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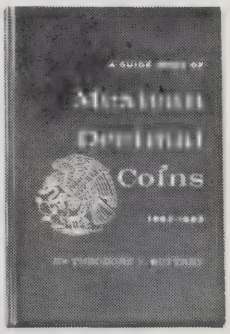
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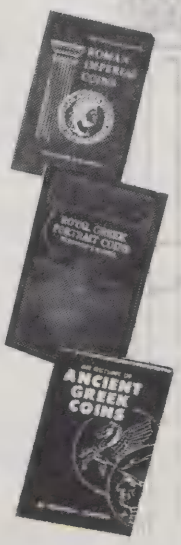
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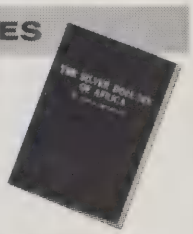
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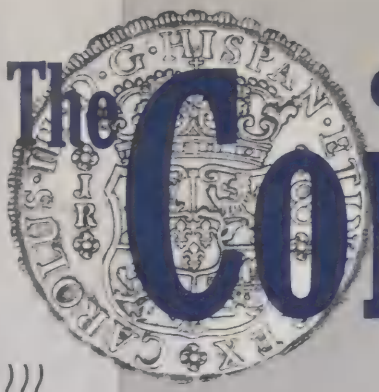
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The Coin Dealer



Iola, Wisconsin
April, 1964

at
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A REAL TREASURE ISLAND

See page 7

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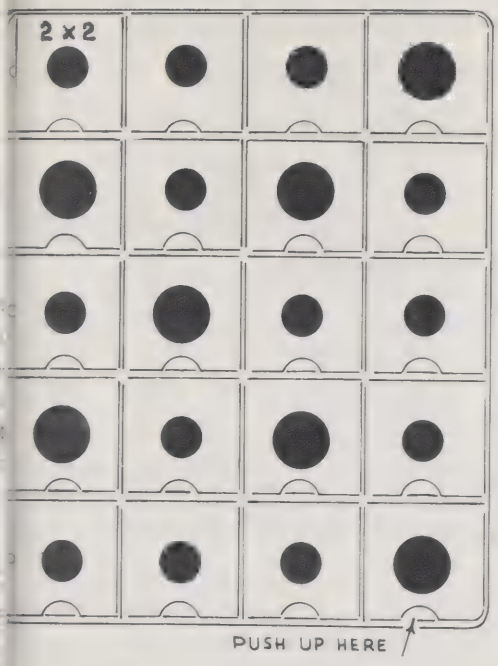
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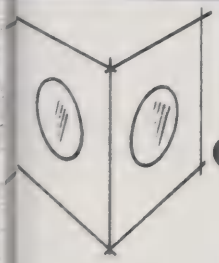
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New Issues news about Coin Shops

A new coin shop in Dallas, Texas, is Faro Coins Ltd. at 11333 East Northwest Highway. It is a department in the Fed Mart Department Store and specializes in U.S. coins and all supplies. The shop is a branch of Dan's Coin Co. at 537 West Jefferson in Dallas, operated by Dan B. Runner. Dan's son, Ronny Runner, and a new partner, Wally Gardner, are operating the new outlet.

The Steubenville Coin Shop, opened in February in Steubenville, Ohio, handles the latest in a complete line of supplies and specializes in Proof sets and all United States coins and Canadian coins. Operating the shop are Leonard Orbovich and Thomas Chociaj. The latter is the owner of the Ohio Coin Co. at 1031 McKinley in Steubenville.

Myron D. Gossard and Glen Schindler have announced the opening of a new Coin store at 846 San Pablo Avenue in Albany, California. Both have been collectors for several years and hope to serve many friends in the East Bay area. A monthly bid board will be featured in the store in addition to a full line of coins and coin supplies.

Grand opening ceremonies were held recently in Paterson, New Jersey as Merrill S. Kaplan and Joseph Seibel opened a new coin center to be known as S and K Coins Inc. at 224 Market Street. Stock on hand for the opening included such items as an 1877 Indian head cent in mint condition, a 1922 plain Lincoln cent in uncirculated condition, and Alaska statehood medals. Kaplan has traveled throughout the country in coin work for several years.

Ronald L. Marchetti of Freeland, Pennsylvania recently added a coin department to his cigar store to make it Ronnie's Coin & Cigar Store. The shop is located at 410 Centre Street in Freeland.

A new coin center in the west is the A & S Coin Shop at 1119 Brown Street, Napa, California, operated by Howard Smith and Ray Nowlin.

Gene Carlino has opened a new coin store to be known as Coin-A-Rama at 1401 Douglas Avenue in North Providence, Rhode Island.

Construction has begun and is going forward rapidly on a building to house a wholesale and mail order coin business at Cornelius, Oregon. Robert Zurcher and Donald Folsom, both of Route 1, Hillsboro, Oregon, the owners, have indicated that a retail shop is also being considered. The opening date is indefinite.

Numismatic News Explodes, Size and Circulation Boom

The staff of Numismatic News has been working with a touch of madness during the first three months of 1964. We don't mind expansion, and any signs of growth are encouraging. But what has been going on around Iola has been a little breathtaking even for us.

A series of improvements and some well-aimed promotion begun late last year have resulted in a rash of growing pains.

The last issue of Numismatic News contained 124 pages, a record high. This was caused by a flood of late-moving advertisers joining the bandwagon and forcing us to increase our size to keep the 25 per cent minimum of editorial matter for second class mailings. A 30-page advertising increase in just a few months is a pretty awesome thing, especially when we were quite comfortable before it happened.

And the circulation has increased by more than 15,000 in just the first three months of the year. Paid subscribers—not giveaway copies. This demonstrates the News' growing acceptance and popularity with collectors all over the country. To this figure add another 5,000 sample copy *requests* we've been filling each issue and it's easy to see why advertisers have been flocking to the medium that r e a l l y gives them their MONEY'S WORTH.

More improvements and continued growth are in plans for the future—watch for them. But although ad rates will have to rise slightly to catch up with increased costs due to increased popularity, there's one thing that will remain constant as the News' reputation for fair dealing and delivering the goods. That's our contract policy.

When we accept a contract for advertising space, we're honest about it. No fooling around with escalator clauses—you pay exactly what you signed for throughout the length of your contract. And contract advertisers on a lower rate when a new rate goes into effect will continue to enjoy their current low rate for the life of their contract.

Look for continued growth, continued improvement, increased services from Numismatic News. That's what we're known for and that's what we give.

Ticker & Treasure Markets Coinettes



A round, compact plastic coin holder has been added to the rapidly expanding line of numismatic accessories manufactured and distributed by TICKER and TREASURE. The "Coinette" is only slightly larger than the coin itself and incorporates all the protective features of other TT products.

The holder consists of two rigid circular polystyrene parts and is air, moisture and tarnish proof. The crystal clear grip-tite lens into which the coin is inserted is so precisely engineered that the coin cannot fall out, turn, or become loose.

The lens is pressure sealed by an equally transparent cap which has two pedestal-like legs so that the "Coinette" stands upright.

The outside circular rim is approximately ¼ inch wide and is scored and recessed at the top for application of label.

This permits "Selection on Sight," a feature of all TT products. The sides of lens and cap are also slightly recessed to guard against surface scratch.

Coinettes are ideal for display purposes. Forty are contained in an especially designed attractive clear plastic box and retail at $2.30, the most modestly priced polystyrene holder on the market.

They are presently available for cents, nickels and dimes and may be ordered in boxes containing only one each of these denominations or a combination of all three, designated as Miscellaneous, and containing 16 1¢ and 12 each of 5¢ and 10¢ Coinettes. TT Coinettes for larger denominations will be announced in the near future. Pressure sensitive blank labels are provided with each box and a set of 329 dated labels may be had at 45¢. Address is TICKER and TREASURE, 1229 S. Wabash Avenue, Chicago, Illinois 60605.



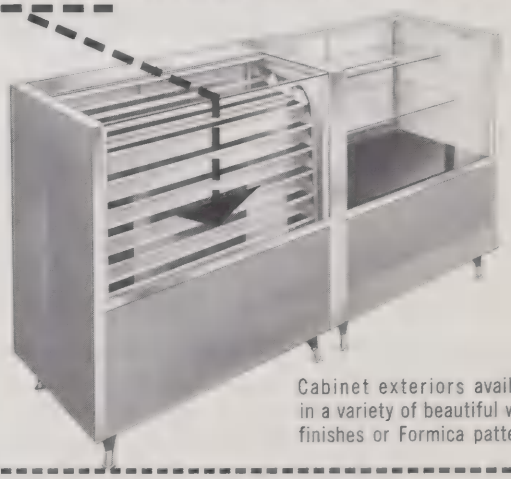
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A REAL TREASURE ISLAND

by Charles V. Mathis

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All Oak Island lacks is a pirate atop a sand dune, poking his spy-glass out to sea.

Tales of their fabulous loot are as numerous as the grains of sand on Oak Island where their treasure is supposed to be hidden.

Located on Mahone Bay, Nova Scotia, the island fits perfectly the romantic ideal of an island where buried treasure could easily be found. The hour-glass shaped island lies only a couple of hundred yards off the Western shore of Nova Scotia and at low tide could be reached by wading, except for a 30-yard wide channel that is 14 feet deep.

Untold wealth is believed to lie below the mysterious island, buried centuries ago by pirates or by Conquistadors. Treasure seekers have toiled for years and spent countless sums of money in the Oak Island treasure hunt.

The fabled hunt began back in 1795 when Anthony Vaughn, Jack Smith and Dan McInnes, on a

(turn page)



Visitors at the main money pit on famed Oak Island, Mahone Bay, Nova Scotia. Treasures of untold wealth may be hidden below.

shooting trip to Oak Island from the mainland, found an aged oak with a short limb which was ensnared with a stout line and pully. Under the tree was a depression in the earth, evidently man made.

The trio of hunters procured shovels and picks and began to dig. Ten feet down they uncovered a platform of oak planks. Twenty feet down, they found a similar platform. And 30 feet down, they unearthed a third similar platform.

At this point, they became exhausted. They had laid in provisions and worked secretly for several weeks. They went home to get assistance, but the island had a bad reputation and the superstitious fisher folk would not go near it.

In 1801, the same trio interested Boston adventurers who formed a company and resumed operations with added results. Forty feet down, they discovered another platform of oak planks. As they dug, 50, 60, 70, 80 and 90 feet

(more on page 11)

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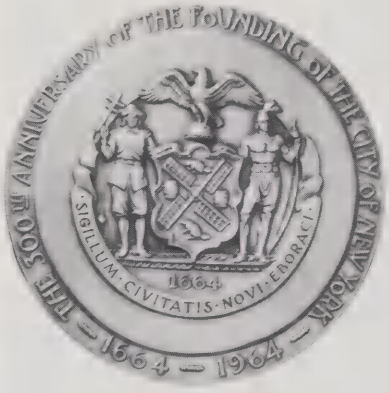
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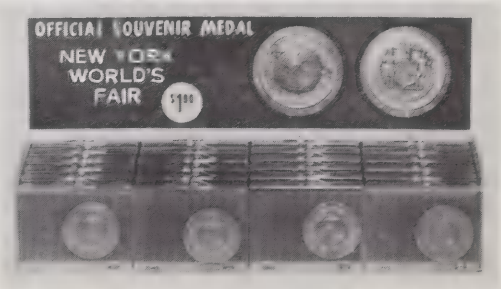
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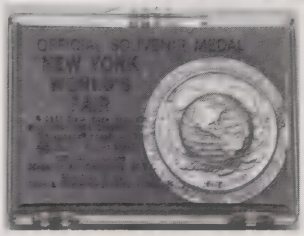
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levels, another of the platforms was unearthed.

They finally reached 95 feet. Quitting for the night, they came back in the morning to find the shaft full of water. Attempts to pump it out with the crude machinery then available proved useless.

At each of the platforms, fibre believed to be coconut matting had been found, as well as the oak planks.

Next, drilling was tried and produced the first tangible results — bringing up three links of golden chain. The drillers also brought up bits of wood and parchment of a nature to cause them to believe that they had located three separate oak chests. According to local legend, a jewel was also brought up and was stolen by a driller.

The water, however, defeated all efforts to reach the chests, and the work was reluctantly abandoned.

Since then, about 20 organized expeditions have worked on the Money Pit or other pits dug here and there in accordance with charts and maps available.

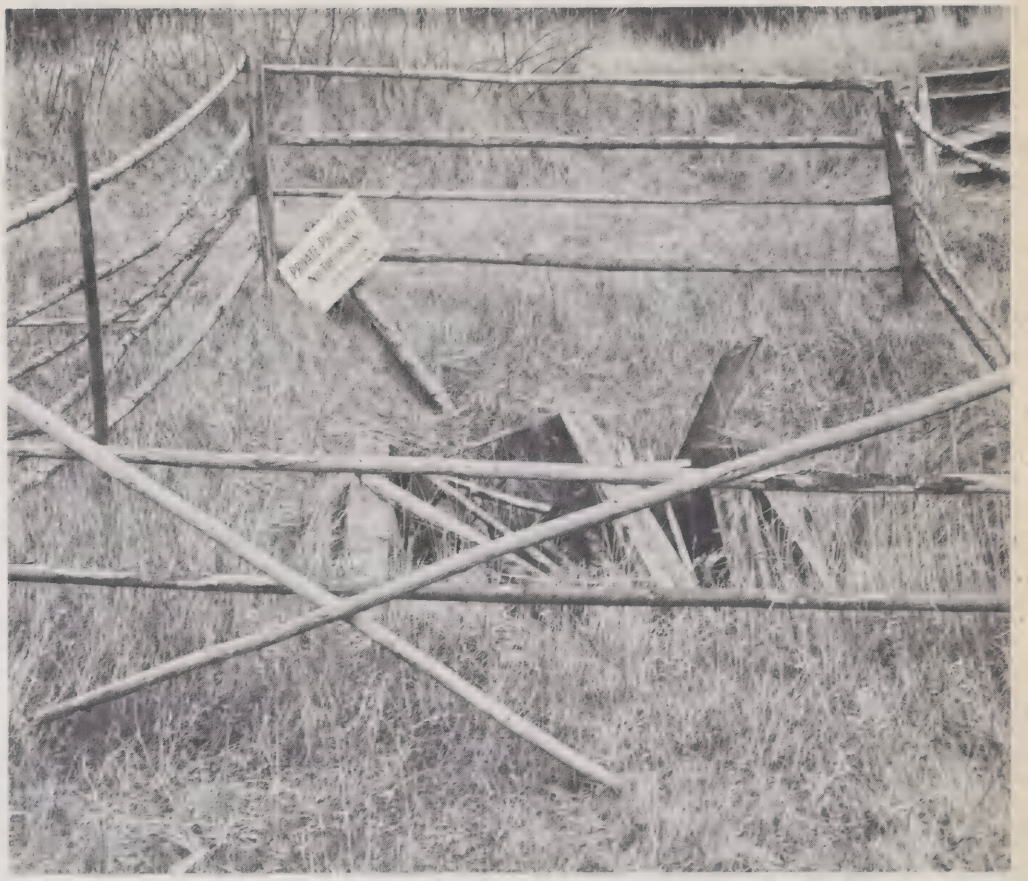
About 60 years ago, Judge Fred L. Blair, of Amherst, N. S., took out a treasure trove search license from the government and maintained this search right or permit until his death in 1950. Until very recently, all the succeeding searches have been under license or agreement with the Blair Estate.

Some years ago, G. D. Hedden, Newark, N. J. and Colonel H. A. Gardner, Arlington, Virginia held exploration rights under the Blairs and their names still appear on numerous notices scattered around Oak Island.

Colonel Gardner had obtained a new metal finding device, perfected during the war, and it is stated that when tried out in the vicinity of the Money Pit it reacted so strongly that the explorers were convinced that they were near gold.

Colonel Gardner intended to come back in the spring to renew the search, but died during the winter of 1949.

In 1950, J. Whitney Lewis, New York contractor and mining expert, gave the island a try with a 12 ton power shovel. He enlarged one of the existing pits near the Money Pit and in its newly deepened state it is now a miniature lake.



One of the many smaller shafts which knife into the heart of Oak Island, Nova Scotia, famed treasure spot.

Columnist Billy Rose enhanced the lure of the search when he estimated the treasure to be worth roughly a million dollars, according to information he had obtained.

According to local tradition, Franklin D. Roosevelt was present at a 1908 hunt and personally took his turn with pick and shovel.

Scientists and historians suspect that the treasure may have been left there by Teach (Blackbeard), Vikings or Spaniards. These theories gain some support by a legend that mysterious hieroglyphics were turned up on a stone excavated at the site.

These early explorers included two brothers from Michigan who were basing their calculations upon a well known historical incident. They claimed that while Pizarro was on a three year visit to Spain, some of his men took Inca treasure into a ship and were driven north by gales to Nova Scotia.

They said that Pizarro had extracted from Atahualpa as ransom a room full of gold, and that this was part of that loot.

Mel R. Chappell, a successful Sydney, Nova Scotia contractor has had something to do with most of the recent attempts. He usually supplies machinery, material and workers as well as supervision of

(turn page)

the searches. His father, William Chappell, of Amherst, was Judge Blair's field manager on the 1895 expedition.

Chappell has acquired actual ownership of the treasure and of the island and possess the right of search. Thus the government right of search and the real estate ownership are vested in one and the same man for the first time in many years.

As seen from the mainland, Oak Island has a rather grim appearance, well-suited as a hideaway for plunder.

But seen at close range in the mellowing spotlight of bright sunlight, it becomes an attractive place. The island's open spaces are covered with knee-deep timothy hay. It is literally covered with handsome wild roses, while actual live oak trees are few and far between.

Meanwhile, the annual summer searches are resuming on a large and efficient scale that may soon solve for all time the mystery of the Oak Island treasure.

* * *

A lady was being fitted for a new girdle behind a screen but the saleslady could be plainly heard. She said, "Is Madam quite comfortable?" "Can Madam breathe deeply with ease?" "Does Madam feel she could wear this garment all day without discomfort?" "Then, said the saleslady, "Madam obviously needs a smaller size."



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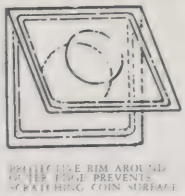
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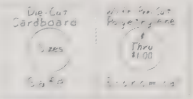
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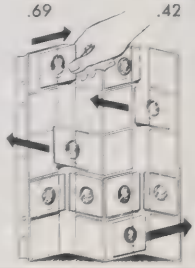
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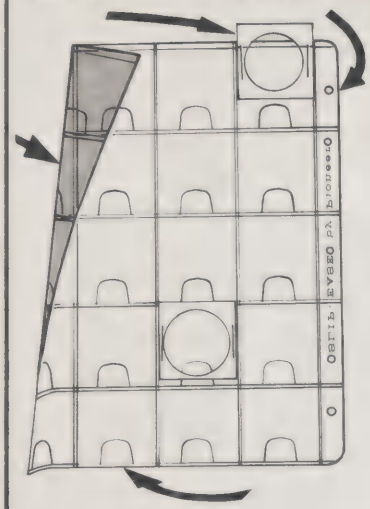
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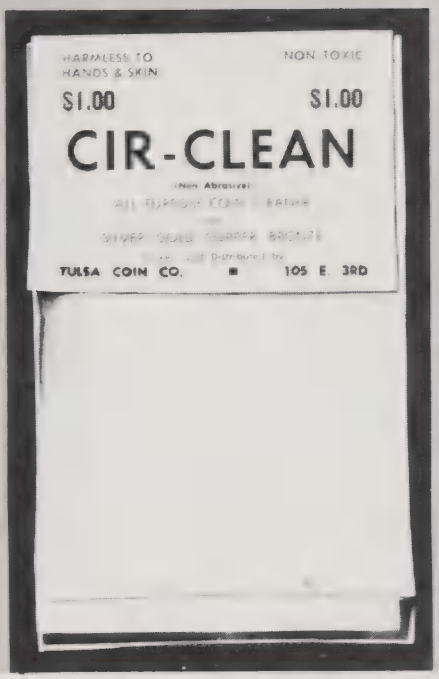
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A Youth's-Eye View

By Scott M. Bushnell
16-year-old collector

Every Dutchess County (New York) Boy Scout for the past years who has attempted to obtain his coin-collecting merit badge, knows who Mister Wigger is. But unless you are perceptive or extremely lucky, you would never realize that this man's store is a haven for coin enthusiasts of a tender age.

Especially from the outside no one would think of coins from the sign "Wigger's Sporting Goods". When you step inside and the perfect grandfather-image gentleman asks, "What can I do for you?", even then you would seem hesitant. But if you stumble around in your speech to the subject of coins, then his face alights and you find more help and warmth than you ever knew.

Howard T. Wigger, proprietor of "Wigger's Sporting Good Store", is a coin-collector, a highly respected citizen, an aid to the young and a legend to youthful coin-collectors like myself.

Not a soul in the Poughkeepsie, New York, area questions Mr. Wigger's qualifications. A former police commissoner, auxilary policechief, World War One veteran, Boy Scout Counsellor, and prominent businessman all add to a significant plus-sign to his character. And, of course, owning a sporting goods store, flocking-spot for all young athletes, he can impress upon all folks the safety in good equipment and the world's desirability of a good mind in coordination with a sound body. But most of all, it is the near-legend of his coin-collecting that intrigues my friends — hobbyists — and myself.

Every boy needs an inspiration and a guiding hand. Many of the essentials for this we mentioned above. And, likewise, every hobbyist needs a goal. So, when one man has a collection and willingly assists anyone with their however-small gathering of coins, this one

(more on page 20)

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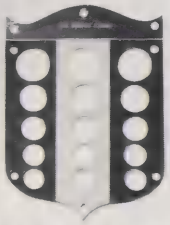
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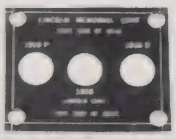
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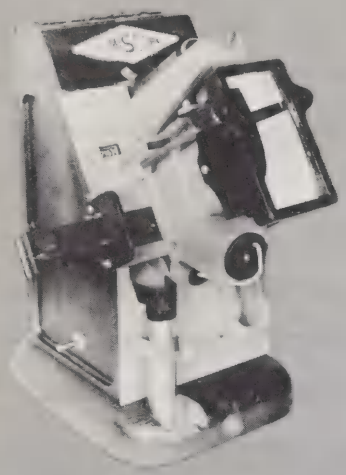
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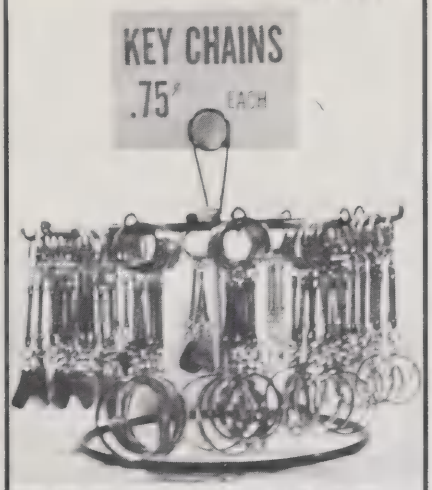
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human represents a summit to obtain. Mr. Wigger is the peak of greatness, for as we try to scramble up the sides of the coin-collecting mountain, he generously offer us a helping hand.

To quote him, "Coins have been a very wonderful thing in my life. I've met interesting people from all walks of life while pursuing my hobby. Oh, I do have several other hobbies. But coins, well, coins just outrank them all." And as he says this, you realize that it is not just a "set speech" but he truly feels this way.

However, until I proposed this bit of writing, I never quite comprehended how huge and nearly unsurmountable his collection and knowledge of coins is. From my point of view, he has darn near everything from the U.S. Mint! He is blessed with every minted penny, nearly all two and three-cent pieces, all nickels, all dimes, all quarters, with likewise the case for halves and one dollars, in addition to every uncirculated commerative fifty-cent piece. My mouth must have gaped perceptibly because he answered my awe, "After all, I've been collecting over sixty years."

But behind this collection, there are, as usual, many stories. Mr. Wigger obtained an 1856 Flying Eagle cent only after a long hassle with Miss Ella Roosevelt, a cousin to FDR. The vividness with which he described their gentle argument over the coin (she preferred just to give it to him, while Mr. Wigger wanted her to keep it; she finally relented by making him pay 50¢ for it with the clause that she might want it back, which she never did) made it seem like almost yesterday.

He also has a minute Morrocan coin given to him in '17 by a young Morroccan soldier before the slaughter of Verdun. The Morroccan told him that this was his "lucky piece" and gave it to him as a fellow collector.

The next morning the Morroccan went into Verdun followed by the French Army, which Mr. Wigger served. And as he walked along the road with the severe casulaties from the Morrocan Army strewn all over, he couldn't help wondering if his friend had been killed. And, the irony was he never has learned of the fate of this man.

One personal glimpse must be added here. I had happened to read one day regarding two-cent pieces. Now a youngster cannot visualize this coin. So, I happened to ask Mr. Wigger what they were like. Lo and behold, he went to his safe and *gave* me one!! It still is a treasured momento and the basis for a future collection.

This is the Legend of Mr. Wigger. It is of a normal man with a love for coins and a realistic point of view towards them.

"I'll probably will them to where they will do the most good. After all, they're no use to me wherever I go."

Mr. Wigger is an inspiration to the young. He is a friend and help to young and old alike. He is Mr. Wigger, a wonderful man to know.

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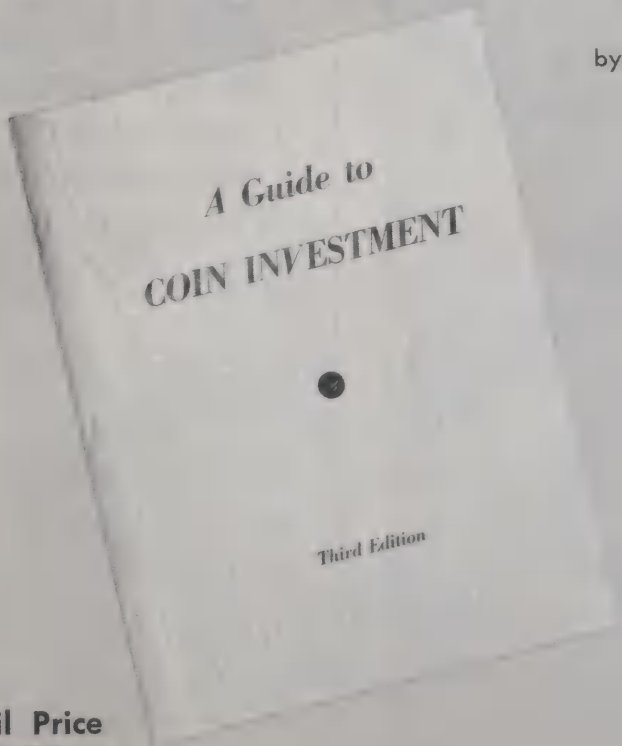
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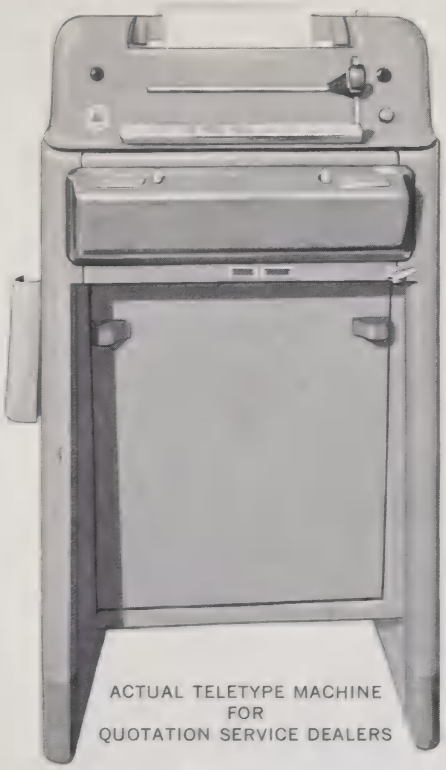
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The Coin Dealer

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Vol. 2 No. 5

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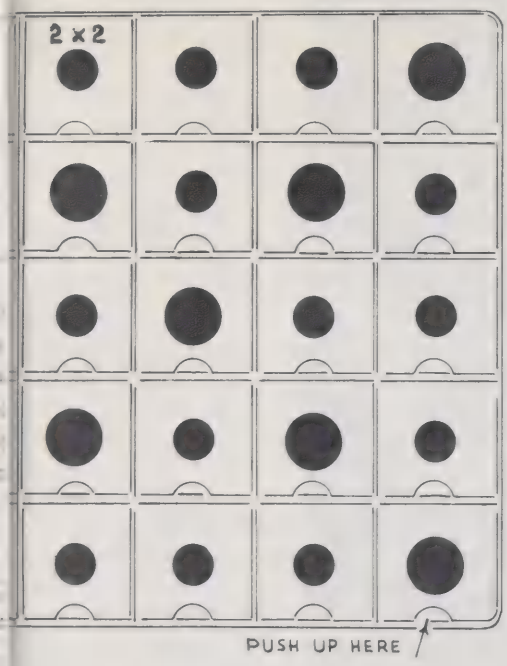
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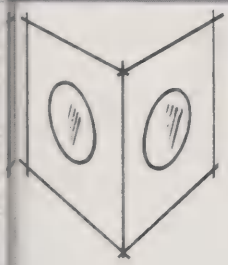
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April 13, 1964

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Nevada and the City of Reno are looking forward to the pleasure of hosting your annual meeting, June 4-7. Reno is located in the heart of the scenic Far West. Within this area's miles of picturesque mountains, colorful desert valleys and fertile farm land are attractions ranging from the world's most spectacular stage shows and casino entertainment to unlimited outdoor recreation and natural scenic wonders.

Nevada's traditional hospitality will be enriched this year as we celebrate 100 years of statehood. We're turning the clock back to 1864, the era of the fabled Comstock Lode in Virginia City, to recreate the color and drama of that fabulous period.

This, added to Reno's fine facilities for your serious deliberations, should help make your 1964 meeting one of the best in history.

Cordially,

Grant Sawyer
Governor

GS:bfm



A City of Fun Hosts RCDA Show

The Retail Coin Dealers Association will hold its first annual national convention in Reno, Nevada on June 4, 5, 6 and 7 of this year. Hosts will be the Northern Nevada Numismatic Association.

In the years since its beginning, the RCDA has grown to become the largest dealer organization in the country. More than 100 bourse tables have been sold for the show and a trip to the "Fun City" in itself is enough to entice many dealers and collectors to the convention.

The Nevada State Building in downtown Reno will be used for the show. A Dealer hospitality room will be located in the Sky Room of the Mapes hotel, within easy walking distance of the convention floor.

Show hours will be from 9 a.m. to 8 p.m. each day. This unusual departure from the late hours

(turn page)



The show's on at Harold's, one of Reno's better spots.

usually associated with a Show will allow dealers to relax after the busy days.

Running the auction will be Hank Bieciuk, well-known Texas dealer and world-renowned expert in paper money. In connection with the convention and auction, Bieciuk has offered to set up a $500 scholarship with the University of Nevada for a deserving student of numismatics.

Three sessions will be used for the auction and these will include both mail and floor bidding.

Don Denny, Reno dealer and convention chairman, has received confirmation from Eva Adams, Mint Director, that she will attend the show. Nevada Governor Grant Sawyer has also expressed a desire to attend the show if he is able. The Governor has extended his personal invitation to dealers for

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CCC
COPPER COIN CLEANER

Our own product, unequalled for cleaning coins, particularly useful on coins of copper or nickel. Easy to use, rapid and economical. In stores a 4-oz. bottle is $1.25. By mail the 4-oz. bottle is $1.25 postpaid in the U.S. or Canada.

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Our new product. Use it to restore the color of age to coins which have been cleaned. Introduced in 1962 and 15,000 bottles sold in four months. In stores the 4-oz. bottle is $1.00. The same bottle will be sent by mail for $1.00, postpaid in U.S. or Canada.

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Recommended for conditioning and preserving coins. Improves appearance and protects against corrosion. The 2-oz. bottle will treat thousands of coins. In stores, $1.35 or by mail, postpaid in the U.S. or Canada, $1.50.

"V. M. CLOTH"

For "high-lighting" and improving appearances of badly worn coins. Valuable accessory when used according to directions. Price: 50c, postpaid in the U.S. or Canada.

"JEWELUSTER"

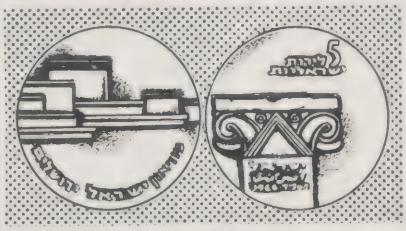
We have ourselves used and recommended this dip for more than 12 years; principally for removing tarnish from proof and uncirculated silver coins (Commemorative halves, etc.). 5-oz. plastic jar is $1.00 in stores, or $1.25 postpaid in U.S. or Canada.

DEALERS' INTRODUCTORY OFFER: Postpaid prices, U.S. or Canada, six "CCC" $5.00, six "CCD" $5.00, six "JEWELUSTER" $4.25, six "CARE" $5.40, six "V.M." cloths $2.25. Order six each of the first four named accessories postpaid for $18.65 and receive six "V.M." cloths free.

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Including mailing and insurance
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the Convention. It appears on another page of this issue.

Other information about the Show can be found throughout the pages of this special Reno RCDA Convention issue of "The Coin Dealer." But while you're in Reno, don't miss the fantastic historic and recreational opportunities afforded by the city and surrounding areas.

Numismatically, the area about Reno is rich in history. The great Comstock Lode and the Carson City Mint are just two of these attractions which every visitor can reach easily either by car or tour bus.

Of course, entertainment and recreational facilities in the area are legendary and almost limitless. Within an hour's drive are all kinds of indoor and outdoor sports, including snow and water skiing, camping, fabulous shows and — of course — the gambling for which Nevada's cities and towns are so well known.

(more on page 21)

Wholesale

Twenty-five different books on the subject of ancient Greek, Roman, Jewish and Byzantine coins.

Send for free catalog with wholesale prices.

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New Issues news about Coin Shops

More than four hundred customers and well wishers attended the grand opening of the Hughes Coin and Hobby Shop recently held in Fort Walton Beach, Florida. The new store at 145 East Main Street in downtown Fort Walton Beach has an informal atmosphere and caters to the small collector. At the gala opening there was a clown to entertain children, and customers received free gifts. George Hughes, owner of the shop, came to Florida in 1962 from Iowa, and has been an active promoter of numismatics in the northwest Florida region. He is vice-president of the Sonic Boom Coin Club and was a leader in the formation of the thirty-five member Milton Coin Club. He was also responsible for the renewal of the Pensacola Coin Show which became a financial success under his supervision.

Stephen Tebo, a sophomore at Fort Hays State College in Hays, Kansas, is the owner and operator of the Fort Hays Coin Shop, a new business at 235 West 10th Street in Hays. He buys, sells, and trades, and stocks a large selection of American coins, some foreign coins and a number of numismatic publications. Business hours are 1 to 5:30 p.m. weekdays except for Thursday when the store is open from 1 to 8:30 p.m., and Saturdays when it is open from 10 a.m. to 5:30 p.m.

Frank Almond and Gilbert Marshall, owners of A & M Coins of Stowe, Pennsylvania, have announced the opening of a third location. The new shop, opened April 16, is at Renningers Farmers Market in Schuylkill Haven on the Pottsville Pike in Pennsylvania. Business hours at the new location are 6 to 11 p.m. Thursdays and 1 to 6 p.m. Sundays. They also operate coin departments at Reading Fairground Market in Reading, Pennsylvania from 8 a.m. to 10 p.m. Saturdays; and at the Downingtown Farmers Market from 7 to 11 p.m. Thursdays, 3 to 11 p.m. Fridays, 7 to 11 p.m. Saturdays, and noon to 6 p.m. Sundays. At all locations Almond and Marshall carry a complete line of all United States, Canadian, and English coins, gold, and proof sets. They serve advanced collectors and beginners and stock a full line of coin and stamp supplies.

J. K. French of French Coin Supplies at 3016 South 202 Street in Seattle, Washington, has opened a new coin shop in Renton, a suburb of Seattle. The new store is conveniently located at 926 Third Avenue in the heart of Renton, and features a complete line of coin supplies in addition to a wide se-

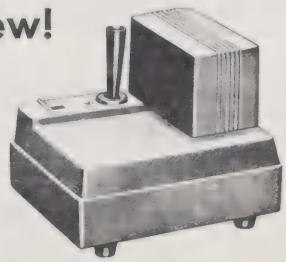
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Quantity	Description	Retail	Your Cost
100	Genuine 1864 Confederate States $10 Bills	$150.00	$ 75.00
100	Southern Broken Bank Notes Over 100 Years Old	100.00	55.00
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10	Sets Genuine Choice Mint Christmas Seals—1932 to 1962 (30 seals)	9.00	4.50
20	Different Genuine Beautiful Uncut Sheets of Currency—4 notes each	250.00	100.00
	The Only Standard for Confederate CRISWELL CURRENCY SERIES, VOL. I "Confederate and Southern States Bonds" (with beautiful colored plates—300 pages)	10.00	6.00

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Automatic Electric Letter Opener

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Satisfaction guaranteed or money back. Order today for prompt shipment.

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Importer

752 East Indian Creek

lection of United States and Canadian coins. French plans to continue his mail order business in addition to the retail operation and may be reached at either address.

Coin Mart, Inc. located at 2719 Hempstead Turnpike, Levittown, New York, one of Long Island's oldest coin shops, was recently purchased by Nicholas and Palma Bonasera of the Eastern Coin Company at Farmingdale, New York.

J. H. Owen and Gerald D. Commander Jr. of Clarksdale, Mississippi have pooled their collections to open the Tri-State Coin Shop at 211 Third Street in Clarksdale. Both have been collectors for a number of years and deal in American coins and currency and collectors supplies. They also expect to handle Canadian coins in the future.

Otto J. Kupler announced the recent grand opening of a new coin shop, Camino Coin Company at El Camino and 37th Avenue in San Mateo, California. Kupler says the business outgrew the Hillsdale Coin Shop facilities, site of the firm's operations for the past six years, and they are now prepared to offer a complete service for coin collectors and also investors with two teletype installations; the American Numismatic Exchange and Pacific Coast Teletype.

A ten-year-old was going away to camp — his first real stay away from home. His mother wanted to be sure she heard from him so she addressed a postal card for each day he would be gone and told him, "All you need to is write, 'O.K., Marvin' and mail it.
"All right," said Marvin, "but you put the 'O.K.' on-and if I'm not I'll scratch it out."



"Where did you get this coin collection? I didn't know the Salvation Army handed out door prizes!"

The Ocala Coin Shop at 109 East Broadway in Ocala, Florida was opened recently by Joe S. Harris and Clarence W. Hicks. Prizes given away during the grand opening included 2,500 BU cents, 69 uncirculated coins from 24 countries, and a 1962 Proof set. The shop, managed by Harris and his wife, carries a complete line of coins and coin supplies, and also stamps and stamp supplies.

The Court Coin Company in Boston, Massachusetts, owned by Joe Powers and Harold Whiteneck has been relocated at 315 Washington Street in Boston. The business was formerly at 10 School Street, Boston.

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EASY TO MOUNT — EASY TO DISPLAY

Featuring the Durable Crystal Clear Inert "Dupont Mylar" with Attached Windows.

DEALERS: 90c per 100 (1,000 up). JOBBERS: 85c per 100 (10M) (80c 25M). Packed 100 in Coin Box add 15c for Box—Larger Quantities **WRITE.**



Pollard's 3 piece lifetime plastic holder titled "U.S. Proof Set" with 6 plastic screws — Black or White. Retails up to $1.75. Dealers Special: 50 holders for $32.50 — 100 for $60.00 Postpaid.

POLLARD QUALITY 2x2 COIN BOX



Heavy cardboard with Waffle Grained Leatherette Glazed Covering — 4 colors — Black, Brown, Maroon & Blue — Retail 35c.

Dealers Quantity	Prices	Postpaid
12 Boxes	.21 Each	$ 2.52
72 Boxes	.17½ Each	12.60
144 Boxes	.15 Each	21.60
288 Boxes	.12¾ Each	36.72

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Capital Plastics
Meghrig
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POLLARD'S PLASTIC COIN HOLDERS



For Mint Sealed Proof Sets



For Wartime Nickels

Each holder is colorfully printed and illustrated in red, white and blue, except the proof set holder which is titled in gold.
Other holders available for Mint Sets, War II cents, types of (1c & 5c), Types of Dimes and Odd Type 25c-50c & $1.00, Retail $1.00 each.
Dealers: Sample order 1 each of 9 different holders — $5.40 — 50 your choice $27.50 (100 for $50.00) Postpaid.

TOMKEN "LOCK-TOP" TUBES
New LOWER Prices
NOW! 2 For 15c

Full Roll Tubes — 1c to 50c
Half Roll Tubes — 1c to 25c
Dollar Screw Top — 10c each

DEALERS DISCOUNT 40%

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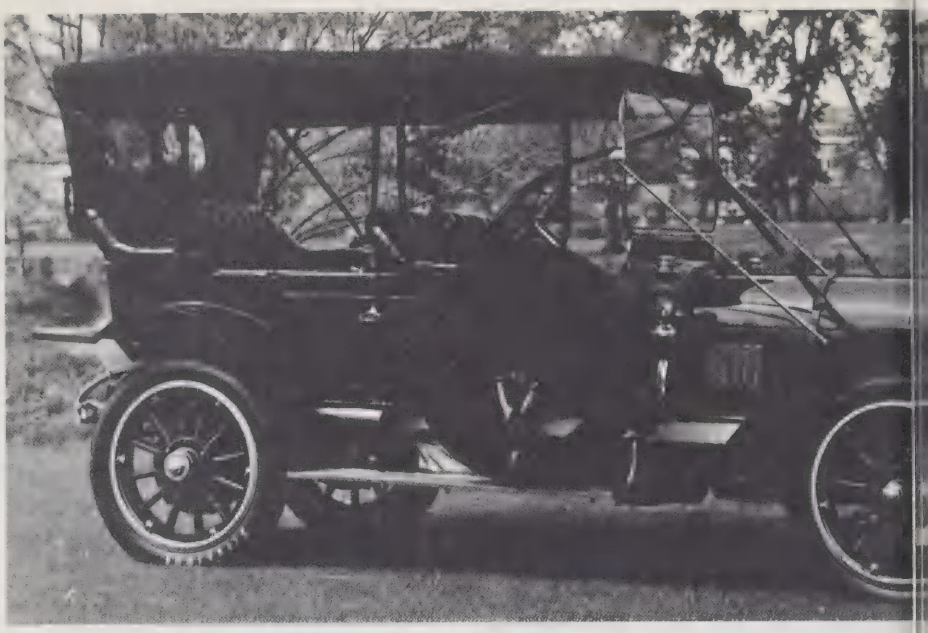
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1912 Pope — Hartford Harrah's Collection

Have fun in Reno! How can you help it?

Nevada is probably the one State in the U.S. which is geared totally and effectively for fun. And the visitor is subjected to it from the moment he arrives. His first stop at a filling station or airport will demonstrate, for instance, that the one-armed banditti are out in force.

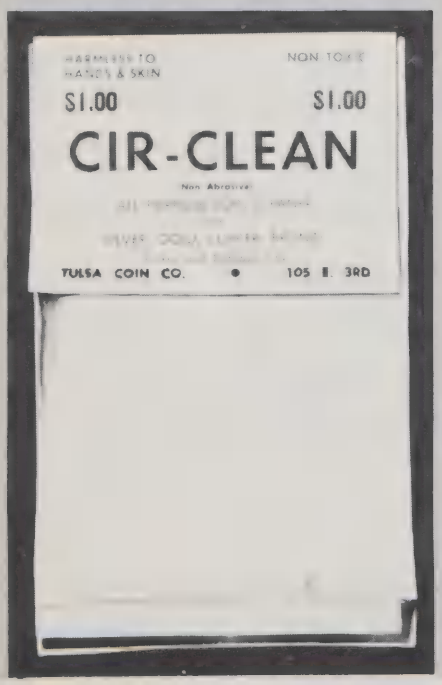
Spend a little, make a lot, is the hope. And, although it usually doesn't work out that way, it's fun to try. As a matter of fact, about all the State lacks in the way of slots is a one-center for the kids. And who knows, they may have those soon.

You can drop nickels right on

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(more on next page)



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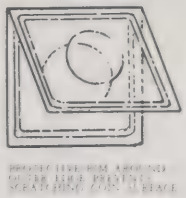
Sample	$1.00
1 dozen	$5.00
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One piece construction. All plastic (no inserts) — Inert — Just snap coin in cavity — (It pressure fits). Fold down and put one staple about ⅛" under coin. That's all. Or you can seal coin in with cement and brush applicator if you prefer. Each coin fits cavity perfectly. Crystal clear viewing from all angles — including edges. Will fit all our pages and wallets. 6 sizes to choose from 1¢ thru $1.00 sizes.

100 Holders (All Same Denomination)
100 Pressure Labels
1 — 8" Allig. Grain Coin Box

2.35 HD.
RETAIL
DLR. 1.40 HD.

LUKE'S "EZE-DO" HOLDERS FOR MINT SETS

Same as above except 25% Heavier Weight Plastic. Furnished with pressure labels. Cement with brush applicator 15¢ extra — or staple if you prefer.

10c ea. RETAIL LESS 40%

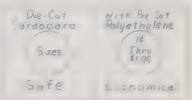
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We are proud to announce that after 3 years of searching & trying every material available — we have found a new crystal clear material — twice as strong as vinyl. Completely inert — an excellent material. This can be furnished in place of polyethylene in do it ur self holders at no additional cost to you. It will also replace vinyl in our protecta coin holders. Available immediately with do it ur self holders.

LUKE'S DO IT UR-SELF HOLDERS

Now we have 7 sizes — The finest made — Same cardboard as "Protect-A-Coin Holder" — Polyethylene pre-cut sheets — Will not tarnish coins (Inert) — No center seams — Just fold, insert and staple.

#1 — For Cents & Dimes
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Holders for Triplets, Crowns and #4 are extra heavyweight for sturdiness
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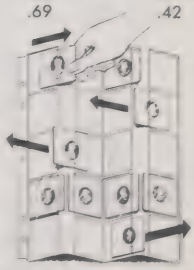
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Pkg. 300's ½" dots in poly bag with holed header	$ .50	$3.60 doz.
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Heavy weight cardboard with poly strips 2½ x 2½" Hole set low for more writing space. Pkg. 25 in poly bag with holed header	.50	3.60 doz.
Bulk banded 100's with poly strips	1.75 C	1.05 C
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#DC 66 Hand stapler (bubble Pack) with 1200 staples	1.98	1.19 ea.
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#566 Staples for DC 66—Box 2400 carded	.69	.42
#566 Staples for DC 66—Box 1M	.29	.18
#525 Staples for #25 Box 1200	.35	.21 ea.
#525 Staples for #25 Box 2400 carded	.69	.42

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LUKE'S "EZE-VUE" 20 POCKET PAGE
Luke's New Eze Vue 20 pocket page with side openings. The side openings open toward each other in 2 rows. The outside and inside row open toward the center of page. The 2 inside rows open toward the outside of page. This enables you to fold lengthwise and pull holders out easily and to insert easily.



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After a tiring day on the bourse floor, you'd like to relax and watch a good show? No problem there. The clubs welcome you with genuine warmth and the quality of the shows is at least XF, often better.

Harolds Club, Harrah's, The Nugget, Holiday, The Mapes, The Riverside, Club Primadonna, Nevada Club. You've heard the names drop from excited lips. Most of the places have a "stay-and-play" arrangement. They're a combination of hotel-motel and club. Some of them don't have guest rooms, but they all offer enough entertainment to make it difficult to choose which ones to leave out.

There are at least two outstanding collections which will attract many convention goers. Harrah's boasts an automobile collection whose 753 antique, classic, vintage and special interest cars will capture the heart of the discriminating car buff. And Harolds Club's gun collection will do the same for the firearms enthusiast.



The ever-present Gray Line has a fistful of tours available for the travel-minded. You can motor down to Tahoe, over to Virginia

(more on page 23)

1964 A.N.A. SALE

Cleveland, Ohio

The 73rd Annual AMERICAN NUMISMATIC ASS'N Convention will be held August 18 - 21, 1964 at one of the largest convention hotels in the world. The Sheraton-Cleveland Hotel in downtown Cleveland. The huge ball room (150 x 88) without a post to obstruct the view, will house over a hundred bourse dealers.

The catalogue for this sale is a MUST and Federal Brand Enterprises Inc. promises the best, we will include in this sale some of the finest known coins and currency, etc. We will offer one of the finest, if not the finest, collection of Canadian material ever offered at one writing and without a doubt, **there will be included the finest known 1921 Canadian 50c Silver ever offered.** We could go on and on, but there is not enough space to summarize the wonderful Canadian material alone which will be rich in quality as well as quantity for the collector, dealer, and investor too.

This will really be the "Sale of Sales" and we wish to state that it is not too early for consignments for this sale. We urge you not to delay if you have worth while material. WRITE NOW FOR COMPLETE DETAILS. The commission rates for this sale will naturally be a little higher but still in many cases will be as low as 5%. Again we repeat, for best results for your material which you wish to consign WRITE NOW and don't be left out of the biggest event of the year.

Please direct all correspondence for this event to out downtown address:



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1000 — $13.00

NO. 10 LARGE ENVELOPES
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NO. 6¾ SMALL ENVELOPES
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Repeating our April Special which was so Well Received:

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1000 Raised Letter Business Cards with Any Order of $10.00 or More

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Cents	.78;	10 rolls	7.59
Nickels	2.67;	10 rolls	23.92
Dimes	5.47;	Quarters	10.81
Silver Dollars (20)			22.54

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Cents ($60.00 face value)	$ 63.48
Nickels ($300.00 face value)	299.00
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Culls removed for 1936 and prior.

1929	6.00	1938	2.75
1932	3.25	1939	2.50
1933	6.00	10 rolls	20.00
1934	8.00	1948	2.50
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1935 or 1936	6.50	1954	3.00
1937	8.50	10 rolls	26.00

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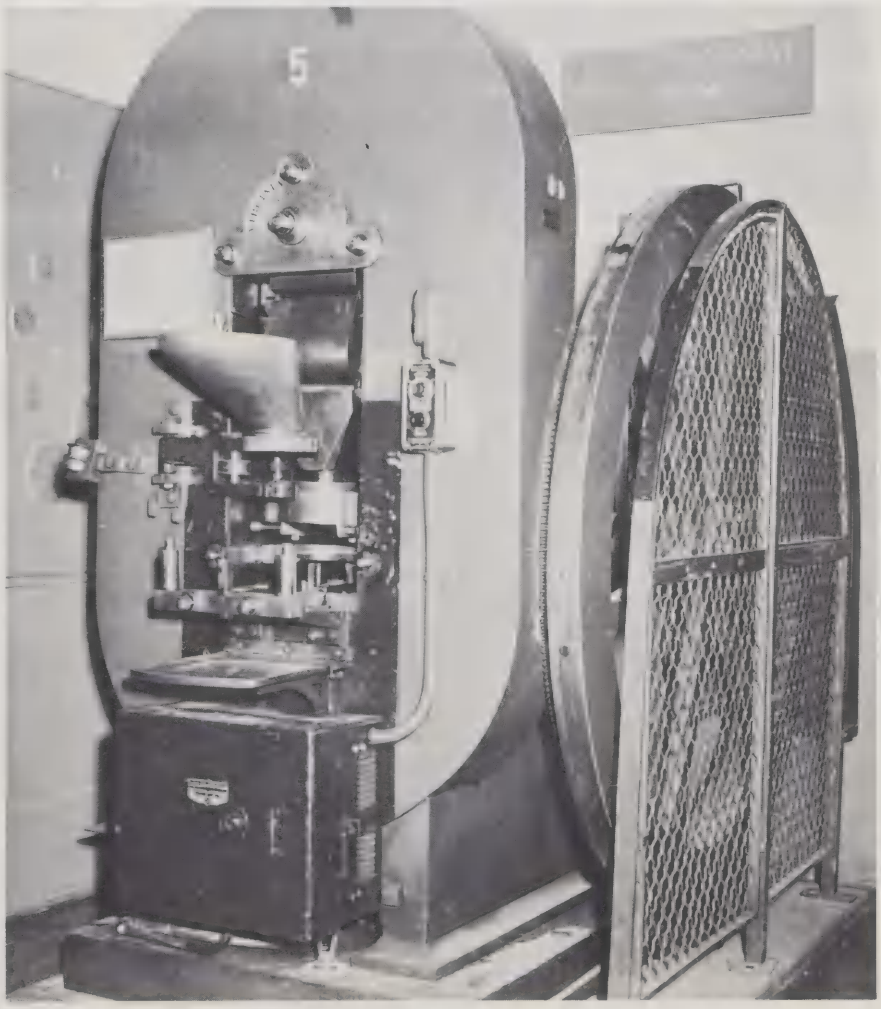
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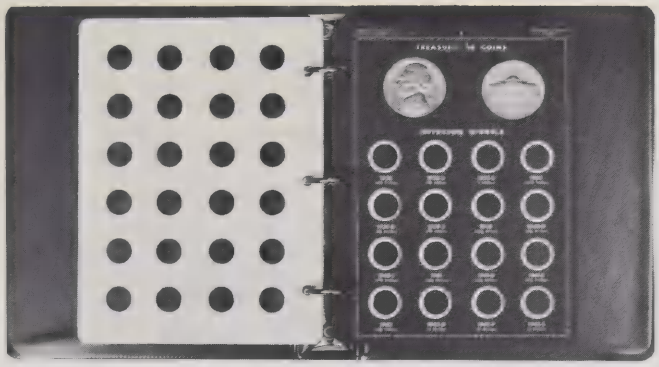
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Above, the building which once housed the Carson City Mint. It now is headquarters for the State Museum. Below is a coin press used at the Mint and on display in the Museum.



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STYLE NO.	TITLE	NO. OF PAGES	CONTENTS
CENTS			
201.	Flying Eagle & Indian Head 1856-1909	3	Page 1: 1856-1864CN Page 2: 1864BR-1881 Page 3: 1882-1909-S
202.	Lincoln Head 1909-to date	6	Page 1: 1909-1915-D Page 2: 1915-S-1926-D Page 3: 1926-S-1937-D Page 4: 1937-S-1947-D Page 5: 1947-S-1957-D Page 6: 1958-to date
NICKELS			
203.	Liberty Head 1883-1912	2	Page 1: 1883-1891 Page 2: 1892-1912-S
204.	Buffalo 1913-1938		Page 1: 1913-1918-P Page 2: 1918-D-1927-D Page 3: 1927-S-1938
205.	Jefferson 1938-to date	4	Page 1: 1938-1942-S Page 2: 1943-P-1951-P Page 3: 1951-D-1961 Page 4: 1961-D-to date
DIMES			
206.	Liberty Head 1892-1916	3	Page 1: 1892-1897-P Page 2: 1897-O-1907-P Page 3: 1907-D-1916-S
207.	Mercury Head 1916-1945	3	Page 1: 1916-1924-P Page 2: 1924-D-1936-S Page 3: 1937-1945-S
208.	Roosevelt 1946-to date	3	Page 1: 1946-1950-S Page 2: 1951-1960-D Page 3: 1961-to date
QUARTERS			
209.	Liberty Head 1892-1916	4	Page 1: 1892-1897-P Page 2: 1897-O-1903-S Page 3: 1904-1909-S Page 4: 1910-1916-D
210.	Liberty Standing 1916-1930	2	Page 1: 1916-1921 Page 2: 1923-1930-S
211.	Washington Head 1932-to date	5	Page 1: 1932-1937-P Page 2: 1937-D-1944-P Page 3: 1944-D-1951-P Page 4: 1951-D-1959-P Page 5: 1959-D-to date

STYLE NO.	TITLE	NO. OF PAGES	CONTENTS
HALF DOLLARS			
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213.	Liberty Walking 1916-1947	6	Page 1: 1916-1918-P Page 2: 1918-D-1923-S Page 3: 1927-S-1936-P Page 4: 1936-D-1940-S Page 5: 1941-1944-S Page 6: 1945-1947-D
214.	Franklin Head 1948-1963	4	Page 1: 1948-1950 Page 2: 1950-D-1954-D Page 3: 1954-S-1961 Page 4: 1961-D-1963
214A.	Kennedy Head	1	Page 1: 1964-1967
SILVER DOLLARS			
215.	Liberty Head 1878-1921	11	Page 1: 1878-1879-S Page 2: 1879-CC-1881-CC Page 3: 1882-1884-P Page 4: 1884-O-1886-O Page 5: 1886-S-1889-O Page 6: 1889-S-1891-S Page 7: 1891-CC-1893-CC Page 8: 1894-1896-S Page 9: 1897-1899-S Page 10: 1900-1902-S Page 11: 1903-1921-S
216	Peace type 1921-1935	3	Page 1: 1921-1923-D Page 2: 1923-S-1927-P Page 3: 1927-D-1935-S

GENERAL PAGES

The following pages which are without printing at the openings may be used for collecting any U.S. or foreign coins of the appropriate sizes.

STYLE NO.	COIN SIZE	NO. OF OPENINGS
301	Small Cents	30
302	Nickels	24
303	Dimes	30
304	Quarters	20
305	Half Dollars	12
306	Silver Dollars	9

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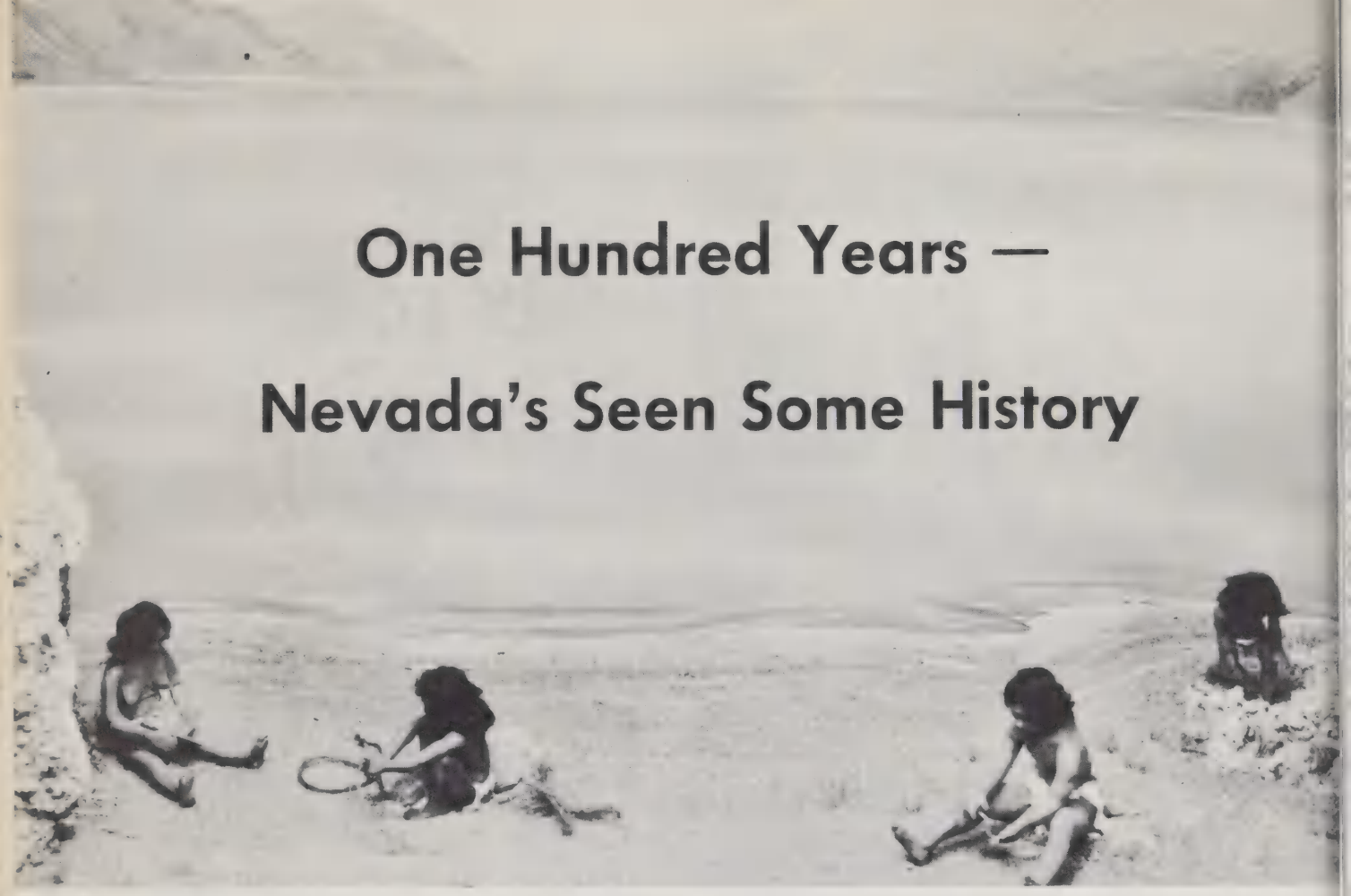
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One Hundred Years —

Nevada's Seen Some History



One of the facts which makes Reno a natural site for the RCDA Convention is that this is the year of Nevada's Centennial Celebration.

The President was Lincoln, the month was October and the new State was Nevada — Spanish for snow-clad. And its Spanish heritage comes honestly. Francisco Carces, of the Order of St. Francis, was the first European to pass through the territory which now is Nevada.

That was in 1775. Fifty years later Peter Skene Ogden led a party of Hudson's Bay trappers into the territory and ran across the Humboldt River, Nevada's main stream.

The country was wild then, even as now. Buttes, plateaus, snow-capped mountains decorated the rough earth. It was an inhospitable land which greeted Jedediah S. Smith, the first man to cross the country from the Mississippi to the Pacific through the center of the nation. In 1841 the first recorded emigrant train crossed the rugged terrain in a search for their "promised land."

In 1848, at the close of the Mexican War, Nevada became a part of the United States, a part of California. It was known as the Washoe country until 1850 when most of the present State was portioned off to the new Utah territory.

Among the State's earliest settlers were Mormons who established Genoa in the Carson River valley. But the territory didn't take its present name until 1861 when the western portion of the Utah territory became Nevada.

There was an abortive try for statehood in 1863, and the promise of two more Republican votes in the Senate made statehood a prime target for reconstruction leaders and Nevada joined the Union in 1864.

But the real history, the best known and most important part of Nevada's past, remains tightly joined to the mines. Copper, lead, zinc and gold were dug out of the earth throughout the turbulent mining history of the State, but it was silver which made Nevada.

Millions of dollars worth of silver-bearing ore was scooped out, smelted and refined and, later, struck into the millions of silver dollars which flowed from Carson City's highly colored U. S. Mint. Nevada's silver dollars brought much needed relief to the coin-thirsty West and were used by everyone, including Nevada politi-

Opposite, museum Indians re-create their lives of 10,000 years ago.

cians who, according to many charges, bought their offices with a part of the huge wealth from their mines.

The Mint in Carson City satisfied a need in the West, but its history was clouded with shady politics and corruption until it was closed. One government official said, in effect, that a city with such a background of questionable activities was not a fit place for a U. S. Mint. At any rate the Mint was closed up. Today the building

(more on next page)

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And From These Dealers
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Paradise Coin Shop, Miami, Florida



The battered remains are all that's left of Hamilton, once the home of 10,000 people.

houses the State Museum which includes one of the original coining presses and a model of a silver mine in the basement.

The most arid State in the U. S., Nevada still manages to raise a sizeable number of livestock in the river basins and in irrigated lands. Some of the irrigation also serves

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1875-CC	AU	100.00	1889-CC	F	65.00
1875-CC	VF	80.00	1890-CC	AU	90.00
1875-CC	F	65.00	1890-CC	XF	80.00
1876 CC	AU	100.00	1890-CC	VF	75.00
1876-CC	VF	80.00	1890-CC	F	65.00
1877-CC	UNC	120.00	1891-CC	F	80.00
1877-CC	XF	80.00	1892-CC	XF	80.00
1877-CC	VF	70.00	1892-CC	VF	75.00
1877-CC	F	65.00	1892-CC	F	65.00
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farmlands growing hay, barley, wheat and tomatoes as the State's main crops.

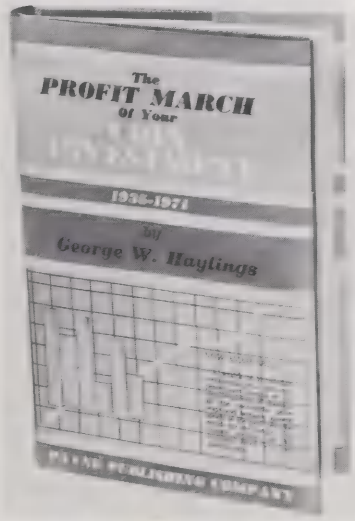
Today, of course, a rich harvest comes every year in the form of tourists and gamblers from every other state and most foreign countries. They come to play. A few go away richer than when they arrived, some break even and some just plain break. Used car lots testify to this with their large "Cash Buyer On Duty" signs prominently on display. The marriage and divorce laws are also well known and widely respected.

Nevada is rich; in history most of all. The visitor may not want to spend all his time steeping himself in the colorful reminders of the past, but he cannot leave Nevada without the feeling that he has seen a part great of a national heritage.

And the numismatist, perhaps more than any other, will recognize that here is a state which has contributed probably more than any other to the hobby we all enjoy.



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By Dr. Russel Raymond Voorhees, (Litt.D.)

Mexican Coin Dealers Are Where You Find 'Em

There is one thing about Mexico, it IS different. It is different from every other Latin American country I have visited. Some of the differences just cannot be explained. For instance take the coin dealers.

Ciudad Victoria, State of Tamaulipas where I am now permanently living, has a coin dealer, two in fact. I wrote about one in a previous issue. The second dealer I stumbled on by accident. I had previously searched the telephone directory but found nothing.

Then in reading the daily "El Heraldo de Victoria", one of the local newspapers, I noted an advertisement offering to buy old Mexican money. Not knowing if the person advertising was a collector or a dealer I went to the address given.

The address in the advertisement was "Estanquillo Idolina". Estanquillo is the Spanish for "little store". Idolina is a name. I knew the store because I buy newspapers and magazines there. I asked about the advertisement and was told that the owner ran the ad. I found him and found a coin dealer. Yes, coin dealers in Mexico are where you find 'em.

The owner of "Estanquillo Idolina" is Raul Aceves Carmona. In addition he is the Director, Manager and Owner of El Heraldo de Victoria which has its offices and plant in the same building as the newspaper and magazine business already referred to above. St. Carmona has his office in the newspaper section of the building. His business is buying and selling Mexican metallic money. He does not handle paper money.

The combination of coin dealer, newspaper publisher and newspaper and magazine sales is logical. The newspaper and magazine part of the business is distributor for newspapers and magazines as well as conducting a retail business. This means that considerable money passes through the cashier's hands at Idolina. All of this money is inspected for the purpose of picking out coins that have a value greater than their face value.

The daily newspaper business also brings in money and this, too,

(more on page 22)

(continued from page 7)

Whoever said "You can't combine business and pleasure" either wasn't thinking about or didn't know about Reno. The June Convention will give dealers and collectors a chance to disprove the old "theory" by combining a good four-day Show with some of the liveliest pleasure available anywhere in the world.

So if June 4, 5, 6 and 7 aren't on your convention calendar, you can still hustle and make it. It'll be a Show you won't forget for a long time.

* * *

A woman is like a newspaper because: 1) they both have forms; 2) back numbers are not in demand; 3) they're well worth looking over; 4) they have a good deal of influence; 5) there's small demand for the bold-faced type; 6) you can't believe all they say; 7) they always have the last word; and 8) every man should have one of his own and not go borrowing his neighbor's.

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(continued from page 20)

is inspected to find coins with a collector value.

With a combination of businesses such as this Sr. Carmona has good bank connections. He has an arrangement with local banks to buy at face certain Mexican coins in unlimited quantities. Chief among the coins that he buys from banks are ten peso pieces which were formerly issued.

Some of these coins have no greater value than their face which is ten pesos. BUT there kere Commemorative issues of these ten peso coins and they are what Sr. Carmona wants. In order to get them he pays the banks face for large quantities of these ten peso coins, inspects each one to find the Commemoratives.

The day that I talked to Sr. Carmona he had a large bagfull of them that he was inspecting. In that lot he really made a haul because he found a large quantity of the Commemoratives.

"Sometimes I don't find even one but today I hit the jackpot", he told me with a satisfied smile. He sure did.

Sr. Carmona sells some of his finds to local collectors of Mexican coins. But the bulk of his business is with Collectors in the United States and also some dealers.

"It's a business, but more than that it's a hobby with me," says Sr. Carmona. "I can shut myself up in my private office, sort over a lot of coins and I forget for the time some of the trials and tribulations of my regular business."

There is a new twist to a coin business. A psychological twist that offers an escape from his other business.

Yes, things ARE different in Mexico — and HOW!

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Estanquillo IDOLINA
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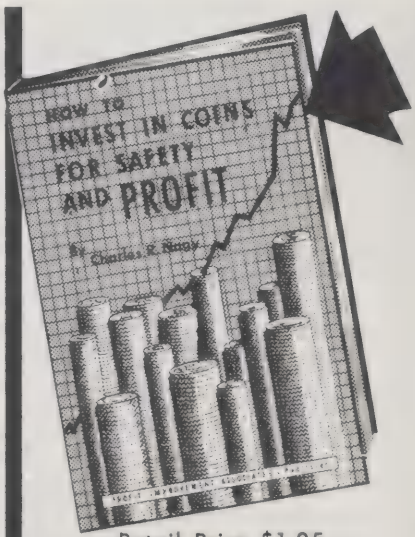
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(continued from page 12)

City or just about anywhere to a point of interest.

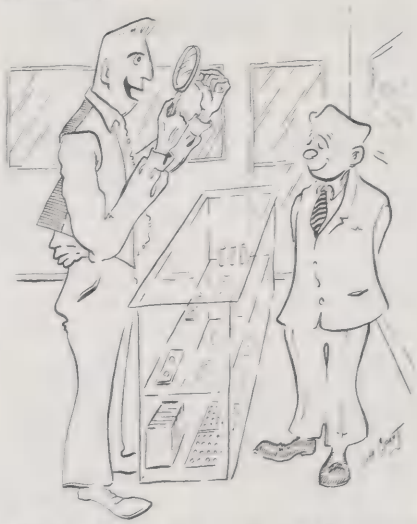
The athletes in the crowd will be drawn to the excellent skiing — snow and water — facilities in the area. Lake Tahoe and environs, of course, are the leaders in this category. Just a comfortable drive from Reno, this region would be a good choice for spending that vacation you've been promising yourself for so long.

For yet another kind of cultural recreation, there is the University of Nevada in Reno. One of the feature attractions there is the Atmospherium and planetarium.

Ever wonder what goes on in the formation of a thunderstorm? (Probably not, but it's an interesting question.) The Atmospherium takes you through the making of a storm in living color and sound. And there are other things about the atmosphere you'll enjoy learning.

At night the sky is a sparkling wonderland. And the Atmospherium-Planetarium lets you see where the stars are and what they're doing there. Of course, the University has the other usual attractions of leading educational institutions anywhere.

So go to Reno for business. And do the job just as well as you can anywhere. But have fun too. And if you don't have fun, it won't be Reno's fault.



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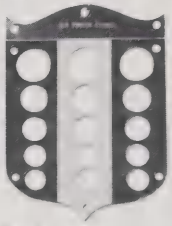
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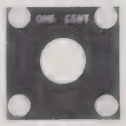
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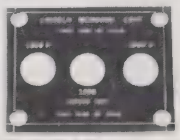
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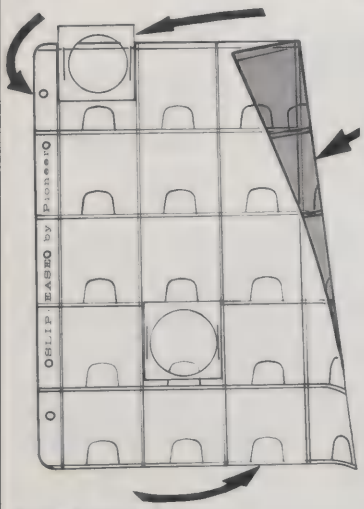
Numismatic auctions have played a major role in the rapid growth of Federal Brand Enterprises, Inc. of Cleveland, Ohio. Founded more than 22 years ago by Michael Kolman, Federal Brand has grown from a one-man operation to a multi-million dollar business that numbers several score persons on its staff in three Cleveland locations.

Federal Brand has been awarded the auction at the 1964 American Numismatic Association Convention scheduled for August 18, 19, 20, and 21 at the Sheraton-Cleveland Hotel. Michael Kolman has handled two previous A. N. A. Convention auctions; at Cleveland in 1954 and at Philadelphia in 1957.

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"Coin auctions have constituted an integral part of Federal Brand's activities since our establishment in 1942," commented Kolman, "simply because collectors have demonstrated that they like to buy and sell through this method."

At this point Kolman, who is Life Member No. #79 of the A. N. A., spoke about coin auctioneering from a broad point of view.

"Setting up an auction requires a great deal of planning and preparation. We scale our commission rates from 20 per cent down to three per cent—the larger the consignment value the smaller the commission rate.

"Let's take as an example the January 1963 sale for the Florida United Numismatists annual convention held at the Hotel Fontainebleau in Miami Beach, Florida. We began soliciting consignments nearly a year before the sale was to take place, and we were most fortunate in getting enough valuable material to make this a million-dollar sale, certainly ranking this as one of the major auctions in all numismatic history.

"Our 180-page catalogue for the 1963 F.U.N. sale listed the staggering total of 4,519 lots—an auction of 2,000 lots is considered a big one. We listed practically everything that a collector would be interested in—United States coins in all denominations, keys, rolls, proofs, mint errors, patterns, colonials, medals, currency, a plethora of Canadian material and foreign gold, platinum, crowns, minor coins and sets.

"Though we may realize an average ten per cent commission on a sale like this, our overhead is very high. For the Florida sale, we printed and mailed out 10,000 copies of the auction catalogue; a slick paper catalogue, incidentally, that also included 16 full-paged plates. Mailing alone, not counting heavy printer's expenses, amounted to around 30 cents per catalogue.

(more on next page)

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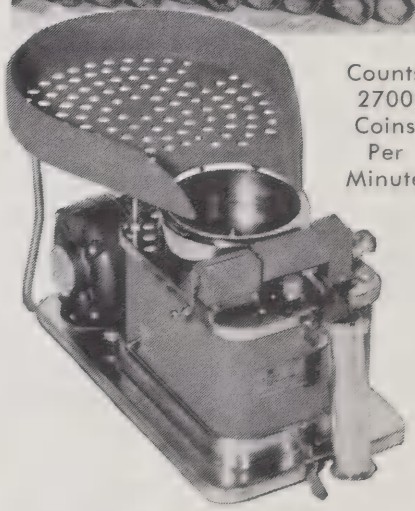
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"From Cleveland, we flew the core of our staff down to Miami Beach in order to run the sale. We also hired two well-known coin auctioneers to take turns with the gavel, Don D'Amato of New York City and Bill Hurrelbrink of Muskegon, Michigan.

"After we tally up our overhead —salaries, office expenses, print,-ing, advertising, travel expenses, hotel bills, and those 'miscellaneous expenses' that always crop up, we really consider ourselves lucky to realize a profit. It is possible for a numismatic firm to lose money on an auction if it isn't careful and allows overhead to rise above total commissions realized."

Kolman continued his discussion of coin auctions by saying that "We hope we are making some kind of real contributions to numismatics through our sales. It is gratifying to know that our auction catalogues have a place in the libraries of collectors and dealers everywhere. When guide books and standard price guides are prepared, results at auction sales must certainly be taken into account.

"From a purely business point of view, Federal Brand has favored auctions because this is perhaps the best method for making a "bulk sale." There are many items, particularly those what would appeal only to a specialist, and which literally move like 'molasses in January' over-the-counter, but through an auction we're able to reach thousands of collectors across the country—throughout the Western Hemisphere really—with out catalogues."

At this point, Kolman was asked about floor and mail bid aspects of a major auction. He replied: "We're pretty well covered by mail bids in any auction in that virtually every item is bid upon by one or more parties before we actually get over to the convention.

"Still, we depend upon a really good floor sale to put the auction over. All mail bids and limited floor action make for a pretty dull sale. However, in some cases we divide up an auction into two parts —in the first part we accept both



Mike Kolman

mail and floor bids, and in the second we accept mail bids only.

"In the Florida auction we listed many Canadian items along with U. S. proof sets and uncirculated rolls in the "Mail Bid Only" section of our catalogue. We did this because we felt some Canadian items wouldn't be bid upon to any great extent down in Florida, and we also believed it was impractical to transport several hundred bulky lots of proof coins and rolls from Cleveland to Clearwater."

Because bidding is competitive at major auctions, prices realized for rare coins sometimes reach record proportions. Top prize paid for a single specimen at the 1963 F.U.N. auction was an awesome $21,500 for the extremely rare U. S. 1829 $5.00 gold piece.



"Don't let your wife tell you what you can buy in the way of coins . . . let me show you a couple of judo holds!"

Mike Kolman concluded his discussion of numismatic auctions by saying that his staff has been instructed to be extremely careful in grading coins.

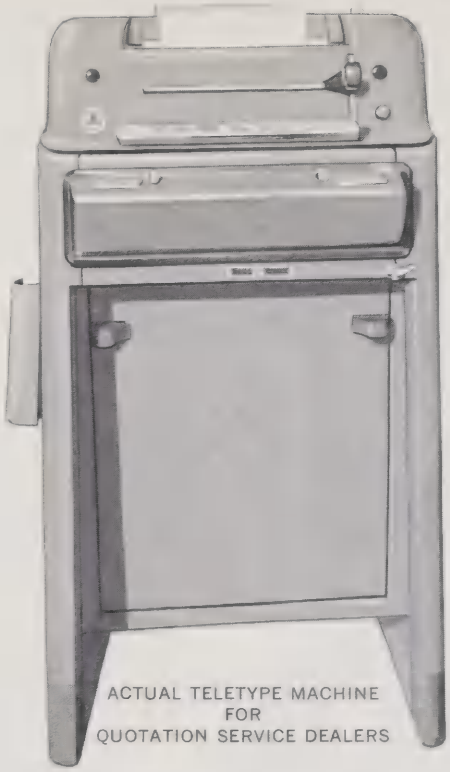
"By describing our material accurately," he said, "we have an extremely small return rate. And we should also take this opportunity to commend collectors and dealers in general for the cooperation they have shown us in following auction rules. We have relatively few cases where the winning mail bidder does not make prompt payment for his lot or lots. But if the winning bidder does not respond, we simply conclude the sale of that particular item with the second highest bidder," Kolman pointed out.

While Kolman himself has been busily engaged for over a year now in expanding Federal Brand Enterprises, Inc. from one to three locations in Cleveland, James Hausknecht, the firm's manager, has taken on increased responsibilities for handling the auctions. Jimmy has acted as cataloguer for the past several sales, including the 1964 F.U.N. and Penn-Ohio sales.

Other key staff members who work on the auctions are Mrs. Kolman, Mike Kolman, Jr., Myron Zdziechowski, and Bob Kopas, plus many general office workers.

Federal Brand Enterprises Inc. is handing at least four major auctions this year. In addition to the 1964 F.U.N. and Penn-Ohio auctions already completed, there is the Indiana Numismatic Association Convention sale scheduled for Indianapolis in May, and the A. N. A. Convention sale set for Cleveland in August.

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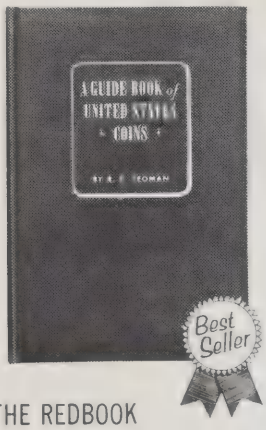
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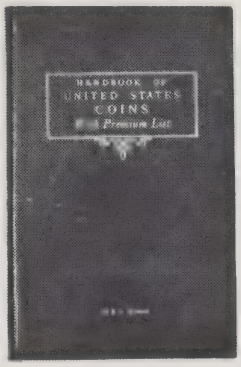


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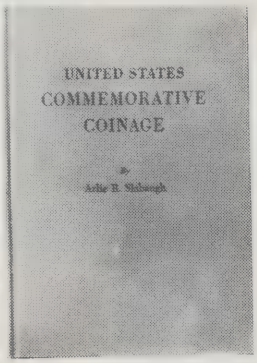


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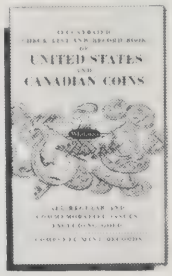


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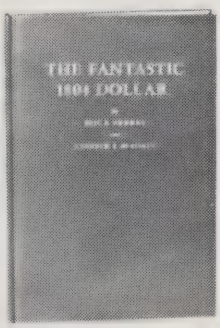


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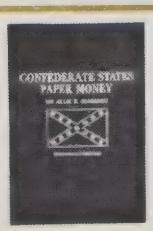
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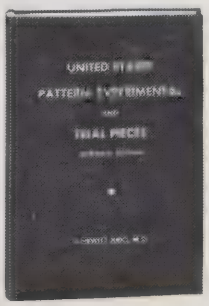
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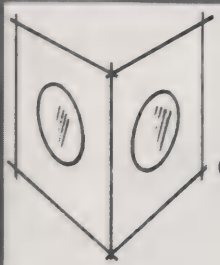
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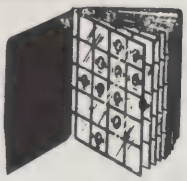
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LUKE'S "Eze-Vue" 3 RING BINDERS

Quality — Large Size — Vinyl covered — Black, brown or tan 8" Identification slot on back — Holds about 15 pages with coins ..$2.75
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NEW NEW NEW NEW

EK-WA-10P Proof Set Wallet Album (holds mint sealed proof sets) 10 crystal vinyl pockets roomy enough for brown envelope to be inserted behind coins. Beautiful brown or red vinyl cover.
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EK-CM12 same as above except for Modern currency.
Retail $2.00. Dealer less 40% ($1.20 ea.).

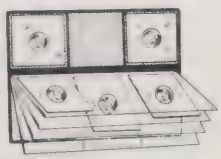
EK-CL12 for Large currency same as above.
Retail $2.00. Dealer less 40% ($1.20 ea.).

Extra: EZE-Insert pages available for above wallets

LUKE'S "EZE-KARRY" WALLETS

Red or brown vinyl covers with crystal-clear vinyl pockets to hold coins in 2x2 holders.

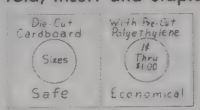
EK 12 Pocket .. retail .. 50¢ .. $3.60 per doz.
EK 18 Pocket .. retail .. 75¢ .. $5.40 per doz.
EK 24 Pocket .. retail .. $1.00 .. $7.20 per doz.
EK 10 P - proof wallet - 10 pockets 75¢ each.
EK 18 C - for 2½x2½ holders or 2x2 plastics .... retail .... $1.00 .... $7.20 per doz.



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#2 — For Nickels & Quarters
#3 — For Half Dollars
#4 — For Silver Dollars



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Doublets — for P&D Cents & Dimes

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2x2 Thin Snap Lock Holders Kennedy Insert Printed (J.F. Kennedy 35th President) 1917-1963. 20¢ retail .... $1.25 per doz. .... $9.00 per hundred.

2x2⅞" Thin Snap Lock Holders Kennedy Insert Printed (J.F. Kennedy 35th President) 2-0 Penings P&D. 35¢ retail .... $2.40 per doz. .... $18.00 per hundred.

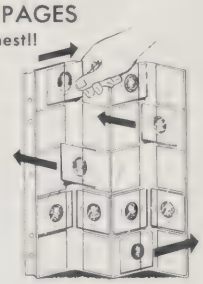
2x2⅞" Thin Snap Lock Holders Douglas MacArthur Insert Printed (Douglas MacArthur — 1880-1964 — 1947-S Holos 50 centavo and 1 peso, 1947 Philippine coins. 35¢ retail .... $2.40 per doz. .... $18.00 per hundred.

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Luke's New Eze Vue 20 pocket page with side openings. The side openings open toward each other in 2 rows. The out-side and inside row open toward the center of page. The 2 inside rows open toward the outside of page. This enables you to fold lengthwise and pull holders out easily and to insert easily.

EV 4c - Modern Currency Page - 4 Pockets .. .35.....$20.00 per hundred
EV 3c - Large Currency Page - 3 Pockets .... .35..... 20.00 per hundred
EV 4p - Proof Set Page - 4 Pockets ..... .35..... 20.00 per hundred
EZ 20p - Thumb Notch on Back 20 Pockets .. .35..... 21.00 per hundred
B - 12 - Page Holds 12 2½x2½" ..... .35..... 21.00 per hundred

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New Issues news about Coin Shops

Springfield, New Jersey has its first Coin Shop, just opened by Jim Funcheon in his Springfield Super Market on Morris Avenue, Route 24. Jim's Coin Box is presently an eight by four foot area devoted to purchase and sales of United States material, without much space for browsing, well lighted show cases, or room to sit down, Funcheon says but he considers it a beginning and hopes to carry coin accessories as soon as he can find space to display them.

Roy Butler, Harrisburg, Illinois recently opened the Shawnee Hills Coin Shop at the DX Service station he operates with his brother at Raymond and Main Streets in Harrisburg.

Mrs. Thomas P. Tallon is the new owner of the Reynolds Coin and Stamp Shop at 205 Kresge Building, Flint, Michigan. Mrs. Tallon has managed the shop since its former owner, James Reynolds moved to Tucson five years ago, and has been employed there since 1947.

The Fort Knox Coin Exchange opened its doors to the public a few weeks ago in Plattsburgh, New York. Located on Clinton Street, the coin shop is operated by Nelson Shaub and George Miller, both collectors for twenty years or more. In addition to dealing in United States, Canadian, and foreign coins and currency, the shop features a Canadian money exchange, being open from 9 a.m. to 6 p.m. six days a week, and an additional three hours Friday evenings.

Howard K. Hinsey, owner of the Arvada Coin Shop in Arvada, Colorado, announces a move into larger quarters at 5800 Wadsworth in Arvada. Hinsey says he now has the largest coin shop in the north and west suburbs of Denver. With the added space he promises more room and material and better service to customers. The store will continue to hold evening hours and Jean Nickerson continues to serve as Hinsey's assistant. Many specials and free gifts were offered at the grand opening May 16.

Frank's Coin Shop is a new coin shop, the first ever operated in Butler, Pennsylvania, reports owner Frank Penar who, with Frank Sinkevich, opened the store at 218 West Jefferson Street the middle of May. The shop deals in United States, foreign and ancients and stocks a full line of supplies.

A more extensive line of coins, stamps and rocks will be offered at the new location of the Macon Coin Shop owned and operated by Nathan A. Ward, Sr. and his son in Macon, Georgia. The shop, formerly located in the center mall of the Westgate Shopping Center, has moved to larger quarters on the north mall.

A new coin shop in Washington, D.C. is the National Coin Brokers Exchange, Inc. at 632 F Street, N. W., managed by Jim Studley. The shop stocks modern and ancient coins valued at from 30 cents to $3000, the usual supplies for collectors and has teletype service linking it with dealers in 250 cities.

The Madison Coin Box was opened a few weeks ago in Madison, New Jersey, by Edward Hilbert, a coin collector for thirty years. The coin store is located on the second floor of the Madison Theater Building at 14 Lincoln Place, and is open from 3:30 to 9 p.m. weekdays and from 10 a.m. to 6 p.m. Saturdays. The shop offers coins, collectors supplies and teletype service. Hilbert's plans for the future also include auctions.

Non-Cents

by
Herb Pendelton

A man was waiting patiently at the post office window without being able to attract the attention of either of the girls talking inside.

"The evening cloak," explained one of the girls to her companion, "was a redingote design in georgeous lame brocade with fox fur and wide pagoda sleeves."

At this point the long suffering customer broke in with, "I wonder if you could provide me with a blue stamp with dinky perforated hem; the tout ensemble deliberately treated on the reverse side with mucilage; something about 5 cents."

* * *

"I wonder why there are so many more automobile wrecks than railway accidents."

"That's easy. Did you ever hear of the fireman hugging the engineer?"

* * *

An insurance man walked in a lunch room and ordered bread and milk.

The fellow sitting on the next stool asked:

"On a diet?"

"No, commission."

* * *

Grandma: "Would you like to go to the fair and ride in the merry-go-round, dear?"

Modern Child: "I really don't mind, if it will amuse you."

* * *

Prisoner: "The Judge sent me here for the rest of my life."

Guard: "Got any complaints?"

Prisoner: "Do you call breaking rock with a hammar a rest?"

* * *

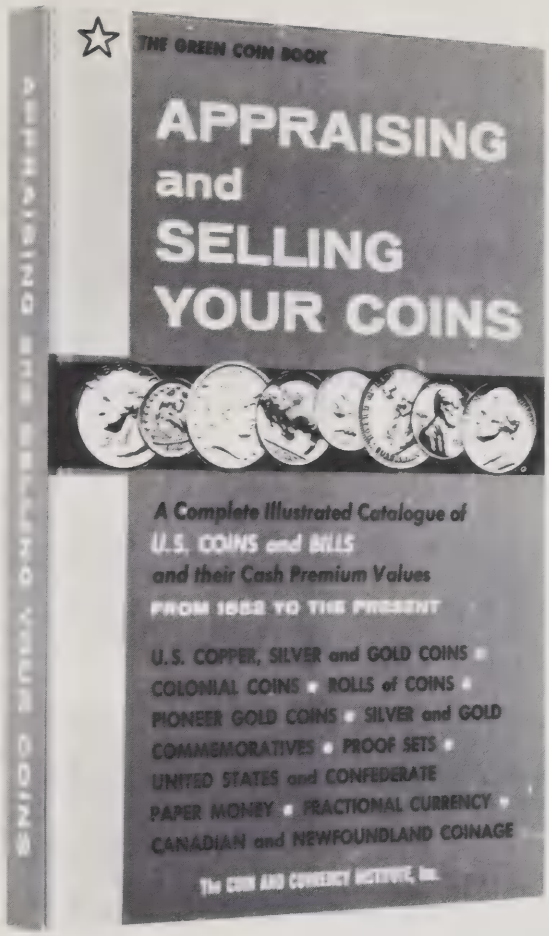
The tramp knocked on the kitchen door for his lunch.

"And did you notice that big pile of wood over there," asked the lady.

"Yeah, I seen it."

"Mind your grammar," said the lady. "You should say you saw it."

"Lady," said the tramp, "you saw me see it, but you ain't seen me saw it."



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Organized Numismatics at the Fair



Over one million dollars worth of rare coins will be on exhibit during the World's Fair at the International Coin Exposition. The exhibit, which will have around-the-clock police protection, will be a compendium of rare pieces from the world's most noted international coin collections.

The Exposition, which is set in the Better Living Center, will feature an unusual format. According to Robert Heller, general manager of the World Coin Expositions Ltd., now headquartered at 138 Main Street, Hempstead, N.Y., 100,000 people each week will pass through the maze, which will enable them to view the bourse from beginning to end, without backtracking. Each person entering the Exposition has to pass every table in the room before he leaves the area. Mr. Heller hopes this will set a new format for coin conventions throughout the world.

Space at the International Coin Exposition has been limited to 90 coin dealers drawn worldwide. The Exposition will alternate during the first six months of the Fair with four two-week International Antique Expositions and eight



one-week International Stamp Expositions. Each has been organized so as not to conflict with any similar major convention in the United States.

Among the representatives are member dealers of the American Numismatic Association, Canadian Numismatic Association, Great Eastern Numismatic Association, International Association of Professional Numismatists, Retail Coin Dealers Association and the American Numismatic Society. Througout the first six months of the Fair there will be a total of nine coin expositions. The schedule is as follows: May 4-10, June 1-7, June 15-21, June 29,-July 5, July 6-12, July 20-26, August 10-16, August 24-30, September 21-27.

The Better Living Center, which will house the International Coin, Stamp and Antique Expositions, is the largest building in the industrial area. The center is a total of a quarter million square feet, is air-conditioned and features two glass walled observation elevators outside the building. Available to coin enthusiasts will be the International Cafe, operated by the Hilton Hotels Corporation, and adjacent to it will be the Better Living Center's private club for the exclusive use of the exhibitors and their guests.

The only Permanent Coin Exhibit at the New York World's Fair will be in the Hall of Education, very centrally located on the Lagoon of Industry, between the renowned A.T.&T. Pavilion, and the IBM Pavilion. It is a wedge-shaped main structure with futuristic columns designed to tell the story of American Education; its past, present, and primarily its direction toward the future. In the framework of "Dialogues in Depth", the most famous personalities of the world, starting with Ex-President Harry S. Truman, will deliver short lectures, followed by a question-answer period.

The Pavilion is also called "The Hobby Pavilion" because of its many presentations of today's recreational facilities, and because of several special features showing what today's science creates for the future to satisfy our nation's increasing needs for hobbies and recreation. Thus, the Exhibit of Coins is an imporatnt part of our feature exhibits.

The New York numismatic firm, Hamelin-Harvard Associated Company, with headquarters at 25 West 43rd Street, New York 36, New York, has been granted over 300 square feet on the main floor of the Pavilion for the Coin Exhibit. This company, solely owned by Mr. George Fonda, was established 7 years ago, and its numismatic activity is concentrated on wholesaling U.S. and Foreign Gold coins, as well as producing a line of plastic coin holders, and other supply items.

Hamelin-Harvard Associated Company has established a new corporation in charge of the Exhibit and Sales at New York World's Fair: "United States Coin Corporation."

U.S. Coin Corp. has installed two huge panels in the center of the Main Floor, approximately 9 feet high, by 5 feet wide (each). The two panels are spaced approximately 10 feet apart. The panel on the left tells "The Story of Coins in Silver", and the panel on the right tells "The Story of Coins in Gold".

This arrangement of artificially dividing silver and gold coins became necessary in order to provide an interesting exhibit to visitors coming from either end of the aisle, and to induce the viewers of the "*Silver*" Exhibit to make a special effort to see the "*Gold*" Exhibit. In both exhibits, the main emphasis is on the development of U.S. coinage, but the coinage of foreign countries is represented as far as space permits it.

100,000 Fair Medals Sold

Oklahoma, the Sooner State, is living up to its reputation of racing to make a claim. Oklahomans have purchased more than 100,000 World's Fair medals — enough for one out of every six families in the state — and are distributing them through a most unusual sales force: high school girl members of Future Homemakers of America.

As a result of this all-out sales activity, the Medallic Art Company, official producer of World's Fair medals, has gone to six-day-a-week production, and the Oklahoma World's Fair Commission expects to finance much of its oper-

(more on page 15)



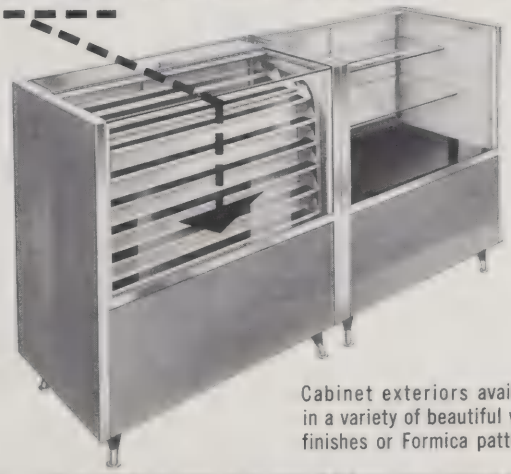
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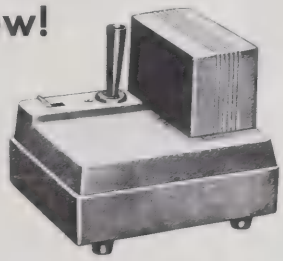
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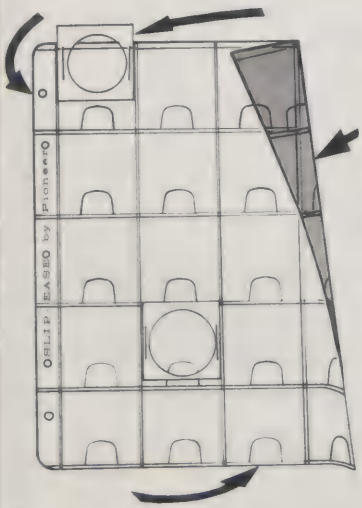
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ating costs at the Fair through medal sales.

Brisk sales also are reported for the official New York World's Fair medal itself, which is distributed by Coin & Currency Institute, 393 Seventh Ave., New York, to major department stores and other retail outlets, as well as at the Fair.

The official New York World's Fair medal features the Unisphere on the obverse side and the seal of the City of New York, commemorating its 300th anniversary, on the reverse. While retaining the Unisphere side, other medals are being produced with appropriate sculptored designs for the reverse sides. The Oklahoma version has a mural depicting the state's attractions for industry. The Oklahoma World's Fair Commission at 1579 East 21st Street, Tulsa 14, Okla. offers its 1½" bronze medal at $1.00 plus handling charges of 25¢.

The state of Florida and the American Gas Association are among other Fair exhibitors which have issued World's Fair medals with special designs on the reverse sides. These are not for sale, but for issue to distinguished visitors for admission to their pavilions at the Fair.

Several other Fair exhibitors are planning special medals to commemorate their participation, according to William T. Louth, President of Medallic Art Company. He stressed that in all cases nationally-known sculptors and designers are retained to produce the reverse models so as to maintain the high art quality of the official medal. The noted Anthony de Francisci was the sculptor of the official New York World's Fair medal, and the well-known John Peterkin was the designer.



Krause Publications Announces Confederate and Southern States Revision

Confederate and Southern States Currency, the first revised edition by Grover C. Criswell, is being offered in a special pre-publication sale by Krause Publications' newly formed Book Division.

The first edition, nationally recognized as THE standard Confederate and Southern States reference, has been enlarged and corrected, bringing all listings up to date, adding whole new sections and, as a special feature, listing the values of the notes in the book itself, doing away with the nuisance of a supplementary price list in a separate volume.

The most outstanding addition is in the Missouri listings. They

(turn page)

now include a section containing the Missouri Union Government Issues, never before in print and worth, according to author Criswell, the price of the entire book.

The book's 280-plus pages contain more than 415 finely detailed illustrations with more than 1,300 note listings. Designed to sell for $8.95, the book is offered at the special pre-publication price of only $7.50.

Although there have been other booklets published on the subject, never has there been such an accurate, comprehensive work. Any collector with the slightest interest in Confederate and Southern States notes can't afford to be without this new, improved standard reference work. Owners of the first edition will recognize the format used in the book. The cover design will be attractively printed in two colors on white cloth. This expertly written, finely bound book will be a prized addition to any collector's library and a useful tool in every dealer's library.

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The collector may insert in the spine label of the TT Coin Cases for United States Quarters and United States Halves a matching gold-on-black pressure sensitive date label to conform to his collection, selected from a sheet provided with each of these cases.

For the uninitiated, TT Coin Cases are designed for housing complete coin series and mint and proof sets. The cover is of rugged styrene, beige in color. The case measures 10⅞ x 7⅜ x 1⅛ inches and stands upright for library effect. A lacquered brass latch keeps it securely closed. The two interior coin housing sheets are simultaneously revealed when the case is opened. These are beautifully frosted except for recessed clear coin windows into which the precision molded clear coin bearing lenses are fitted. The coin cannot turn, become loose or fall out of the lens and has maximum protection from air, moisture and tarnish. Sheets may be removed from the case for storage in a safe or vault.

Each lens is independently controlled. There are no pins — no screws — no staples. Only slight finger pressure around outside rim of the lens will set it securely into the recessed window.

The Quarter and Half Dollar Cases have 48 openings each. These series differ from the others in that the dated label area is a part of the lens. This feature permits the shifting of the coin bearing lens from one coin viewing window to another as and when the collector wishes.

Peace and Morgan Dollar cases will be announced when completed.

The TT Coin Case retails at $8.95 and may be obtained from dealers and distributors or direct from Ticker and Treasure, 1229 S. Wabash Avenue, Chicago, Illinois 60605.

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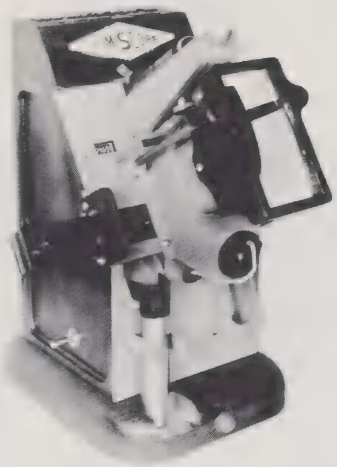
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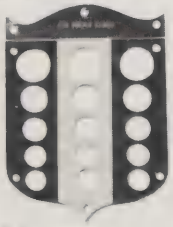
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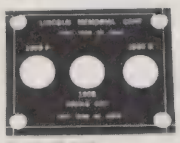
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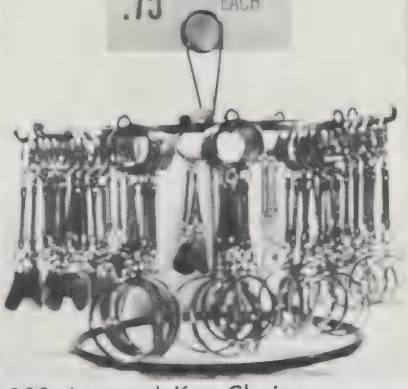
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Collecting Paper Money of the World

by

Dwight L. Musser

When Marco Polo visited China in the 13th Century, one of the many amazing things he observed was the practice of using paper money, a procedure then unknown in Europe where the use of metallic coinage was customary.

He would be even more amazed if he could witness the tremendous growth which the paper medium of exchange has experienced since his day. Little did he realize the vital role that paper money would come to play in the lives of individuals and in the commerce of the world.

More than four hundred years elapsed before paper money made its appearance in Europe where misuse, misunderstanding, misfortune and tragedy frequently attended or soon followed its introduction.

Then, as in our own day, the temptation to abandon sound backing — to resort to printing press money — was often too great to resist.

But in spite of the many early failures brought on by ignorance of economic processes, national emergencies, conniving strategems of the unscrupulous or other reasons, the use of paper money has grown until today only the most primitive societies exist without the convenience afforded by its employment.

While the commercial use of paper money has been commonplace for many years, only fairly recently has the accumulation and systematic study of the notes themselves become a widely followed avocation. This is particularly true in countries outside of Europe, for there, especially in Germany, the collecting of paper money did experience a period of popularity following the First World War.

Elsewhere, for the most part, in the period between the wars, it seems that the appropriate place for a piece of foreign currency was in a box with old and curious coins or between the yellowing pages of an almost forgotten book. Although some members of the A.E.F. did send or bring home specimens of French, German and perhaps a few other notes as souvenirs, no detectable numismatic trend developed in this country comparable to that which followed the Second World War.

There are strong indications that the collecting of paper money

(more on page 22)

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of the world became an important hobby as a result of World War II. Considerable evidence, along with logical speculation, points to a relationship between the two. The nature of the war, the vastness of its scope, the large number of people involved and influenced, the political and economic changes which it wrought can all be cited as contributing factors.

Wartime circumstances produced a wide variety of paper money. The two main aggressors, Germany and Japan, introduced new currency systems in the countries which they overran. They also provided their armed forces with special military currencies.

Occupation by enemy forces inevitably resulted in the appearance of prison and internment camp notes, guerilla and undergrounds notes plus various other local and emergency issues.

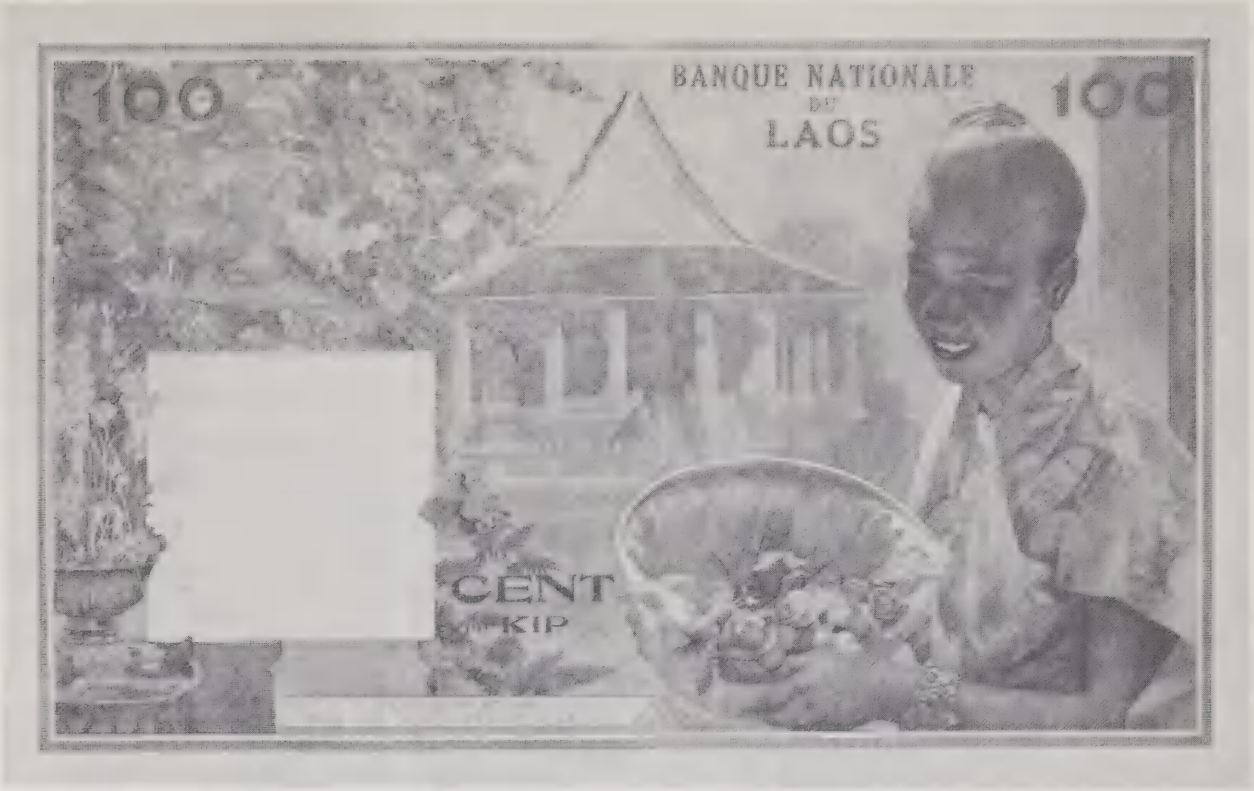
As the Allies began the tedious and bloody task of driving the enemy forces back toward their homelands, a new stream of paper money poured off the presses in the form of invasion notes, military notes, military payment certificates, occupation currency and other types. As new forms of currency were introduced they usually rendered worthless previous issues.

This, together with war-inspired inflation, produced a large supply of obsolete paper money for future collectors to draw upon in their numismatic pursuits.

American fighting men were scattered over the entire globe and had the opportunity to visit almost every country in the world. As members of our armed forces found themselves in various countries, many of them added local paper money to their growing accumulation of souvenirs.

Comparatively few servicemen returned home to become ardent numismatists, but many of them have contributed directly or indirectly to the storehouse of collectible material which may never be completely exhausted. There are no doubt thousands of interesting pieces of foreign paper money still tucked away with other mementos in seldom disturbed resting places.

The war served to shrink the size of the world and to create an unprecedented awareness of its geographic and political structure. No longer were world affairs the exclusive sphere of the scholar and diplomat. The war was an educational process which created a new



consciousness of lands beyond one's national boundaries. Germany, Australia and the Philippines are no longer far away places. They, and many formerly obscure places, are a part of the everyday vocabulary. The war produced a new way of looking at the world which led to many changes.

Such diverse fields as the arts, education, religion, business science and government, for example, have been influenced by a changing world view. It should not be surprising that the collecting impulses of hobbyists have been similarly affected.

Improved communications, growth in world trade, increase in travel, shifting immigration patterns, the rise of new nations upon the foundations of colonialism, cultural exchanges and the cold war could all be cited as having something to do with an increased interest in collecting world paper money.

But beneath all of this is a simple desire for knowledge coupled with a strange appeal that pieces of paper money which represented wealth are bound to have.

There is something about a banknote from another country which arouses the interest and curiosity of nearly everyone. It seems to represent the country more intimately than a product and to many, more than a postage stamp or even a coin from the same country. This may be due partly to the size, attractive designs or the colors, but beyond these there is a certain intangible fascination that only a paper note possesses. There are only a few objects in the world that no one throws away. Paper money is one of them.

Whatever the reasons — they may never be known absolutely — collecting paper money of the world has become a popular hobby throughout the United States and the world. Since it is a comparatively new branch of numismatics there are few fixed rules to follow. Thus a collector can proceed according to his tastes, times, desires, eneregy and pocketbook.

But regardless of the particular path one follows, the extent to which he becomes involved in the endless quest for new and different varieties or the depth of his background research, there is always a challenge, excitement, enlightenment, entertainment and a curious kind of satisfaction awaiting the collector of paper money of the world.

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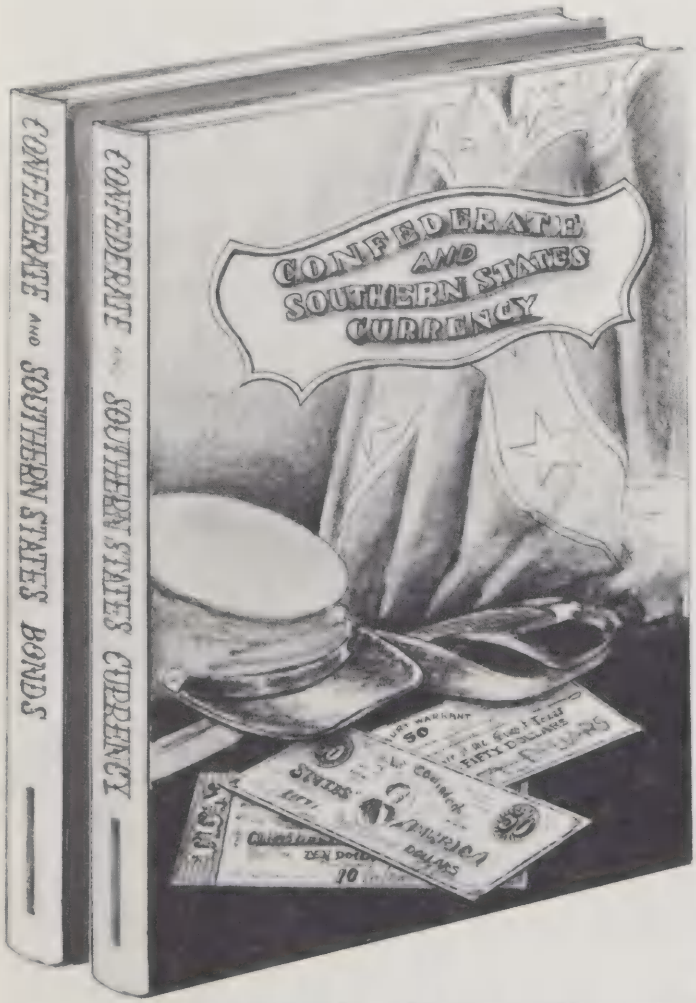
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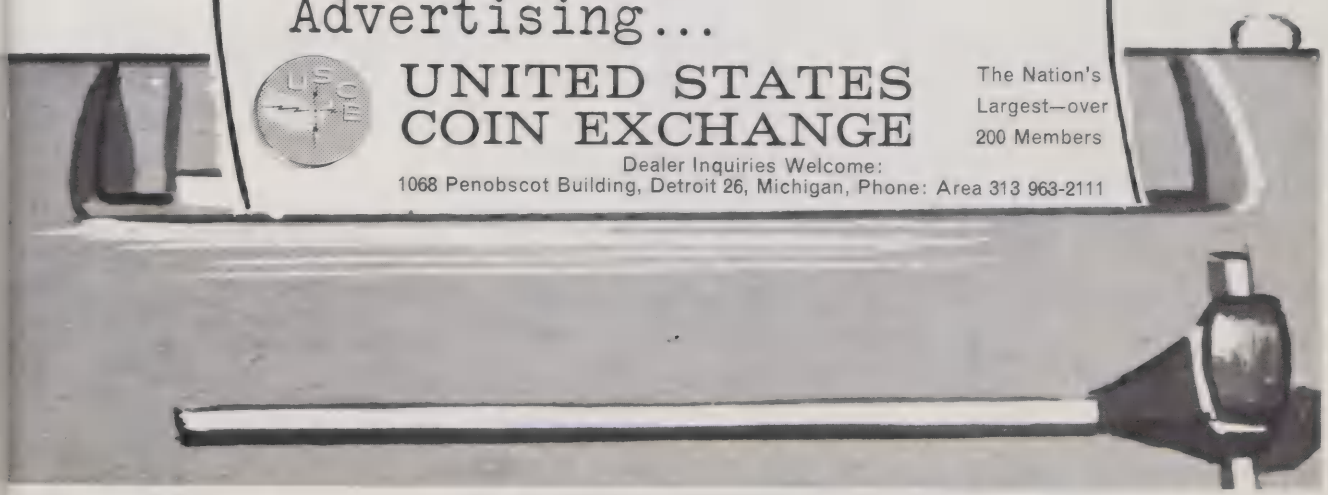
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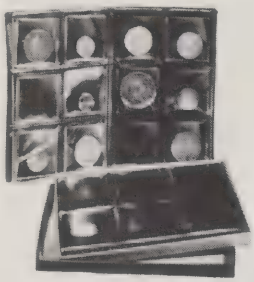
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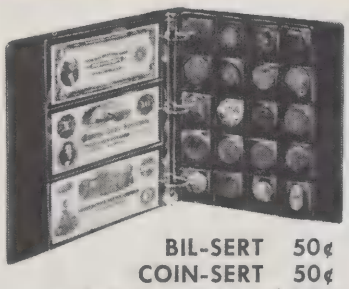
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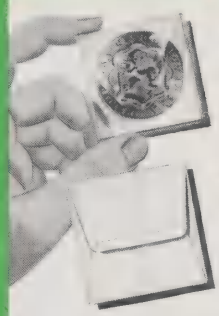
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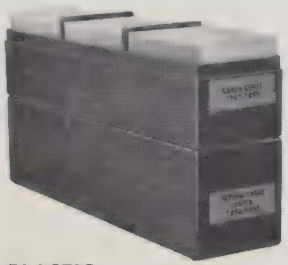


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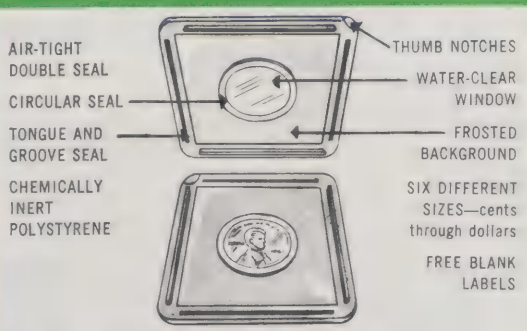
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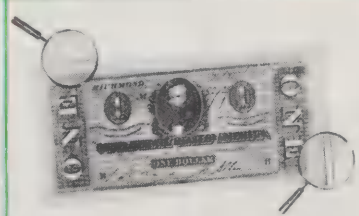
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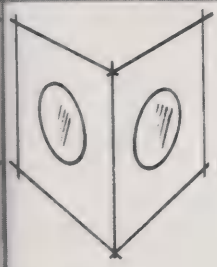
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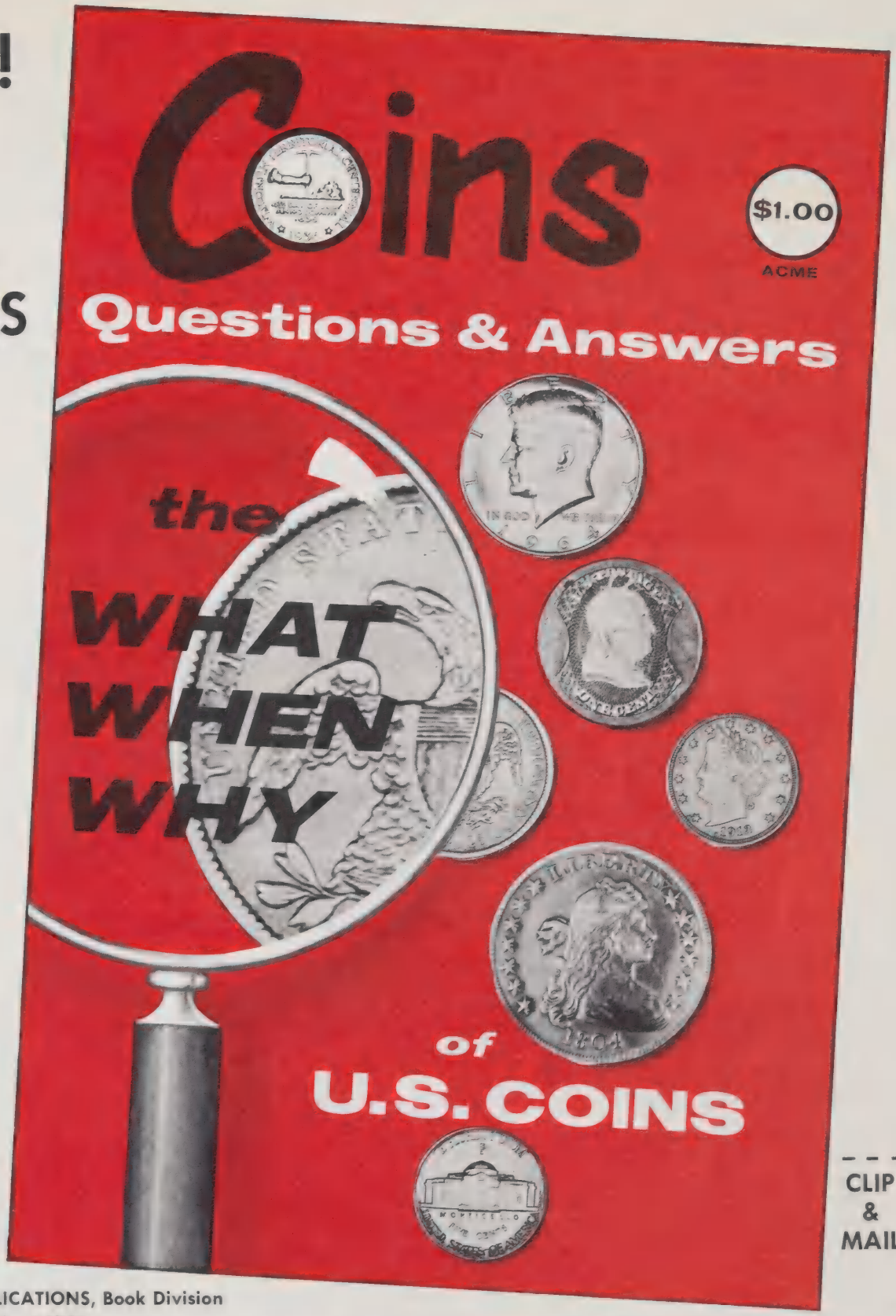
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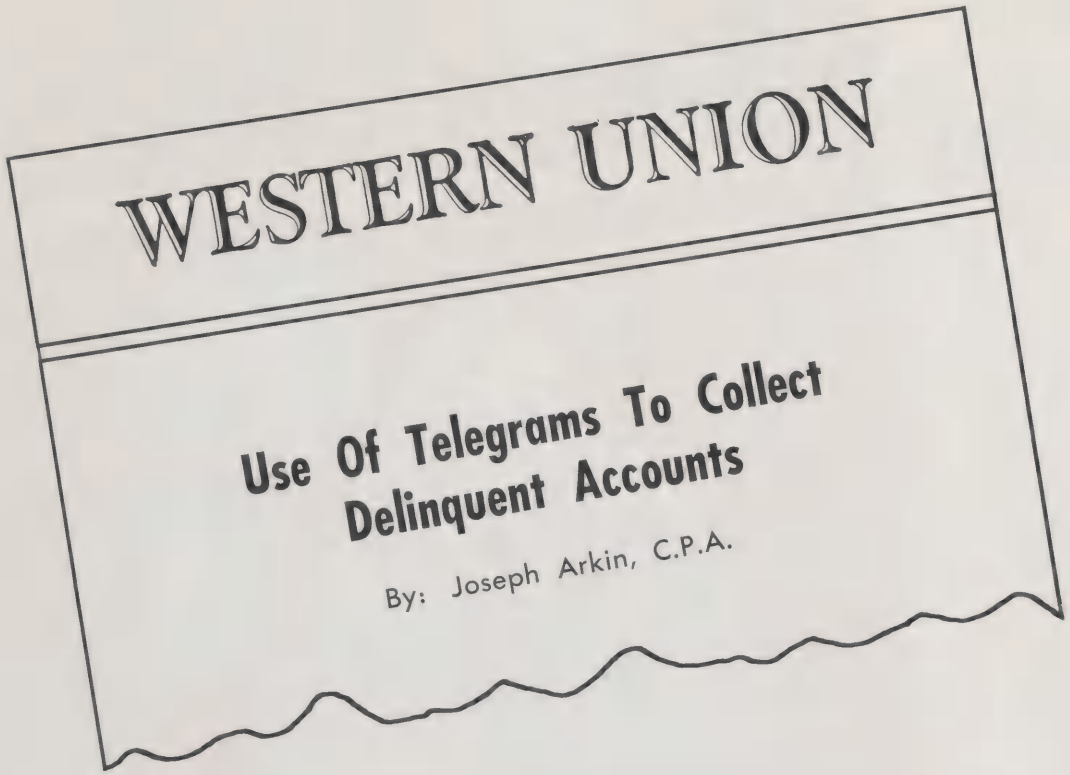
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CLIP & MAIL



Use Of Telegrams To Collect Delinquent Accounts

By: Joseph Arkin, C.P.A.

Are you tired of sending dunning letters to your delinquent accounts? Then try a new tactic — jolt them with a telegram.

Sending collection letters can prove both costly and time-consuming—and with each passing day each overdue account becomes worth less and less.

Resorting to legal action is expensive—roughly about $25 in fees are incurred for each $50 collected. On smaller accounts the ratio can run even higher when lawyers impose a minimum for handling collections.

One business firm, Bankers Specialty Co., was experiencing difficulties with its collections. Finally, one of the executives made the suggestion that telegrams be sent to delinquent accounts. A test was made by sending Western Union telegrams to diehard debtors who had ignored a series of collection letters.

The results were somewhat amazing! Two collections a day started coming in until almost all of the ten paid their bills in full—and the collection cost averaged only 3%.

What accounts for this response? Credit men attribute it to the psychological impact which is generated by a telegram. "No one ignores a telegram" is the boast of the Western Union Company. In fact, a telegram (unlike a letter) received immediate attention by the recipient and provides a mental jolt. A terse message is more or less expected in a telegram and the hard-core delinquent will usually not find any reason for complaint by your use of this dunning method.

People who owe money to you didn't pick you as a scapegoat. They usually owe money to others —with the result that your collection department's polite series of collection letters usually end up in the wastepaper basket along with other requests for payment of accounts due.

And, third class mail being what it is today, there is always the likelihood that the collection letter can become "lost" in the shuffle of letters received daily—peddling pills, books, magazines.

Somehow or other it is an accepted rule in our society that a telegram is not opened by anyone other than the addressee. This is

in itself a step in the right direction, for with its use we at least know that the dunning message is going to be read by the person intended, and not intercepted along the way by the wife. Perhaps she would rather buy a new dress just now and not show collection letters to her husband.

Just how do you put the telegram to use? Rule No. 1 is to never send them "collect." Doing so will only antagonize the recipient and stir resentment. Western Union will not accept dunning telegrams sent intra-city on a collect basis.

A good bet is to send the telegram to the husband's place of business. If he is in business for himself you might strike that right note and have him have an office assistant issue a check at that moment, with instructions to mail immediately. If he is an employee, he will feel all eyes riveted on him and this may impel him to make payment to avoid future receipt of such telegrams.

Collection managers who have used telegrams say that another effective way to utilize them is to send them to the debtor's home at dinner time. (Western Union will strive to comply with special requests regarding delivery hour). It is felt that the impact of the wire will cause just that psychological effect to have the husband and wife decide then and there to make full or partial payment before retiring for the night.

The message used can be one that is "canned" and an office assistant need only deliver or phone one message to the telegraph office plus a list of names and addresses.

A study by Western Union shows these messages to be particularly effective:

1—Please advise if check covering your account now due has been mailed.

2—You have apparently overlooked your payment. May I have your check promptly please?

3—Only immediate compliance by letter (date) will save your credit.

4—Urge you wire your intentions on your account immediately to protect your future credit rating.

5—Urgent I receive payment this week. I value your friendship too much to be compelled to resort to legal action.

6—Imperative remittance on your account sent immediately to avoid action by my lawyer.

7—Wire full payment by (date) and I will instruct attorney to withhold action. Failure to send will leave me no choice but to proceed immediately.

8—Your order will not be shipped until payment is made of past due account.

You should not fear that resorting to telegrams will cause you to run afoul of Federal law. Western Union's legal department says that there is no Federal or state statute or any rule of law prohibiting the sending of a telegram (other than sent "collect") threatening suit in the event a just debt is not paid.

The Georgia Court of Appeals once had to rule on this issue and said: ". . . it is plain that a creditor has a perfect right to send a debtor a telegram in good faith, and threaten legal action if the default continues."

The sealed telegraph communication is entitled to the same protection at law as the sealed letter. In short, the sender can be as blunt and demanding as he wishes. Sure, you are bound to alienate some persons no matter what collection method you use.

But, you are entitled to payment for the services you rendered or the goods which you shipped.

Disneyland Auction Plans Aired

Disneyland will be the scene of the 1964 Fall Convention of the California State Numismatic Association October 22-25, 1964 and plans for an outstanding auction sale are already under way.

Herb Bergen, ANA Second Vice President and general chairman of the forthcoming California State Convention is making every effort to top all previous shows and those who have attended these meetings know how good they can be. Mr. Bergen announced that the Auction Sale will be conducted by Numismatic Enterprises of Van Nuys, California, assisted by A. Kosoff of Encino, California.

"With the auction in such capable hands" said Bergen, "we are assured of a splendid catalog, top quality material, dependable grading and exemplary performance. We are delighted that these gentlemen have assumed this responsibility. "Anyone interested in terested in making consignments for this event should contact Numismatic Enterprises at 6308 Woodman Avenue, Van Nuys, California."

Bergen also pointed out that Disneyland is such a natural attraction that many will be drawn to the area and will attend the convention. Helicopter service from Los Angeles International Airport takes one directly to Disneyland in a matter of minutes and airport limousines also go directly from airport to Disneyland.

Facilities are ideal with everything together on one floor and superbly lighted. Rooms were reserved two years ago and, despite increased rates, the management is living up to its old agreement and guests of the convention will receive the benefit of the old, lower rates. Early reservations are urged.

Conventioneers from distant cities might also consider that one week before the Disneyland Show, a Coinerama will be held in San Diego, California and one week after the Disneyland Show, the second annual convention in Hawaii will be held. A Las Vegas convention is also booked around this time making for a built-in itinerary — San Diego, Disneyland, Honolulu and Las Vegas, a tour agent would not find that easy to beat!

U. S. Coin Exchange Expands Operation

The United States Coin Exchange's announcement of two new services has further broadened the contribution of teletype to the numismatic field.

USCE has instituted a Quotation Service, making national market information available at a much lower cost than ever before. The first installation of the new service was made at Leonard's Department Store in Fort Worth, Texas in December, and Quotation Service Subscriptions are now available to dealers across the country.

USCE's new service consists of a teletype receiver which flashes a constant stream of national market information. The material originates on the Exchange floor in Detroit and consists of buy and sell offers made by the 180 Exchange members in 140 cities throughout the United States and Canada. The Quotation Service subscriber acts on these items by contacting the nearest USCE member, who serves as his broker in any exchange transactions.

According to Ray I. Pevos, President of the United States Coin Exchange, "The new Quotation Service offers the advantage of teletype information transmission to dealers at a low cost. The subscriber's rental fee of $85 or $100 a month — depending on whether he selects the standard or deluxe receiver — is his only financial obligation to the Exchange. Thus many smaller dealerships can stay abreast of the coin market at a cost well within their budget, with the additional advantage of being able to trade on the exchange by using a participating member as broker."

The United States Coin Exchange has been in operation since April, 1963 and is the only teletype exchange to offer the low cost Quotation Service.

The exchange was founded by Pevos, an attorney, and Gerald M. Wolberg, a Detroit CPA. Unlike other teletype exchanges, USCE's interest is restricted to teletype. Wolbert points out that "we aren't publishers, and we don't particularly want to be. Teletype is a highly specialized field — one in which the undivided attention of its participants is required to assure really sound, high quality operation. And publishing is the same way. Trying to combine the two prohibits an exchange from giving sufficient attention to either. Thus we've determined to leave the publishing to the publishers, and concentrate on providing the most up-to-date and comprehensive teletype facilities and services."

In accordance with this policy, USCE has signed an agreement granting publishing rights to the "Numismatic News," and a Quotation Service receiver has been installed in the offices of publisher Chet Krause. The News has incorporated the teletype data into its price guide along with its various other sources.

The decision of the "Numismatic News" to include USCE data in compiling its price guide is an indication of the tremendous impact of the teletype on numismatic activities. Pevos reports that every day, a half a million dollar volume is transacted over USCE wires. A substantial part of this trading is in rare single coins, with rolls and proof sets among the other heavily traded numismatic materials.

Dealers utilize the teletype service as a means of buying or selling numismatic materials either for their inventory or to fill special customer requests. Both retail store operations and mail order advertisers participate in Exchange trading. The value of USCE service is reflected by the fact that with the addition of teletype as a business aid, dealers who formerly did $10,000 per month gross business sales have increased their volume as much as $50,000 a month. Many USCE members reported sales in excess of $1,000,000 for 1963.

To better service the enquiries which result from the increased importance of teletype to numismatics, the United States Coin Exchange has formed a special Information Service. The new division of the Detroit-based Exchange is responsible for answering all dealer enquiries into teletype services, and the requests of Coin Show promoters for teletype installation at their exhibitions.

The new service is under the supervision of exchange general manager, James Martin, and is operated by B. Rae Jackson. Miss Jackson is thoroughly familiar with exchange operations, having been with USCE since it started operating over a year ago.

The increasingly varied teletype services available to dealers and investors have prompted the institution of USCE Information Service. Two types of membership are available; participating dealers who have two-way teletype transmission facilities and pay from $180.00 a month and Quotation Service Subscription, a low-cost teletype information transmission costing as little as $85 dollars a month.

When you consider the range of facilities offered by these two services — including a lit stock-market type screen flashing market information — the formation of the Information Service is an important step in assuring prompt replies to all dealer enquiries.

USCE has been operating more than a year, and now boasts 175 members in 148 cities. The exchange is headed by President Ray I. Pevos, and Vice President Gerald M. Wolberg.

Any dealer interested in obtaining teletype services for his own operation, or in merely finding out how teletype operates, is invited to contact USCE Information Service, 1068 Penobscot Bldg., Detroit 26, Michigan. Phone: Area Code 313: 963-2111. Enquiries pertaining to temporary teletype installations at Coin Shows and conventions should also be directed to the Information Service.

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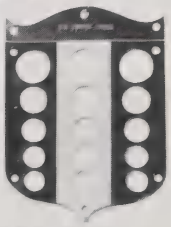
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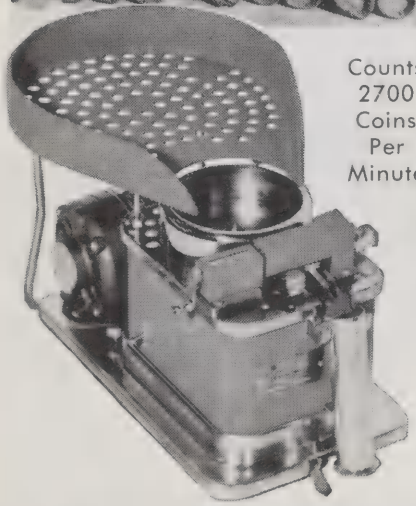
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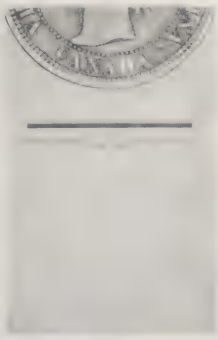
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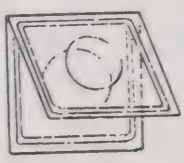
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Gun Shop's Coin Department Shows Profit

by Ralph H. Butz

The gun business was in the seasonal doldrums when Stanley W. Gaugler sat in his S & K Arms Shop, Catasauqua, Pa., trying to think of something to bring traffic into his store during dull periods.

"Why not start a coin department?" he thought, aware of the growing activity in the coin market. Besides, Gaugler knew a few things about coins, having been a collector more than 20 years with a nice collection and a lot of surplus coins stashed away at his home.

He painted a sign in bold letters —COINS BOUGHT AND SOLD —and placed it in his display window. He waited for results, and he didn't wait long before coin collectors started walking into the store, looking for specimens they had been unable to locate in other coin shops.

"They have been keeping me busy," he laughed, "and there are no dull periods now. It seems to be a case of the tail wagging the dog, the coin business being the tail and the gun business the dog."

His next step was to insert a small classified ad in the local newspaper, bringing coin buyers from every part of his trading area.

"Coin collectors are persevering people," he commented. "They travel from town to town looking for the items they want. Another recent development is the buying of coins for investment or speculation. That kind of business can pyramid volume for the dealer.

"I find it interesting to have people tell me that they lived in this area for many years and didn't even know about my gun shop until I began to sell and buy coins. Many of these newcomers are prospective customers for guns, repairs, ammunition and supplies. I have been making money shooting at the coin business and at the same time bringing down customers for guns."



Stanley W. Gaugler, right, checks the latest coin prices in "Numismatic News" for a customer who wants some BU rolls.

Non-Cents

by
Herb Pendelton

A visitor at the Capitol was accompanied by his small son. The little boy watched from the gallery when the House came to order.

"Why did the minister pray for all those men Pop?"

"He didn't. He looked them over and prayed for the country.

Husband: "Have you ever wondered what you would do if you had Rockefeller's income?"

Wife: "No, but I have often wondered what he would do if he had mine."

* * *

One day a little girl questioned her mother.

"Mama, do all fairy tales begin with — 'once upon a time'?"

"No, my dear," replied her mother, "sometimes they begin with, "Honey, I was detained at the office."

* * *

Smith: "My wife asked me to take our old cat off somewhere and lose it. So I put it in a basket and tramped out in the country about eight miles."

Jones: Did you lose the cat?"

Smith: "Lose it! If I hadn't followed it, I'd never have got home."

New Issues news about Coin Shops

City Chamber of Commerce officials welcomed the new business when Scharf Coin and Stamp Company opened recently at 1078 Main Street, Branford, Connecticut. The proprietor is Thomas Scharf who buys and sells coins and sells coin and stamp supplies.

W. E. Kent has opened a coin store to be known as The Treasure Chest Coin Shop, located at 266 East Merchant Street in Kankakee, Illinois. Kent deals in coins of the world, including United States and Canadian, and handles coin supplies.

A second shop has been opened by Art Reidel, owner of the Coin Shop at 111 North La Brea in Inglewood, California. The new business is located on the Coin-A-Rama City premises at 13304 Inglewood, Hawthorne. He has a permanent bourse table, specializing in United States and Foreign material, single proof coins and proof sets. He has offered to trade key Lincolns, Indians, Mercuries, Buffalos, Jeffersons, and other key and semi-key coins for the more common coins but requests that those interested write first, noting what they wish to trade and what they wish to receive in return. Correspondence should be addressed to Art Reidel's Coin Shop, 111 North La Brea Avenue, Inglewood, California 90301.

A new coin business in the Cincinnati, Ohio area is the Mt. Washington Coin Shop opened in May at 2227 Beechmont Avenue by Paul Peters and Harry Gorth. The shop will carry a complete line of numismatic supplies and will also feature antiques, in addition to dealing in coins and currency.

Delton Hammonds of 627 Rockport, Malvern, Arkansas has announced the opening of a coin shop in his home. A collector for several years, Hammonds has chosen to earn his living in the coin business. Delton's Coin Shop will carry a complete line of coins and supplies.

Earl Jones of Danville, Illinois recently opened the Danville Coin Exchange, located two miles south of Danville on routes 1 and 150. Mail should be addressed to Jones at 1902 Georgetown Road, Danville, Illinois.

The Escondido Coin Shop at 218 East Grand, Escondido, California was recently purchased by Sid Emerson of Akron, Ohio. The shop will be open six days a week, offering a full line of coins and supplies.

A grand opening June 13 and 14 marked the beginning of a new coin shop at 109 South Main Street, Pratt, Kansas owned by Harry Walton, offering coins and supplies. Walton may be reached by mail at Box 992, Pratt, Kansas.

Jim Barwell reports that he has ceased to do business as North East Coin and Supply and now has a Coin Department in the Riverside Typewriter Sales and Service Store at 879 Tonawanda Street, Buffalo, New York. Barwell and his wife Sylvia, who is the office manager, operate the coin business full time, being open from 11 o'clock weekdays and from 10 a.m. Saturdays, and closing at 5 p.m. Mondays, Tuesdays, Wednesdays and Saturdays, and at 9 p.m. Thursdays and Fridays. They sell coin and stamp supplies and Hallmark greeting cards in addition to buying and selling United States, Canadian and Foreign coins.

An enlarged coin and stamp department, including a teletype machine was made possible by the move to a larger store by Marlmans Coins and Stamps, formerly of 4948 Newport Avenue, San Diego, California. The new store, which opened July 1, is at 4925 Newport Avenue, San Diego, California 92107.

Burdell L. Marquand of Mark's Stamp and Coin Shop, 502 West Sixth Street, Waterloo, Iowa, has opened a new coin shop at the corner of Highway 218 and West Sixth Street in Waterloo. There is free parking space at the location and the shop features a wide selection of United States and Canadian coins and a good line of coin and stamp supplies. Marquand also operates a stamp mail-order business and plans to install teletype in the future.

The R & F Coin Shop was opened earlier this year in Appleton, Wisconsin by Russell and Frances Selig who have more than fifteen years experience in coin dealings. They are members of the Fox Valley Coin Club in Appleton, the Green Bay and Oshkosh Coin Clubs, the Central States Numismatic Society, Numismatists of Wisconsin, and the American Numismatic Association. The R & F Coin Shop is located at 121 North Appleton Street in Appleton.

Donald Wendt of Crater Lake Coins in Jacksonville, Oregon recently moved his business to Medford, Oregon. His shop there, named The House of Coins, is located at 44 North Front Street.

Thomas Bowles and Dale Barefoot have opened the Crown Coin Shop at 622 Salem Avenue, Dayton, Ohio. Both are NCR employes and will keep the coin shop open evenings during the week and all day Saturdays. Barefoot has been a collector for ten years and Bowles, now vice-president of the NCR Coin Club, organized the Cincinnati Coin Club.

The Beaumont Coin and Supply Company has been opened at 3835 Calder in the 23rd Street Shopping Center in Beaumont, Texas by John Hill and Mrs. Evelyn Manning. Store hours are 9 a.m. to 7 p.m. Monday through Saturday. All types of American and foreign coins, a complete line of coin supplies for beginners and veterans in collecting, and gift items are offered.

Anthony Miskie Sr., a life-long resident of Cicero, Illinois and his son Anthony opened the Cicero Coin Center at 5507 Cermak Road in Cicero early this year. Miskie offers advice and information for collectors and free appraisals in addition to the coin trade.

Dick Barlow of National Coin Brokers, former located at Coin-A-Rama City, has announced a move

(turn page)

to 3774 Pacific Coast Highway, Torrance, California, the corner of Hawthorne Boulevard and Pacific Coast Highway.

J. Wilbert Estabrooks has opened the Brooks Coin Exchange at 5 West First in Hutchinson, Kansas. The coin business is operated by Estabrooks along with the Hutchinson Window Cleaning Service which he has owned at that location for some time.

Bell's Coin Shop at 123 West Milwaukee Street, Janesville, Wisconsin was expanded to become the Coin and Stamp Store this spring when Benn Hess, philatelist, joined Frank Bell in the firm. The Coin Shop was opened by Bell last October. The store will now deal in foreign and United States coins and stamps and carry supplies for collectors of both.

Marvin Withers, coin dealer of Great Bend, Kansas, has announced the installation of the United States Coin Exchange teletype service.

Loyal E. Howard, a long time numismatist and charter member of several exonumist organizations has opened a coin shop near his home at East Long Beach, California. The shop, to be known as Howard's House of Coins is located at 4004 East Anaheim Boulevard in Long Beach. It's sign reading "L. E. Howard, Exo-numismatist" indicates the owners interests and the emphasis he gives to tokens and medals in his shop, which also deals in uncirculated and proof coins and features a large and selective bid board and a buy board.

West Coast Teletype Beings Formal Operations

A new buy-and-sell teletype system for coin dealers, The Pacific Coast Teletype Coin Exchange, began formal operations in Southern California on November 8th.

Utilizing a new organizational concept, Pacific Coast Teletype Coin Exchange provides a complete send and receive teletype service, priced within reach of the small dealer whose volume of business does not warrant the expense of present national systems.

Mr. Orvil L. Payne, president of the new corporation, reports 55 stations currently in operation or being installed in Southern California, and plans to extend service to all of California before the end of the year.

"Dealer response from New York and other eastern cities has been so gratifying" says Mr. Payne, "that the original target date for expansion to the east has been moved up and the company is accelerating operations in an effort to complete their cross-country hookup before March of next year."

Utilization of new electronic systems and techniques plays a major part in reducing PCT's operating costs and provides more efficient trans-continental communications. Messages will be transmitted across country on high-speed data-transmitting equipment, operating at speeds in excess of 1,000 words per minute.

Pacific Coast Teletype Corp. is owned and operated as a subsidiary of Payne Publishing Co., Inc., publishers of the Coin Dealer Newsletter, a weekly market report which has established a reputation for concise, objective reporting and analysis in the coin investment market.

Mr. Payne explains that one of the initial requisites of PCT was that it furnish a reliable source of market information for the Newsletter. At one time there appeared to be a great deal of animosity directed at the Newsletter by persons who wanted to keep the information on the wire services confidential.

"Since that time, the wire services have lifted restrictions on the information which they generate, making it available to all interested persons. They are in fact", continued Mr. Payne, "publishing or intending to publish market reports from the business conducted on their circuits.

Several other numismatic projects are being developed by the organization, including a new investment reference book, "The Profit March of Your Coin Investment," by Geo. W. Haylings and an investment book directed to the general public to be released later in 1964.

First N.C.S. Platinum Proof Brings $2,250.00 At Auction

The first platinum proof of the first commemorative produced by the recently organized National Commemorative Society brought $2,250.00 at the R.C.D.A. Convention Auction in Reno on June 6. The entire proceeds from the sale of this piece were donated to the U.S. Olympic Games Fund. Only two other platinum proofs were struck—one for the Smithsonian Institution and one for exhibition at the World's Fair.

Each Member of the Society will receive one sterling silver proof struck from the same dies.

More than two-thirds of the first 3,500 Charter Members of the National Commemorative Society cast their ballots for the subject of the second N.C.S. Commemorative. The winning subject was the 100th Anniversary of the U.S. Coinage Motto "IN GOD WE TRUST." This subject, which has great numismatic significance, won handily over five other contenders by a wide margin.

Gilroy Roberts, Chief Sculptor-Engraver of the United States Mint, has accepted a private commission from the National Commemorative Society to design and sculpt the second N.C.S. Commemorative. Mr. Roberts was appointed Chief Sculptor-Engraver of the Mint by the President of the United States on July 22, 1948. His most recent and famous work is the portrait of John F. Kennedy on the new half dollar. In his long and illustrious career with the Mint, he was designed and sculpted a number of famous congressional medals, as well as distinctive coinage for five foreign countries.

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Some dealers report difficulty in meeting the increased demand for Canadian rolls and bags already. We presently have an adequate stock of all denominations except silver dollars. However, experience during the last months of 1963 indicate that demand can easily outstrip supply; and it could come much earlier in 1964. Buy yours while prices are still low. Don't delay! Buy now!

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Nickels (40)	2.67
Dimes (50)	5.47
Halves (20)	10.81
10 rolls	7.59
10 rolls	23.92
Quarters (40)	10.81

Mint-sealed bags — 1964

Cents ($60.00 face value which would make 120 rolls per bag)	$ 63.48
Nickels ($300.00 face value which would make 150 rolls per bag)	299.00
Dimes, Quarters or Halves ($1,000.00 face value per bag)	999.00

Prices quoted above are in U.S. funds.

Extra on bags — shipping charges, which are usually collected upon delivery.

Add 25c on roll orders under $5.

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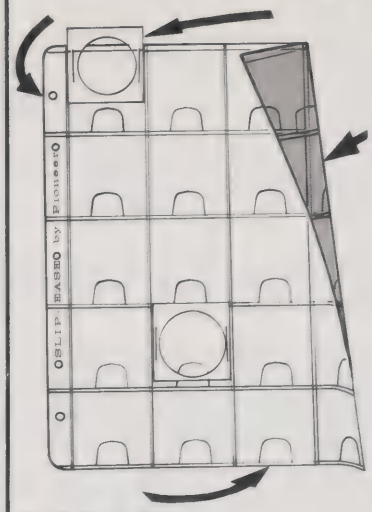
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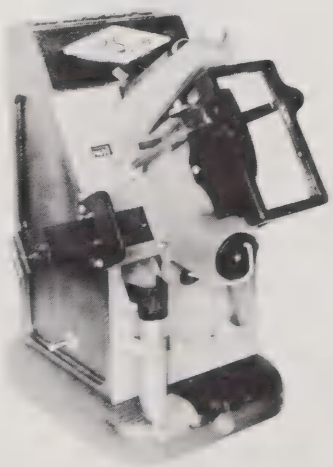
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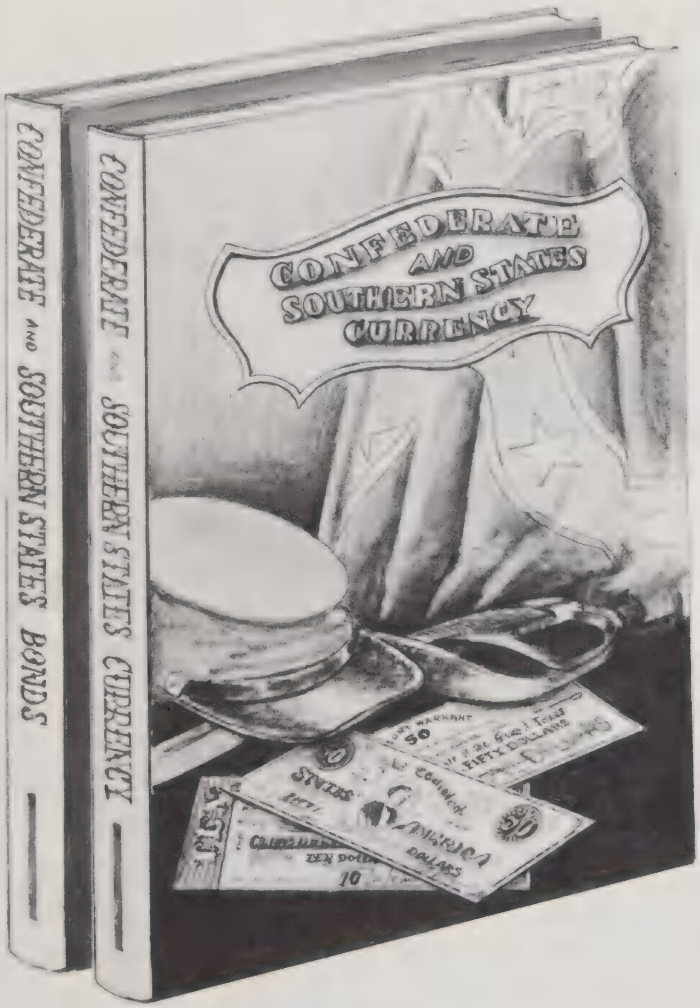
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Grover C. Criswell has written several standard works on the subject of Confederate finance. This First Revised Edition of "CONFEDERATE AND SOUTHERN STATES CURRENCY SERIES" is sure to be a vital collectors item . . . with its new price guide listing values of all notes for the first time!



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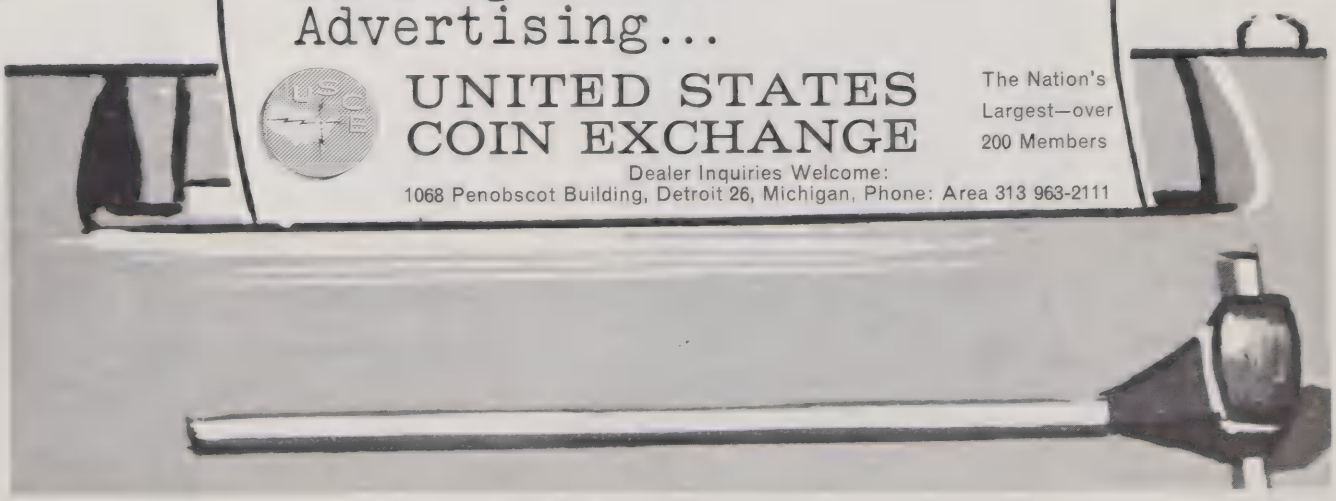
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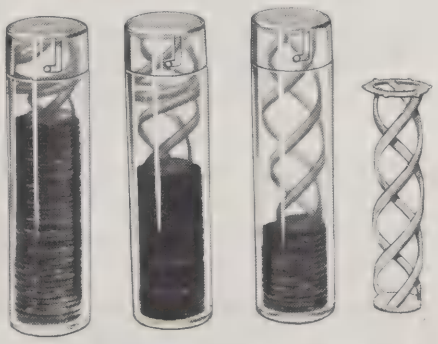
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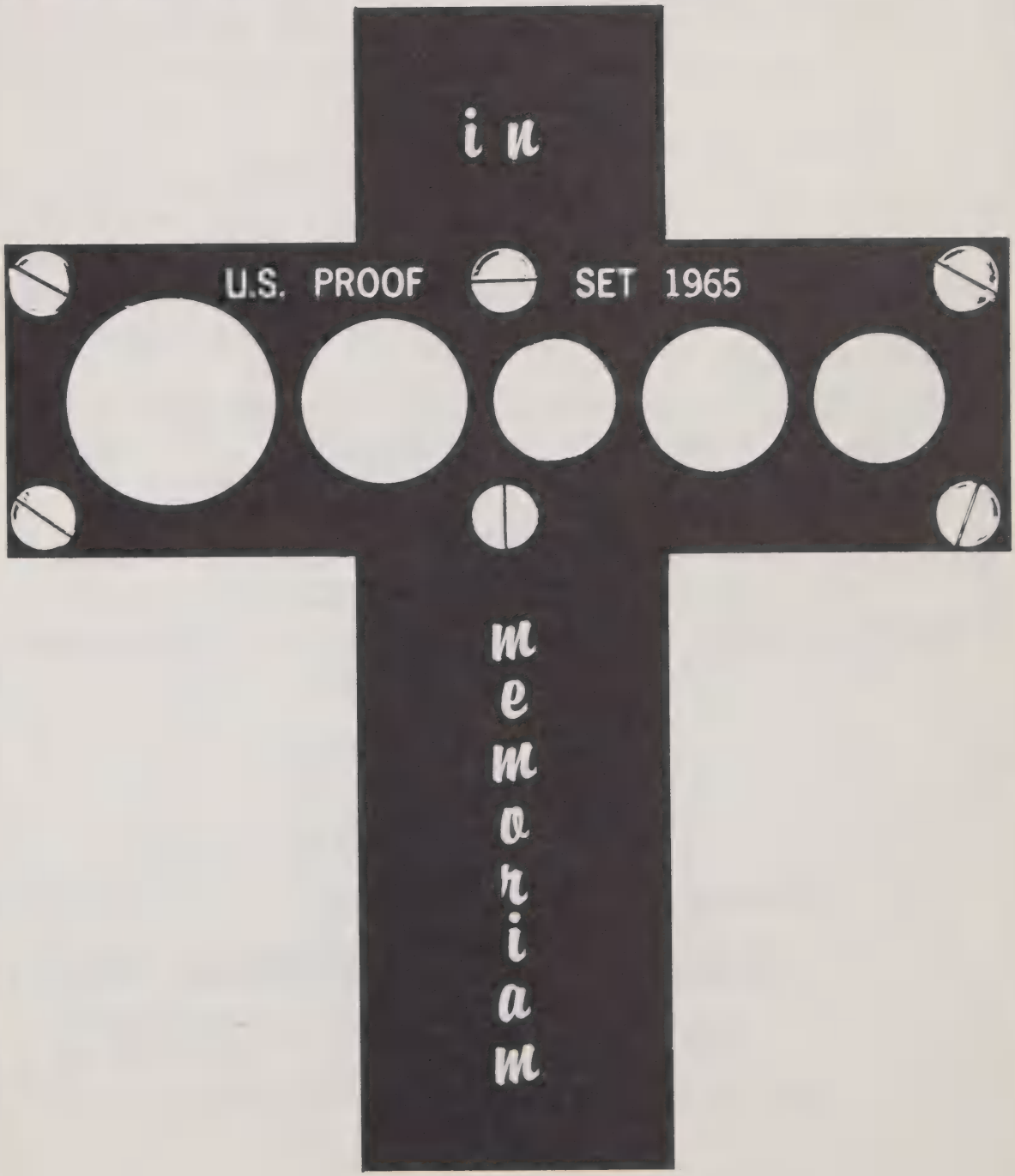
WORLD'S LARGEST NUMISMATIC SUPPLIER

Editorial File

The Coin Dealer

August, 1964

Entered as Second Class Matter at Iola, Wisconsin



Vol. 2 No. 8

CAPITAL HOLDERS

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CAPITAL Holders provide your coins with a luxurious and classic setting, measurably enhancing their presentation value. CAPITAL Holders are recognized throughout the hobby as the ultimate expression in coin display. All CAPITAL Holders, in the category shown, are made of life-time Plexiglas which will never fade or discolor. Each holder is made of 3 pieces of Plexiglas; the outer pieces are transparent, while the center piece is either jet black or milk white. Some holders, prefixed by an asterisk, are also available in beautiful transparent red, green or blue centers. In the event that your CAPITAL Dealer does not stock a given holder, shipment of most holders will be made within 2 days. All holders starting with numeral 4 are titled and printed at openings in gold.

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412D	2x6	United States Odd Type Coins (½c, 2c, 3c nickel, 3c silver & 20c)	5	2.00
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429B	5x6	U. S. Type Half Dollars (Includes Kennedy)	6	4.50
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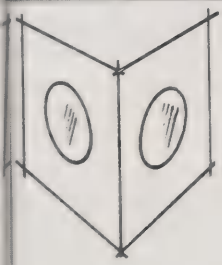
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Does Investment Buying Discourage Collectors?

By Ralph H. Butz

Investment counseling, a relatively new service available to coin buyers, offers the coin dealer opportunities to develop volume business from investors, according to Arthur Renfer, Jr., Stroudsburg, Pa. He believes that the dealer should be in a position to offer expert advice to the investor, and the dealer who offers such counsel should keep in constant touch with the daily changes in the coin market, the fluctuating prices of silver and other base metals, analyze the reasons why some coins are traded very actively with resulting price increases, and if such increases are justified according to available information.

"There is an increase in the number of calls from investors," Renfer remarked, "usually people who have been investing their surplus funds in stocks, bonds or mortgages. These are men who are thinking about substantial purchases.

When they inquire about the safety factor the dealer must be frank in stating that there must necessarily be an element of calculated risk when purchases are made with the expectation of a large profit, that security of principal seldom goes hand in hand with rapid appreciation of capital.

Whether the investment is made in securities, commodities or coins, no honest dealer is going to promise a profit in a given time.

As president of the regional coin



dealers association, and a member of the national organizations, ANA, RCDA, APS and SPA, Renfer is much concerned about keeping the coin business as ethical as possible. He stated he is happy that the SEC has taken an interest in the coin market and feels that eventually regulations will have the effect of weeding out those operators who don't care how they make a fast buck. If the coin market is subject to manipulation by a few people, we will see chaotic conditions and investors will wash their hands of anything connected with coins.

On the other hand, he thinks the dealer should be wary of the customer who wants to exact a promise that certain coins will appreciate 50 per cent in value within a year. People hear of such things happening and they decide to get in on the bonanza, pick up a pile of coins and turn them in for a big profit a year later.

"There is a reasonable prospect of appreciation in value on some coins, and the dealer may advise which coins offer the best opportunities for appreciation, according to information available to him, but it is not wise to state that any coin will appreciate by a certain percentage within a given period.

"A year ago a customer invested $1,000 in coins with the intention that he would be able to sell them for $1,100 a year later. I told him that the coins I proposed he buy would probably appreciate in value during the year, but I couldn't promise this would happen. However, I promised to call him at the end of one year to report the current value of his coins. I called him, as promised, and in jest offered to buy the coins for $1,100. He asked about the actual value and I told him it was $1,250. His answer was that he wouldn't sell but would invest some more money in coins."

Renfer was asked whether investment buying and the increase in prices didn't discourage the small collectors, hobbyists who have been the backbone of the coin business for many years.

"No," he replied, "boys and men who make a hobby of collecting coins are more in evidence now than in the past. High school boys start their collections by picking out coins that are in circulation, occasionally finding coins that have premium value. They come here for information, buy some items to fill in, spending a few dollars at a time. Then there is the man who started collecting as a hobby while in school, keeps adding coins as his finances permit.

"While these collectors also think of possible appreciation in value, it is more of a hobby than a financial consideration. Nothing should be done to discourage the beginning collector. No one can tell how long or how far investment buying of coins will go. If the investment business should fade away the hobbyist and serious collector will be our mainstay."

Renfer was asked if the dealer should have a frank talk with the prospective investor who had no knowledge of the coin market, but who would like to take advantage of the profit possibilities in buying and selling coins.

"This prospect," he said, "is thinking only of speculation. I would advise him to use only available risk capital, if he has any. He shouldn't speculate in coins, stocks or commodities before he has made adequate provisions for insurance, savings accounts, sound investments that return an income, and some reserve capital for the proverbial rainy day.

"If he has all this, I would tell him it is not good policy to invest all the money in just one promising situation, but to diversify his holdings. I would suggest quality issues for which there is likely to be a market when the bottom has dropped out of thin issues which looked like a good gamble.

"I would tell him to do business with a reputable dealer and forget about the ballyhoo in paper back books that explain how to make a fortune in a few years buying and selling coins."

Capital Plastics Appoints Manager

Mr. Paul Jenkins, President of Capital Plastics, Inc. manufacturers of coin display holders, announced the appointment of Thomas B. McConnaughy to the newly created position of General Sales Manager.

Mr. McConnaughy will be responsible for customer relations, the development and design of new products, the promotion and sales of new and existing products and marketing and merchandising plans for Capital's rapidly expanding line of numismatic accessories. Capital markets its products through distributors and dealers from coast to coast.



Thomas B. McConnaughy

Mr. McConnaughy, a Kent State University Graduate with a Master of Arts Degree in Education, comes to Capital with a vast knowledge in the Numismatic Hobby, having been associated with Letocraft Company of Massillon as partner for 7 years. He is a member of the American Numismatic Association and an honorary member of the Massillon Coin Club. He is a member of the Canton Coin Club, Akron Coin Club, and the Uniontown Coin Club.

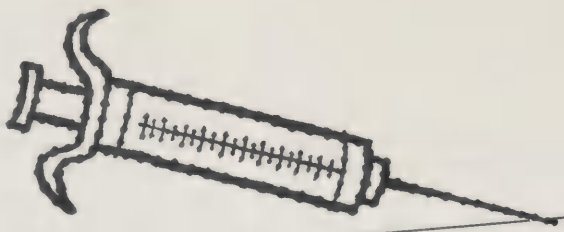
Mr. McConnaughy was previously associated with the Ohio State Department of Education as Assistant State Supervisor of Trade and Industrial Education.

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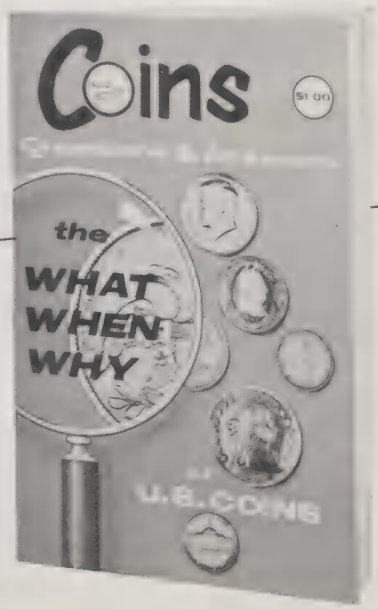
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New Issues news about Coin Shops

Venice Coins, the first and only coin shop in Venice, Florida, has moved into larger quarters. The business was opened a few months ago by Mr. and Mrs. Ronald Reed in a small section of the J and H Drug Company in Venice. In six months they found the space too small and moved into a large front shop in the Gulf Breeze Hotel on the city's Main Street. The glass front shop faces Venice Avenue and is arranged to give an informal feeling to visitors and customers, with a circular glass coin case and a semi-circle of card and book racks and selector machines. The Reeds buy, sell, trade and deal in all types of coins and currency and stock a complete line of coin supplies.

Mike Levinson joined his parents, Mr. and Mrs. S. L. Levinson as a professional numismatist in the Golden Coin Company in Beaumont, Texas, this summer. Young Levinson spent the summer of 1963 as an apprentice in a coin and stamp company in New Orleans and gained additional experience in the field by working with leading numismatic firms in Houston during the afternoons while attending college classes mornings during the past school term.

The Mount Pleasant Coin Center at 656 Main Street in Mount Pleasant, Pennsylvania, opened in June. An opening feature display was an original "pillar dollar" or "piece of eight" dated 1783. Coins, currency and coin collectors supplies are available at the store, and collectors unable to visit the store in person are invited to send lists of the coins they wish to buy or sell.

Shoff's Coin Shop was recently opened in the Shoff Sporting Goods store at 406 West Meeker Street in Kent, Washington. The manager of the new business is E. W. Manning, president of the Green River Coin Club and a full time stamp and coin dealer for the past two years. The shop boasts the biggest coin and stamp collection south of Seattle, offering to buy, trade or sell coins or stamps and also handling a complete line of collectors supplies.

Delmas Ford has opened a new coin shop at SE 29th and Epperly Drive in Oklahoma City, Oklahoma.

Ray Moya, a coin collector for many years, has opened a new coin mart in John Stadnik's Pharmacy in Miami Springs, Florida.

Oildale, California received it's first coin shop a few weeks ago when George Beigay and his wife, Jessie opened at 909 North Chester Avenue. The shop is to be known as George's Coin and Hobby Shop and stocks United States and other coins, stamps and other hobby items.

George Karwisch, president of the Southwestern Ohio Coin and Gun Club, has recently opened the College Hill Coin Shop at 5750 Hamilton Avenue in College Hill, Ohio. A well known collector in the Cincinnati area, Karwisch specializes in United States and British coins and has published checklists of coins minted in the British world. His prize-winning collection of British coins has been the subject of lectures at club meetings in the area and he especially invites inquiries on that subject. He is a full time student at Xavier University and keeps his shop open evening Monday through Friday from 6 to 9 p.m. and Saturdays from 10 a.m. to 6 p.m. Other hours may be arranged by appointment.

The Jack Clausen Coin Shop opened early in July at 906 North Seventh Street in Kansas City, Kansas. Long a member of the Heart of America Numismatic Association, Klausen operated a coin

(more on next page)

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COIN SHOPS

continued from page 7

business as a side line to his automotive business for some time and a few months ago sold the latter to conduct a full time coin business from his home. As a result of the success of that move, he opened the new large and modern shop in July, which he advertises as the largest coin shop in Kansas City, Kansas. It has teletype service and is equipped with the latest in security devices. Store hours are 9:30 a.m. to 6 p.m. daily and until 9 p.m. Fridays.

Robert Call has moved to Ashtabula from Perry, Ohio, and is opening a coin shop there. He operated a coin store at Perry and ran coin auctions as a licensed state auctioneer. His new shop, Bob's Coin Shop at 4219 Main Avenue in Ashtabula, is linked with coin stores throughout the nation via the United States Coin Exchange teletype service. For his opening he displayed his collection of silver medallions of the 36 presidents, six money engravers and the signers of the Declaration of Independence. Call belongs to the Painesville, Lake County and Ashtabula Coin Clubs, and to the American Numismatic Association and the Retail Coin Dealers Association.

The Hawaii Stamp & Coin Shop recently opened their new enlarged shop in a street level location at 2122 Kalakaua Avenue in the heart of Waikiki. The shop operated jointly by Fred L. Mandel, Jr. and Tom and Lorraine McAfee, while specializing in Hawaiian Stamps and U. S. Coins, carries a large stock of worldwide stamps, foreign coins and complete lines of supplies for both stamp and coin collectors. The new shop features the latest fixtures for display and is completely air-conditioned.

* * *

Schultz: "Your opening sale has closed? What will you do now?"

Schwartz: "My closing sale opens."

U.S. Coin Corp. Strikes 3 Medals

The U.S. Coin Corporation, operator of the only permanent coin exhibit at the New York World's Fair, in cooperation with the Fair's Hall of Education Management, has had three medals struck, all in .900 fine sterling silver.

The three medals — John F. Kennedy memorial, Jacqueline Kennedy and Medal of Education — have been struck in a proof finish in small, medium and large sizes. They sell for $3, $4 and $5. The two Kennedy medals depict the Kennedy crest on the reverse.

Also on display at the Corporation's exhibit will be the first strike platinum medals of the National Commemorative Society.

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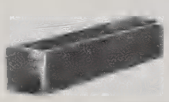
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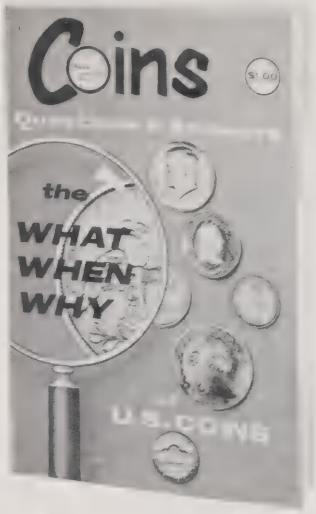
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Krause Publications Answers Coin Questions In New, Valuable Book



In "Coins: Questions and Answers" — one of the most valuable numismatic books published in recent years — Krause Publications, world leader in numismatic periodicals, answers most of the questions asked by the collector about his hobby.

Gleaned from twelve years' experience in numismatic publishing, the book contains hundreds of the most frequently asked questions. All of these questions have been asked by readers, and the answers have been furnished by a staff of professional numismatic journalists with a combined experience in the field of more than 100 years.

The questions and answers range from the most elemental — concerning which coins are valuable, and why — to subjects such as tokens, odd and curious media, paper money and investing.

The large Canadian section contains the most generally sought information in that field and Mexican numismatics is covered from Pre-Columbian exchange media through modern coins.

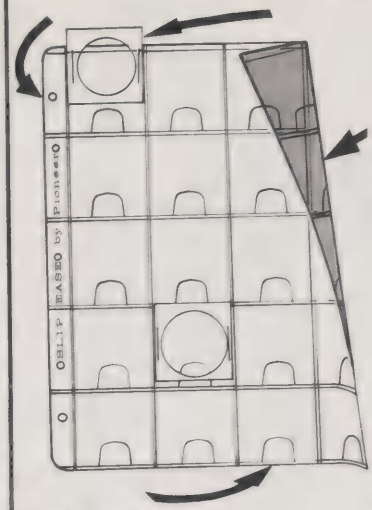
Profusely illustrated with large, clear photographs, the book sets a new standard in publishing excellence.

"Coins: Questions and Answers" is available on Canadian and U. S. Newsstands, in the major coins shops in both countries and directly from Krause Publications at a price of $1.00.

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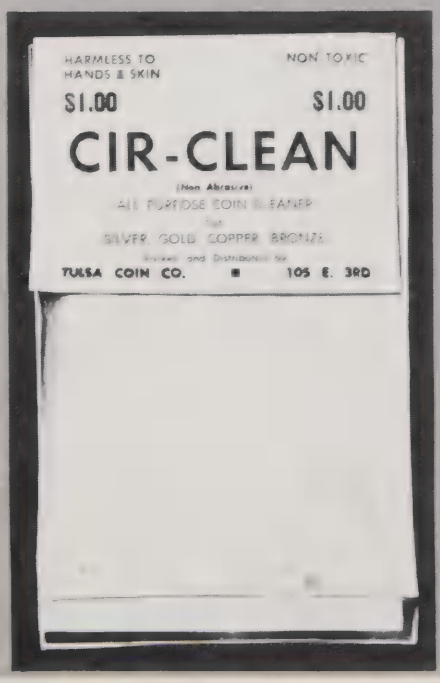
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Non-Cents

by

Herb Pendelton

"What is the difference between valor and discretion?"

"Well, to eat in a restaurant without tipping would be valor."

"I see."

"And to go to a different restaurant next time would be discretion."

* * *

Tom met Bill on the street and stopped to talk.

"How is it, Bill," asked Tom, "You've always been so nice and happy and since you got married you're so grouchy?"

"Well, I'll tell you," said Bill, "When I kept company with my wife she kept talking about buried treasure, so I proposed marriage, and she accepted."

"What has that got to do with it?" said Tom curiously.

"I found out," explained Bill, "that her buried treasure was her first husband."

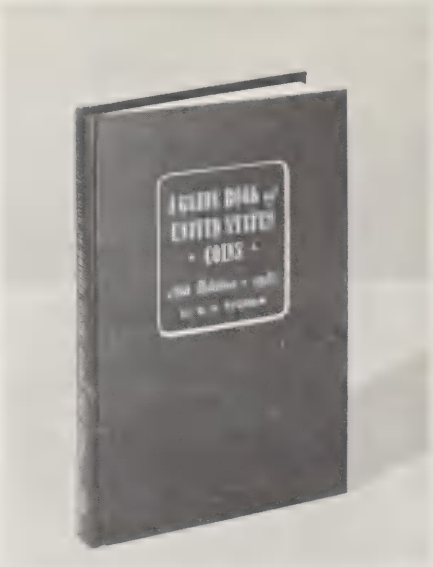
* * *

Teacher: "Johnnie, can you define 'nonsense'?"

Johnnie: "Yes, teacher — an elephant hanging over a cliff with his tail tied to a daisy."



"Well, gonna' work on coins again tonight?"



The 1965 edition of "A Guide Book of United States Coins" — the nation's most authoritative reference on current market values of American coins — has been released by Whitman Publishing Co., Racine, Wisc.

This annual volume, known as the "red book", is regarded as the bible of the coin collecting hobby, establishing average retail values used by dealers and collectors throughout the nation.

The 18th revised edition features detailed listing and valuation on every American coin type and major variety. Also included are early issues, private gold of the Carolinas, Georgia, California, and Colorado, plus coverage of Hawaiian, Philippine and Puerto Rican coins.

The 1965 edition devotes greater emphasis than usual to the silver dollar market, very active because of recent release of large quantities by the mint. Detailed coverage and evaluation is presented on the Morgan and Peace silver dollars, from 1878 and up.

Values in the "red book" are established by a panel of more than 40 dealer and numismatic contributors who rank among the nation's foremost experts in the coin collecting field.

Editor of the volume is Richard S. Yeoman, one of the country's top numismatic authorities and Whitman Vice President in charge of the coin supply division.

U.S.C.E. Announces Store Installations

The United States Coin Exchange has announced the installation of teletype equipment in two Ohio Department Stores — Halle Brothers in Cleveland, and the Fashion Department Store in Columbus.

The new services are teletype monitoring of the trading activities of exchange members. Buy and sell offers received on the trading floor at Detroit are relayed instantaneously to the two stores. A stock market type screen automatically picks up the figures, and flashes the numismatic data in clear view of coin department customers.

The stores' coin customers benefit from the new teletype service in two ways. First of all, the up-to-the-minute data aids them in evaluating current purchases. And secondly, customers may purchase items offered for sale on the trading wires by contacting a USCE trading member in their city, who will act as their broker in the transaction.

The new screen installations at Halle Brothers Department Store and The Fashion Department Store are among several such set-ups now operating in the United States. According to USCE President Ray I. Pevos "The installations serve a two-fold purpose — serving existing customers with important coin market data, and attracting new customers into the department."

The United States Coin Exchange has been in operation since spring of 1963. It is headquartered in Detroit's Penobscot Building, and directed by its founders: attorney Ray I. Pevos and accountant Gerald M. Wolberg.

* * *

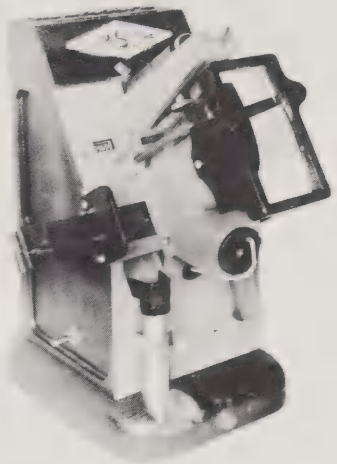
The little girl was impressed by the sermon describing the attractions of heaven. Some time later she asked her mother:

"Do cats go to heaven?"

Her mother told her that since animals have no souls they can't go to heaven.

"Then where do the angels get strings for their harps?"

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For "high-lighting" and improving appearances of badly worn coins. Valuable accessory when used according to directions. Price: 50c, postpaid in the U.S. or Canada.

"JEWELUSTER"

We have ourselves used and recommended this dip for more than 12 years; principally for removing tarnish from proof and uncirculated silver coins (Commemorative halves, etc.). 5-oz. plastic jar is $1.25 in stores, or $1.50 postpaid in U.S. or Canada.

DEALERS' INTRODUCTORY OFFER: Postpaid prices, U.S. or Canada, six "CCC" $5.00, six "CCD" $5.00, six "JEWELUSTER" $5.00, six "CARE" $5.40, six "V.M." cloths $2.25. Order six each of the first four named accessories postpaid for $19.40 and receive six "V.M." cloths free.

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Quantity	Description	Retail	Your Cost
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10	Sets Genuine Choice Mint Christmas Seals— 1932 to 1962 (30 seals)	9.00	4.50
20	Different Genuine Beautiful Uncut Sheets of Currency—4 notes each	250.00	100.00
	The Only Standard for Confederate CRISWELL CURRENCY SERIES, VOL. II "Confederate and Southern States Bonds" (with beautiful colored plates—300 pages)	10.00	6.00

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Coin Corporation Makes Stock Offering

A million-dollar public stock offering was made recently by a corporation engaged solely in the buying, managing, and selling of rare and unusual coins and other numismatic items in the booming business of coin collecting.

The firm, headed by former Ohio Governor Michael V. DiSalle, chairman of the board, is the Paramount International Coin Corporation, Englewood, Ohio. It is the only company of its kind to make stock available to the public, and the first to achieve effective registration with the Securities and Exchange Commission.

As stated in its prospectus, the firm will "engage in the wholesale and retail acquisition, holding, management, and disposition of domestic, foreign and ancient coins, currency, commemoratives, medals, and other numismatic items."

Offered for sale were 1000 shares of Class A common, non-voting stock at $1000 a share. All sales will be made directly by the company through its officers and employees, and will be consummated at corporate headquarters, 1 North Main Street, Englewood, from which a copy of the prospectus is available. The issue represents new financing.

Harco Holders Now in Color

Harco U-Do-It Coin Holders, originally available in white only, are now being offered in four different colors, plus white. The four new colors are goldenrod, pink, green and blue.

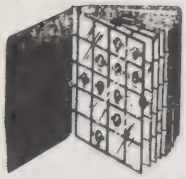
According to Harold Cohn, president of Harold Cohn & Co., "The new Harco Spectra Color U-Do-It Coin Holder line now makes it possible to grade and index coins by color. In addition, by introducing colors, the over-all appearance of a collection will be enhanced."

All of the holders are available

(more on page 14)

From Luke's to Your Shop

LUKE'S "Eze-Vue" VARIETY ALBUM



A Beautifully Bound Album in Red or Brown Vinyl Grained for Beauty—Pages are sealed in Similar to Our Wallets—A Variety of Coins can be Grouped in the Same Album or Changed at any Time. Regular EZE-VUE 20 pocket Pages—The Quality Page.

(2x2 Holders Not Included)

6 Page Holds 120 Coins .....Retail.....$4.98 Dealer.....$3.00
10 Page Holds 200 Coins .....Retail.....$5.98 Dealer.....$3.60

LUKE'S "Eze-Vue" 3 RING BINDERS

Quality — Large Size — Vinyl covered — Black, brown or tan 8" Identification slot on back — Holds about 15 pages with coins ..$2.75
Dealer $1.65

NEW NEW NEW NEW

EK-WA-10P Proof Set Wallet Album (holds mint sealed proof sets) 10 crystal vinyl pockets roomy enough for brown envelope to be inserted behind coins. Beautiful brown or red vinyl cover.
Retail $2.00. Dealer less 40% ($1.20 ea.).

EK-CF12 Wallet for fractional currency (holds currency in acetate holder or separate) 12 crystal clear vinyl pages and beautiful red or brown vinyl cover. Retail $2.00. Dealer less 40% ($1.20 ea.).

EK-CM12 same as above except for Modern currency.
Retail $2.00. Dealer less 40% ($1.20 ea.).

EK-CL12 for Large currency same as above.
Retail $2.00. Dealer less 40% ($1.20 ea.).

Extra: EZE-Insert pages available for above wallets

LUKE'S "EZE-KARRY" WALLETS

Red or brown vinyl covers with crystal-clear vinyl pockets to hold coins in 2x2 holders.

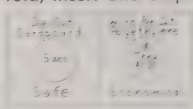


EK 12 Pocket .. retail .. 50¢ .. $3.60 per doz.
EK 18 Pocket .. retail .. 75¢ .. $5.40 per doz.
EK 24 Pocket .. retail .. $1.00 .. $7.20 per doz.
EK 10 P - proof wallet - 10 pockets 75¢ each.
EK 18 C - for 2½x2½ holders or 2x2 plastics .... retail .... $1.00 .... $7.20 per doz.

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Now we have 7 sizes — The finest made — Same cardboard as "Protect-A-Coin Holder" — Polyethylene pre-cut sheets — Will not tarnish coins (Inert) — No center seams — Just fold, insert and staple.

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#3 — For Half Dollars
#4 — For Silver Dollars



Triplets — for P.D.S. Cents & Dimes
Doublets — for P&D Cents & Dimes
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Retail .....$1.25 BOX
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2x2⅞" Thin Snap Lock Holders Kennedy Insert Printed (J.F. Kennedy 35th President) 2-0 Penings P&D. 35¢ retail .... $2.40 per doz. .... $18.00 per hundred.

2x2⅞" Thin Snap Lock Holders Douglas MacArthur Insert Printed (Douglas MacArthur — 1880-1964 — 1947-S Holos 50 centavo and 1 peso, 1947 Philippine coins. 35¢ retail .... $2.40 per doz. .... $18.00 per hundred.

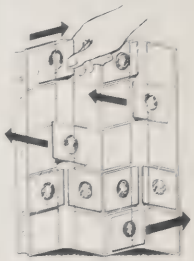
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Luke's New Eze Vue 20 pocket page with side openings. The side openings open toward each other in 2 rows. The outside and inside row open toward the center of page. The 2 inside rows open toward the outside of page. This enables you to fold lengthwise and pull holders out easily and to insert easily.

EV 4c - Modern Currency Page - 4 Pockets .. .35.....$20.00 per hundred
EV 3c - Large Currency Page - 3 Pockets .... .35..... 20.00 per hundred
EV 4p - Proof Set Page - 4 Pockets ..... .35..... 20.00 per hundred
EZ 20p - Thumb Notch on Back 20 Pockets .. .35..... 21.00 per hundred
▮ - 12 - Page Holds 12 2½x2½" ..... .35..... 21.00 per hundred

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Pkg. 1M roll ½" in poly bag with holed header	1.50	.90 ea.
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Pkg. 650 roll ¾" in poly bag with holed header	1.50	.90 ea.

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#566 Staples for DC 66—Box 1M	.29	.18
#525 Staples for #25 Box 1200	.35	.21 ea.
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3. 100 different types of 65 countries — all Uncirculated — minimum catalogue value $14.00 — our price ..... $ 4.00
4. 150 different types of 75 countries — at least 125 Uncirculated — minimum catalogue value $30.00, our price ..... $ 8.75
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6. Maria Theresa Talers (Proof), 10 for $27.50
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Like the original U-Do-It Coin Holders, the Harco Spectra Color U-Do-It Coin Holders require no cutting or fitting. Simply fold the folder in half as scored, insert the coin and staple.

For further information write to Harold Cohn & Co., 3224 N. Halsted St., Chicago, Ill. 60657.

"Star-Spangled Banner" Commemoratives Issued

Official "Star-Spangled Banner" Sesquicentennial commemorative medals have been issued in honor of the 3-month Festival to be held in Baltimore this summer it was announced today by Lt. Gen. Ridgely Gaither, USA, Ret., the Festival's Chairman.



Available in three editions, sterling silver, nickel silver and oxidized bronze, the medals have value as collectors' items as well as souvenirs of the celebration of the 150th anniversary of the National Anthem. The 1-9/16", 12-gauge medals feature the official "Star-Spangled Banner" Festival Seal on one side, designed by noted Maryland artist Mrs. William E. Lubberman of Sykesville, Maryland, and

(more on page 19)

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A New Market For Dealers

Mark J. Huebsch

I am a twelve-year-old boy who has been collecting United States coins for the past four years. I would like to explain the problems of the junior collector, and attempt to show how these problems might be solved.

Probably the biggest problem facing the junior collector is having no place to purchase coins and supplies. I have attempted to outline the reasons for this. First, there are the problems incurred by the junior collector when buying locally.

1. Many times, when attempting to buy coins locally, the young collector finds that the only places that carry coins and numismatic supplies are dime stores, and variety stores. In these establishments, the numismatic department often consists merely of a few coin folders. The salespeople know nothing of the field and offer no help.

2. When there is a bonafide numismatic dealership in the locale of the young collector, there is usually only one. Since there is no competition, the prices are extremely high. After trying to buy coins in his, or her, immediate area the junior collector turns to buying in a main nearby city. This is because many junior collectors live in suburbs.

3. When in a suburb, the young collector can usually not afford to travel to the main nearby city, where there are acceptable numismatic dealerships and departments. I personally have had this experience. I live about 14 miles from Los Angeles. Since my parents can rarely take me this distance to visit the coin firms there, bus transportation is my only alternative. The cost of this would be $1.30, plus the fact that I would have to walk a total of 20 blocks. After being unsuccessful in buying coins locally, the young collector turns to buying by mail.

When attempting to buy by mail, the junior collector looks for ads in coin newspapers. Often, he finds that the coins which he needs are sold only in rolls. This is disappointing but the young collector looks further. He finds a few ads in which the coins which he needs are sold singly. After comparing the ads, the young collector finds the lowest price; this price is usually quite a bit below local prices. When the junior collector looks still further, he finds that although the coins are priced very reasonably, either a handling fee or a minimum order is required. When the cost of the coins is added to the cost of postage plus the cost of a money order, the price of a few coins is prohibitive. Because of these things, the junior collector has to leave many collections with a few pieces missing.

Here are my suggestions to remedy this situation:

1. A "junior collector" plan for dealers. Where an adult may visit large metropolitan shopping areas regularly and become familiar with dealers, the junior collector cannot. The young collector needs a dealer that he can trust. I am proposing a dealer-junior collector membership plan. Under this plan, the young collector would pay an annual fee. This fee would cover the following items:

a. Purchasing without a minimum or handling fee. In this way, the junior collector would be able to buy a few coins at a time when he could raise the money.

b. A consulting service. The junior coin collector, once a member of the dealer-junior collector membership plan, could be able to get answers to his questions from an expert. These questions would be questions such as "What should I collect?" and "How should I go about collecting?

I personally have started three of my friends on coin collecting. If I were a member of a dealer-junior collector membership plan and it were satisfactory, then I would tell these three friends. They might join, and might also recommend that dealer's membership plan to other collectors. In this way, dealers could build up a large number of junior customers.

The dealer would retain these junior collectors as lifetime customers.

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1964 COINS NOW!

Some dealers report difficulty in meeting the increased demand for Canadian rolls and bags already. We presently have an adequate stock of all denominations except silver dollars. However, experience during the last months of 1963 indicate that demand can easily outstrip supply; and it could come much earlier in 1964. Buy yours while prices are still low. Don't delay! Buy now!

B.U. ROLLS 1964 (CANADA)

Cents (50)	$ .78
Nickels (40)	2.67
Dimes (50)	5.47
Halves (20)	10.81
10 rolls	7.59
10 rolls	23.92
Quarters (40)	10.81

Mint-sealed bags — 1964

Cents ($60.00 face value which would make 120 rolls per bag)	$ 63.48
Nickels ($300.00 face value which would make 150 rolls per bag)	299.00
Dimes, Quarters or Halves ($1,000.00 face value per bag)	999.00

Prices quoted above are in U.S. funds.

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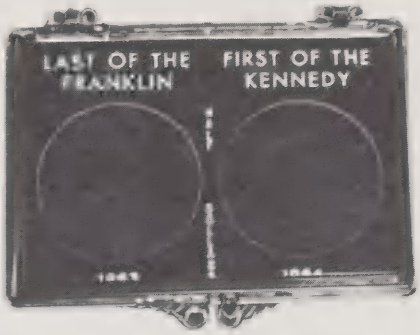
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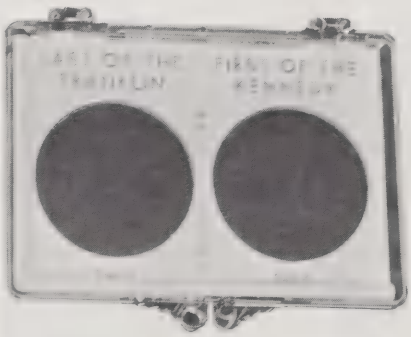
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Harold Cohn & Co. has introduced a new Coin-Loc Holder for the very timely and popular combination of the last Franklin half dollars and the first of the Kennedy half dollars. The new Franklin-Kennedy Coin-Loc Holder is of a sparkling, clear plastic and locks and opens with just a twist of the finger. Available in white with gold titles and black with silver titles, the holder measures 3" x 2".





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continued from page 14

with the famous Percy Moran painting of Francis Scott Key watching the Battle of Fort McHenry on the reverse.

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The sterling silver medals sell for $7.50 a piece, the oxidized bronze and nickel silver for $1.00 a piece. There is a charge of 50¢ each for postage and handling. Commemorative medals are available at "Star-Spangled Banner" Festival Headquarters at 409 N. Charles Street, Baltimore. Telephone VE 7-1814.

* * *

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Medallic Art Strikes Panama Canal Medal

The one and only official medal commemorating the 50th anniversary of the Panama Canal has been authorized by the Panama Canal Company.

The medal will be struck by the Medallic Art Company in a 2½" diameter in bronze, and a small quantity of silver medals in a 1¾" diameter.



Although the sculptor's models have been completed, the medals will not be available until approximately the middle of August, which is the anniversary date of the Canal. Further details relative to how medals may be obtained will be released at a later date.

The reverse of the medal shows the official Golden Anniversary emblem design for this occasion.

Southeast Exchange Seeks New Members

The Southeastern Numismatic Exchange, headquartered in New Orleans, is a regional exchange which covers the states of Alabama, Louisiana, Tennessee, Arkansas, Texas, Georgia, Florida, North and South Carolina. The Exchange plans to move into Kentucky, Oklahoma, Missouri, Kansas, Illinois and Indiana.

Operating through American Telephone and Telegraph with conventional Teletype machines,



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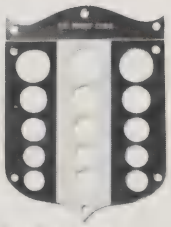
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the Exchange says the majority of members are coin dealers with retail stores and businessmen in other lines with coin departments in their places of business.

Interested parties should contact Southeastern Numismatic Exchange, Box 4378, New Orleans, La.

Paper Money Catalog Added To Hewitt's Books

William P. Donlon, veteran collector and dealer in U.S. paper money, has prepared a new catalog of U. S. Small Size Notes. The numbering system now in use is satisfactory for the closed series large size notes but is wholly inadequate for the current notes due to constant additions to the series.

Mr. Donlon's new "Simplified Numbering System," together with current market prices for each variety, will be published in the Hewitt's Numismatic Information Series booklets. Thoroughly illustrated, it will retail for $1.00.

Discontinuance of the silver certificates and addition of the motto to all denominations has focused attention on small size U.S. paper money. There has been a tremendous interest in the series as new collectors can obtain starter items out of circulation.

With a retail price of only $1.00, a wide distribution and adoption of the new number system is anticipated.

Hewitt's numismatic books are distributed by the country's leading jobbers. Publication date will be in August.

* * *

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"Your father's one; if I don't believe his first one, he always has another one ready."

* * *

Niece: (in picture gallery) "Aunt Sally, this is the famous 'Angelus' by Millet."

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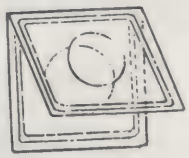
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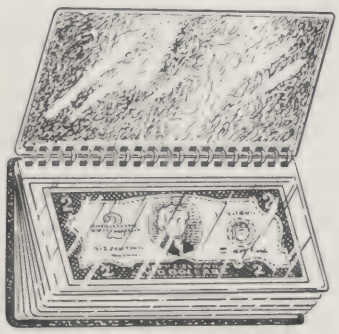
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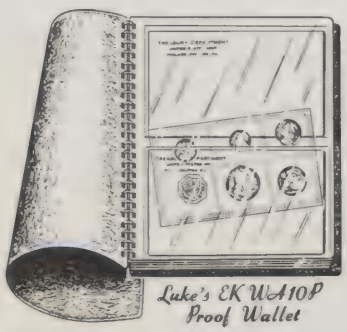
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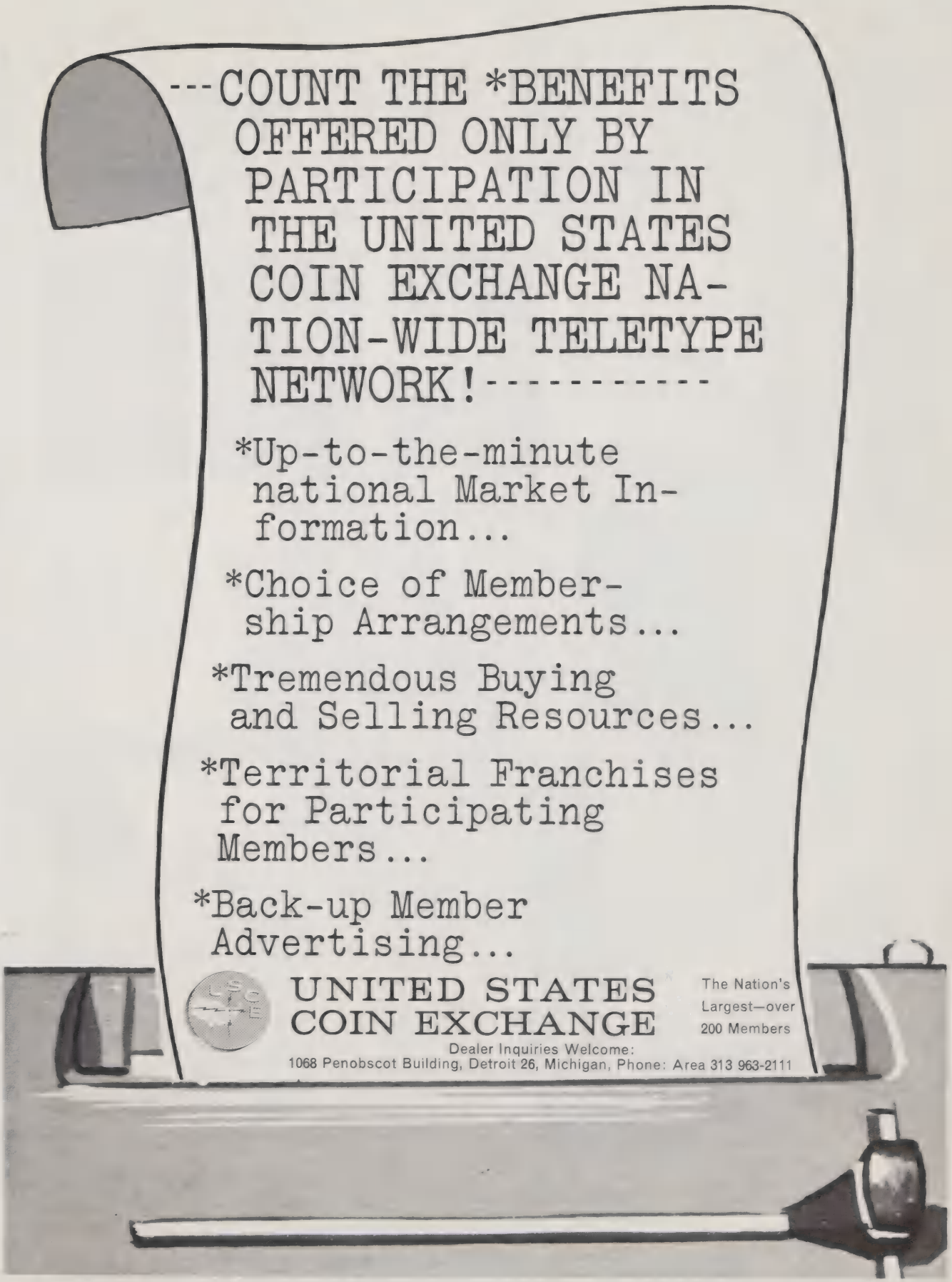


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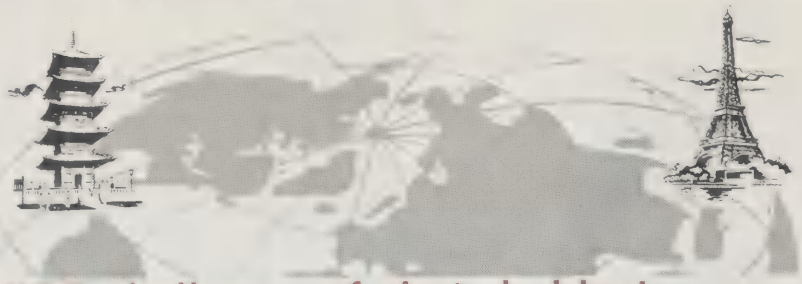
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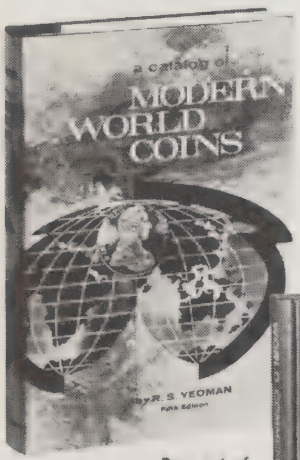
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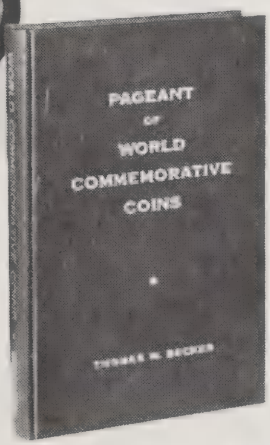




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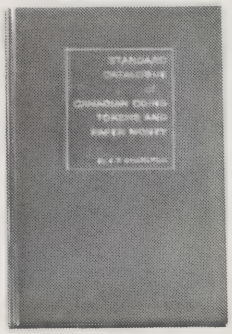
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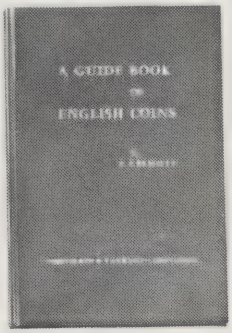
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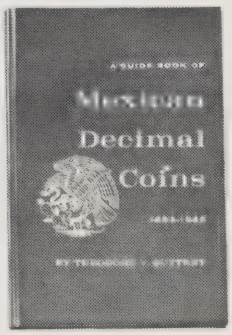
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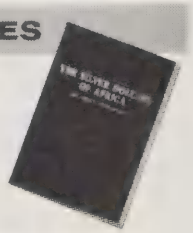
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Editorial File

The Coin Dealer

September, 1964

Entered as Second Class Matter at Iola, Wisconsin



Gamblers Grind Away . . . . .

The Government saves the day . . . . .

Vol. 2 No. 9

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433J	3½x6	Gold Coins of Mexico (As above, less 1 Peso)	6	3.50
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426	5x6	Indian Head Quarter Eagles (1908-1929)	15	4.50
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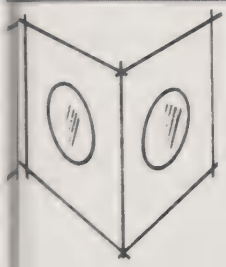
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Johnson Signs Coin Bill . . .

"Let there be dollars!"

President Lyndon Johnson has signed into law the "Treasury and Post Office Departments, the Executive Office of the President, and Certain Independent Agencies Appropriation Bill, 1965". In this bill which runs into the six billion dollar figure is one small appropriation that will make numismatic history. That is the sum of $600,000 which will be used for the minting of some 45,000,000 silver dollars.

During the hearings, which became somewhat heated at times over this appropriation, a letter from Secretary of the Treasury Dillon was read. It answered, not always to the full satisfaction of some members of Congress, most of the questions arising from this proposed striking. Said the Secretary: "In connection with the coming conference on Treasury appropriations, there is in disagreement, as you know, an item of $600,000 for the manufacture of 45 million silver dollars in fiscal 1965. I wanted to reemphasize the interest of the Treasury Department in securing approval of this item.

"While I know you are familiar with our problem, I wanted to reassure you that the administration feels it important to continue the use of the silver dollar, as it is one of the six standard coins prescribed by law, and is particularly used as an ordinary and traditional medium of exchange in many Far Western States. Also, use of the silver dollar will, to a great extent in the West at least, alleviate the heavy demands we have had on the quarter and 50-cent pieces. This eventually will about balance out the use of silver, as the minting of enough halves and quarters to substitute for the 45 million silver dollars will take almost as much metal for the same end use.

"You are fully aware of the Treasury's 'crash program' for the minting of some 8 billion coins this fiscal year, with still higher production planned for fiscal 1966. Under this program we are acquiring many presses from the Department of Defense, GSA, and private industry and converting them for emergency use, although they will not be suitable nor economical on a long-range basis. With these presses now, however, and the continued purchase of bronze and nickel strip, we will be able to produce the 45 million silver dollars without cutting down on the production of coin of smaller denominations.

"Present plans call for the minting of the dollars, if approved, at the Denver Mint only, using an old design and the 1964 date, if the bill for that purpose becomes law, as we hope will be the case.

"If this item is approved in our appropriation bill it would be our policy to distribute the silver dollars through the Federal Reserve banks in the West where they are used as a medium of exchange. We would not use them in redemption of silver certificates at the Treasury.

"Thank you for your past assistance in this matter, and whatever you can do in the conference to help secure approval of this $600,000 item will be doubly appreciated.

Sincerely yours,
Douglas Dillon."

New Mint at Philadelphia

Also enclosed in this appropriations bill was the necessary funds to build the contemplated new Mint at Philadelphia. The newly authorized mint will have a capacity to produce 8 to 10 billion coins annually. When this facility is completed it is hoped that it will meet the needs of coinage for many years to come.

Construction is not expected to begin until next year. Clearance for the title for the land will not be completed until November of this year. It will then take two years to complete with a production schedule set for January 1, 1967.

A large amount of preliminary planning for both the mint building and the machinery has been completed.

The Mint officials alone can not be blamed for not properly being able to cope with the situation. The Arthur D. Little Company, whose reports and recommendations were submitted to the Bureau of the Mint in February of 1963 and published in Numismatic News, forecast a need and a demand for 3.3 billion coins in the calendar year of 1964. In fiscal 1964 (July to July) our mints produced 4.3 billion coins and this proved insufficient.

The Denver and Philadelphia Mints are now expecting to produce some 8 billion coins in fiscal 1965. The Little Report had forecast that there would not be a need for that many coins until 1978, 14 years hence.

It is remarkable that the Mint can, with its overtaxed facilities, be able to double coin production in one year.

Date Freeze

When the date freeze passes the House of Representatives, and there is little chance that it will

(more on page 6)

Mint Doubles Pleasure, Doubles fun (almost)

Production Up Seventy-Seven Per Cent

The Treasury Department has reported the first month's results of its program to double coin production during the current fiscal year.

In July, the two Mints in Philadelphia and Denver turned out 458.4 million coins—77 percent higher than the same month last year. Production of quarters was 165 percent higher. Dime production rose 265 percent.

Still larger increases are expected this fall. The Denver and Philadelphia Mints are converting to additional coin press operations the space and facilities formerly used for production of nickel and bronze "strip". The latter materials are now being bought from private industry.

Space in the San Francisco Mint building, which was closed as a coinage Mint in 1955 is being cleared for the production of nickel and bronze "blanks" ready for final stamping into nickels and cents at the Denver Mint.

Facilities of the Frankford Arsenal in Philadelphia are being utilized to anneal and clean coin blanks for the Philadelphia Mint.

The Mint presently has 60 coin presses. The number will be doubled by early next year.

Eleven new coin presses are being built and will begin producing coins in November at both Mints.

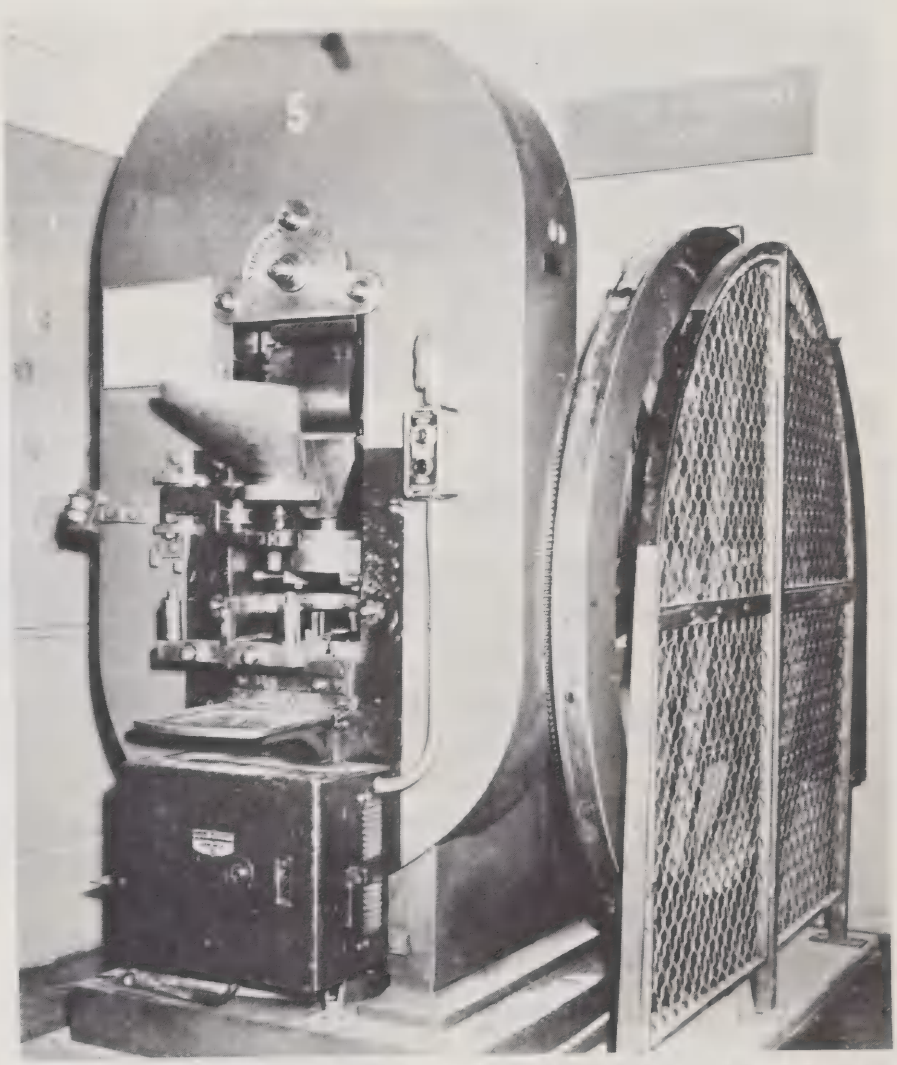
Bids to furnish still another 15 coin presses have been received and orders will be placed this week for delivery beginning in January 1965.

Sixteen surplus presses, formerly used by the Department of Defense to manufacture ammunition, are being converted to coin production. The first of these will be installed and operating in October, and the rest in November.

Two other coin presses, previously owned by the Mint, have been reacquired. They have been reconditioned and will be making coins this month at Denver.

In December, proof coin production in Philadelphia will cease and the presses, space and personnel of that operation will be used in regular coin production.

Congress has now approved funds to keep both Mints on a 24-hour day, 7-day week schedule. Funds for the new Mint in Philadelphia, $16,500,000, have also been approved by Congress. Land has been set aside and the General Services Administration is rushing plans for construction.



Old Carson City Coin Press

Museum Pieces

Mrs. Fern Miller, superintendent of the Denver Mint, reported that two ancient coin presses located in museums may be used to strike the newly authorized silver dollars.

One press is on display at the Nevada State Museum and the 86 year old relic was used in the Carson City Mint. The other press is in a San Francisco museum.

"If they are in working order, we hope to borrow them," said Mrs. Miller in an interview.

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$10.00 — 1864 Confederate Notes Crisp Retail $1.75 each — 100 Notes for $ 75.00

$20.00 — 1864 Confederate Notes Crisp Retail $2.25 each — 100 Notes for $ 80.00

$50.00 — 1864 Confederate Notes Crisp Retail $3.50 each. — 100 Notes for $200.00

$100.00 — 1864 Confederate Notes Retail $4.50 each — 100 Notes for $225.00

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$100.00 — 1862 Confederate Note Negroes in cotton patch. — Retail $5.00 each. — 100 Notes for $250.00

$100.00 — 1862 Confederate Note Railroad train. — Retail $5.00 each. — 100 Notes for $250.00

$500.00 — 1864 Confederate Note. Stonewall Jackson. — Retail $25.00 each. — $15.00 each

100 Southern Bank Notes — over 100 years old — Retail $1.75 each. — 100 Notes for $ 85.00

10 different genuine authentic Confederate States War Bonds — Retail $18.50 each. — 10 for $ 95.00

20 assorted as above — PRICE.....$150.00

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New Dollars

Continued from page 4

be stopped, it has already passed the Senate, there is a definite possibility that the 1964 date will be used on coins struck in 1965. An amendment by Senator Robertson has been tacked onto the bill, however, and should the shortage of coins cease before the end of the year, and at the discretion of the Secretary of the Treasury, then the new date, 1965, would be used, but then it would have to be used until the beginning of the fiscal year in July. Here again the dangers of the coins shortage would again be weighed and be the deciding factor as to whether the date would be changed or not.

Assistant Secretary of the Treasury Robert Wallace does not feel that the legitimate collector is to blame, but blames two kinds of hoarders, commercial and numismatic. He feels that should the date freeze be put into effect some 1 billion coins held by speculators will be released into circulation.

Mr. Wallace believes the coin shortage under present conditions tends to feed itself. Hoarding causes shortages which in turn causes more hoarding which intensifies the shortage.

He says that by keeping the date 1964 on the coins some speculators will release their hoards of 1964 coins, thus easing the shortage somewhat, then those commercial hoarders who just buy coins at face value in order to sell them to businesses for a premium will have no market.

The Treasury Department maintains they are not against the regular collector, nor do they want to break a tradition of dating coins in the year that they have been struck, but must take some drastic measure because of a drastic situation.

* * *

Salesman: "Sonny, is your mother home?"

Small boy: "Yes, sir."

Salesman: (after knocking in vain) "I thought you said she was at home?"

S.B.: "Yes, sir, she is but I don't live here."

This Year's ANA Biggest and Best

The ANA show in Cleveland this year was by all odds the biggest — and the best — national convention held anywhere. Ordinarily the air is at least a light blue with the complaints and remarks of the dealers. But this year was an exception. Everyone seemed happy. That includes visitors, but especially includes dealers. As for exhibits, never has there been so much to see, and of such a fabulous nature, as in the display room at Cleveland. It was impossible to take it all in in less than a day. And the educational program was superb. Alright, it was a good show!



Above, the grand ballroom in the Sheraton proved to be ideally suited for the bourse. The balcony gave plenty of room for relaxed dealing and the floor was laid out for wheeling. Below left, the proper way to see a convention. And, at right, the adorable receptionist for the Detroit Money Museum, Mary Ellen Frahm.





(more on page 12)

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About the cover.

Most of you have read of the Nevada gambling casino operators desperate attempts to keep their silver dollars circulating in the slot machines of Las Vegas and Reno. As of this writing the Secret Service is still studying the matter.

The Treasury Department has acted, however. 45 million new dollars will be minted at the Denver Mint in fiscal 1965.

The following editorial appeared in the August 17th, 1964 issue of Numismatic News. We feel it is worthwhile to reprint it here.

editorial: Silver Dollars–For Whom?

There were some 200 million silver dollars in the vaults of the United States Treasury at the beginning of 1963. By the end of the year there remained but a mere 3 million, all reported to be of numismatic value.

Now the Treasury Department will mint 45 million more, these alone they believe will remain in circulation in the Far West; that they will help alleviate the coin shortage by releasing more quarters and half-dollars; that it will be difficult for collectors to grab them because they will be minted at Denver and released only in states that actually use them as a circulating medium; that because they will be rationed to a release of about 3 million per month speculators will not be interested.

I am afraid the Treasury Department underestimates the voracity of a hungry speculator, these coins will disappear faster than the proverbial ice cube in . . . .

No, we are not against a new coin for collectors to add to their sets. In normal times this would be quite a shot in the arm for coin collecting, but these are not normal times. We are experiencing such a critical coin shortage that we have to resort to such drastic measures as freezing the date on coins, eliminate proof sets, consider the issuance of fractional scrip.

The government maintains that issuing these coins will not affect the production of other denominations, maybe so, they know their own production facilities and requirements better than others. The government maintains that it will cost them only $600,000 to issue these cartwheels. What of the silver that is going into the coins?

There is no seignorage profit (the difference between the face value and the cost of production of metal coins) in a silver dollar. In fact there is a slight loss for the new dollars will contain $1.0005 in metallic value. The Treasury Department could do more towards alleviating the shortage by striking 1965 proof coins instead.

It should take no more time, realize a far greater profit and tie up enough of the investors and collectors money that they would not turn to current dated coins instead.

Why silver dollars, then?

One answer has been to keep the silver mines in operation. Yet, this silver will come from the government stockpile, in fact silver is used for production faster than it can be produced and our present stockpile contains less than a five years supply. When this is exhausted manufacturers and silversmiths will turn on the existing silver coins like a flock of starved vultures. Think we have a coin shortage now — wait three or four years and the silver situation has not been remedied.

No one wants to accuse the government of aiding and abbetting gamblers and yet, Nevada gamblers are mutilating coins to keep them from the hands of collectors, as yet, the Secret Service has not even said, "naughty — naughty."

Here is one source of the coin shortage that has somehow escaped the accusing finger that has been pointed at coin collectors and the vending machine industry, but let's wait a minute and study some statistics from Las Vegas and Reno.

The latest models of the one-arm bandits or slot machine can each gobble upwards of 900 coins per hour, some 18,000 of these machines are licensed to operate in that state. They are adaptable to cents, nickels, dimes, quarters, halves and silver dollars. The newer machines have their own coin reservoirs and pay-off directly from them. This means that they must hold coins in reserve. Theoretically a 900 coin per hour machine needs 21,600 coins per day to keep it happy and gambling in Nevada is conducted on a 24 hour schedule. It is generally accepted that the average machine pays the house 30% of its take, so that in a 24 hour period each machine withdraws 6,480 coins to pay the house. Not taking into consideration any coins left in the reservoirs other than the house take, some 116,640,000 coins end up in the gamblers' pots every day. In addition to this, the customers play and take an additional 272,160,000 coins per day.

Ah, yes, there is a coin shortage, but numismatists are not the only ones that "gobble-up" coins.

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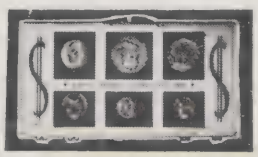
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65¢ EACH

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New Issues news about Coin Shops

Greg and Mary McHenry, who have operated a coin shop from their home at Route 2, La Crosse, Wisconsin, recently opened the Gremar Coin Shop at 1701 George Street in La Crosse. The new shop is open from 12 o'clock noon to 5 p.m. Monday through Saturday, and sometimes evenings. It stocks a general supply of American coins in all grades, and Harco supplies. Numismatic publications are also available.

The Iowa Coin Company opened August 1 at 205 West Fifth Street, Waterloo, Iowa. The new coin store, located in the Russell-Lamson Hotel, is owned and operated by Jim Corwin and Dwayne Heisterkamp, who deal in United States and Canadian coins.

G. E. Goldman has announced the July 15 opening of the Koin Korner at 447 Springfield Avenue in Summit, New Jersey. The new shop, located in the Strand Theatre building, deals in American coins and coin supplies, and offers services in estate appraisals and investments.

A grand opening of Greyhound Coins new showroom was held Saturday, August 1 by Marvin Leibowitz. Refreshments were served from 10 a.m. to 6 p.m. at the new showroom, located at 1087 Northeast 79th Street in Miami, Florida.

Jim Morin and Robert J. Paul have opened a new coin shop to be known as L.P.H. Coins Inc. at 19 Stark Street, Manchester, New Hampshire.

The Treasure Shop is a new coin, stamp, and antique shop opened in September at 16 Arnold Street, Westfield, Massachusetts. The owners are Mr. and Mrs. Edgar H. Plummer.

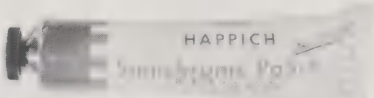
Frank and Jim Kroepfl have opened a new coin shop at 2708

(more on page 14)

DEALERS

Push up Profits: Sell Simichrome

the worlds best metal polish



2 oz. Tube ..... Retails at 85¢

Write Today!

	Your Price	Retail at
24 tube Carton	9.93	21.40
½ lb. can	1.50	2.50
2 lb. can	4.77	7.95

Write for sample tube on your letterhead

Competition Chemicals

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Iowa Falls, Iowa



APPEARS EMBEDDED IN PLASTIC

All other types now obsolete. Holds 2 photos or Kennedy half. Also available for 25c coin. Key Ring or 24" Neck Chain:

with Kennedy half (D) .... $1.75 ea.
without Kennedy half ..... 1.00 ea.
Dealer price without coin ... 7.20 dz.

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1227 South Wabash Avenue
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Attention Coin Dealers

Can your customers recognize valuable coins quickly? Are you offering them the latest and most convenient record system?

Now, you can offer the all-new SPENCER VALU-RECORD SYSTEM, resigned to help find rare coins and coins for a collection . . . even from change handled daily. The SPENCER SYSTEM shows values of coins, too, and values are compiled from four authoritative sources.

The complete VALU-RECORD SYSTEM:

Home Record: 8½ x 11, two sides, shows values for FINE 1¢-50¢ coins, 1900-1964 (with extension to 1968) and includes "best coin" provision.

Pocket Card: Small version of Home Record, in plastic case, for pocket or purse.

Data Sheet: Facts about mint marks, coin grading, etc.

A complete SPENCER SYSTEM is attractively priced at $1.00. Discounts to dealers are:

.... 40% in lots of 10-99 sets

.... 50% in lots of 100-999 sets

.... 60% in lots of 1000 sets up.

Counter merchandiser is included with each initial order of 100 sets or more, and the Spencer System is backed by AGGRESSIVE NATIONAL ADVERTISING for you!

Act now and offer your customers the finest coin record system . . . SPENCER!

Contact:

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INGLEWOOD, CALIFORNIA



R. S. Yeoman, left, and S. W. Freeman, right, relax with lemonades at one of the numerous receptions.



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. . . EXTRA PROFITS FOR CHRISTMAS!

Stamps— Coins — any size!
Merchandise Certificates, too!

JUST SLIP 'EM IN THE BAG!

***HURRY*... Mail off your check or money order and try several dozen.**

Suggested RETAIL PRICE — $1.59

DEALER COST:
only $11.88/dozen

"Mr. Money-Bags"
. . . the perfect way for YOU and your CUSTOMERS to package items for the holidays . . . *any* occasion!

MAKES WINDOW AND COUNTER DISPLAYS A SNAP!

SO BETTER ORDER *NOW* while there's still time to ***RE-STOCK!***

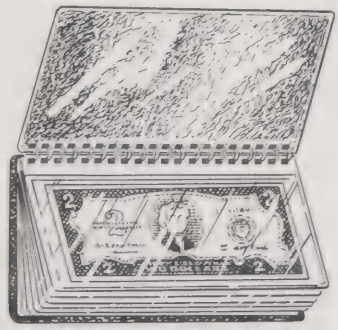
Kids — Adults — collectors of all ages will buy 'em up for gifts — BUT QUICK!

Orders of one gross or more shipped *Pre-Paid* and *Insured*. For smaller quantities include 20¢ per dozen to cover postage and handling. Calif. dealers please enclose resale number.

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or of the Mint, center,
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nal program.



Luke's EK-Currency Wallets

NEW * * NEW * * NEW * * NEW * * NEW

EK-WA 10 P Proof set wallet album (holds mint sealed proof sets) 10 crystal clear vinyl pockets, roomy enough for brown envelope to be inserted behind coins. Beautiful brown or red vinyl cover. $2.00 retail — Dealers less 40%

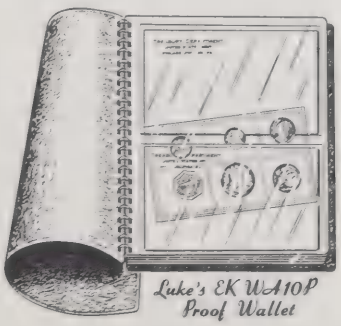
EK-CF12 Wallet for fractional currency (holds currency in acetate holder or separate) 12 crystal clear vinyl pages and beautiful red or brown vinyl cover. $2.00

EK-CM12 for modern currency red or brown, (holds 12 bills) **$2.00 dealer less 40%**

EK-CL12 for large size currency red or brown (holds 12 bills) **$2.00 dealer less 40%**

Eze-Inserts extra pages — available for above wallets. — 25¢ ea. retail — 15¢ ea. dealer

2x2 Kennedy snap $1.25 dz. $8.C-2x3 P&D 2.40 dz. $18.C
2x3 McArthur $2.40 dz. $18.C



Luke's EK WA10P Proof Wallet

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Luke Coin Supply Co.

501 N. SYLVANIA FORT WORTH 11, TEXAS

Another THINS PRODUCT



Fried Marble Sets

Necklace & Earrings,
Assorted Colors
Packed 1 Doz. to the Box
$9.00 Doz.

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NEW!
B-BRAND
THUMB CUT
WALLETS

18 Pocket .75 retail — Dealer	.45
24 Pocket 1.00 retail	.60
36 Pocket 1.25 retail	.75

Also NEW from the B-Hive —

B-16 Pocket Crown Safety Flap Wallet
No 2x2 holders necessary — safety flap prevents spill out — for ½ & crowns.
$1.00 retail — Dealer .60

We prepay $10.00 dealer orders or more.

B&B Supplies B BRAND
4944 -D Vega Ct. E.
Fort Worth 15, Texas

Wright Avenue, Racine, Wisconsin. The shop is open from 6 to 9 p.m. weekdays, and from 9 a.m. to 9 p.m. Saturdays, featuring a large selection of coins and coin supplies. Both members of the father-son firm have been coin collectors since 1947 and are members of the Racine Numismatic Society, the Numismatist of Wisconsin, and the American Numismatic Association. Jim is presently treasurer of his local coin club and president of the Racine Coin Investment Club.

The Bizee Bee Coin and Hobby Shop is a new enterprise in Baldwin, Long Island, New York, owned and operated by Mrs. Jeanne Barone at 2416 Grand Avenue.

Casey Coin Company of Cedar Falls, Iowa opened about September 1 in new offices formerly occupied by the Cedar Falls Bank & Trust at 419 Main Street. The large vault used by the bank remains for further use by the coin firm.

William J. Hanka, numismatist, recently announced his affiliation with Halle's Money Shop on the ninth floor of Halle Brothers department store in Cleveland, Ohio. He promises courteous service and quality merchandise, and a large selection of coins, medals, proof sets, and supplies. He also offers advice based on long experience in coin collecting and investing.

Changes in the city of Chicago causing the relocation of many firms resulted in the moving of the Central Coin Mart now located in a new store at 112 South Dearborn.

A new coin shop, the Pleasant Stamp & Coin Company opened recently at 57 Pleasant Street, Malden, Massachusetts. The proprietor is Benjamin Lewin who has accumulated a large collection of coins and stamps during his many assignments with the United States Air Force. He stocks a wide range of coins and stamps to meet the needs of beginners and advance collectors.

Mr. and Mrs. Fred Quick are the operators of the Coin Center which opened this summer at 221

COIN supplies

wholesale exclusively featuring:

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and all leading coin and stamp lines

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Caribbean branch
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We have recently added the following to our stock of over 2000 coin supply items.

Whitman 18th Red Book

Key Rings and Necklaces to Hold a Kennedy Half Dollar

Harco Coin-Loc Holders

New Edition Brown & Dunn Guide to Grading U.S. Coins

Crown Economy Holders for Wartime Cents & Nickels

Hewitt Numismatic Books

New Capital Comet Holders

Jeweluster

Inexpensive Plastic Holder for Kennedy Half Dollar

Complete Catalog Upon Request

WHOLESALE ONLY

WESCO, INC.

6604 W. Florissant Ave.

St. Louis, Mo. 63136

North Second in Corvallis, Oregon. The shop sells old and new coins, collectors supplies, and numismatic literature. It also features a bid board, and the owners will buy, sell, and appraise on consignment.

Numismatic Services, Inc. is one of the new firms which recently opened at the rear of the Hillcrest Shopping Center in Spartanburg, South Carolina. With Jerry Bryant as manager the firm has three full-time numismatists to serve the public from a large stock of coins and collectors supplies.

Mrs. Walter Battersby is the owner of the Capri Coin Shop at 2117 22nd Avenue, Kenosha, Wisconsin. Opened early this summer, the shop stocks American coins, primarily, but can obtain others quickly with the aid of it's teletype. There are also car, airplane, and paint kits for other hobbyists.

The International Coin Shop at 435 South Main, Del Rio, Texas was opened this summer by Marvin M. Graham. In addition to

(more on page 21)

MEXICO

One Centavos

For Whitman, Dansco Albums, fill your albums for only $22.50, 1920 to 1963 complete, VG, XF, UNC. Also 1c Culiacan C Mint, 1901-1905 all dates. Mexico 1 centavos, below wholesale prices, mixed types 3, 4 and 5; 1,000—$40.00 1934-1963 many uncs; 500—$22.50. These retail from 20c to $1.50 each.

MEXICO WANTED

1c UNC or BU 1 Centavos 1939 to 1960. Need 1 to 10 ROLLS of each.

J. Wozniak

8329 Owens

Sunland, California

WORLD PROOF SETS WANTED

All Sets Wanted (MUST be Perfect, Brilliant Sets. Slight tarnish OK but none with corroded spots, cleaned, hairlines, etc.). Paying TOP $ for TOP Quality. Sample Buying Prices, as follows (others upon request).

Caribbean Territory	Pay $50.00
Central Africa Fed. (Rhodesia & Nyasaland)	Pay 75.00
Ceylon Buddha Double Set	Pay 70.00
Cyprus	Pay 20.00
Great Britain — All Wanted, including Elizabeth Maundy	Please Write
Jersey 1960 Double Set	Pay 18.00
New Zealand	Pay 50.00
Nigeria	Pay 70.00
Northern Rhodesia	Pay 50.00
Surinam	Pay 25.00

South Africa	**No Gold**	**With Gold**
1923 to 1946	Please Write	—
1947, 1948	Pay $27.50	—
1949, 1950	Pay 40.00	—
1951, 1952	Pay 22.50	55.00
1953, 1960	Pay 22.50	62.50
1954, 1955	Pay 22.50	70.00
1956	Pay 40.00	110.00
1957, 1958	Pay 65.00	110.00
1959	Pay 85.00	125.00
1961, 1963	Pay 15.00	45.00
1962	Pay 27.50	50.00
1964	Pay 10.00	Write
All Proof and Gem BU Crowns		Write

HUNDREDS ADD EXTRA $$$ TO THEIR INCOMES

Smart Dealers everywhere make Bebee's their Headquarters for Everything in Numis-accessories (plus over 300 Books). For our 96-Page Supply Catalogue send request on your letterhead or furnish proof you are an established Dealer. Just give us a Try — You'll Wonder Why you didn't sooner!

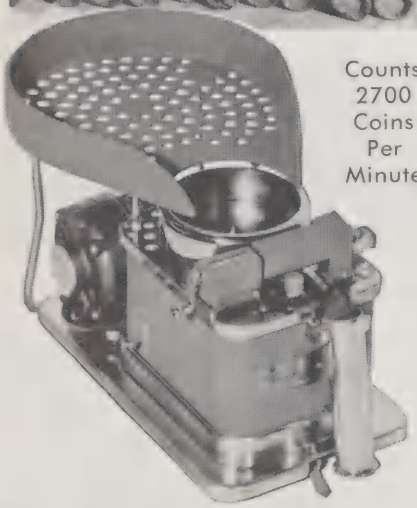
UNEXPECTED DELAY

Due to unforseen and unavoidable printing difficulties, the Dr. Davenport Book — Volume 1, has been delayed. The probable arrival date here is tentatively set at October 15th.

Bebee's, inc.

4514 NORTH 30TH STREET "PRONTO SERVICE" OMAHA, NEBRASKA 68111





Counts 2700 Coins Per Minute

KLOPP

COIN COUNTER

A professional machine in manual and electric models speeds the rewrapping job. Counts continuously, or indicate the number of coins you want in the wrapper and it stops automatically.

ALSO

Manual and electric mixed coin sorters and manual portable counter.

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299 Bering, Toronto 18, Ontario

DON'T BE DISAPPOINTED!
ORDER YOUR
1964 COINS NOW!

Some dealers report difficulty in meeting the increased demand for Canadian rolls and bags already. We presently have an adequate stock of all denominations except silver dollars. However, experience during the last months of 1963 indicate that demand can easily outstrip supply; and it could come much earlier in 1964. Buy yours while prices are still low. Don't delay! Buy now!

B.U. ROLLS 1964 (CANADA)

Cents (50)	$ .78
Nickels (40)	2.67
Dimes (50)	5.47
Halves (20)	10.81
10 rolls	7.59
10 rolls	23.92
Quarters (40)	10.81

Mint-sealed bags — 1964

Cents ($60.00 face value which would make 120 rolls per bag)	$ 63.48
Nickels ($300.00 face value which would make 150 rolls per bag)	299.00
Dimes, Quarters or Halves ($1,000.00 face value per bag)	999.00

Prices quoted above are in U.S. funds.

Extra on bags — shipping charges, which are usually collected upon delivery.

Add 25c on roll orders under $5.

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We are the largest manufacturers in the world of 14 Karat gold coin frames. No matter what size, shape or type of coin you want framed, — we can do the job.

Our motto is — "you name it — we frame it". See our complete collection of coin frames at —

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August 16 — 20
Booth #325 — Hilton Hotel
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The Dallas Jewelry Show
August 30 — Sept. 3
Room 303 — Marriott Motor Hotel
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Dallas, Texas

Write for FREE Catalog A

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NEW INSTANT COIN HOLDER

★ FASTEST TO USE ★ ABSOLUTE PROTECTION

No Staples — No Trimming — No Glue

Jim Cope's new Instant Coin Holder is manufactured from the finest grade crystal clear vinyl and pure white paper stock. They are specially designed — every coin is a perfect fit!

SIX SIZES AVAILABLE

CENT NICKEL DIME QUARTER HALF DOLLAR DOLLAR

Box of 100 **$2.00** postpaid

Full discount to dealers and jobbers, Write.

Send Self addressed envelope for FREE SAMPLES

You will like the Instant Holder. . . . Same high quality and money back guarantee that we give with the popular Jim Cope vinyl Coin Page.

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J. E. COPE, OWNER, A.N.A. 10803

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The Coin Collectors' Capital will provide merchandising aids at no cost to you. Remember, more store traffic means more sales. Clip and mail the coupon today for complete details on this money making offer!

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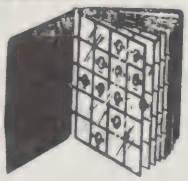
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The Coin Collectors' Capital — Iola, Wisconsin

From Luke's to Your Shop

LUKE'S "Eze-Vue" VARIETY ALBUM



A Beautifully Bound Album in Red or Brown Vinyl Grained for Beauty—Pages are sealed in Similar to Our Wallets—A Variety of Coins can be Grouped in the Same Album or Changed at any Time. Regular EZE-VUE 20 pocket Pages—The Quality Page.

(2x2 Holders Not Included)

6 Page Holds 120 Coins .....Retail.....$4.98 Dealer.....$3.00
10 Page Holds 200 Coins .....Retail.....$5.98 Dealer.....$3.60

LUKE'S "Eze-Vue" 3 RING BINDERS

Quality — Large Size — Vinyl covered — Black, brown or tan 8" Identification slot on back — Holds about 15 pages with coins ..$2.75
Dealer $1.65

NEW NEW NEW NEW

EK-WA-10P Proof Set Wallet Album (holds mint sealed proof sets) 10 crystal vinyl pockets roomy enough for brown envelope to be inserted behind coins. Beautiful brown or red vinyl cover.
Retail $2.00. Dealer less 40% ($1.20 ea.).

EK-CF12 Wallet for fractional currency (holds currency in acetate holder or separate) 12 crystal clear vinyl pages and beautiful red or brown vinyl cover. Retail $2.00. Dealer less 40% ($1.20 ea.).

EK-CM12 same as above except for Modern currency.
Retail $2.00. Dealer less 40% ($1.20 ea.).

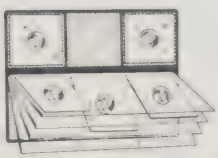
EK-CL12 for Large currency same as above.
Retail $2.00. Dealer less 40% ($1.20 ea.).

Extra: EZE-Insert pages available for above wallets

LUKE'S "EZE-KARRY" WALLETS

Red or brown vinyl covers with crystal-clear vinyl pockets to hold coins in 2x2 holders.

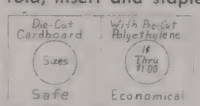
EK 12 Pocket .. retail .. 50¢ .. $3.60 per doz.
EK 18 Pocket .. retail .. 75¢ .. $5.40 per doz.
EK 24 Pocket .. retail .. $1.00 .. $7.20 per doz.
EK 10 P - proof wallet - 10 pockets 75¢ each.
EK 18 C - for 2½x2½ holders or 2x2 plastics .... retail .... $1.00 .... $7.20 per doz.



LUKE'S DO IT UR-SELF HOLDERS

Now we have 7 sizes — The finest made — Same cardboard as "Protect-A-Coin Holder" — Polyethylene pre-cut sheets — Will not tarnish coins (Inert) — No center seams — Just fold, insert and staple.

#1 — For Cents & Dimes
#2 — For Nickels & Quarters
#3 — For Half Dollars
#4 — For Silver Dollars



Triplets — for P.D.S. Cents & Dimes
Doublets — for P&D Cents & Dimes
Holders for Triplets, Crowns and #4 are extra heavyweight for sturdiness
Crown size 2x2 with Poly Env. — 90¢ Ho 8.50 m
All Above Do It Ur-Self Holders Boxed
In Nice 2x2x9" Coin Box With Instructions
Retail .....$1.25 BOX
Dealer ..... 80¢ Box — 10 Bx. $7.50

2x2 Thin Snap Lock Holders Kennedy Insert Printed (J.F. Kennedy 35th President) 1917-1963. 20¢ retail .... $1.25 per doz. .... $8.00 per hundred.

2x2⅞" Thin Snap Lock Holders Kennedy Insert Printed (J.F. Kennedy 35th President) 2-0 Penings P&D. 25¢ retail .... $1.80 per doz. .... $15.00 per hundred.

2x2⅞" Thin Snap Lock Holders Douglas MacArthur Insert Printed (Douglas MacArthur — 1880-1964 — 1947-S Holds 50 centavo and 1 peso, 1947 Philippine Coins. 25¢ retail .... $1.80 per doz. .... $15.00 per hundred.

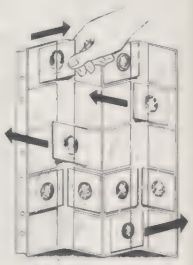
NEW ITEMS — PERMA-KLEER

We are proud to announce that after 3 years of searching & trying every material available — we have found a new crystal clear ma terial — twice as strong as vinyl. Completely inert — an excellent material. This can be furnished in place of polyethylene in a do it ur self holders at no additional cost to you. It will also replace vinyl in our protecta coin holders. Available immediately with do it ur self holders.

LUKE'S "EZE-VUE" COIN PAGES

The Original & Still The Finest!!

LUKE'S "EZE-VUE" 20 POCKET PAGE



Luke's New Eze Vue 20 pocket page with side openings. The side openings open toward each other in 2 rows. The outside and inside row open toward the center of page. The 2 inside rows open toward the outside of page. This enables you to fold lengthwise and pull holders out easily and to insert easily.

EV 4c - Modern Currency Page - 4 Pockets .. .35..... $18.50 per hundred
EV 3c - Large Currency Page - 3 Pockets .... .35..... 18.50 per hundred
EV 4p - Proof Set Page - 4 Pockets ..... .35..... 18.50 per hundred
EZ 20p - Thumb Notch on Back 20 Pockets .. .35..... 20.00 per hundred
B - 12 - Page Holds 12 2½x2½" ..... .35..... 20.00 per hundred

LUKES PRESSURE SENSETIVE DOTS

	retail	dealer
Pkg. 300's ½" dots in poly bag with holed header	$ .50	$3.60 doz.
Pkg. 1M roll ½" in poly bag with holed header	1.50	.90 ea.
Pkg. 200 ¾" dots in poly bag with holed header	.50	3.60 doz.
Pkg. 650 roll ¾" in poly bag with holed header	1.50	.90 ea.

LUKES LARGE SIZE CROWN DO IT UR SELF HOLDERS

Heavy weight cardboard with poly strips 2½ x 2½" Hole set low for more writing space. Pkg. 25 in poly bag with holed header	.50	3.60 doz.
Bulk banded 100's with poly strips	1.75 C	1.05 C

ARROW STAPLERS & STAPLES

#DC 66 Hand stapler (bubble Pack) with 1200 staples	1.98	1.19 ea.
#25 Desk stapler (carded) no staples	1.49	.90 ea.
#566 Staples for DC 66—Box 2400 carded	.69	.42 ea.
#566 Staples for DC 66—Box 1M	.29	.18
#525 Staples for #25 Box 1200	.35	.21 ea.
#525 Staples for #25 Box 2400 carded	.69	.42

DEALERS & JOBBERS INQUIRIES INVITED
RCDA — ANA — TNA — CSNA

Luke Coin Supply Co.

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ALL ITEMS PREPAID!

Ancient Coins

WHOLESALE

If you are interested in stocking Ancient Coins we can offer you nice saleable material including Roman and Greek Silver, as well as Greek and Roman Bronze at prices that you can compete with other dealers.

We also wholesale 25 different books on the subject of Ancient Coins. Please write for free price list and catalogue.

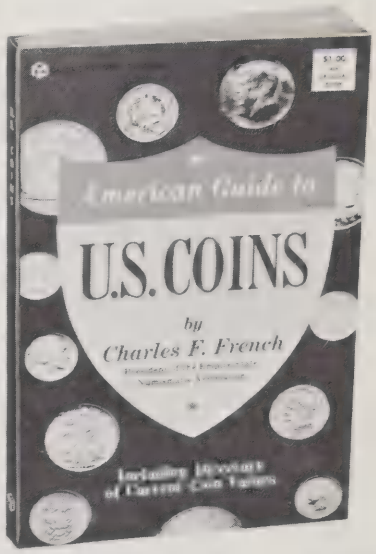
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Director, John Aiello
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FOR THE
COIN DEALER

8½ x 11 Letterheads 500—$ 8.00 1000—$13.00	5½ x 8½ Letterheads 500—$ 7.00 1000—$11.00
No. 10 (large) Envelopes 500—$ 8.00 1000—$13.00	No. 6¾ (small) Envelopes 500—$ 7.00 1000—$11.00

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The New, Up-To-The-Minute
AMERICAN GUIDE TO U.S. COINS
The book that's worth its weight in gold!

Here is the authoritative guide to U.S. Coin collecting by the President of the Empire State Numismatic Association, Charles F. French. Know the value of your present collection. Learn to recognize important variations. Excellent chapters (For beginners too!) on Coin Collecting and Speculating; Tips on Selling; Mint Errors and Kolit Rating Scale; Pirate and Revolutionary Money; How to Clean and Preserve Your Collection; Mormon Coins; Early American Coins and many, many more important articles including a Directory of Current Coin Values. Hundreds of clear, easy to read photographs. An important asset to your coin collection.
Price $1.00

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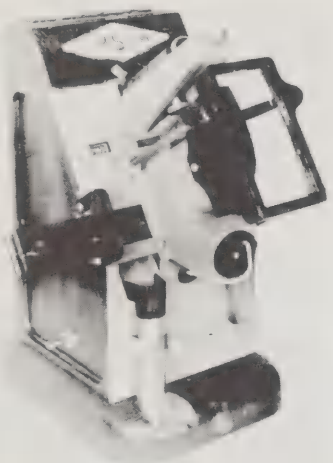
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Larry Shaffer, a twenty year resident of Moses Lake, Washington has opened Larry's Coin Shop at 322 West Broadway in Moses Lake. He buys, sells, and trades coins and stamps and carries coin collectors accessories.

Manitowoc, Wisconsin is the home of the L and E Coin Shop at 310 North Eighth Street. The new shop is managed by Mrs. Leo E. Heim. The store specializes in United States coins and gold and handles numismatic publications.

The Sun Souvenir Shop held a grand opening August 3 in Arizona City, Arizona. Located in the city's shopping center, the shop is operated by Robert Boedecker. The store deals in coins and coin collectors supplies besides offering a good line of souvenirs.

Mr. and Mrs. William E. Wagle recently opened Bill's Coin Shop in Room 12 of Alcoma Arcade on Stuart Avenue in Lake Wales, Florida. They will buy, sell, or trade coins, offer free appraisals of collections and estates, and arrange investment plans.

Coins Unlimited is a new coin brokerage house at 2829 East Second Avenue, Denver, Colorado. Stuart Groussman is president of the firm which has a teletype service to assist in up to the minute quotations on coins.

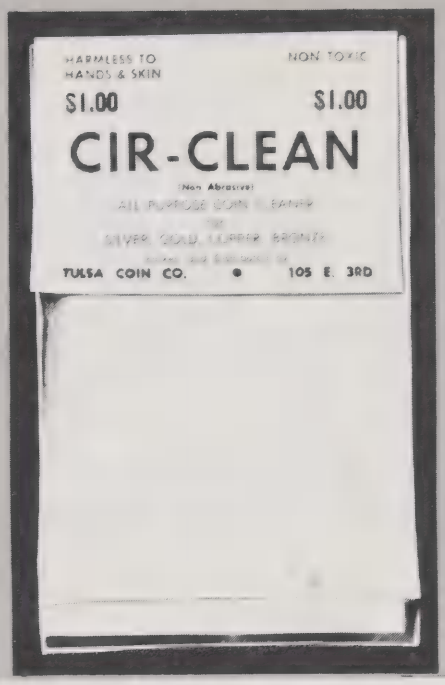
The Eagle Book and Coin Shop in Holmdel, New Jersey opened in July and has hours from 6 to 10 p.m. Monday through Friday, and from 10 a.m. to 6 p.m. Saturday. Michael Drudzik is the coin and stamp dealer, and Charles Trost and Richard Daniel handle the book trade.

The Kilgore Hotel Coin Shop opened late in June in Kilgore, Texas. James Billings is the owner and operator, and sells coin supplies, tobacco, candy and magazines, in addition to coins, American and foreign. He has a bid board which attracts customers from several other communities as well as Kilgore.

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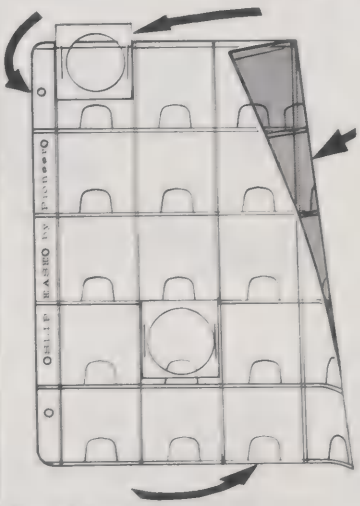
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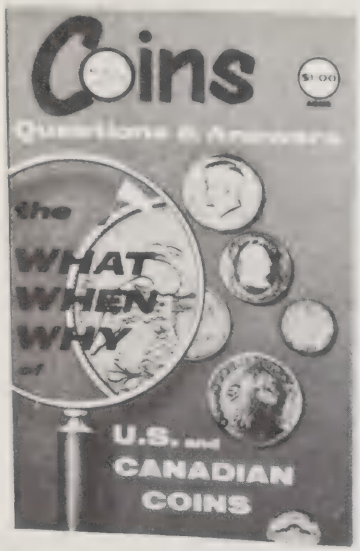
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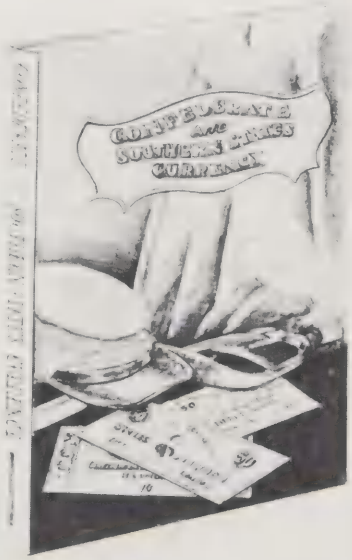
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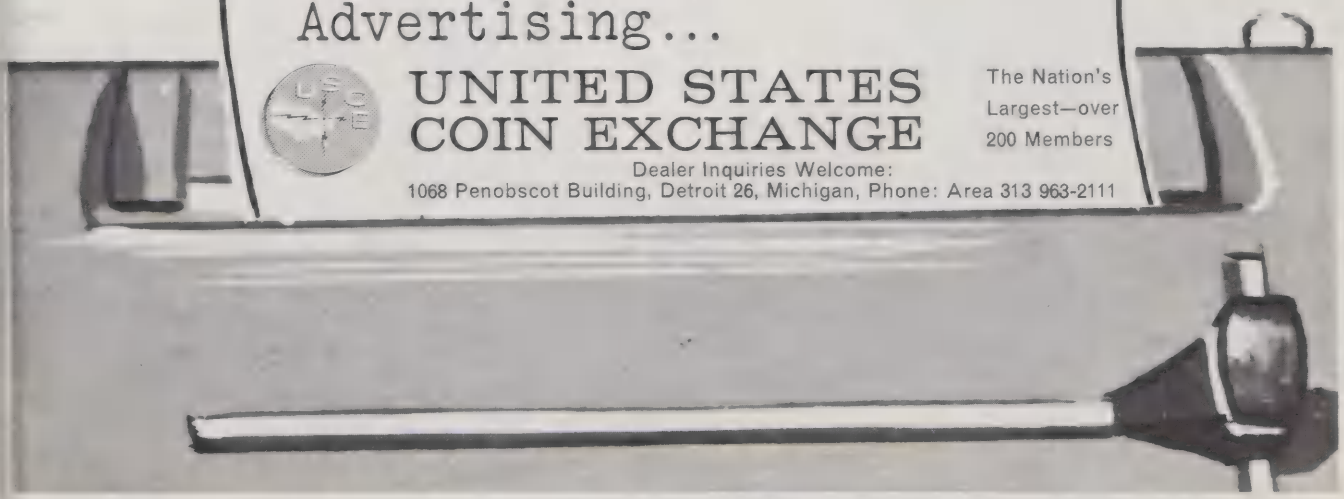
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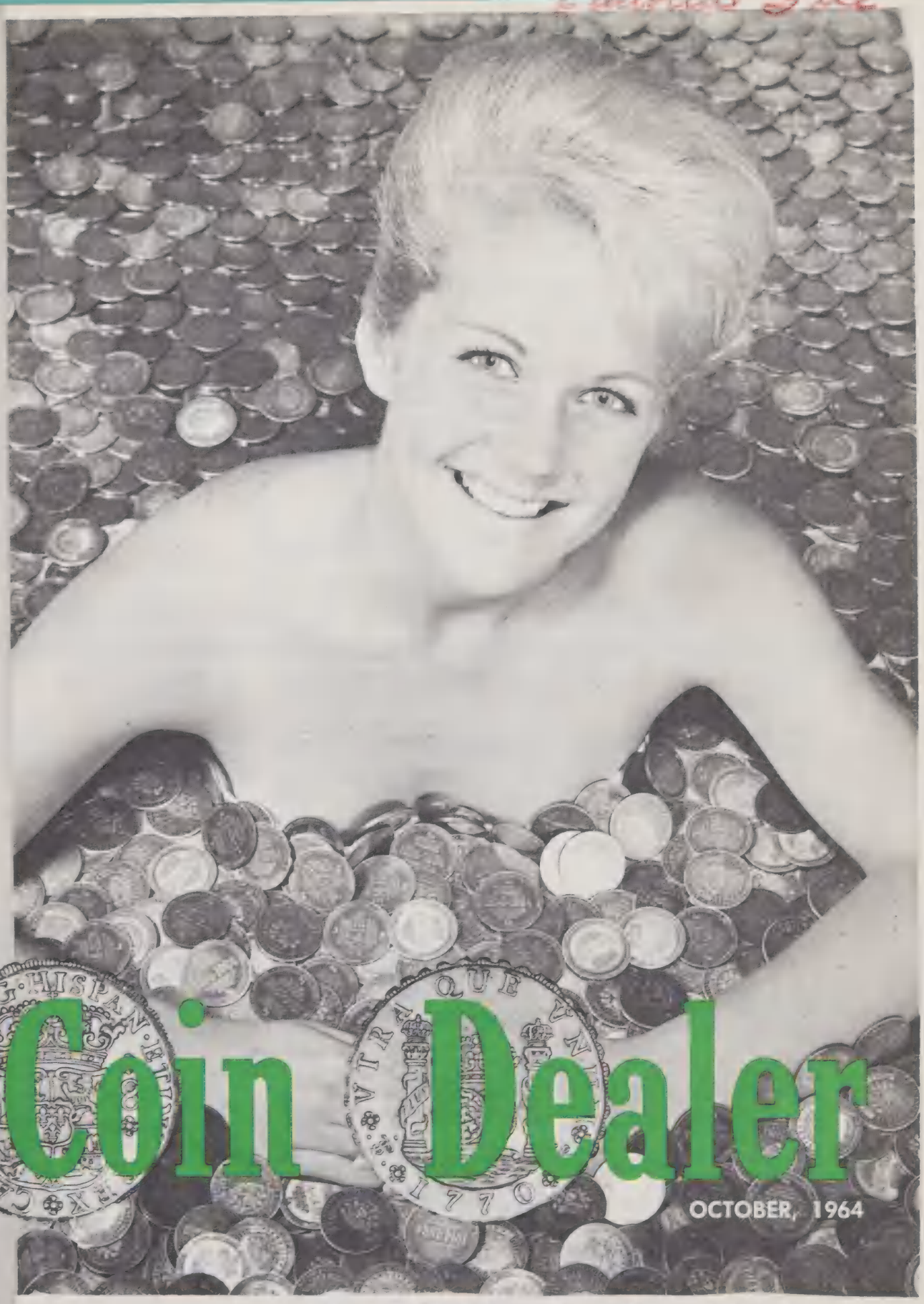
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Vol. 2 No. 10
Iola, Wisconsin



The Coin Dealer

OCTOBER, 1964

New Substitutes for Silver Coins?

See Story . . . . . Page 4

Check Our Advertising Index . . . . . Page 26

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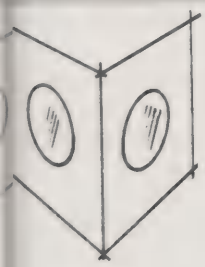
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Cheap Change to Come

This story first appeared in The Milwaukee Journal. We are grateful for their permission to reprint it here.

Uncle Sam is planning some changes for that change in your pocket, according to unofficial word from the treasury department. The pleasant jingle of silver halves, quarters and dimes may give way to clunks, clicks or simply no sound — and possibly much less weight. The reason? There aren't enough coins to go around, nor enough silver to make them. Government and private officials have taken a number of steps in the last two weeks to alleviate both shortages, but they are not expected to ease materially a long standing trend of growing consumption for industrial processes, vending machines, coinage and coin collecting.

The treasury, already armed with special legislation, has taken two big steps to meet the coin shortage:

It has stepped up production to an annual rate of seven billion coins this year, compared with the 4.3 billion turned out in the fiscal year ended June 30.

It has decided to put the 1964 date on coins minted after Jan. 1, 1965, to discourage collectors from hoarding such items as the Kennedy half dollar and the big cartwheel — the silver dollar.

Toll Roads Eat Coins

Bankers throughout the nation have started their own campaigns to empty piggy banks and to work with business firms in circulating an estimated 48 billion coins now in existence.

The American Bankers association this month mailed to its members a kit including newspaper advertisements, a suggestion booklet, announcement of a film strip and other materials, aimed at persuading business firms and consumers to release idle coins.

These steps, however are regarded as stopgap measures by the treasury. They point to these facts: Coin collectors have grown from two million a decade ago to eight million now. Local and state sales taxes chew up more coins. The multi-million-dollar vending industry depends on them for all its revenue. Turnpikes are stretching across the nation, and their toll booths have an insatiable appetite for coins.

There isn't much hope for increased silver production, either. Most silver is mined only as a by-product of pulling lead, copper and zinc out of the ground. Since 1959 there has been a gap between free world production and industrial consumption; for the last three years alone, United States industry has used nearly three times the mines' output of 35 million ounces. The balance has come from the treasury's silver hoard.

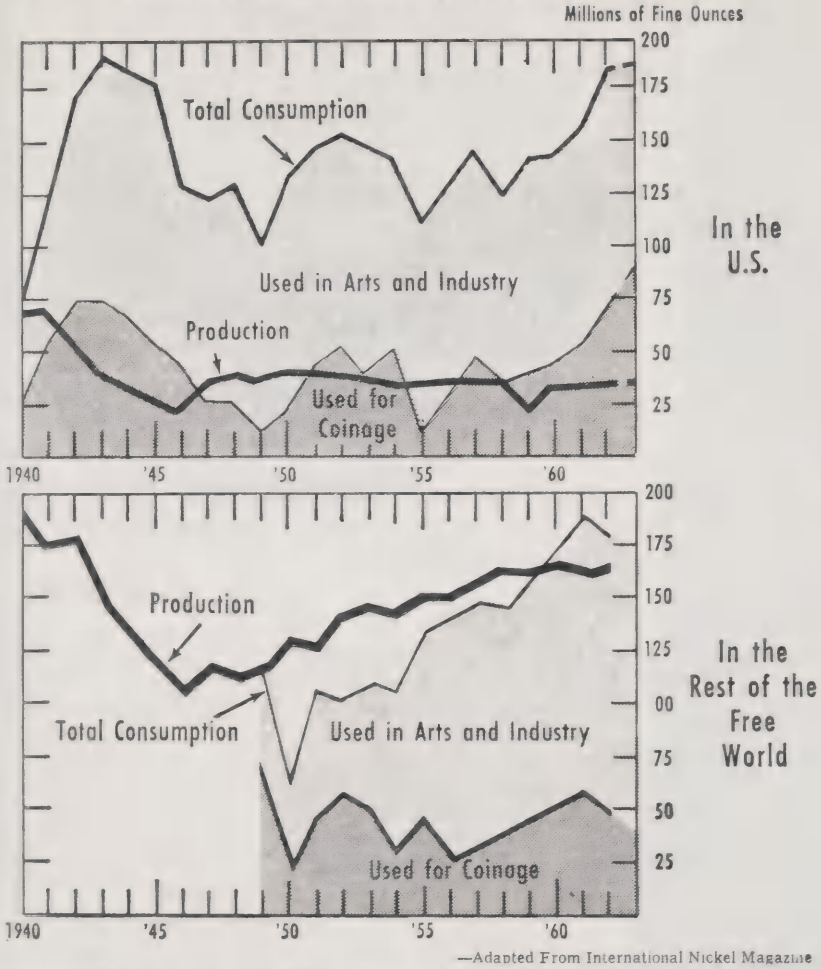
In addition to rockets, jets and batteries, silver goes into such things as computers, TV sets, telephone apparatus, photography, appliance controls, metal joining (brazing), arts and crafts, household silverware and myriad other objects and processes.

If half dollars, quarters, dimes and the big "cartwheels" lose their silvery gleam, it will be the first fundamental change in United States coinage in more than 100 years. The formula for making silver dollars hasn't changed since 1792, and the process for turning out halves, quarters and dimes has been largely the same since 1853.

Treasury department officials conceded that a break with the past could be dramatic. They admit they'd pondered new colors, exotic metals and even plastics — "everything but wood." Most likely change would be one to a copper-nickel or pure nickel coin.

A change in our pocket change is certain to draw opposition, also. The vending machine industry, with a huge investment in costly machines, would face a massive regearing to accept any new coins. Silver mining areas would prefer a higher price for the metal to coax out more production, rather than switching to another metal. And many Americans, emotionally attached to silver, would see "debasement" in different coins.

Silver Production and Consumption, 1940-'63



—Adapted From International Nickel Magazine

The growing gap between supply and demand for silver in the United States and the free world.

Push Silver Hunt

Secretary of the Interior Udall, on the basis of a special bureau of mines survey, last week ordered more federal assistance for silver exploration ventures, asked for a survey of possible new silver deposits in the west, told the bureau of mines to emphasize mining research and asked for detailed studies of potential supplies.

The bureau's study showed that new uses for silver in rockets, supersonic jets and special purpose batteries — added to conventional strategic uses — make a silver shortage "a potential threat to national security," Udall said.

Reducing the silver content won't help, according to government and private officials. They favor a "clean break" for the coins most affected — halves, quarters and dimes. With less silver, eye appeal drops rapidly, but demand (for both industry and coinage) would still exceed the silver supply. Inflated silver prices might lead to a situation where it would be profitable to melt down a dime with even 50% silver, for example, as the cheapest source of the metal for industrial purposes.

United States silver coins now contain 90% silver and 10% copper. Nickels are 75% copper and 25% nickel. Pennies have copper mixed with a little tin and zinc.

The copper-nickel mixture is favored for the present 90% silver coins. The public is familiar with it, mints are experienced in processing it, and its cost is far below the price of silver — now about $18.70 a pound. Copper is 32¢ a pound and nickel 80¢.

Other Metals Possible

Nickel clad and stainless steel coins have been tried, but they present processing difficulties. A number of nations have switched to pure nickel for their "subsidiary" coins, including India, Pakistan, France, Canada, Greece and Holland. South Africa plans to use pure nickel to replace four of its 50% silver alloy coins. Israel and a number of nations have adopted aluminum for small pieces of change.

The United States treasury expresses keen interest in aluminum, too. It's abundant, cheap, light weight and can be "very attractive." Americans might balk at aluminum coins, however, simply because of the weight and the idea that Uncle Sam was "short changing" the public.

Fractional paper currency would be no substitute for coins, monetary experts say. It would be too costly, considering that nearly 40 such notes would have to be printed, distributed, withdrawn, checked and destroyed to equal the life span of a single dime, quarter or half dollar. And even a worn or mutilated coin can be remelted and cast into a new one with only a little additional metal.

The surge in demand on silver — for coins and industrial stocks — will drive the treasury's hoard of silver close to bottom within three years, officials there concede.

Decision by February

Because a coinage change could quickly turn into a "hot potato" politically and economically, the treasury has set an unofficial deadline of next February for a decision on what changes to recommend to Capitol Hill and the White House.

"We've got to get started by spring," one official said, "because (congress) might not pass it the first year. If we haven't made the switch by about three years from now, I wouldn't want to be around."





The Whales Return to Nantucket Island

Twenty-eight miles off Cape Cod lies an island populated originally and even yet by stubborn people.

Nantucket early emerged as the acknowledged leader of home ports for the great whaling fleets which spread our civilization (and some of the after-effects of civilization) throughout the Pacific islands. Her men were a tough, independent breed, setting a course and sticking.

The history of the people speaks of independence. The world knocked at her door and Nantucket bows to nobody. The people today like things to go their way and secession talk still results from disagreements with neighboring States and the Federal government.

But in the latest fracas the Nantucketers took a more peaceable approach. When the coin shortage reached Nantucket in early summer of this year, things became tough. Change was in such short supply that Harry A. Howard, gift shop proprietor, was reduced to splitting a single role of quarters a day between his three shops.

Though not a native, the Nantucket independence has rubbed off on Howard. If the government wouldn't supply coins, he decided, he'd supply his own.

So Howard had $7,500 worth of two- and four-bits Whale Money tokens struck, and he began to use them in his business. Nantucket being a resort island, the gimmick quickly caught on and tourists readily accepted the tokens as souvenirs.

But they were being used as money too. Other business firms on the island agreed to accept the coins as payment for goods and they soon became a circulating medium taking the place of the non-existent government brand.

There was some question at first whether the move was legal. But legality didn't seem too important to the businessmen right about then. If the government doesn't come through on its obligations to supply currency, was their position, Nantucket will go it alone.

And so far, Nantucket has gone ahead with its private issue. "If the government doesn't like it," they say, "we'll be happy to accept a few more rolls of quarters and half dollars."

—37th EDITION—
Yellow Coin Book Monthly
OCTOBER 1964

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1894	3.75	4.75	6.00
1898H	2.00	2.50	4.00
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1922	4.50	5.50	8.50
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Many other Canadian coins wanted.

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About the Cover

No, the government hasn't found a new way to package coins for shipping. We thought it was about time to spruce up the cover a little. The girl is Suzanne Treat and the tokens are from Walnut Creek.

The City of Walnut Creek, California, in celebration of the Golden Anniversary of its incorporation, has issued a golden bronze commemorative medallion.

The obverse depicts the rising sun casting its rays from behind Mt. Diablo, highest mountain peak in Contra Costa County, a laurel wreath and half-opened walnut, which were discovered as native to the area by early Spanish explorers of California.

The medallions are designed as collector's items and are available in a protective plastic case for $1.25 or non-wrapped for $1. They may be obtained from Golden Anniversary Inc., 1359 Locust St., Walnut Creek, California, by sending a self-addressed and stamped envelope.

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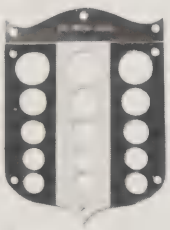
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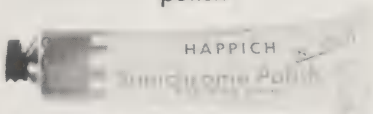
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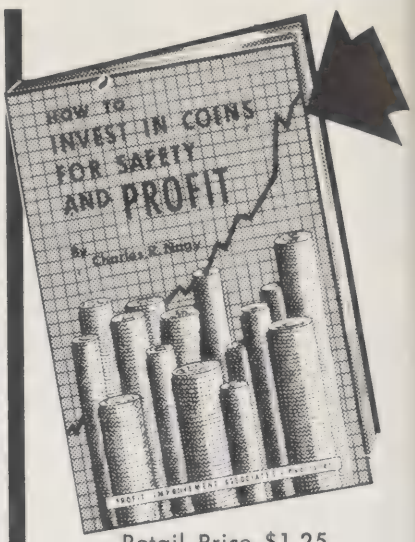
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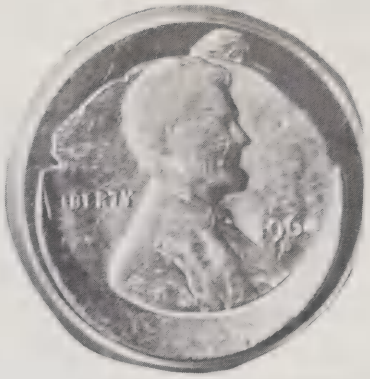
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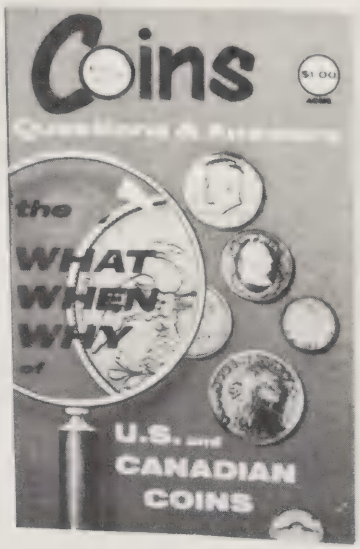
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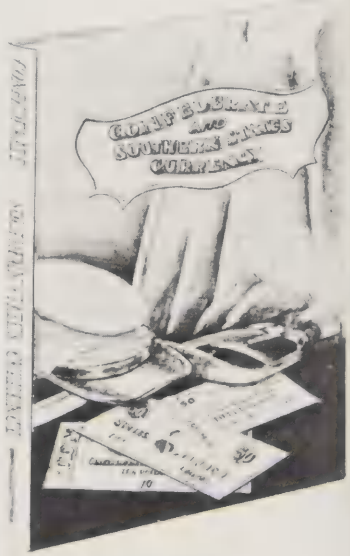
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(more on page 16)



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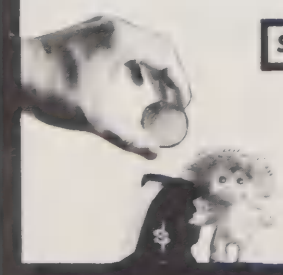
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TOURIST'S DELIGHT. 100 assorted Confederate, State & Broken Bank bills that have been folded, wrinkled and torn. These will attract the attention of YANKEES because they look old and used. Should retail for . . . . 65¢-75¢-up to $1.00 PRICE FOR THE LOT IS $25.00

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One (1) of our choice	PRICE.....$ 6.50
10 Different sheets	PRICE.....$ 50.00
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100 Southern Bank Notes — over 100 years old	Retail $1.75 each.	100 Notes for $ 85.00
10 different genuine authentic Confederate States War Bonds	Retail $18.50 each.	10 for $ 95.00
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Scheduled for November release the new Bermuda Crown has already become fantastically popular. Be sure you get enough to fill your customers demand. Put away some as an investment for yourself. Remember, 1959 Bermuda Crowns now sell at upwards of $12.00.

The 1964 Bermuda Crown will be shipped postpaid immediately upon release at the following prices:

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As an early sellout is expected on this limited issue waiting until after they are released to order may be too late.

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The following Ten (10) Years Complete Annual Unc. Rolls are offered only as a "Complete Collection." Prices shown are today's Market Prices for just "average Unc. Rolls" and merely to inform you of this "Spectacular Investment Potential." These Superior "Original Bank-Wrapped" Choice Unc. Rolls are worth considerably more. Prices on the scarcer Rolls are advancing rapidly BUT the fact we need space in our Large ADT (former North Side Bank) Vault is why we are willing to part with them. With even a moderate success of the present campaign to discourage the indiscriminate hoarding of rolls, a Planned Investment Program has even a brighter future possibility. Following is indeed an Excellent Nucleus for such a program:

	P	D	S	Total		P	D	Total
1955 1c-50c (11)	535.00	275.00	95.00	905.00	1960 1c-50c (12)	475.00	70.00	545.00
1956 1c-50c (9)	117.50	42.50	—	160.00	1961 1c-50c (10)	62.50	47.50	110.00
1957 1c-50c (10)	87.50	57.50	—	145.00	1962 1c-50c (10)	55.00	42.50	97.50
1958 1c-50c (10)	197.50	52.50	—	250.00	1963 1c-50c (10)	40.00	37.50	77.50
1959 1c-50c (10)	105.00	52.50	—	157.50	1964 1c-50c (10)	37.50	35.00	72.50

ABOVE SUPER-SPECIAL: 102 O.B.W. Unc. Rolls (Value over $2,500.00). Just 6 Complete Sets to go this month—Limit 1 Collection. FOB Omaha $2,295.00

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Above Offerings Subject to prior Sale, of course. Price OK 'til Nov. 15 if any still unsold.

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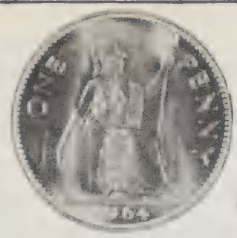


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Coin Dealers, Shellman, Georgia

"I received my first issue of "The Coinnoisseur" in Saturday's mail and I must say I was very well pleased with it. Thank you for the fine paper."
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I wish to save money by keeping up to date on the British Coin Market. Please start my subscription to "The Coinnoisseur" with the September issue, which contains full details and handy order blank for 1964 Uncirculated British Coins. Please find enclosed cash, check or money order to cover my subscription as follows: (check one box below)

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N.C.S. Finds Error On First Proofs

The National Commemorative Society has reported to its members that an elusive error was discovered on the obverse of its second commemorative coin-medal while the sterling silver proofs were being produced. Upon discovery of this error, production was promptly halted until a new obverse die could be made, and only the first 1546 serially-numbered proofs were struck incorrectly.

All of those who received incorrect proofs were given the opportunity to send them back, at NCS's expense, to be melted down and replaced with correct proofs. Nearly all refused, however. Those NCS members with membership numbers from 1547 through 5252 were not affected, since their sterling silver proofs were struck after the obverse die was corrected.

Designed by Gilroy Roberts, Chief Sculptor-Engraver of the U.S. Mint, on a private commission awarded by NCS, this commemorative pays tribute to the 100th Anniversary of the U.S. Coinage Motto "In God We Trust." The obverse features conjoined busts of Rev. Mark R. Watkinson and Salmon P. Chase, who together were principally responsible for the adoption of this motto. The error on the original obverse die was in the inscription "Mark A. Watkin-

(more on next page)

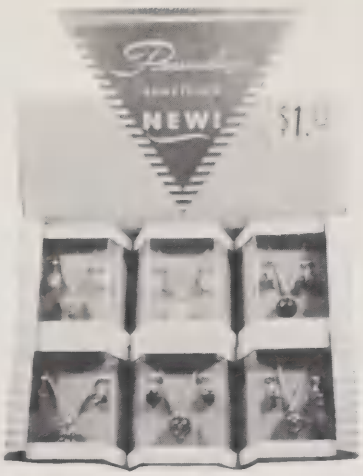
SPACE CURRENCY

Continued from Page 13

indication of what's wrong with today's money. The kind of money with which you buy insurance policy may not be the kind you get back when pay day arrives. But Mangan's ergs always remain the same in nature and in value and are immune to inflation of deflation.

And he can easily redeem Joule's worth of stamps by lifting any one pound package nine inches in a second.

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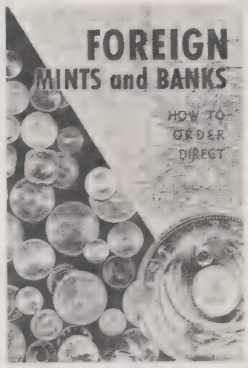
son" instead of "Mark R. Watkinson." Mr. Watkinson's name also appears on the reverse, where it was c o r r e c t l y inscribed on all proofs.

A number of NCS members have asked NCS to sell them both a correct and incorrect proof. None of these requests have been accepted, however, since NCS has an iron-clad policy of issuing one, and only one, proof of each commemorative for each membership in good standing. According to Segel, "There will be only 5252 proofs of this commemorative in existence, approximately 1500 of which will be incorrect. Then the two obverse dies, together with the sole reverse die, will be mutilated and rendered useless."

The first proof struck was in platinum and was auctioned off at the American Numismatic Association Convention Auction in Cleveland on August 22. The highest of three bidders was Arnold Shestack of New York City, who bought the

(more on next page)

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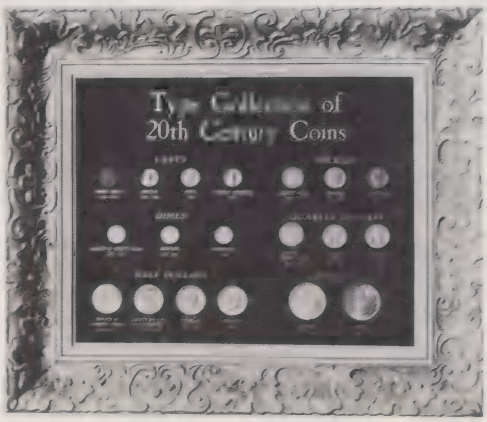


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piece for $2,075.00 without knowing that it was the sole incorrect platinum proof in existence. The entire proceeds from this sale have been donated by NCS to the ANA Building Fund. NCS plans to continue donating the proceeds from the sale of the No. 1 platinum proof of each of its commemoratives to the ANA until the ANA Building Fund reaches its goal.

NCS's official position on the error is that a set of NCS Commemoratives will be complete with either the correct or incorrect variation of the second NCS commemorative, since the difference between the two variations is almost impossible to detect unless you know what you are looking for. Nevertheless, spirited bidding for both correct and incorrect proofs of this unusual privately-struck commemorative was reported shortly after the NCS announcement.

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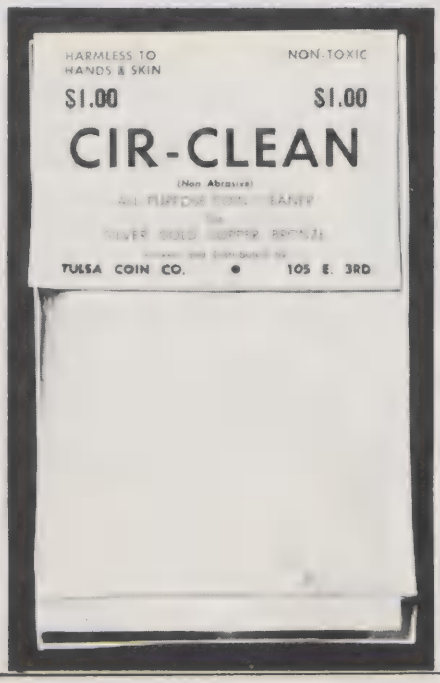
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Group Forms Wooden Nickel Society

The writer wishes to announce that he and several other Collectors of Wooden Money have formed an International Society for Collectors of Wooden Nickels. Our Society is called The Wooden Nickel Society of America or (W.N.S.A.). We have the following Departments: Exchange, Sales, and Research.

The Exchange Department furnished our members with Ditto Masters to make up their own Exchange List for trading with fellow members. These lists are run off by the Society and sent with our Journal to all members.

The Sales Dept. offers our members a means by which to Sell their Duplicates to fellow collectors at reasonable prices.

The Research Department gathers information on issues of Wooden Money past and to come.

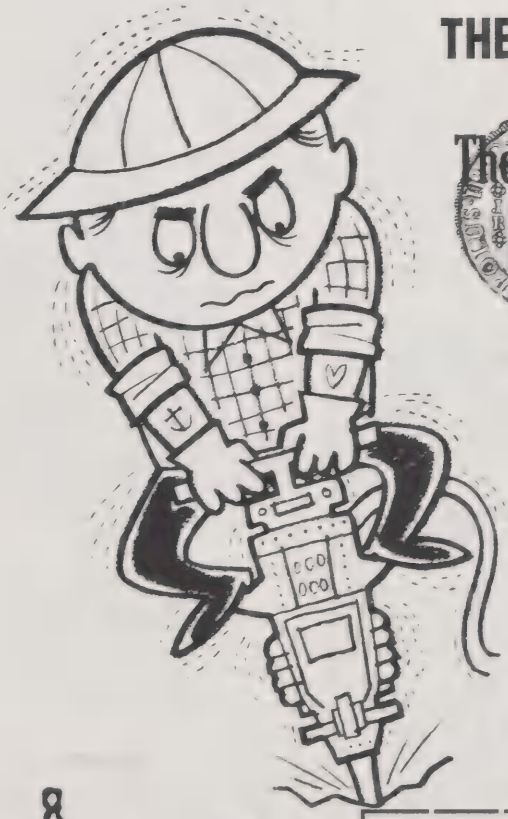
Our publication is called The Wooden Nickel Journal, which publishes information on where to send for past and coming issues of Wooden Money.

To help our members in pricing their pieces we have a limited number available of "A Guide to Wooden Money" 1958 edition for only $1.25 post paid, non-member price is $1.50 post paid.

Our annual dues are only $4.00 a year.

Signed: George H. Collins.

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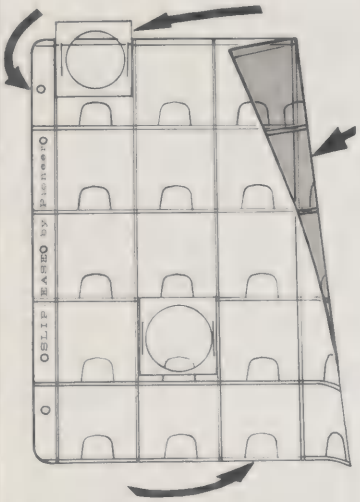
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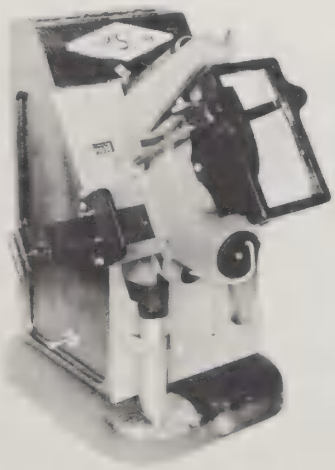
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President OK's Presidential Art Medal



Numismatics is being recognized by an unprecedented move in the current presidential campaign. President Johnson has selected the Johnson Presidential Art Medal as an official fund-raising item for the Democratic Party during the campaign.

Inaddition to this, Presidential Art Medals, Inc. of Englewood, Ohio, has specially designed high quality jewelry featuring the late President Kennedy and President Johnson which is also officially recognized for fund-raising purposes. The jewelry designed are charms and pendants approximately 11/16" in diameter and are available in 14-karat solid gold and sterling silver.

Presidential Art Medals, Inc. was awarded a special location by the National Committee at the recent presidential convention in Atlantic City for the purpose of displaying and selling their jewelry items. Proceeds were to be used during the presidential campaign.

Presidential Art Medal's items were also featured in 100,000 catalogues which were published by the Democratic National Committee. These catalogues were distributed to the various state, county, and local chairmen to encourage the use of these items for fund-raising purposes.

(more on next page)



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Dick Rudolf
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Minneapolis, Minnesota 55419

continued from page 21

The Kennedy medal, which the late president personally gave as mementoes to various dignitaries, and the now famous Kennedy Memorial Medal are also being featured in the campaign. Both the Johnson and the Kennedy medals are available in special holders, paperweights, and keychains.

Presidential Art Medal's program, which consists of three series of medals commemorating the presidents, states, and the signers of the Declaration of Independence, has been acclaimed by the late President Kennedy, President Eisenhower, President Johnson, as well as many other dignitaries, educational institutions, and historians.

Information and details on the availability of the official democratic fund-raising medals and jewelry may be obtained by writing directly to Presidential Art Medals, Inc., P.O. Box 187, Englewood, Ohio.

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U.S.C.E. to Install Machines at Shows

The United States Coin Exchange has announced that its Quotation Service — a teletype market information service for numismatic trading activities — will be in operation at two coin shows this fall: the Fort Worth Coin Club Third Annual Convention in Fort Worth September 26 and 27; and the Steel City Coin Club Third Annual Coin Show in Buffalo October 2, 3, and 4.

The USCE Installations will consist of a teletype receiver, which prints a steady stream of numismatic market information. The transmission originates on the exchange trading floor in Detroit, and consists of buy and sell offers made by USCE's 200 participating members. The trading activities are transferred to Quotation Service wires within minutes after they occur — thus assuring that the information received by Quotation Service subscribers is always fresh.

Since USCE's 200 members are spread throughout some 175 cities in the United States and Canada, the data transmitted is thoroughly representative of market activities on a national level.

Ray I. Pevos, USCE President and founder of the Exchange, says that Quotation Service installations are extremely valuable at coin shows. "Teletype is particularly important at coin shows," according to Pevos, "because they are, after all, centers of trading activities. The currently rapid pace of the numismatic market makes up-to-the-minute information important to successful buying and selling at any time, and in an area of concentrated trading activities such as that created by a coin show, this information is doubly imperative."

The Quotation Service installation, says Pevos, "will enable each dealer to keep abreast of market activities, and allow him to make these decisions with the benefit of the latest national market information transmitted across the teletype wires."

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1M	2500	5000
$7.75	$17.50	$25.50

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(size 7½ x 3⅞)

1M	2500	5000

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The world's largest metal coin minted in 1644 and never before exhibited outside of Sweden is on display in that country's pavilion at the New York World's Fair.

Minted in Sweden by a company now known as the Avesta Steel Works, the 320-year-old copper coin measures 14 by 24 inches, is half an inch thick and weighs 44 pounds. It is part of the large Axel Johnson Group exhibit in the Swedish Pavilion's "Hall of Indus-

(more on page 26)



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All other types now obsolete. Holds 2 photos or Kennedy half. Also available for 25c coin. Key Ring or 24" Neck Chain:

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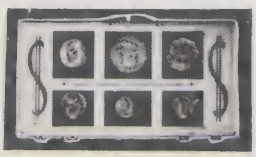
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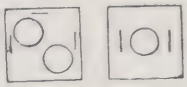
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(#1-2 For LD & SD — P&D)
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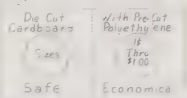
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#3 - For Half Dollars
#4 - For Silver Dollars

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Pkg. 25 in poly bag with holed header .50 3.60 doz.
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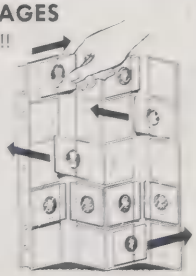
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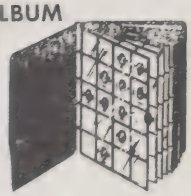
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Cover — Red or Brown

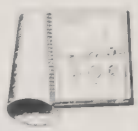


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D. W. Blaisdell, Decatur, Ill., has just completed the registering and manufacture of the first lot of a new coin device — "Pocket Guide Coin Valuator."

The calculator is a slide type device that consists of an orange-red plastic case with two card inserts. On the inserts is listed each coin minted from 1900 through the present, with the quantities minted and the estimated value of each in two conditions, Good and XF.

The Valuator is simple to use. Merely set the card insert on the date and read across to obtain the information for any given year.

Overall size is 3½ inches by 6¼ inches by 3/32 inches thick, allowing it to fit handily into a pocket for instant availability.

The suggested retail price is $1.50. For dealer discounts write to Blaisdell at 255 S. Crea, Decatur, Ill. 62522.

Whitman Revises Brown and Dunn

A completely revised edition of the Brown and Dunn Coin Grading Book is ready for immediate distribution. Through an arrangement between the authors and the *Whitman Publishing Company* an improved version of the well known standard reference book, *A Guide To The Grading Of United States Coins*, by Martin R. Brown and John W. Dunn, will now be available to collectors.

The new version of this book is considerably larger because of the addition of over 900 illustrations depicting the various grades of condition, as contrasted with the simple pictures of type coins used previously.

The line drawing illustrations represent the farthest advance in coin grading to date. Strictly speaking, they are diagrams. Placed as they are, adjacent to each paragraph of word description, the task of arriving at the condition of any coin becomes pleasantly easy and accurate. The artist, Arthur Mueller, has done an outstanding job of reproducing each United States coin type.

Mother: "Do you know what happens to little girls who tell lies."

Small Betty: "Yes, they grow up and tell their little girls they'll get curly hair if they eat spinach."

* * *

He: "How do you feel after your horseback ride?"

She: "Gosh! I never thought anything filled with hay could be so hard."

SWEDEN'S COIN

Continued from Page 24

try," which showcases Swedish industrial and commercial developments.

Avesta, which belongs to the Johnson Group's family of companies, was one of Europe's largest copper refineries during the 17th century. Its mines dated back to the 1300's when iron was mined. Today the company is one of the largest stainless steel producers in Europe.

The large rectangular piece of currency on display in the Swedish Pavilion is a ten daler (pronounced dollar) denomination coin. The daler was a legal tender and forerunner of the modern Swedish krona. What could the coin buy in 1644? Two cows.

A monopoly to refine, mint and sell copper coins was granted to Avesta by Gustav II Adolf in 1619. All copper coins of the realm were produced by the company until 1831 when minting was transferred to Stockholm.

During those years Avesta minted 25,000 copper plate coins in 1, 2, 4, 8 and 10 daler denominations. The large majority of these coins were exported to the rest of Europe where they were melted down for their raw material instead of being used as a medium of exchange. Only three of these coins are known to exist today. The coin in the Swedish Pavilion is in practically mint condition.

The Axel Johnson Group is an international industrial and transportation empire engaged in shipping, shipbuilding, mining, the manufacture of heavy machinery and other operations.

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* * *

Small Town Traffic Cop: (producing notebook) "Name, please."

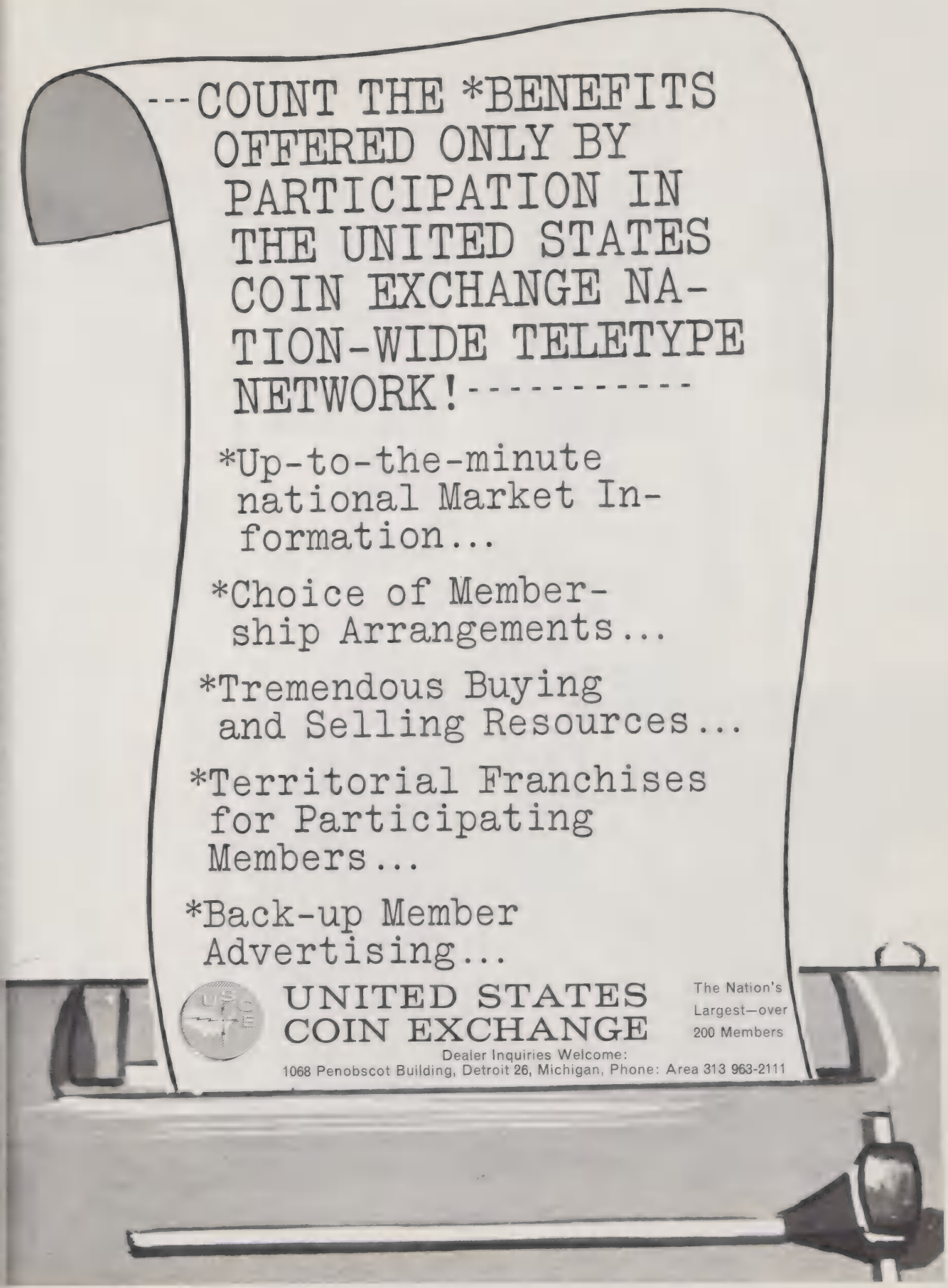
Motorist: "Aloysius Alastair Cyprian."

Traffic Cop: (putting book away) "Well, don't let me catch you again."

* * *

"I sent my little boy for two pounds of plums and you only sent a pound and a half. Are your scales correct?"

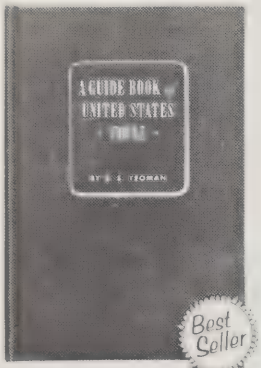
"My scales are alright madam. Have you weighed your little boy?"


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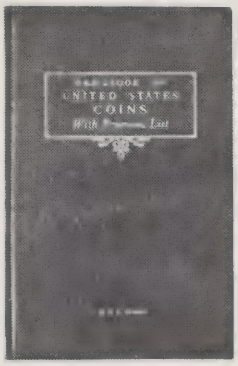
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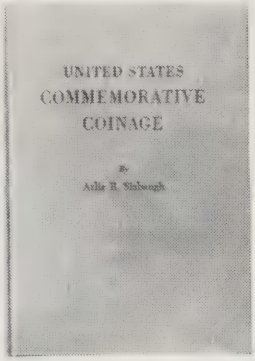


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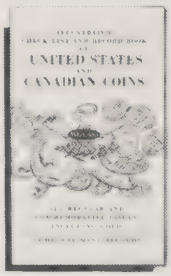


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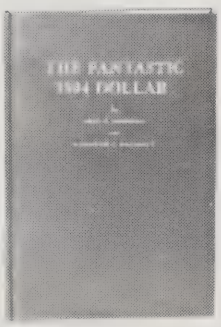


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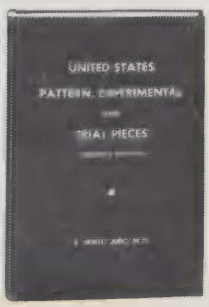
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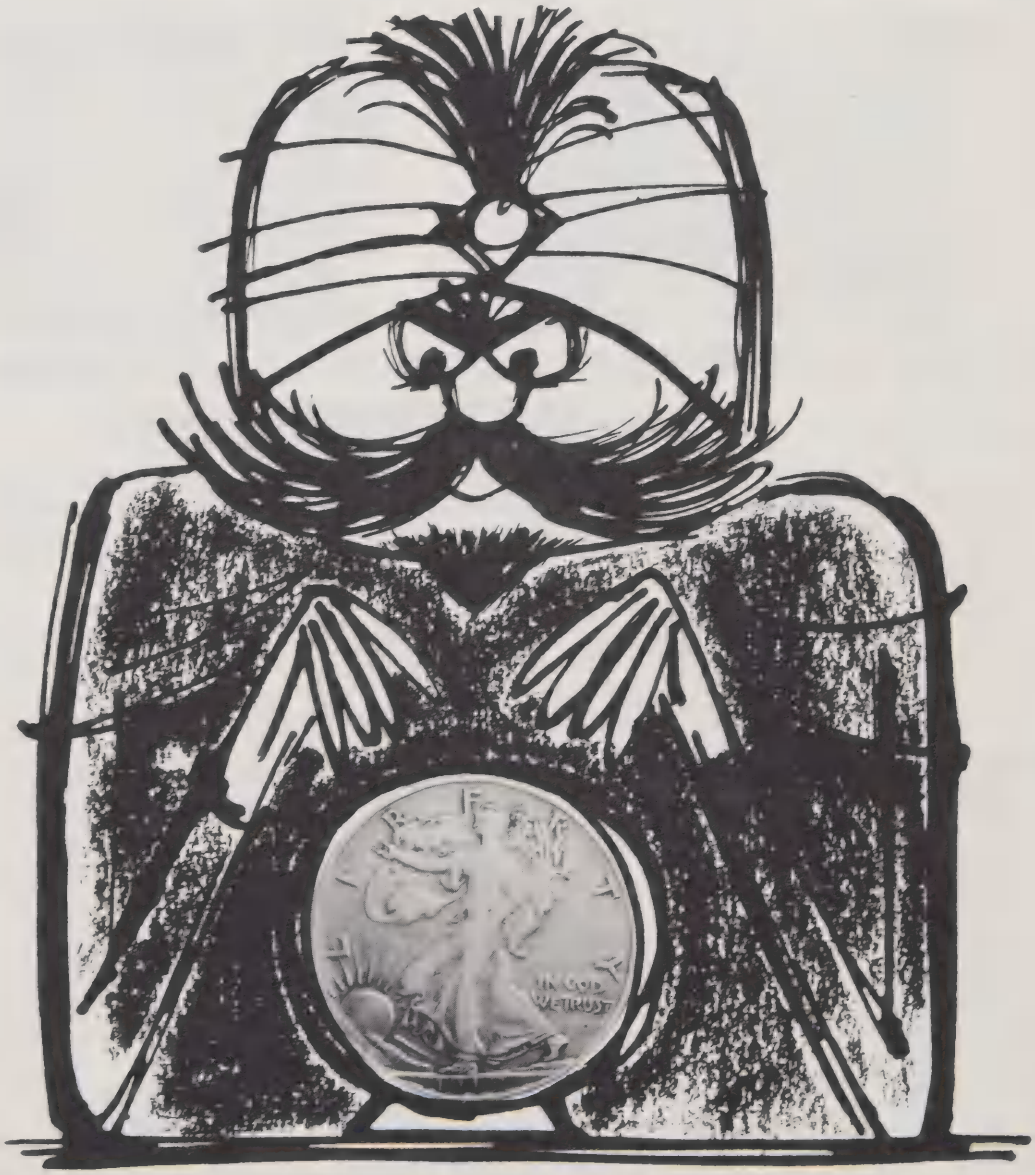
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The Coin Dealer

November, 1964

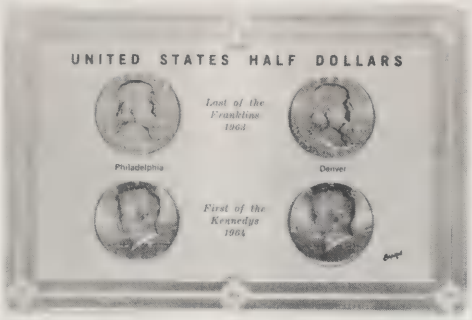
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The Future of the Liberty Walking Half

Iola, Wis. 54945
Vol. 2 No. 11

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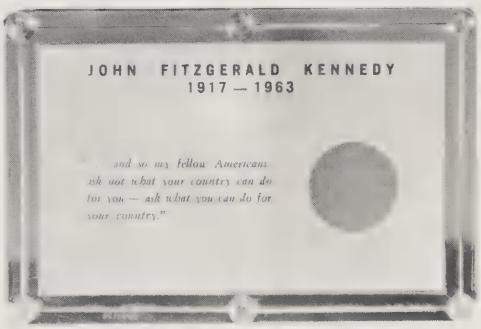
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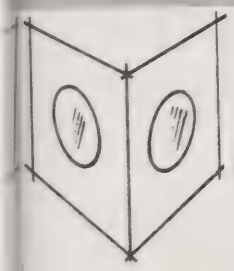
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THE FUTURE OF THE WALKING LIBERTY HALF

By R. A. Young

The Liberty Walking half, oldest of the three types now in circulation, is being ignored in the flurry of interest over the Franklin and Kennedy. Yet this coin may be forced into retirement long before its time, and might be a real "sleeper" likely to skyrocket in value.

Time and the increased demand for change have taken their toll on the Liberty Walking. The average piece has had to circulate far more than the old Barber type did. Many collectors take the coin for granted, although the last coinage was 17 years ago.

The proportion of Liberty Walkings in circulation with half-obliterated dates or other serious wear seems to have increased greatly since 1962. Until that year, 1943 and later pieces in circulation, VF or better, were so common as to be a nuisance to anyone seeking Franklins from circulation.

One reason for the drop in quality may be that collectors are starting to keep the better specimens they encounter. They spend the less desirable pieces, which therefore make up a larger percentage of the type in circulation.

The coin's design is another important factor. The Barber type seemed to resist wear better. Its date stayed intact longer, because it was protected by the coin's rim. The Liberty Walking date, on the other hand, is almost as high as that on the Liberty Standing quarter.

The biggest reason for the Liberty Walking's early demise may be the Kennedy half. The Liberty Walking may have to carry the burden of most half-dollar transactions for a long time to come. Collectors and dealers are withdrawing many Franklins, and it's questionable as to when the Kennedy will get into general circulation.

The natural result of this is that the common or worn Liberty Walkings will be spent-and re-spent. This increased use will speed up wear and thus encourage even more collectors to keep the better specimens.

One could say that halves with illegible dates are likely to remain in circulation indefinitely. This isn't necessarily so. If a coin's date isn't readable, it's spent more rapidly and if anything wears out faster. The general condition of most Liberty Standing quarters still in circulation bears this out.

The Liberty Walking's coinage history is another possible reason for its quick extinction. Except for World War II and a few other years, annual production was not

One Year Ago — Liberty Standing Half Dollars

Mint Mark on Obverse

Date	Good	Fine	Ex. Fine	Unc.	Proof
1916	3.50	6.50	9.00	32.00	
1916D	3.00	7.00	12.50	30.00	
1916S	10.00	20.00	32.00	97.50	
1917		1.50	5.00	11.00	
1917D	2.50	10.00	20.00	47.50	

Mint Mark on Reverse

Date	Good	Fine	Ex. Fine	Unc.	Proof
1917D	2.00	9.00	42.00	90.00	
1917S	4.50	32.75	95.00	350.00	
1917S	1.50	5.00	14.00	65.00	
1918	1.50	3.50	25.00	75.00	
1918D	1.50	5.00	30.00	90.00	
1918S	1.50	4.25	31.00	85.00	
1919	3.00	8.75	38.00	97.50	
1919D	3.00	15.00	98.00	285.00	
1919S	3.00	32.75	118.00	435.00	
1920	2.50	3.75	8.50	35.00	
1920D	2.50	9.00	42.50	250.00	
1920S	2.50	6.00	45.00	250.00	
1921	10.00	25.00	75.00	200.00	
1921D	11.00	35.00	85.00	220.00	
1921S	4.50	11.00	67.50	290.00	
1923S	1.50	3.75	45.00	170.00	
1927S	1.50	3.00	9.00	75.00	
1928S	1.50	2.75	8.75	75.00	
1929D	1.50	2.00	6.75	27.50	
1929S	1.50	2.25	7.25	37.50	
1933S	1.50	2.25	7.50	47.50	
1934			1.00	5.50	
1934D			1.50	10.00	
1934S			7.50	47.50	
1935		1.50	4.00	5.00	
1935D		1.50	8.50	27.00	
1935S			6.50	35.00	
1936			1.50	6.00	135.00
1936D			1.50	6.00	
1936S		1.00	5.50	25.00	
1937		1.00	1.00	6.00	55.00
1937D		1.00	6.00	25.00	
1937S		1.00	5.50	22.00	
1938			1.50	8.50	27.50
1938D	4.00	6.00	17.50	60.00	
1939		3.00	4.50	7.50	23.00
1939D			1.00	4.50	
1939S			4.00	12.50	

Today — Liberty Standing Half Dollars

Mint Mark on Obverse

Date	Good	Fine	Ex. Fine	Unc.	Proof
1916	3.50	8.25	15.00	34.00	
1916D	3.00	7.00	12.50	30.00	
1916S	11.00	22.50	40.00	97.50	
1917	.75	1.50	5.00	11.00	
1917D	2.50	10.00	20.00	50.00	
1917S	5.00	28.00	75.00	350.00	

Mint Mark on Reverse

Date	Good	Fine	Ex. Fine	Unc.	Proof
1917D	2.00	9.00	42.00	90.00	
1917S	1.50	5.00	14.50	65.00	
1918	1.50	3.50	25.00	75.00	
1918D	1.50	5.00	30.00	90.00	
1918S	1.50	4.25	31.00	85.00	
1919	3.00	8.75	38.00	97.50	
1919D	3.00	15.00	98.00	285.00	
1919S	3.00	32.75	118.00	435.00	
1920	2.50	3.75	8.50	35.00	
1920D	2.50	9.00	42.50	250.00	
1920S	2.50	6.00	45.00	250.00	
1921	15.00	35.00	75.00	225.00	
1921D	17.50	40.00	85.00	240.00	
1921S	4.50	13.00	67.50	290.00	
1923S	1.50	3.75	45.00	170.00	
1927S	1.50	3.00	9.00	75.00	
1928S	1.50	2.75	8.75	75.00	
1929D	1.50	2.75	6.75	27.50	
1929S	1.50	2.25	7.25	37.50	
1933S	1.50	2.25	7.50	52.50	
1934			1.00	9.00	
1934D			1.50	10.00	
1934S	1.00	1.50	7.50	47.50	
1935		1.50	4.00	9.00	
1935D		2.50	8.50	30.00	
1935S		2.50	15.00	40.00	
1936			1.50	9.00	200.00
1936D			1.50	9.00	
1936S		1.00	5.50	27.50	
1937			1.00	8.00	85.00
1937D	1.00	4.00	8.00	30.00	
1937S	1.00	4.50	8.00	22.00	
1938			1.50	12.00	70.00
1938D	13.00	18.00	25.00	90.00	
1939	.95	3.00	4.50	10.00	60.00
1939D			1.00	13.00	
1939S		1.50	4.00	20.00	

Comparison shows relatively few changes in prices over a one year period.

high by modern standards. Add this to the fact of the exposed date, and it's not hard to see why fine Liberty Walkings earlier than 1940 aren't common. Yet Barber halves dated in the 1890's were still available in VG to fine condition as late as the mid-1940's.

Finally, the relative lack of interest in half dollars meant that the Liberty Walking tended to stay in circulation and wear out.

This may already have made certain dates scarcer than their premium value implies. For some years, collectors have been retaining 1916 and 1921 issues, while ignoring the supposedly more common dates. I have never encountered a half dated between 1927 and 1929, although I've seen 1917-S and D pieces of both types (mint mark on obverse or reverse).

All these things point to a quick disappearance of many of the type, and a lowering of the general quality of those left in circulation. It may become obsolete far faster than the Barber design did. Both the Liberty Walking and Barber seem to have one thing in common: nobody paid much attention to what seemed to be a common coin, then everyone suddenly discovered it wasn't common any more. That day, for the Liberty Walking, may be close at hand.

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The coin is minted at the Swiss State Mint at Berne.

Further particulars on this coin may be obtained by writing the Head Office: 11, Keren Hayssod Street, Jerusalem, Israel, Tel Aviv Office: 3, Mendele Street, New York Office: 850 Third Avenue, New York 22, N.Y.

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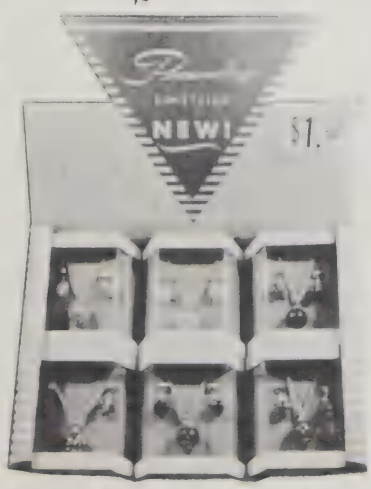
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Coin & Currency Medal Album Announced

A new album to house and display the official medals honoring the immortals in the Hall of Fame for Great Americans at New York University has been announced by The Coin & Currency Institute, distributor of the medals. The album, which holds 12 one-and-three-fourths-inch bronze or silver medals, retails for $5.00.

The album has a unique feature whereby the page containing the medals can be removed from the album and hung on the wall like a painting. The page is equipped with a special hook for this purpose.

The album can also be displayed upright on desk top or table, with the medal page open to view.

The album has a black leatherette cover which is lined with soft velour paper on the inside, providing an opulent setting for the Hall of Fame medals.

"The album, with the medals mounted in place, is a real eye-catcher which will add interest to any coin dealer's display area," noted Jack Friedberg, president of the Coin & Currency Institute. "Any dealer looking to dress up his counter or to find something out of the ordinary to attract the attention of transient traffic, will do well to display the Hall of Fame medals and album."

Dealers desiring more information about the Hall of Fame album and medal series should write to: The Coin & Currency Institute, Inc., 393 Seventh Avenue, New York 1, N.Y.

* * *

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KOSOFF AWARDED 1966 ANA AUCTION

The 1966 Convention of the American Numismatic Association scheduled to be held in Chicago, Illinois will feature an outstanding auction sale to be conducted by A. Kosoff of Encino, California.

Kosoff has the distinction of having the greatest number of ANA auction awards dating back to his first in 1942 when the convention was held in Cincinnati, Ohio. During the war years, 1943 through 1945, no such sales were held and when, in 1946, the program was resumed in Davenport, Iowa, the sale was again awarded to him as was the 1947 affair in Buffalo, New York.

The big Gold Rush Centennial celebration in San Francisco for the 1949 ANA meeting featured another Kosoff auction. Then came Dallas in 1953 and Los Angeles in 1958. The 1966 affair will be his seventh.

PNG SETS COMMITTEE MEMBERS FOR 1964-65

The Professional Numismatists Guild has announced their committee assignments for the year 1964-1965. The committees and members are listed below:

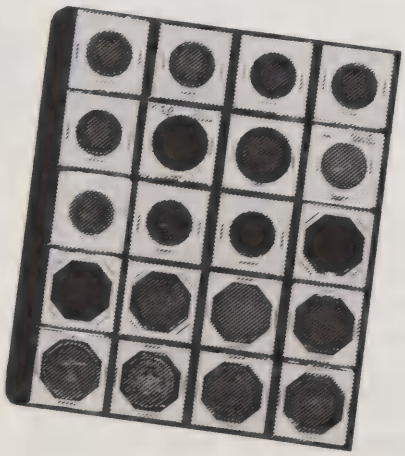
A.N.A. Home & Headquarters .... A. Kosoff, Leo Young, Dan Brown
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Panama Canal Commemorative Medal

The official Republic of Panama Silver Medal Commemorating the 50th anniversary of the Opening of the Panama Canal, August 11th, 1914 is being sold by Regency Coin & Stamp Co. of Winnipeg.

This unusual Medal depicts a faithful likeness of four Presidents on the obverse. President Theodore Roosevelt of the United States, President Belisario Porras of the Republic of Panama, who presided at the opening in 1914, President Lyndon Johnson and President Roberto Chiari.

On the reverse is a scene of a freighter passing through the Culebra cut of the Canal with the Panama Republic Coat of Arms at the top.

This Medal is available in silver and gold.

Payne Publishing Company of 13725 South Normandie Avenue in Gardena, California, has announced the release of a limited edition reprint of "The Profit March of Your Coins 1935-1968", by George W. Haylings.

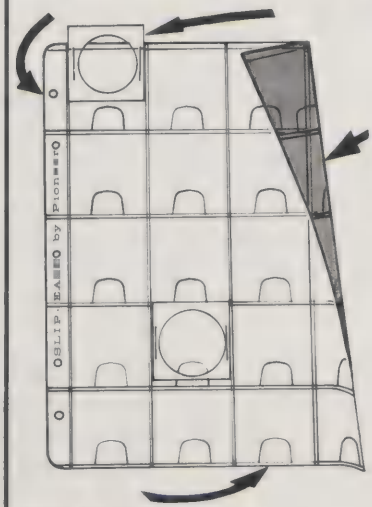
Originally published in 1960 and out of print for over two years, unprecedented public demand has resulted in the re-issue of this 96 page, soft-cover edition of the first book in the popular "Profit March" series.

In this edition Mr. Haylings made the original forecasts of the now famous, "Haylings Price Recommendations". The book covers each coin, cents through halves, plus Proof Sets and uses 1964 and 1968 as pricing checkpoints. This exact reprint of the 1960 material bears out Mr. Haylings ability to forecast future BU Roll coin prices time and time again.

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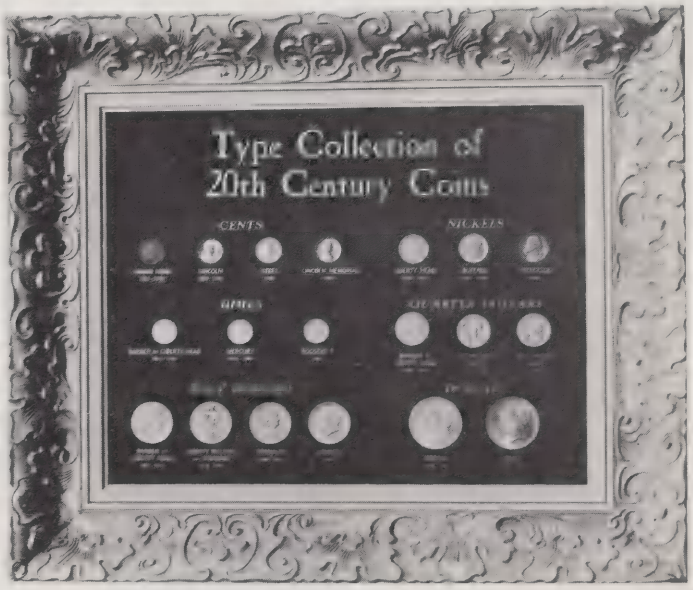
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The year in Canadian popular numismatics can perhaps best be thought of as the twelve-month interval between successive August release dates of editions of Jim Charlton's classic catalogue. The past twelve months have been, in many ways, the most remarkable such period in Canadian numismatics, and the Thirteenth Edition, just released, of the familiar blue-covered book, reflects, to no one's surprise, the influences of this unprecendented interval.

For the past twelve months have been, for Canada, the year of the numismatic bandwagon, when it became no longer eccentric to peer through your change and when thousands who couldn't pronounce "numismatics" went all out to complete decimal sets.

Coin speculators have been as active as one-of-a-date collectors, one would surmise. The activities of the two have combined, it would seem, to push the price of choice material — superb condition and mint sets — to record highs at exponential rates.

The catalogue reflects this.

A new catalogue is no longer the center of attention and excitement it once was, with colletcors and dealers alike hastening to latest price quotations. Teletypes, periodicals and interim publications effectively bridge the twelve-month gap. But the changes since the last C h a r l t o n catalogue are so striking, their effects so conspicuous, that the new edition is essential for the current picture. For those so new to the numismatic scene as not to have its predecessors, the new Charlton is required reading.

They tell us that the words "In God We Trust" are put on pennies for the benefit of those who put them in electric fuse boxes.

* * *

In view of growing inflation, the North Carolina man who found $163,000 in Confederate money is advised to keep it—just in case.

A coin shop has been opened in the De Shazor Professional Building in Port Lavaca, Texas. The owner is James Chambers, a dealer in domestic and foreign coins for several years. Collectors supplies as well as coins are stocked in the new store.

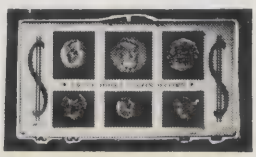
William TenEyck has added a department to be known as the Coin Shop to his Gemstone Shop in Sault Sainte Marie, Michigan. The manager of the new department is William Ranta, vice-president of the Sault International Coin Club, who also holds membership in the Michigan State Numismatic Society and the American and Canadian Numismatic Associations. The shop specializes in United States and Canadian coins but also handles medals, tokens, currency, and foreign coins and provides a consultation service for investors. The shop is located at 205 West Portage Avenue and is open from 9 a.m. to 10 p.m. Monday through Saturday, and from 7 to 10 p.m. Sundays.

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*The above Book is FREE on $75. Order for Books during Dec. and January.

DR. DAVENPORT BOOKS DELAYED

Due to unforeseen printing difficulties, Volume 1 "European Crowns and Talers Since 1800" — $12.50, has been delayed and not expected until January. All Orders received will be shipped upon receipt of our supply from Spink & Son, Ltd. Publishers. We are exclusive distributors for this Book in the U. S. A. However, if you have not ordered we suggest that you do so at once in order to be assured a supply of this "Best Seller" as soon as they are received here. Wholesale prices begin at $9.75 (minimum order 2 copies) to as low as $8.00 for 100 copies. Write for complete details.

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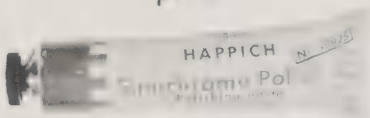


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Don't Be Blue, That "Book" is Here

The 1965 edition of "*A Handbook of United States Coins*" — the nation's most authoritative reference on prices dealers will pay for American coins — has been released by Whitman Publishing Company, Racine, Wis.

This annual volume, known as the "blue book", is designed to provide basic information on coin collecting for the beginning hobbyist, plus material for the more advanced collector.

It features diagrams showing locations of mint marks and other distinguishing characteristics; tells how to preserve and handle coins; and explains the terminology of coin collecting.

The 22nd revised edition in-

(continued on page 16)

FOREIGN COINS AT DISCOUNT PRICES

$1.50 per 100; $10 per 1,000

BELGIUM	20 centimes
CYPRUS	1 mil
FINLAND	penni
FORMOSA	1 chiao
LEBANON	1 piastre
LUXEMBOURG	25 centimes
SWITZERLAND	1 centime
YUGOSLAVIA	50 para

$2.50 per 100; $20 per 1,000

ECUADOR	5 centavos
ETHIOPIA	1 cent
GUATEMALA	1 centavo
JAMAICA	half penny
KUWAIT	1 fils
NETH. ANTILLES	1 cent
PARAGUAY	1 centimo
TUNISIA	1 millime

All coins uncirculated

All orders postpaid

MARK COIN COMPANY
Campello 69, Mass.

PHILIPPINES, UNCIRCULATED

	Per 10	Per 100
1945. Complete (5c, 10c, 20c, 50c)	$ 15.00	.....
1958. Complete (1c, 5c, 10c, 25c, 50c)	6.50	$ 62.00
1960. Complete (1c, 5c, 10c, 25c)	2.50	20.00
1962. Complete (1c, 5c, 10c, 25c)	2.50	20.00
COMMEMORATIVES, SILVER, UNC.		
1947. MacArthur, the 50c only	12.00	100.00
1961. Rizal, complete (50c & 1p)	31.00	290.00
1961. Rizal, crown 1p only	20.00	190.00
SALVAGED COINS		
1936. Complete set of 3 (Y26-28)	90.00	.....
1918. Wilson medal — bronze	170.00	.....
1918. Wilson medal — silver	200.00	.....
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1903P-1p	35.00	.....
1903S-1p	30.00	.....
1904S-1p	50.00	.....
1905S-1p	65.00	.....
1907 -1p	14.00	.....
1908 -1p	14.00	.....
1909 -1p	15.00	.....
1913 -1p (Culion)	65.00	.....
1922 -1p (Culion)	35.00	.....
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FLASH! For delivery in November, 1964, minted in England, the new 1964, complete: 5c, 10c, 25c, and 50c — $41.00 per 100 sets (in rolls). Paper Currency of the Republic of the Philippines. — Crisp. Uncirculated.

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NEW IMPROVED Excellent quality **Perma Kleer** center material, inert, Crystal clear, strong. Two countersunk staples already inserted.

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#2 - For Nickels & Quarters (#1-2 For LD & SD — P&D)
#3 - For Half Dols
#4 - For Silver Dols



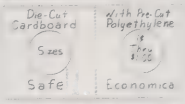

Bulk . . $2.50 hd. Retail Dealer 14.95 M
Boxed . . $2.65 hd. Retail Dealer Boxed 16.50 M

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Now we have 7 sizes — The finest made — Same cardboard as "ProtectA Coin Holder" — Perma Kleer or Polyethylene pre-cut sheets — Will not tarnish coins — Inert — No center seams — Just fold, insert and staple.

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#3 - For Half Dollars
#4 - For Silver Dollars

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Holders for Triplets, Crowns and #4 are extra heavyweight for sturdiness
Crown size 2x2 with Poly Env. — 90c Hd. 8.50 m
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In Nice 2x2x9" Coin Box With Instructions

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Dealer ..... 80c Box — 10 Bx. $7.50

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Heavy weight cardboard with poly strips
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Bulk banded 100's with poly strips	1.75 C	1.05 C

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2x2⅞" Thin Snap Lock Holders Kennedy Insert Printed (J.F. Kennedy 35th President) 2-Openings P&D. 25c retail . . $1.80 per doz. . . $14.00 per undred.

2x2⅞" Thin Snap Lock Holders Douglas MacArthur Insert Printed (Douglas MacArthur — 1880-1964 — 1947-S Holds 50 centavo and 1 peso, 1947 Philippine coins. 25c retail . . $1.80 per doz. . . $14.00 per hundred.

LUKE'S "Eze-Vue" 3 RING BINDERS

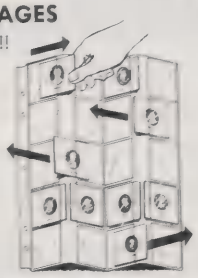
Quality — Large Size — Vinyl covered — Black, brown or tan 8" Identification slot on back — Holds about 15 pages with coins $2.75

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Luke's New Eze Vue 20 pocket page with side openings. The side openings open toward each other in 2 rows. The outside and inside row open toward the center of page. The 2 inside rows open toward the outside of page. This enables you to fold lengthwise and pull holders out easily and to insert easily.



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B - 12 - Page Holds 12 2½x2½" . . . . . .35. . . . $21.00 per hundred

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Stacks and counts coins.
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Pkg. 300's ½" dots in poly bag with holed header	$ .50	$3.60 doz.
Pkg. 1M roll ½" in poly bag with holed header	1.50	.90 ea.
Pkg. 200 ¾" dots in poly bag with holed header	.50	3.60 doz.
Pkg. 650 roll ¾" in poly bag with holed header	1.50	.90 ea.

LUKE'S "Eze-Vue" VARIETY ALBUM



A Beautifully Bound Album in Red or Brown Vinyl Grained for Beauty—Pages are sealed in Similar to Our Wallets—A Variety of Coins can be Grouped in the Same Album or Changed at any Time. Regular EZE-VUE 20 pocket Pages—The Quality Page. (2x2 Holder Not Included)

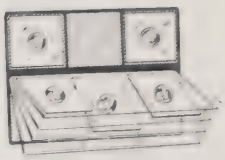
6 Page Holds 120 Coins . . . . . Retail . . . . . $4.98 Dealer $3.00
10 Page Holds 200 Coins . . . . . Retail . . . . . $5.98 Dealer $3.60

"Eze-Karry" WALLET

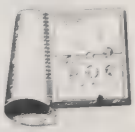
Cover — Red or Brown

	Retail	Wholesale
EK 12 Pocket	$ .50	$3.60 per doz.
EK 18 Pocket	.75	5.40 per doz.
EK 24 Pocket	1.00	7.20 per doz.

EK 10 P - proof wallet - 10 pockets 75c each.
EK 18 C - for 2½x2½" holders or 2x2 plastics . . retail . . $1.00 . . $7.20 per doz.



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PROOF SET WALLET ALBUM holds 10 mint sealed proof sets. Room enough for brown envelope to insert behind coins. Red or Brown Cover . . . . Retail $2.00 . . . . Dealer $1.20 ea.
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EK CM 12 Wallet for Modern Currency. Same as above . . . . Retail $2.00 Dealer $1.20 ea.
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Luke Coin Supply Co.

501 N. SYLVANIA FORT WORTH 11, TEXAS

continued from page 14

cludes a detailed listing of every American coin type and major variety, together with an updated price list and information on mint records, etc., to aid the advanced collector.

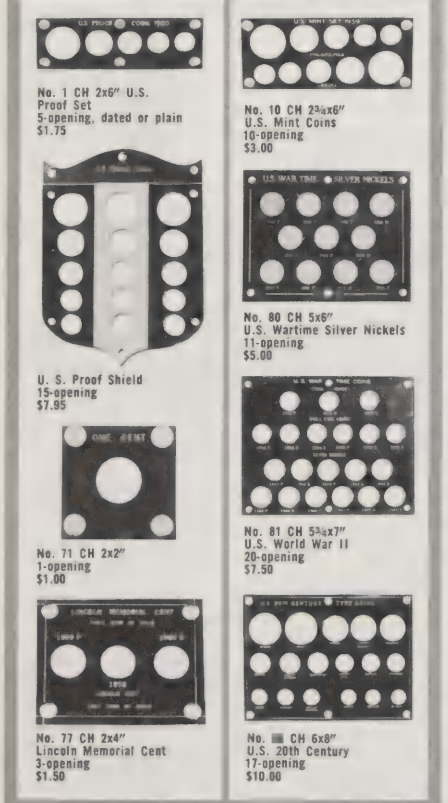
The 1965 edition places greater emphasis than usual on the silver dollar market, very active in the wake of release of large quantities by the U.S. mint. The new Kennedy half dollar also is represented in the 128-page volume.

The "blue book" is scheduled to be available at book stores, hobby shops and coin dealers on October 1. Whitman, the nation's leading supplier of coin collecting materials, also publishes "*A Guide Book of United States Coins*". This annual volume has been regarded as the most authoritative reference on current market values of American coins.

TULCO "PERFECT FIT" PLASTIC HOLDERS

Display with justifiable pride your valuable collections in the finest precision-machined rigid plastic holders.

All TULCO "Perfect Fit" holders have dates or denomination (depending on type) etched in 23K gold — not just printed on the surface. Edges are polished to satin smoothness and plastic screws secure holders tightly — coins won't turn or rattle.



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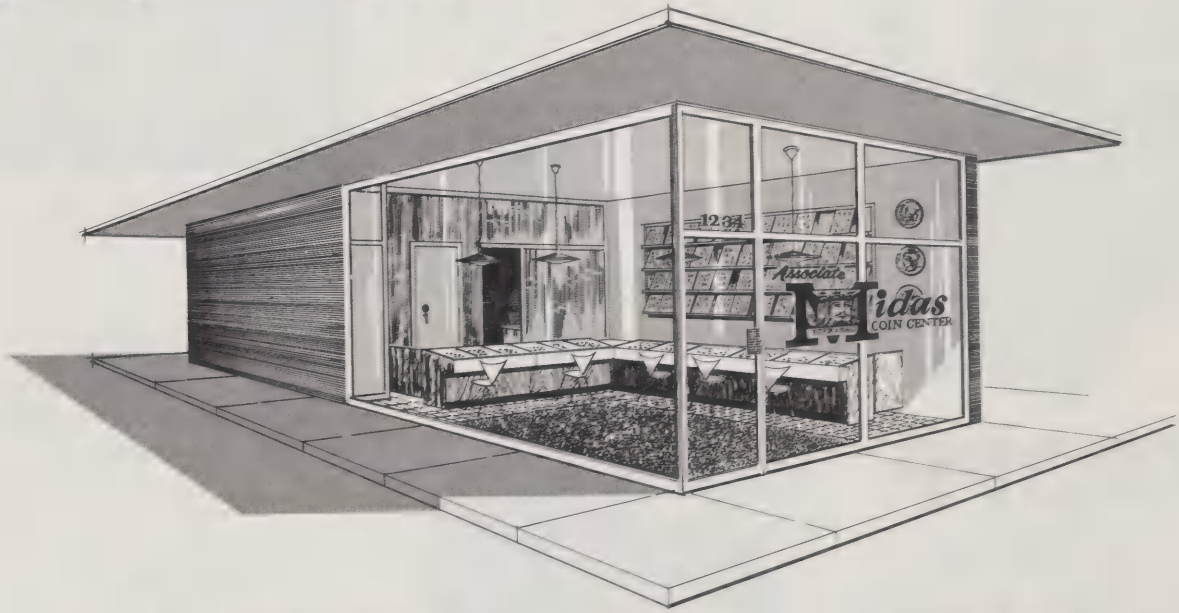
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Workman: "Cheese sandwiches — nothing else for lunch — always cheese sandwiches."

Friend: "Why don't your wife make you some other kind?"

Workman: "What wife? I'm not married. I make these myself."

* * *

Mama: "And what did mama's little darling learn in school today?"

Junior: "I learned two guys not to call me mama's little darling."

MEXICO

One Centavos

For Whitman, Dansco Albums, fill your albums for only $22.50, 1920 to 1963 complete, VG, XF, UNC. Also 1c Culiacan C Mint, 1901-1905 all dates. Mexico 1 centavos, below wholesale prices, mixed types 3, 4 and 5; 1,000—$40.00 1934-1963 many uncs; 500—$22.50. These retail from 20c to $1.50 each.

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1c UNC or BU 1 Centavos 1939 to 1960. Need 1 to 10 ROLLS of each.

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NEW Dymo M38 Tool 'n' Tape Kit



Here's a real bargain: The NEW ⅜" Labelmaker, 9 Magazines of Dymo Tape, in a beautiful leather grained, custom fitted Texon case.

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Also the ever popular Dymo M4 Tool 'n' Take Kit. This kit is the same as above but makes a smaller ¼" label.

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NEW ANNOUNCING NEW

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UNIVERSALIS NUMISMATICA DOMESTICA



"NUMISMATIC BUG" OR "COIN BUG"
(COMMON NAME)

Kingdom	Animalia
Subkingdom	Metazoa
Phylum	Anthropoda
Class	Insecta (Hexapoda)
Order	Hemiptera
Family	Numismaticadae
Genus	Numismatica
Species	Domestica

The Numismatica Domestica was introduced into the United States in 1590 and is now found in all of the 50 states. It is one of the oldest known forms of universal insects and has changed very little through the centuries. This bug prefers to live in close contact with man, and there is no known escape once he has bitten. The germ transmitted by the insect is highly contagious and has been known to pleasantly infect entire families.

Among the bug's distinguishing characteristics are the distinctive markings embedded on its back, symbolic of its world travels. Its two pair of wings allow it to fly swiftly and silently from one happy victim to another. His three pair of legs permit him to crawl from table to table during numismatic gatherings, spreading his germ.

Recent surveys show that the disease carried by the Numismatica Domestica is becoming widespread, and that those it has bitten are banded together comparing symptoms.

$2.98 EA. Having been bitten, you will want the fraternity emblem that identifies its wearer wherever he goes - now available in the following beautifully gold-plated, hand-painted items for **$2.98 EA.**



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LAPEL PIN



Enlarged Four Times
Actual Size ½ Inch Diameter



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LADIES' CHARM

BE FIRST TO WEAR THE COIN BUG EMBLEM

AVAILABLE FROM YOUR FAVORITE DEALER OR USE CONVENIENT COUPON. SAME DAY SERVICE ON MAIL ORDERS PLUS FREE PAMPHLET.

DEALERS: Order from your Jobber, OR figure your normal discount and send us your order — FREE - Counter Display-Pamphlets and window posters . . . Get yours now and take advantage of this offer while the gift-giving season approaches — Check Please.

JOBBERS: THIS ITEM BEING OFFERED ON A RESTRICTED AREA BASIS: SOME AREAS STILL OPEN — YOUR INQUIRIES INVITED OR CALL AREA CODE 502 PHONE 583-4728.

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310 W. LIBERTY
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KENTUCKY
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Please Send Me the Following Item(s)
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( ) LADIES CHARM ( ) PLAIN EMBLEM. My Remittance of ..... is enclosed.

MAIL TO: .....

ADDRESS .....

CITY AND STATE .....

A Fredericksburg, Virginia numismatist and picture framer, A. Wilson Embrey, III, has combined his interests to create an exciting new dimension for the coin collector. With his wife's persuasion, he determined to take his collection out of the drawer. The end result: a fascinating new field for frames.

He believes his new service to be practical because it protects collections against handling. Added advantages are that additional coin receptacles can be added at a later date; coins can be easily removed from the receptacles. The receptacles are naturally absolutely guaranteed not to damage coin or paper money.

Frame selection includes five different frame styles ranging from Swedish Modern to Virginia Colonial and New England Reproduction. Nine different mat colors are available to insert into any of the frames. Identifying plaques can also be ordered.

For further information write A. Wilson Embrey, III, William and Littlepage Street, Fredericksburg, Virginia 22401.

A new, revolutionary coin collecting trend that may cause key and semi-key coins to level or drop in price while common-date coins may experience marked gains, and the exclusive inside story about J. C. Penney's reported effort to purchase twelve million dollars worth of Brilliant Uncirculated rolls are highlights of the two latest COINfidential Reports, issued by Don Bale, Jr. & Associates.

The COINfidential Report, a monthly coin investment news service, features buy and sell recommendations, inside market tips and news that makes and saves numismatists hundreds of dollars, began its second year of publication in September.

Copies of the J. C. Penney and/or the Revolutionary Coin Trend reports are available from Don Bale, Jr. & Associates, 2008 West Madison, Sioux Falls, South Dakota, at the special price of one dollar each.

New Israel Medal is Struck

The "First Settlers Year" medal, minted by the Israel Government Coins and Medals Corporation Ltd., honors the original pioneers in Israel.

The official definition of the first settlers year is the 80th anniversary of the immigration from Russia. It serves, too, as a reminder of the significant history of Israel.

One side of the medal inscribed in English and Hebrew with the words "Israel in homage to the first one" accompanied by the emblem of the State.

The reverse side shows a peasant planting in a swamp with "I will remember the covenant of their ancestors" (Leviticus 26:45) engraved in English and Hebrew.

IF YOU ARE A INDIANA SCULPTOR YOU REALLY SHOULD READ THIS CAREFULLY

The Indiana Sesquicentennial Commission today invited all Indiana sculptors to enter the Indiana Sesquicentennial Medallion Competition.

All who are interested should submit photographs of their work to: Medallion Competition, Indiana Sesquicentennial Commission, 101 State Office Building, Indianapolis 4, Indiana. The deadline for entries is 12 Noon, November 17, 1964.

On the basis of the photographs submitted, the Advisory Committee of Artists, with the approval of the Commission's Executive Committee, will select five sculptors who will be requested to submit sketches of the Indiana Sesquicentennial medallion. Each of the five who submits sketches will receive $100.

The sculptor whose design is judged best will be commissioned to execute appropriate relief models for the reproduction of the Indiana Sesquicentennial medallion. Upon completion and acceptance of this work, the sculptor will receive $1,000.

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1859 R.D. N.9	$13.00	$16.00	$20.00
1859 over 58 N9	18.00	22.00	32.00
1884	.50	.75	1.25
1886	1.00	1.75	2.50
1887	.80	1.25	2.25
1890H	2.50	3.75	4.75
1891 L.D.	2.25	3.25	4.00
1891 S.D. L.L.	25.00	30.00	42.00
1907H	6.00	8.00	11.00
1922	5.00	6.00	8.50
1923	9.00	10.00	16.00
1924	2.25	2.75	4.00
1925	6.25	7.00	10.00
1930	.75	1.00	1.60

1931 roll VG or better — $20.00

All other Canadian cents 1908 or earlier G or better wanted. Prices in Canadian funds or will remit equivalent in U.S. funds.

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Box 10-Y, Station "A",
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PANAMA BALBOA

Remember the 1959 Bermuda Crown? The Philippine MacArthur sets? Stock up on these beautiful coins before I can offer no more!

BALBOAS:
$ 165.00 per hundred
$1550.00 per thousand

½ BALBOAS:
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$1550.00 per 2 thousand

These Coins are sold in BULK QUANTITIES ONLY usually including several dates. Condition averages V.F. with BUs left in!

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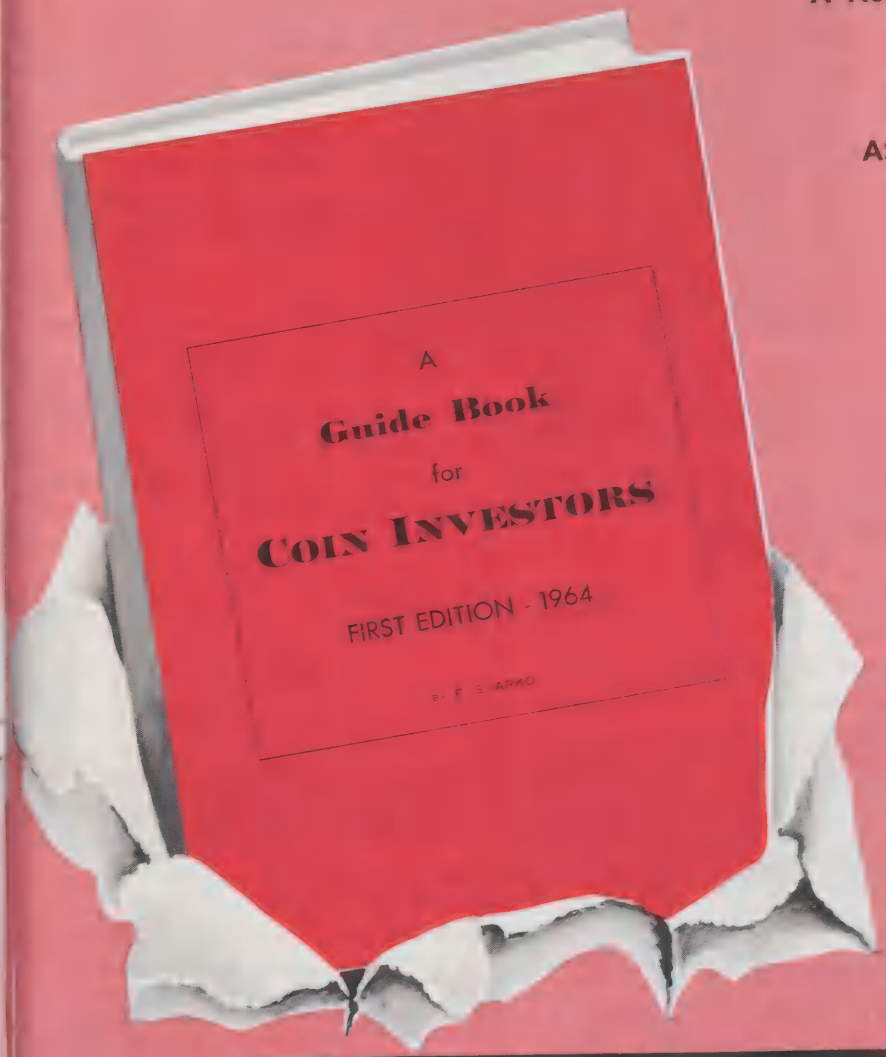
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A NEW BOOK FOR NOVICE AND VETERAN COIN COLLECTORS!

continued from page 24

will produce almost twice as many coins as they did last year (Fiscal 1964). At present the mints are producing almost 20 million coins a day. This means that production is running at an annual rate of more than 7 billion coins, compared to a rate of 4.3 billion during fiscal 1964.

Meanwhile the sixty additional coinage presses now being purchased and installed by the Mint will bring coin production up to an annual rate of more than 9 billion coins early in 1965. That will give us a total production for fiscal year 1965 of eight billion coins, nearly double last year's output. In addition, plans for a new mint in Philadelphia are moving forward. Furthermore, in order to discourage coin hoarding by speculators, for the present new coins minted in 1965 will continue to carry the 1964 date.

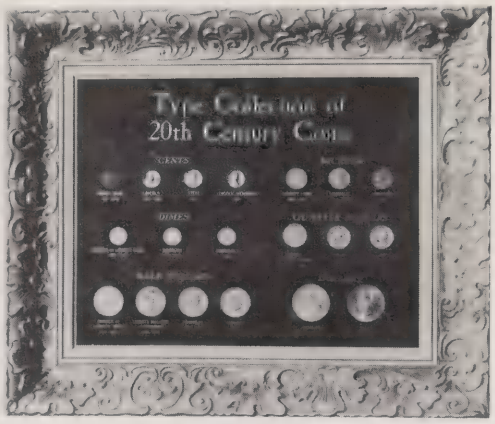
That means that we can look forward to the end of the coin shortage next year. However, in the meantime the temporary shortage of coins poses a serious problem.

For that reason, the ABA campaign at this time will perform a very real public service by increasing the voluntary return of coins to circulation and lessening the strain on the existing supply.

The truth is that the habit many people have of emptying the change from their pocket or purse into the bureau drawer or some other place of temporary safekeeping has contributed materially to the coin shortage. By encouraging people to return these coins to circulation, the American Bankers Association is helping to avoid the possibility of this temporary shortage developing into a real nuisance for both retailers and consumers.

I am sure that public-spirited citizens will be quick to return to circulation whatever change they may have tucked away, and the combined result of this campaign and the increase in coin production should help to relieve what otherwise might have developed into a critical coin shortage.

HERE'S COLLEC-TEER



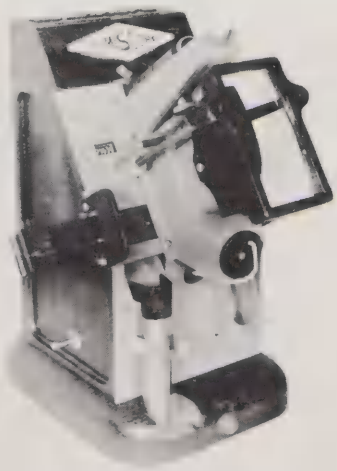
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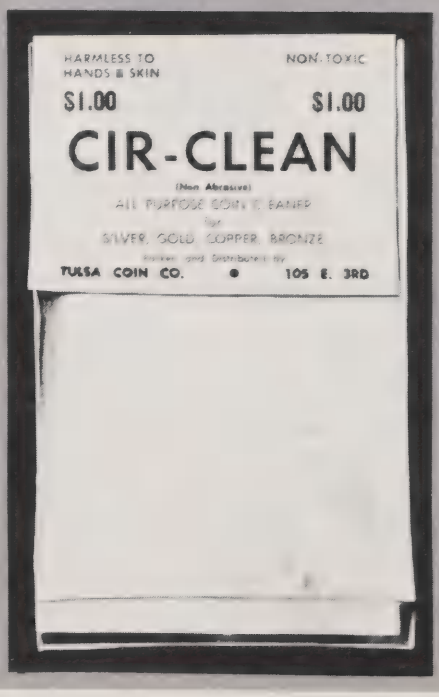
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"Coins of the World ET CETERA" is the name of a new coin store opened in October in the Los Angeles suburb, Arcadia, California. Edward Fladung of Sierra Madre is the owner of the new shop, located in the Hub Shopping Center at 1021 Baldwin Avenue, two blocks south of the famous Santa Anita race track. As the name of the store indicates, the accent is on foreign coins but American coins are also stocked as well as books, literature, and numismatic supplies. There are also stamps, philatelic books and supplies for the stamp collector.

Donald Thomsen of McGrath, Minnesota has opened a coin shop in the neighboring city of Mora. Known as the Mora Coin Shop the new business opened early in September above the Ben Franklin store in Mora. Thomsen buys and sells coins and supplies, which he has done previously from his home.

The La Mehr Coin Company owned by Edwin Rogers has opened a larger store at 5255 Palms Center, Houston, Texas. The new store is well stocked and has teletype service to serve both retail and wholesale trade.

The Palmyra Coin Shop has been opened in Palmyra, New York by Nicholas Alvaro who formerly operated the Plaza Hobby Shop in Newark. An extensive line of coins and supplies is available and stamp supplies are also stocked. Alvaro states that no collection is too large to handle, and makes estate appraisals.

Lewis D. Steelsmith has opened a coin shop at 933 Yale Street at Santa Paula, California. A member of the Ventura County Coin Club, Steelsmith has been a coin collector for many years and his interest in the hobby became intensified after he became disabled a few years ago. He is reported to be especially proud of his large cent collection from 1793 to 1857. He reports that he has a very active bid board in his "Coin Den" as the new shop is known.

Ozark Coins, Inc. is a new corporation opened for business in September in Monett, Missouri. Housed in the building formerly occupied by the Monett Times at 205 Fifth Street, the firm buys and sells all types of coins and supplies. J. D. Provenmire is chairman of the board.

Walter Green, real estate and insurance agent in Columbus, Indiana, added a coin collectors store when he moved his business recently. Business hours are 9 a.m. to noon and 1 to 4 p.m. daily, Monday through Saturday. The new location is 2204 Illinois Street in Columbus. Green has collected coins as a hobby for a long time. He employs the Rev. Earl Lashley as office manager, and several part time salesmen.

Bob Gregor, Kansas City, Missouri dealer, has announced the opening of a new coin and stamp center said to be the largest and most complete coin and stamp center in Kansas City. The new location, 213 East Gregory in the Brookside-Waldo area, boasts 3000 square feet of space, a bank-type vault, private offices, more than 100 feet of display counter with the most complete stock of collectors supplies, and service of two major teletype systems. The staff has been expanded and includes Bob Wilson, Lloyd Schaeffer, Jess Kirby, John Barrera, and Melvin Flotho.

The New Rochelle Coin Exchange was opened late in September at 56 Center Avenue, New Rochelle, New York. Partners in the firm are Richard Cohen and George Vana who presented a plaque replica of the Kennedy Half Dollar to the city's Mayor Alvin R. Ruskin in opening day ceremonies. The store is equipped with teletype service.

A new coin and stamp department has recently been added on the first floor of the Adam, Meldrum, and Anderson Company's Main Street store in Buffalo, New York. Presidents of coin and stamp clubs in the area were guests at a luncheon in observance of the opening, given by the store's president, Robert B. Adam.

DILLON OPENS ABA CAMPAIGN

Remarks by the Honorable Douglas Dillon Secretary of the Treasury at the Opening of the ABA Campaign, "Calling All Coins" Room 4121, Main Treasury Building, Washington, D.C. Wednesday, October 14, 1964, 11 AM, EDT

I am happy to be here this morning to help President William F. Kelly of the American Bankers Association open its "Calling All Coins" campaign to help alleviate the coin shortage this fall.

The Treasury is glad to cooperate in this campaign because the shortage of circulating coins is an immediate and serious problem. Although the Government has minted enough coins to handle all the nation's normal needs, a substantial number of these have disappeared from circulation at a time when the demand for coins is greater than we have ever known before.

The demand has increased for a number of reasons, including the steady growth in population and business and increased use of vending machines and parking meters. There has also been a phenomenal rise in the number of amateur coin collectors, from 2 to 10 million in the past 5 years — although the real problem has been coin speculators. These speculators have been buying up coins in quantity and keeping them off the market in hopes of higher numismatic value.

The Treasury is working both its mints — at Denver and Philadelphia — twenty-four hours a day, seven days a week and as a result, this year (Fiscal 1965) they

(continued on page 22)

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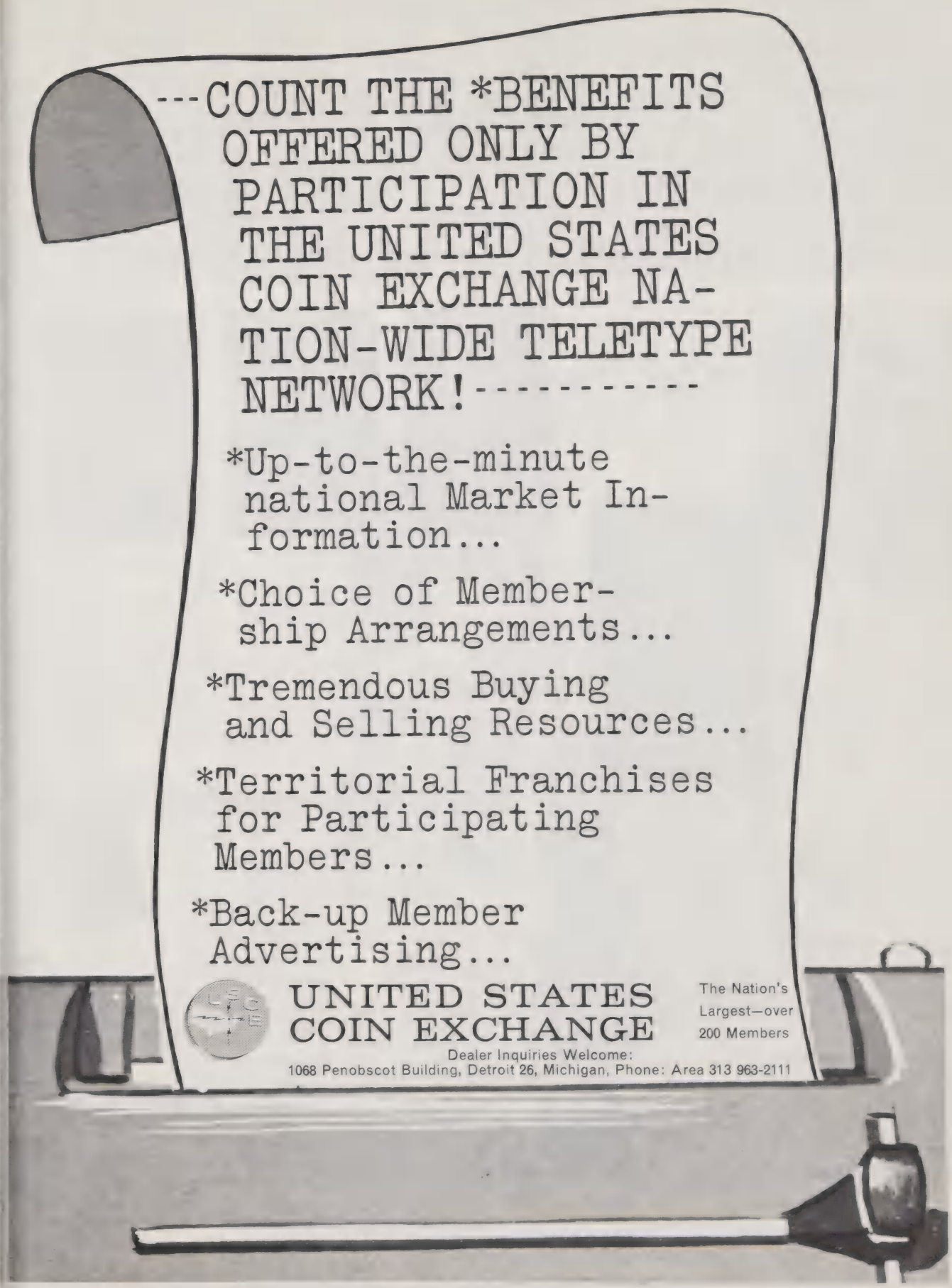
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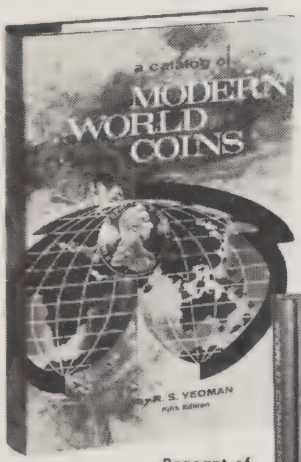
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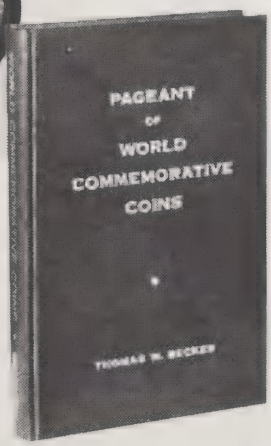
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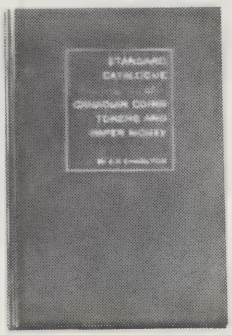
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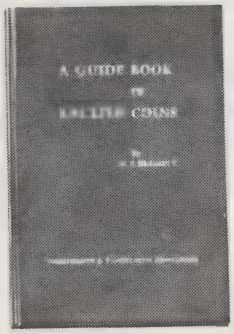
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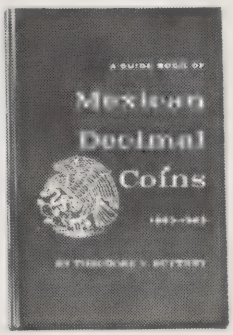
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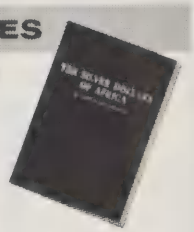
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The New Income Averaging Provision

by Joseph Arkin, C.P.A.

A taxpayer who receives fluctuating income pays substantially more in income taxes than others with a comparable amount of total income which is spread evenly over the years involved. This occurs because the progressive rates take a much larger proportion of the income in taxes than those whose incomes in some years are relatively high.

Under prior law, certain types of income were subject to "spreading" or "averaging" over a number of years. Included in this category were compensation for personal services, income from inventions or artistic work, back pay, and damages for patent infringements, injuries under anti-trust laws and breach of contract.

The new law replaces all of the old rules except that in certain instances persons performing personal service can still, for a limited time, avail themselves of the former law.

A recomputation of prior years' taxes was required to reflect what would have happened if the income had actually been received in those prior years.

The "income averaging" device eases the tax bite for dealers who have years of peak income. This might come about by the gradual increase of income from year to year.

How does this new law work?

We have first to determine the income for the current year. This year is called the *computation year*. To be able to take advantage of the new law this income must be in excess of 133-1/3% (or 4/3)

the average annual income over e four preceding years. These ars are called *average base peri- income*. The excess is the nount subject to averaging and called *averageable income*. The cess amount must be $3,000 or ore in order for the taxpayer to ke advantage of the new tax ovision.

Income from capital gains, cer- in income from inheritances and fts, wagering income and certain emature pension distributions to lf-employed individuals will have be taken into account to adjust e income to be averaged.

The law is relatively simple here the aforementioned types of come are not involved. However, espite the Senate Finance Com- ittee's implications that the rules re not unduly complicated for tax- ayers with these types of incomes, ey will find the going quite rough they have to use the "tier" y s t e m of computing their tax ability.

In the belief that anyone other han a tax practitioner would not eadily understand the long set of omplicated rules and computa- ions, we show an easier-to-under- tand example of a taxpayer who loes not have capital gains, gam- ling income or income from gifts r bequests.

A dealer is unmarried, self-em- loyed, with average annual tax- ble income during 1960-63 of 7500. In 1964 he has a total in- come of $40,000, the bulk of this ncome representing the increase n profits received during the year.

Four Steps To Follow

Step No. 1: Find the averagable income

Total income for 1964 amounts to	$40,000
4/3 of $7500 average base period income	10,000
Balance is Averageable income	$30,000

Step No. 2: Find the Tax on 1/5 of the averagable income

4/3 of $7500 amounts to	$10,000
add 1/5 of $30,000 (averagable income)	6,000
Total	$16,000
Tax on this sum	$ 4,610
Less: Tax on $10,000 (4/3 of $7500)	2,360
Balance: Tax on 1/5 of averagable income	$ 2,250

Step No. 3: Find the Total tax

Tax on $10,000 (4/3 of $7500)	$ 2,360
Tax on averagable income multiplied by 5	11,250
Total tax	$13,610

Step No. 4: Find the actual tax savings

Income tax based on $40,000 income if there were no new law on income averaging	$17,690
Tax based on using principles of the new law	13,610
Amount saved by using the provisions of the new law	$ 4,080

The new provisions do not allow recent graduates who begin their first full time jobs to use income averaging. However, persons who are at least 25 years of age and who have not been a full time student for at least four years since the age of 21 can elect to use the new income averaging provisions.

This new law is complicated, it is tricky and full of restrictions, BUT it will save a whale of a lot of money if understood and used.

Only citizens and residents of the U.S. can *elect* to average. The use of the new income averaging provisions are not mandatory and a new election can be made each tax year. In addition, a taxpayer who desires to avail himself of these new provisions must have had his entire income subject to tax throughout the entire base period as well as the computation year. A nonresident alien does not qualify.

If a taxpayer files a joint return or a surviving spouse return for the computation year, his base period income must be reconstructed as if he and his present spouse had filed joint returns for each base period year.

As time goes on there will be regulations issued, clear examples will be cited by the taxing authorities to give a better understanding of this new law which evokes a unique principle to help taxpayers save money.

Forms and worksheets are being prepared by the Treasury Department for distribution with the 1964 income tax returns to give taxpayers a better opportunity of taking advantage of the tax savings afforded by the new law.

THE IDES OF MARCH

Two score and nine years ago our Congress brought forth upon this nation a new tax, conceived in desperation and dedicated to the proposition that all men are fair game.

Now we are engaged in a great mass of calculations testing whether that taxpayer or any taxpayer so confused and so impoverished can long endure. We have met on form 1040. We have come to dedicate a large portion of our income to a final resting place with those men here who spend their lives that they may spend our money.

It is altogether anguish and torture that we should do this. But in the legal sense we cannot evade, we cannot cheat, we cannot underestimate this tax. The collectors, clever and sly, who computed here, have gone beyond our power to add and subtract.

Our creditors will little note nor long remember what we pay here, but the Internal Revenue Service can never forget what we report here. It is rather for us to be dedicated to the great task remaining before us — that from these vanished dollars we take increased devotion to the few remaining, that we here highly resolve that next year will find us in a higher income bracket.



Commercial Aviation's 50th, Medal Recalls First Flight

The St. Petersburg and Tampa Chambers of Commerce have selected this medallion as the official medal of the Golden Anniversary Celebration Year, 1964.

The Golden Anniversary of Commercial Aviation Medal is 2½ inches in diameter with a large propeller and a view of the airboat in flight on the obverse.

The reverse shows pilot Tony Jannus in the cockpit. Jannus flew the first scheduled commercial flight from St. Petersburg to Tampa January 1, 1914. The flight took twenty-three minutes with the first ticket going for $400 at public auction.

The first plane used, a biwing flying boat, was designed and built by Tom Benoist for the purpose of a commercial flight in Florida.

Copies of the medal may be obtained in bronze at $4.50 from Treasureland Medallions, 307 Edgewood Avenue, Clearwater, Florida.

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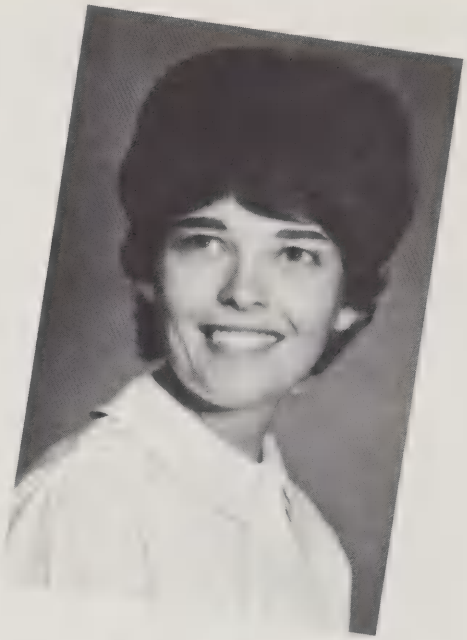
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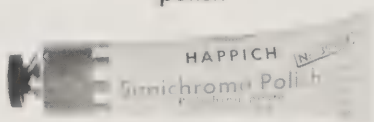
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Mazzucca Named Coin Book Editor

E. Strauss Publications, Inc. has named Anthony Mazzucca as assistant editor of the "Yellow Coin Book".

The staff of E. Strauss Publications like to refer to Tony, as he



Mazzucca

is known to readers and dealers across the country, as the Wizard of Words.

His first association with numismatics was not auspicious; it started with a piggy-bank a relative had given him. Tony's interest and knowledge of coins has increased and he is now a coin authority.

Mazzucca will continue to keep the readers of the Yellow Coin Book informed of current and future events in the world of numismatics, along with up-to-the minute price changes.

Paramount Elects Merkin to Board

The officers and directors of the Paramount international Coin Corporation have announced that Lester Merkin, well-known New York City coin dealer, has been elected to the advisory board of the corporation.

Merkin, who recently achieved nationwide recognition with his auction of the celebrated Lewis M. Helfenstein large cent collection, has made a specialty of mail and auction sales of choice United States coins and coins of the world.

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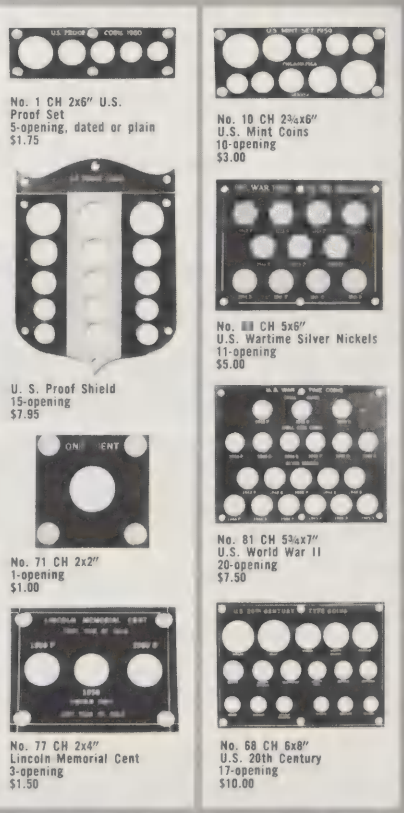
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After years of searching a new material that is INERT and twice as strong as vinyl has been found. It is now used in Do It Ur Self Holders, Protecta Coin Holders and Eze Staple Holders. Crystal clear for greater visibility.

Luke's "ProtectA-COIN" Holders

NEW IMPROVED Excellent quality **Perma Kleer** center material, inert, Crystal clear, strong. Two countersunk staples already inserted.

#1 - For Cents & Dimes
#2 - For Nickels & Quarters
(#1-2 For LD & SD — P&D)
#3 - For Half Dols
#4 - For Silver Dols



Bulk . . $2.50 hd. Retail — Boxed . . $2.65 hd. Retail
Dealer 14.95 M — Dealer Boxed 16.50 M

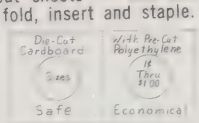
Luke's "Eze-Staple" Holders — NEW — NEW — NEW

Same as ProtectA Coin Holders except staples have not been inserted. Perma Kleer centers attached to cardboard. Just staple and insert coin. No material to cut off. 100 (same size) in nice 12" box $2.00
Pkg. of 50 . . . . . $1.00 Pkg. of 25 . . . . . $ .50
Dealer Less 40%

Luke's "DO IT UR-SELF" Holders

Now we have 7 sizes — The finest made — Same cardboard as "ProtectA Coin Holder" — Perma Kleer or Polyethylene pre-cut sheets — Will not tarnish coins — Inert — No center seams — Just fold, insert and staple.

#1 - For Cents & Dimes
#2 - For Nickels & Quarters
#3 - For Half Dollars
#4 - For Silver Dollars
Triplets — for P.D.S. Cents & Dimes
Doublets — for P&D Cents & Dimes



Holders for Triplets, Crowns and #4 are extra heavyweight for sturdiness
Crown size 2x2 with Poly Env. — 90c Hd. 8.50 m
All Above Do It Ur-Self Holders Boxed In Nice 2x2x9" Coin Box With Instructions
Retail . . . . . $1.25 BOX
Dealer . . . . . 80c Box — 10 Bx. $7.50

LUKE'S LARGE SIZE CROWN DO IT UR SELF HOLDERS

Heavy weight cardboard with poly strips
2½ x 2½" Hole set low for more writing space.

Pkg. 25 in poly bag with holed header	.50	3.60 doz.
Bulk banded 100's with poly strips	1.75 C	1.05 C

EZE-SNAPS

2x2 Thin Snap Lock Holders Kennedy Insert Printed (J.F. Kennedy 35th President) 1917-1963. 15c retail . . . $1.08 per doz. . . $8.00 per hundred.

2x2⅞" Thin Snap Lock Holders Kennedy Insert Printed (J.F. Kennedy 35th President) 2-Openings P&D. 25c retail . . $1.80 per doz. . . $14.00 per undred.

2x2⅞" Thin Snap Lock Holders Douglas MacArthur Insert Printed (Douglas MacArthur — 1880-1964 — 1947-S Holds 50 centavo and 1 peso, 1947 Philippine coins. 25c retail . . $1.80 per doz. . . $14.00 per hundred.

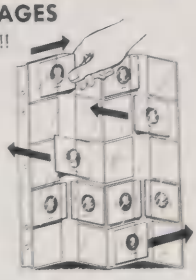
LUKE'S "Eze-Vue" 3 RING BINDERS

Quality — Large Size — Vinyl covered — Black, brown or tan 8" Identification slot on back — Holds about 15 pages with coins $2.75

LUKE'S "EZE-VUE" COIN PAGES

The Original & Still The Finest!!

LUKE'S "EZE-VUE" 20 POCKET PAGE



Luke's New Eze Vue 20 pocket page with side openings. The side openings open toward each other in 2 rows. The outside and inside row open toward the center of page. The 2 inside rows open toward the outside of page. This enables you to fold lengthwise and pull holders out easily and to insert easily.

EV 4c - Modern Currency Page - 4 Pockets . .	.35	$18.50 per hundred
EV 3c - Large Currency Page - 3 Pockets . . .	.35	$18.50 per hundred
EV 4p - Proof Set Page - 4 Pockets	.35	$18.50 per hundred
EZ 20p - Thumb Notch on Back 20 Pockets . .	.35	$19.50 per hundred
B - 12 - Page Holds 12 2½x2½"	.35	$21.00 per hundred

Lukes Eze Snap - Rainbows - 5 Colors Poly Foam in Thin Snaps
Bx. .25 Asstd. — $1.60 Bx.

LUKE'S PRESSURE SENSITIVE DOTS

	retail	dealer
Pkg. 300's ½" dots in poly bag with holed header	$ .50	$3.60 doz.
Pkg. 1M roll ½" in poly bag with holed header	1.50	.90 ea.
Pkg. 200 ¾" dots in poly bag with holed header	.50	3.60 doz.
Pkg. 650 roll ¾" in poly bag with holed header	1.50	.90 ea.

LUKE'S "Eze-Vue" VARIETY ALBUM



A Beautifully Bound Album in Red or Brown Vinyl Grained for Beauty—Pages are sealed in Similar to Our Wallets—A Variety of Coins can be Grouped in the Same Album or Changed at any Time. Regular EZE-VUE 20 pocket Pages—The Quality Page. (2x2 Holder Not Included)

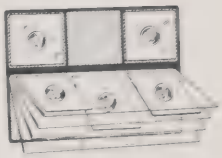
6 Page Holds 120 Coins . . . . . Retail . . . . . $4.98 Dealer $3.00
10 Page Holds 200 Coins . . . . . Retail . . . . . $5.98 Dealer $3.60

"Eze-Karry" WALLET

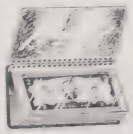
Cover — Red or Brown

	Retail	Wholesale
EK 12 Pocket	$ .50	$3.60 per doz.
EK 18 Pocket	.75	5.40 per doz.
EK 24 Pocket	1.00	7.20 per doz.

EK 10 P - proof wallet - 10 pockets 75c each.
EK 18 C - for 2½x2½" holders or 2x2 plastics . . retail . . $1.00 . . $7.20 per doz.



Luke's Currency Wallet — Proof Set Wallet





EK WA 10P 7 x 8½"
PROOF SET WALLET ALBUM holds 10 mint sealed proof sets. Room enough for brown envelope to insert behind coins. Red or Brown Cover . . . . Retail $2.00 . . . . Dealer $1.20 ea.
EK CF 12 Wallet for Fractional Currency. Bills can be left in currency holder and inserted in wallet. 12 vinyl pockets. Red or Brown Flexible Cover . . . . Retail $2.00 . . . . Dealer $1.20 ea.
EK CM 12 Wallet for Modern Currency. Same as above . . . . Retail $2.00 Dealer $1.20 ea.
EK CL 12 Wallet for Large Currency. Same as above . . . . Retail $2.00 . . . . Dealer $1.20 ea.

MAGNIRAY ILLUMINATED MAGNIFIER

Bausch & Lomb lenses, unbreakable head, made in Eng. Brass barrel, chrome plated, scale for inches, instrument type case. Retail $8.95, Dealer $5.37.

SLADE U.S. COIN CHECK LIST

Pocket size. Retail 20c Box of 36 less 50%.

!! BRAND NEW BOOK !!

United States Major & Minor Mint Error Types
by Delmas Ford Retail $1.50 — Dealer $10.80 Doz.
Jobbers & Dealers write!!

DOUGHBOY COIN STACKER

Stacks and counts coins.
Retail $3.95 — Dealer less 40%

DEALERS & JOBBERS INQUIRIES INVITED
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Luke Coin Supply Co.

501 N. SYLVANIA FORT WORTH 11, TEXAS

Mr. COIN DEALER:

CHECK YOUP DISTRIBUTOR FOR "PROFIT FACTS" ON STAR PRODUCTS.

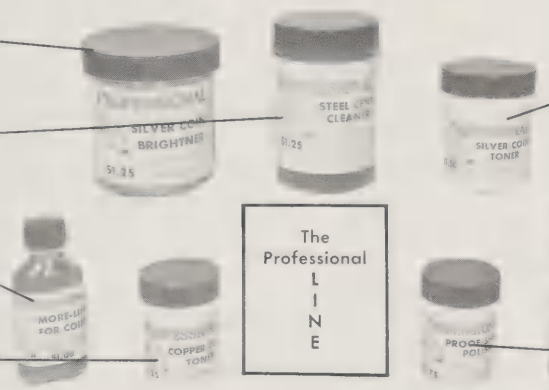
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Instantly brightens tarnished coins. 6 oz. for $1.25.

STEEL CENT CLEANER
Removes rust and white zinc-oxide deposits from steel cents. 4 oz. Jar $1.25.

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Removes dirt and prevents corrosion with a film of silicon on all copper coins. 2 oz. Bottle $1.00.

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Restores natural color to bronze and copper coins. 1 oz. Jar $1.25.



SILVER COIN TONER
New! restores beautiful aged appearance to any silver coin. 2 oz. Jar $1.50.

COPPER/NICKEL SOAP
The only non-acid cleaner. Cleans and restores natural aging and toning. 1 oz. Bottle $1.00.

PROOF–SHEEN POLISH
Delicate enough to remove hairlines left by other polishes. 1 oz. Jar $1.75.

STAR-LOC COIN HOLDERS

THE HOTTEST THING IN TOWN

So far, this looks like one of our best items, in volume of sales. We are amazed at dealer and customer enthusiasm.

Each of these attractive holders consists of a snap-shut sturdy clear plastic case, with a 14 ply die cut cardboard insert. Our inserts are satin textured royal purple, with gold imprinting.

BEST LOOKING HOLDER EVER



Retail 25¢ each

Style No.	HOLDERS AVAILABLE	Holes
SL-1	Early Small Cents (FE, CN, B)	3
SL-2	Lincoln Cent Var. (VDB, steel, wreath, mem., obo.	5
SL-3	1943 Wartime Steel Cents	3
SL-4	1960 Lincoln Cent Varieties (4 plus reverse)	5
SL-5	Types of Canadian Small Cents	5
SL-6	Types of U. S. 5¢ Nickel	4
SL-7	Types of Liberty Nickel	3
SL-8	Types of Buffalo Nickel	3
SL-9	Types of Jefferson Nickel	3
SL-10	Jefferson Nickel Keys	5
SL-11	Types of U.S. Dimes (2 seated, Barber, Mercury, Roosevelt)	5
SL-12	Key Roosevelt Dimes	6
SL-13	1955 Roosevelt Dimes	3
SL-14	20th Century Quarters	3
SL-15	J. F. Kennedy Memorial	1
SL-16	Kennedy Half Dollar	2
SL-17	Two Famous Americans (Franklin & Kennedy 50¢)	2
SL-18	1964–D Peace Dollar "A purely Political Issue"	1
SL-19	U. S. Silver Dollar	1
SL-20	1955–S Mint Set	2
SL-21	U. S. Mint Set	5
SL-22	Odd U. S. Type Coins	5

STAR PRODUCTS DISTRIBUTORS

FEDERAL BRAND ENTERPRISES
419–25 HIGH AVENUE
CLEVELAND, OHIO

G. G. FINNELL COIN SALES, INC.
P. O. BOX 1647
ORLANDO, FLORIDA

DON HIRSCHHORN
554 WESTBURY AVENUE
CARLE PLACE, NEW YORK

DeVORKIN COIN SUPPLY, INC.
942 GREEN STREET
MICHIGAN CITY, INDIANA

ANDERSON NEWS CO. of GEORGIA
(Formerly A. & H. Stamp & Coin Supply)
331 PEACHTREE STREET, N. E.
ATLANTA, GEORGIA

WAYNE STAMP CO.
3520 COTTMAN STREET
PHILADELPHIA, PA.

"NUMISMATIC CHECK LIST"

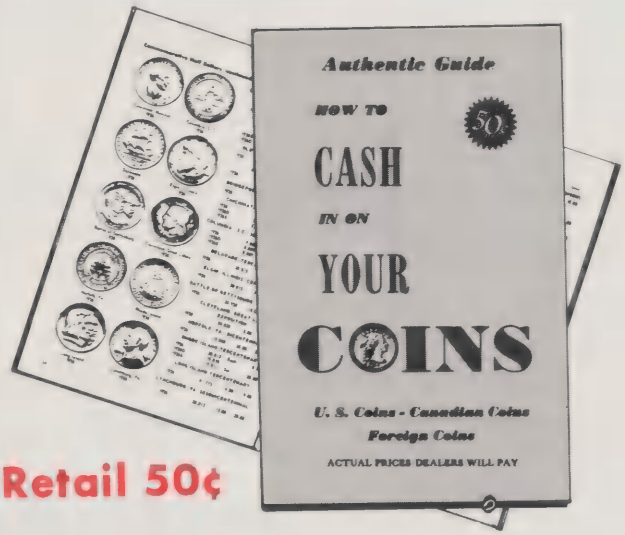
FEATURES:

1. Small size - fits easily into purse or pocket - only 3" x 4¼".
2. Durable hard finish cover.
3. Includes all popular series by date and mintage.
4. Six grading columns - good thru proof.
5. 32 pages, plus cover.
6. Special sections for type coins, commemoratives and proof sets.
7. Counter Display - (36 Check List).

AN "EXTRA-DISCOUNT" ITEM



Retail 20¢



Retail 50¢

"How to CASH in on YOUR COINS"

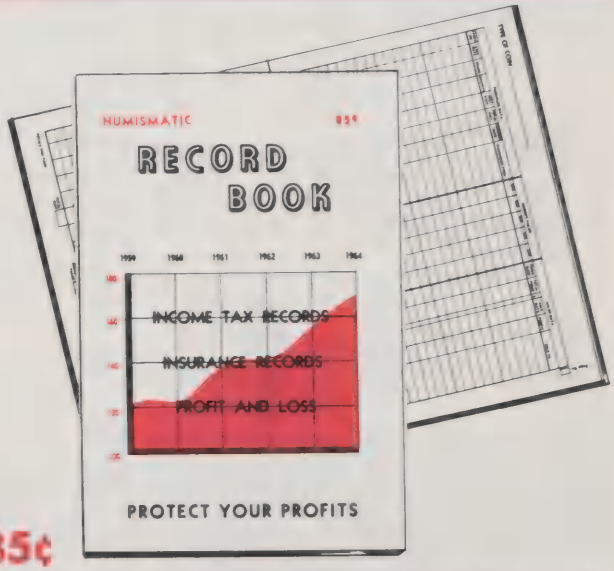
FEATURES:

1. Lists all U. S. minor coins, gold, canadian coins, etc.
2. Reference sections on coin care, grading, where to sell, paper money, foreign coins, etc.
3. The best complete set of coin photographs to appear in any publication.
4. Top grade printing on quality coated paper. 48 pages plus cover.
5. Written by a man who knows the coin market thoroughly-completely up to date.

"NUMISMATIC RECORD BOOK"

FEATURES:

1. Full 8½ x 11 work sheets, all carefully planned for maximum utility. 64 pages plus cover.
2. Special sections for type coins and commemoratives.
3. Instructions and provisions for keeping income tax and insurance records.
4. Plastic coated cover and top quality textured paper for easy writing.
5. More good features at a lower price than any record book anywhere.



Retail 85¢

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ANDERSON NEWS CO.
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FLORENCE, ALABAMA

LUKE COIN SUPPLY CO.
501 N. SYLVANIA
FORT WORTH, TEXAS

DON HIRSCHHORN
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RACINE, WISCONSIN

KRAMER-BALTIMORE, INC.
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BALTIMORE 2, MARYLAND

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TRENTON, NEW JERSEY

PHILA-NUMIST SUPPLY CO.
3146 CALHOUN STREET
NEW ORLEANS 25, LA.

manufactured by: STAR MANUFACTURING & SUPPLY CO. P.O. Box 5775, Orlando, Florida

PROTECT AND DISPLAY YOUR COINS, CURRENCY AND STAMPS

ALBUMS FROM TULCO

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If you have standard 3-ring display pages to just transfer, order only the albums of your choice. Or, order the Deluxe Coins or Currency albums complete with clear soft vinyl display pages. You'll enjoy your collection more in these personal showcases!



Deluxe COINS Album . . . 8x10½", complete with 10 12-pocket 7¾ x 10¼" display pages to accomodate standard 2x2 window envelope or cardboard visual mounts. Entire Deluxe Album contains 120 top opening pockets for any series of foreign or U. S. coins. $4.95 each
Your name in gold, 15c extra

Deluxe CURRENCY Album . . . 8x10½" for standard current size paper money. This album is complete with 20 7⅞x10¼" 3-pocket display pages (60 openings). Will accommodate fractional paper money and many foreign paper notes. $7.95 each.
Your name in gold, 15c extra.



COIN WALLET . . . 6-, 12- or 18-pocket with openings for 2x2 visual coin mounts.
6-Pocket ..... 30c each
12-Pocket ..... 50c each
18-Pocket ..... 75c each
Your name in gold, 15c extra



U.S. MINT and PROOF Albums . . . 4¼x5¾" for showing proof sets or mint sets, mint sealed. When ordering, specify either U.S. Proof or U. S. Mint.
6-Pocket ..... 75c each
10-Pocket ..... 1.25 each

12-Pocket 7¾x10¼" transparent heavy gauge vinyl coin display page. Punched for use in any standard 3-ring binder and constructed to accommodate 12 standard 2x2" window envelopes or cardboard visual mounts. Pockets open from the top.
35c each
Three for $1.00
20-Pocket, same as above. 35c each
Three for $1.00





2x2" Coin Mounts. Heavy snowwhite cardboard with chemically pure acetate, ready for immediate, easy assemblying. Use in any standard coin box, vinyl display page or coin wallet. Available in three sizes to handle 1c, 5c, Quarters, Halves and Dollars. Order by size, one size per box of 200 $2.20.

3-Pocket Paper Money Display page, 7⅞x10¼", standard punching fits any 3-ring binder. Made of finest transparent heavy clear vinyl, for standard current paper currency, fractional paper money or U. S. proof sets mint sealed. 35c each
Three for $1.00



For More Fine Tulco Products, See Our Other Ads in This Issue

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TULSA, OKLAHOMA 74103

WANTED — CANADIAN CENTS

PAYING:	VG	F	VF
1859 R.D. N.9	$13.00	$16.00	$20.00
1859 over 58 N9	18.00	22.00	32.00
1884	.50	.75	1.25
1886	1.00	1.75	2.50
1887	.80	1.25	2.25
1890H	2.50	3.75	4.75
1891 L.D.	2.25	3.25	4.00
1891 S.D. L.L.	25.00	30.00	42.00
1907H	6.00	8.00	11.00
1922	5.00	6.00	8.50
1923	9.00	10.00	16.00
1924	2.25	2.75	4.00
1925	6.25	7.00	10.00
1930	.75	1.00	1.60

1931 roll VG or better — $20.00

All other Canadian cents 1908 or earlier G or better wanted. Prices in Canadian funds or will remit equivalent in U.S. funds.

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Box 10-Y, Station "A",
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COMMERCIAL AVIATION GOLDEN ANNIVERSARY



OFFICIAL MEDAL 2½" in diam. commemorate first airline. Reverse features giant prop & Benoist flying boat. Limited strike (4,000 max.) in heavy bronze, with historical data sheet. DEALERS SPECIAL, five for $15.75 ppd.

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Carefully packaged. Price per ten:

CEYLON 1945 (2) ret. 60c $3.50
GERMANY, West (4) 50c 3.00
JERSEY 1957 quarter-shilling 2.00
RUANDA-URUNDI only coin 5.00

TREASURELAND
307 Edgewood Avenue
Clearwater, Fla. 33515

NOW.....

Tomken Tubes in bulk cases of 500, all sizes including $1, per case of one size, retail $29.75 ..... dealer cost $17.50

Coin Tube boxes, knocked-down, Cent, Nickel & Dime sizes, retail 75c dealer cost 45c each

"Profit March of Your Buffalos, Indians and Early Lincoln Cents" — Haylings. Retail $4.95, 3 or more copies dealer cost $2.97 each

Capital Plastics New Comet Compact . . . just like the regular Comet holder only about ½ size.

CC-1 US Proof Set — 5 openings
CC-2 US Mint Set — 5 openings
CC-3 US Mint set with opening for new silver dollar — 6 openings
CC-⅝ US Shell Case Cents — 6 openings
CC-26 Ob. & Rev. of new Peace dollar — 2 openings
CC-32 Canadian Proof Like Set — 6 openings
CC-33 Canadian Mint Coins — 6 openings

other titles available

Retail 50c each, dealer cost $3.60 per dozen (may be mixed)

We bubble pack coin tubes (5 & 10 pak); magnifiers; 2x2 coin holders; 2x2 envelopes and other items for peg-board sales. Send for complete list (dealers, use your letterhead).

Orders of $50.00 or more prepaid. Free sales aids.

Jobbers of — WHITMAN — CAPITAL PLASTICS — TOMKEN — COIN CARE PRODUCTS — HARCO — LUKE — NIC-A-LENE and other major lines.

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THE PADUANS

by

Richard Hoe Lawrence

Descriptions of ancient coins imitated by the Renaissance madellist, Giovanni Cavino.

Retail Price $1.50
Wholesale: 1/3 off
10 or more copies: 40% off

Hellenic Roman Coins

Box 326

Hewitt, New Jersey

Whitman Releases New Brown Book

The 1965 edition of "A Catalog of Modern World Coins", a reference on current market values of foreign coins, has been released by Whitman Publishing Co., Racine, Wisconsin.

The revised edition features a number of additions and improvements, including coins of several new countries. Up-to-date numismatic information also is provided on new monetary systems and newly designed coins.

Coins are grouped by metallic content, design and denomination. Each is identified by catalog number, denomination and date or dates of issue. An estimated value is given for each type and denomination.

A panel of more than 60 dealers and numismatic contributors, who rank as outstanding authorities, established the value standard.

The catalog, priced at $4, will be available after December 1, at book stores hobby shops and coin dealers.

SPECIAL LOTS FOR DEALERS

CONFEDERATE NOTES

$50.00 Retail lot of 25 different Criswell numbers	PRICE.....$ 25.00
$200.00 Retail lot of 100 assorted notes	PRICE.....$100.00
$500.00 Retail lot of nicer notes 100 notes	PRICE.....$250.00

TOURISTS DELIGHT. 100 assorted Confederate, State & Broken Bank bills that have been folded, wrinkled and torn. These will attract the attention of YANKEES because they look old and used. Should retail for .....65c-75c-up to $1.00 PRICE FOR THE LOT IS $25.00

STATE & BROKEN BANK NOTES

$50.00 retail lot of 25 different notes	PRICE.....$ 25.00
$500.00 Retail lot of 100 nicer assorted notes	PRICE.....$250.00

UNCUT SHEET OF 4 NOTES

One (1) of our choice	PRICE.....$ 6.50
10 Different sheets	PRICE.....$ 50.00
20 Different sheets of nicer selection	PRICE.....$100.00

SINGLE NOTES

$1000.00 Canal Bank Crisp Retail $12.95 each	SPECIAL PRICE of ten for $ 50.00
$5.00 — 1864 Confederate Note Crisp Retail $2.00 each	100 for $ 85.00
$10.00 — 1864 Confederate Notes Crisp Retail $1.75 each	100 Notes for $ 75.00
$20.00 — 1864 Confederate Notes Crisp Retail $2.25 each	100 Notes for $ 80.00
$50.00 — 1864 Confederate Notes Crisp Retail $3.50 each	100 Notes for $200.00
$100.00 — 1864 Confederate Notes Retail $4.50 each	100 Notes for $225.00

CRISWELL'S

401-405 Corey Avenue **St. Petersburg Beach, Florida 33706**

First revised edition to Criswell's Currency Series, Volume I available at 40% discount.

Come to Alaska!

The 1st Annual Alaska State Coin Show

To be held July 23, 24, 25, 1965 in Fairbanks, Alaska.

Information on bourse tables may be directed to:

Mr. John Butrovich
1039 5th Avenue
Fairbanks, Alaska

If you would like to join the first all-numismatic tour to our northernmost state, just clip the attached coupon and mail it today.

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Yes, I'd like to visit the Last Frontier, please send me the complete brochure, when ready, outlining the two action packed weeks planned for Numismatic News' Tour of Alaska and information on the optional side trips.

Name .....

Address .....

City .....

State-Zip .....



A Coin and Stamp Corner has been opened in the Fashion, a downtown department store at Town and High Streets in Columbus, Ohio. The coin and stamp department, located on the first floor at the rear of the North Building is managed by Carl R. Boyles and is completely locally owned and operated. United States and Foreign coins and stamps and leading brands of supplies are stocked. Store hours are 9:30 a.m. to 5:30 p.m. Monday through Saturday, and evening hours until 9 p.m. Mondays and Thursdays.

Bill Souba and Larry Sloup have announced the opening of their coin and coin supply business in David City, Nebraska. Located in the David City Bank building at 397 Fourth Street, the B & L Coins and Supplies sells some coins and specializes in collectors supplies. The mailing address is P.O. Box 63, David City, Nebraska 68632.

Bernard and Bruce Gimelson, coin investment consultants and dealers formerly located in Philadelphia, took occupancy September 1 in new offices at 510 Pennsylvania Avenue, Fort Washington, Pennsylvania. The new 1,000 square foot office is equipped with nationwide Teletype service to provide up to the minute coin market information. The Gimelsons deal in rare stamps, covers and autographs in addition to their extensive coin business.

Huntsville, Alabama has a new coin shop, opened in September at 210 Andrew Jackson Way, Northeast. The business, known as the Five Points Coin Shop, is owned by Walton H. Bartee Jr., Walter Pruitt, and James Badgett, and is managed by Larry Barnett. Coins and numismatic supplies are bought and sold. Store hours are 3:30 to 8:30 p.m. weekdays and 10 a.m. to 8:30 p.m. Saturday.

The Waukegan Coin and Supply Company on Lewis Avenue in the Waukegan Shopping Plaza is the only exclusive coin shop in Lake County, Illinois. The business was established in North Chicago in 1961 by three men and has moved twice before settling in its present modern store with Erwin Beskow as the sole owner. In addition to a large stock of coins and coin supplies Beskow offers free appraisals and is branching into the stamp business. Teletype service enables him to obtain any coin wanted by a customer.

The Coral Ridge Coin Shop at 3330 Coral Ridge Shopping Plaza, Fort Lauderdale, Florida is a new business operated by William Fox Steinberg with his son Robert Steinberg and his son-in-law George Koch. William Fox Steinberg was formerly located at 570 Fifth Avenue, New York City.

Robert Kraft and Inez Butler opened the Little Coin Shop in Salis, Maryland during the past summer doing business from 5 to 9 p.m. Mondays and Wednesdays, and from noon to 5 p.m. Saturdays. They buy, sell, and trade coins and supplies and have started several youngsters in collecting. They hope to open on a full time basis early in 1965. Mail may be addressed to Robert Kraft, Route 1, Box 236A, Princess Anne, Maryland 21853.

Cole's Coin Shop at 303-B East Southmore, Pasadena, Texas recently became associated with the United States Coin Exchange teletype service. The owner-operator of the shop is E. J. Cole.

In Wichita, Kansas a police detective, Lee Puckett, recently assumed operation of the Broadway Coin Shop at 510 South Broadway. He said he would keep the shop open from 5 to 9 p.m. Tuesday through Friday, and 9 a.m. to 6 p.m. Saturdays, dealing in coins and coin supplies. The shop was formerly run by Lloyd Shafer who moved to Kansas City.

Walter West recently held a grand opening in his new store "Lee's Coin Shop" on Apple Avenue, Muskegon, Michigan. West is well known by collectors in the area, having been a coin collector for twenty years, a past president of the Muskegon Coin Club, and a member of the board of governors for the Michigan Coin Club.

James Frackelton and J. Roger Gratz have opened the Cleveland Stamp and Coin Store at the Cleveland Hopkins Airport, believing there is heavy traffic of collectors through the airport. The new store is a branch of their Cleveland Stamp Auctions, Inc. with headquarters at 17799 Lorain Avenue. Store hours set at its opening, shortly before the ANA convention in Cleveland, are 8 a.m. to 10 p.m. daily. The owners believe theirs is the first airport store of its kind in the country.

Wholesale and retail coins and supplies are offered by the Madison International Coin Exchange, Inc., recently opened on the Boston Post Road in Madison, Connecticut. The location is most suitable for the coin business, offering built-in security says the firm's president, Donald E. Cloud. The building was vacated by the Madison branch of the Union and New Haven Trust Company which moved to new quarters.

Three teletype networks help offer complete service for collectors and large investors. Cloud and the other three employees, Earl Neill, vice president, Robert Dietel, manager and Thomas Scharf, assistant



"I meant to call and tell you, Ed, that the coin club wasn't meeting tonight!"

manager, have an aggregate of 45 years experience as collectors and dealers.

A grand opening was held in October by the Brandon Coin Shop, a new business in the growing business community of Brandon, Florida. Clifford Jenkins is the owner-manager of the shop at 124 North Parsons Avenue, specializing in buying, selling, and trading in coins and currency. He formerly owned a shop in Lakeland, Florida. The shop is open at 9 a.m. daily except Tuesdays when it is closed all day.

Another grand opening in October was held in Richmond, Virginia by the Commonwealth Coin Company at 8 North First Street. The shop is operated by Leslie E. White, Jr. and is open from 9:30 a.m. to 8 p.m. daily Monday through Saturday. Special opening prizes included a 1950 Proof set as first prize, a BU Roosevelt Dime set as second prize, a BU Wartime Nickel set as third prize, and daily prize drawings at 2 and 7 p.m. during the grand opening week.

Bergen County Stamp and Coin is the name of a store opened recently at 4 East Palisade Avenue, Englewood, New Jersey by Herbert W. Sass and Anthony Pentifallo. Both owners bring experience to the business and offer specialized and individual service to coin and stamp collectors. An unusual feature in the store's extensive stock of coins, stamps and collectors supplies is a large self-service coin display exhibiting a wide range of United States coinage in various grades. Store hours are 10 a.m. to 9 p.m. Monday through Friday, and 9 a.m. to 6 p.m. Saturday.

Stanley Lee, proprietor of the Burma Road Restaurant in Walnut Creek, California opened the Burma Road Coin Shop there recently. Souvenir wooden nickels were given away and free refreshments were served to all visitors during the Grand Opening early in November. Located at 1537 Cypress Street in Walnut Creek, the shop offers a variety of United States and foreign material and collectors supplies.

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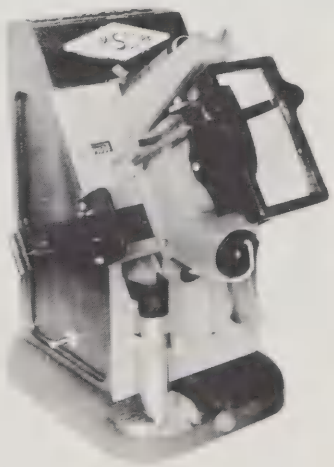
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Raphael Wise of Peabody, Massachusetts has moved his business, the Wise Camera and Coin Shop from the Primrose Shopping Center to 47 Main Street. He says that the coin department recently added to his business has become a very substantial part of the operation.

Mrs. Ronald Draher recently opened a bid board at the R & M Coin Sales shop in Tahoe Valley, California. Bids end at 5:30 p.m. each Tuesday. Mrs. Draher says that the board is for anyone to use and that the nearest board to the Lake Tahoe area previously was at Sacramento.

* * *

Prisoner to fellow inmate: "I was making big money—about a quarter of an inch too big."

* * *

Hirschhorn Expands Canadian Division

To keep pace with the expanding Canadian market, major changes have been announced by Don Hirschhorn, President of Don Hirschhorn Ltd. of Montreal, leading stamp and coin supply distributors.

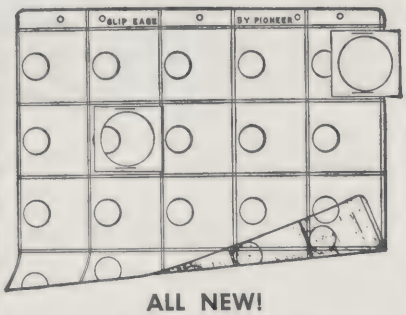
New warehouse facilities have been set up at 6342A Victoria Avenue, Montreal, doubling the previous capacity.

Larry Tucker has been appointed General Manager of this Canadian Division, one of six Hirschhorn operations. Larry, a native of Montreal, has an outstanding background in modern merchandising and sales.

Larry's immediate project will be the recruiting and training of a sales force which is expected to result in complete coverage throughout Canada.

Irving Bernstein, one of Canada's outstanding professional numismatists, and previous General Manager, will now be able to devote more time as head of Don's newly created Publications and New Products Division. Irv will primarily develop new products for the Canadian market and will also act as consultant for Don's U.S. and Overseas operations.

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"Don't Cheapen Coins!" Mining Company Protests

"The silver crisis today has two sides," say the Day Mines, Inc. of Wallace, Idaho, who are concerned about the shortage of subsidiary coins and under-production of silver in relation to industrial uses.

Base metal coins are not the solution to either problem they say. They would worsen coinage chaos and prolong the silver crisis.

As soon as base metal coins were issued, silver coins would go into hoarding, because silver coins are valuable for themselves and base metal coins have no intrinsic value.

In which case the mint would be faced with the task of replacing $2.5 billion in subsidiary coins now in circulation. Even that amount of coinage is not enough to meet the demands of growing industries, expanding economy and the needs of vending machines.

Silver coins driven into hoarding by base metal coins would not go into industry, because silver coins are valued for themselves. Thus industrial silver users would continue to deplete the Treasury supplies at $1.293 an ounce, and at an ever increasing pace since the industrial use of silver is growing.

This, say silver interests, would occur at a time when the United States should be maintaining adequate stocks as a strategic reserve of this essential defense metal.

Whitman Prepares Canadian Grading Book

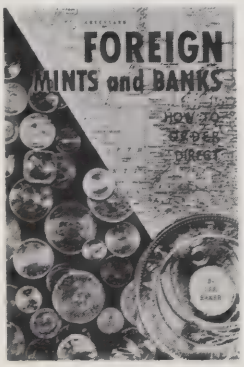
The rapidly expanding interest in Canadian numismatics has created a definite need for a comprehensive guide to the grading of Canadian coins. The brief notations found in Charlton's Standard Catalogue have been adequate up to a point, but many collectors feel the necessity of having a book similar to the new Whitman Brown and Dunn Guide to the Grading of United States Coins.

The Whitman Publishing Company has announced that such a book is already in preparation and will be offered for sale early next year. Enlarged line drawings showing details of all condition grades will be used. Artist Arthur Mueller, who drew all of the illustrations for the Brown and Dunn Grading Book, will also illustrate the new Canadian Grading Book, which will be a companion volume.

The authors of this new book are two well known Canadian specialists, James Charlton and Robert Willey. Their description of each condition grade is an expansion of the system used in the Charlton Standard Catalogue of Canadian Coins. The text, together with accurate line drawings of each condition grade, will bring about a uniform grading of all Canadian coins and make the task of accurately grading these coins simple enough for even the most novice collector.

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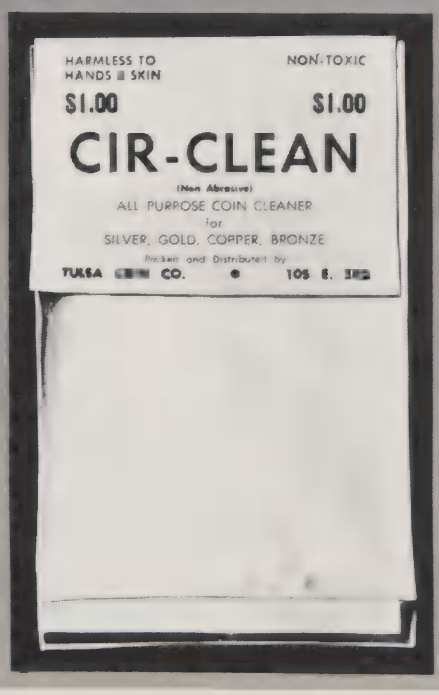
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More Midas Markets, Many Make Money

Midas Coin Centers of America, Inc., St. Louis, Missouri, in existence as a franchising operation for a short time has been received with tremendous response and acceptance. Robert Woodside, president of the company, announced that the number of persons seeking a franchise to own and operate a Midas Coin Center in their city is in the hundreds and growing daily. These people are from all parts of the country, have varied backgrounds and are of all ages.

Woodside attributes this success to several factors. First, the constantly growing interest in coin collecting. Today, over 10-million collectors demand reliable sales and service as compared to 2-million 10 years ago. Second, Midas Coin Centers of America offers an entirely new concept in franchising. And third, Woodside credits the fine cooperation of the trade papers with playing a large part in this success.

Publications covering the exciting world on coins have devoted columns in their news sections to telling the story of the franchise plan offered by Midas Coin Centers of America, Inc., and this has been an important factor in the rapid expansion of the company.

The nickel and the penny are not much use anymore, but a dime still makes a perfect screwdriver.

* * *

I see in the papers the site of the 1964 World's Fair has been selected. Nobody asked me about it. If they had, I could have told them that the best place to hold the World's Fair is around the waist.

* * *

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The second edition of the Black Book, recently acquired by Hobby House Inc., will be available in December, and will contain the most updated buy and sell prices in the coin market.

It is the only pocket book that gives dates, mintage, and prices of every United States coin minted. The Black Book also serves as a handy check list as it is in pocket sized form.

The book is also offered to other dealers, with their own imprint on the first page plus a full page advertisement of their choice on the back.

The 1965 Black Book will contain information and current prices for both buying and selling every U.S. coin listed (1793-date) including gold, commemoratives and proof sets.

Retail price for the book is $1.00 with the usual distributor and dealer discounts allowed.

We suggest that some new design of a U.S. coin carry a picture of a weeping taxpayer.

* * *

Bale Publishes Investment Guide

Persons who purchase Don Bale, Jr's 208-page, highly praised Complete Guide for Profitable Coin Investing & Collecting, will receive the two COINfidential Reports free if they mention this publication. The price of the autographed, limited edition of the book, which also has helped numismatists make and save hundreds of dollars, is $5.15 postpaid. Remittances should be mailed to Bale Books, 2008 West Madison, Sioux Falls, South Dakota.

Yearly subscription price of the COINfidential Report, published monthly except during July and August, is $10; quarterly subscription, $3.50. Please add $2 if you wish the reports to be airmailed.

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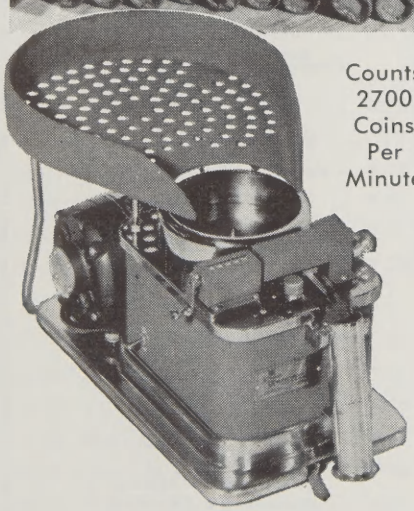
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More information can be obtained from Vigilant Alarms, Inc., 5143 Superior Avenue, Cleveland, Ohio.

Teletype Service at Miami Convention

The Florida United Numismatists show, January 6-10, will have teletype service for the use of all members attending the huge event. The Deauville hotel will allocate space in the corridor just outside the Bourse room for the day and night operation of the machines.

At present 115 bourse tables have been taken with a quota of 142 set by F.U.N.

Dealers and collectors are urged to send in their reservations early, as only 600 rooms have been reserved at the Deauville and Carellon Hotel adjoining. Reservations should be sent direct to the Deauville Hotel, Miami Beach, Florida.

Special reduced rates of $20, $22, and $24 daily for single or double occupancy have been set and are in effect from Sunday, January 3rd through Thursday, January 14th. Security opens Sunday noon, January 3rd and continues throughout the convention and one day later.

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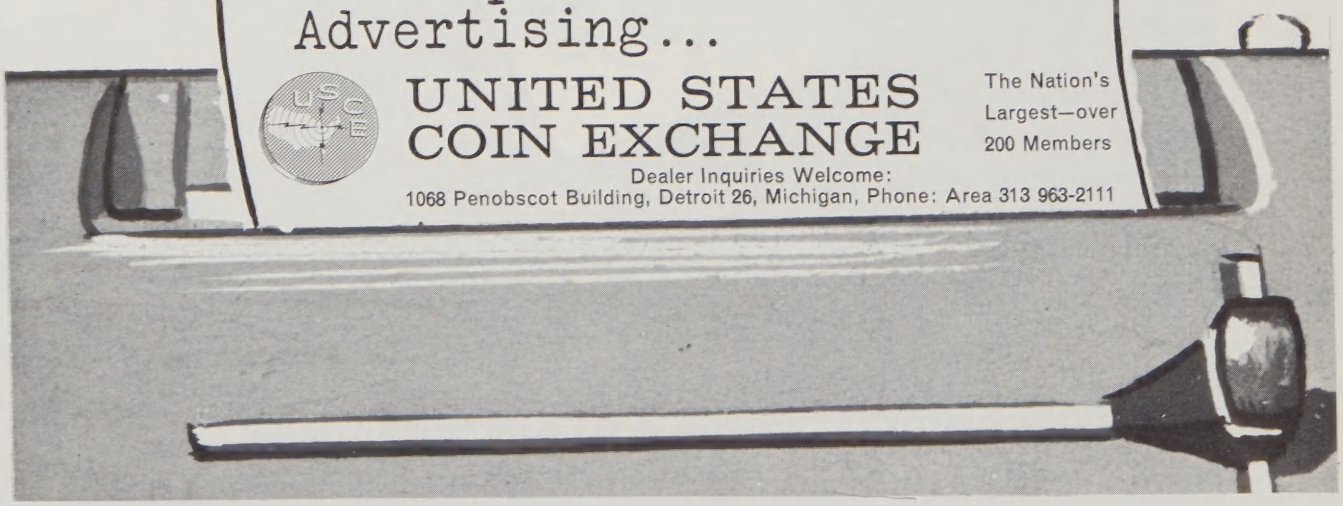
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